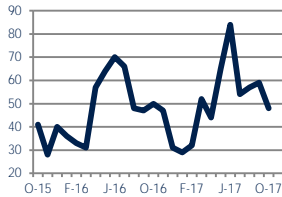




Zip Code(s): 21211 and 21210

Units Sold

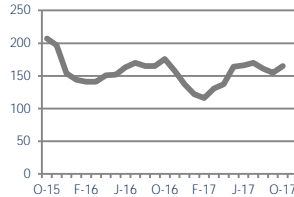
48



Down -4%
Vs. Year Ago

Active Inventory

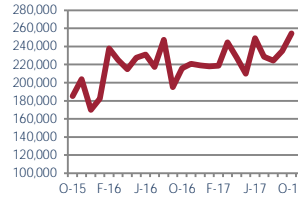
165



Down -6%
Vs. Year Ago

Median Sale Price

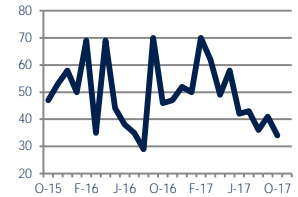
\$254,500



Up 18%
Vs. Year Ago

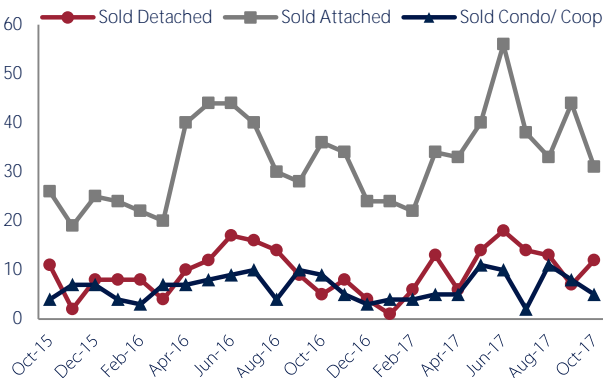
Days On Market

34



Down -26%
Vs. Year Ago

Units Sold*



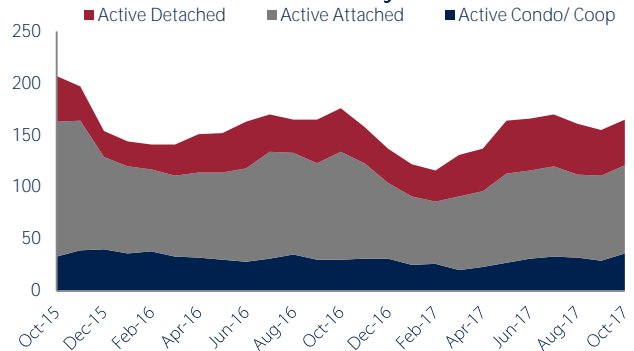
Units Sold

There was a decrease in total units sold in October, with 48 sold this month in Roland Park, Hampden, and Medfield versus 59 last month, a decrease of 19%. This month's total units sold was lower than at this time last year, a decrease of 4% versus October 2016.

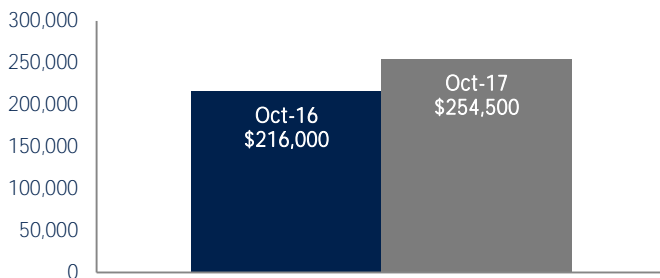
Active Inventory

Versus last year, the total number of homes available this month is lower by 11 units or 6%. The total number of active inventory this October was 165 compared to 176 in October 2016. This month's total of 165 is higher than the previous month's total supply of available inventory of 155, an increase of 6%.

Active Inventory*



Median Sale Price



Median Sale Price

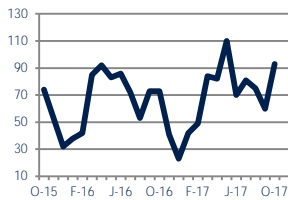
Last October, the median sale price for Roland Park, Hampden, and Medfield Homes was \$216,000. This October, the median sale price was \$254,500, an increase of 18% or \$38,500 compared to last year. The current median sold price is 8% higher than in September.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Zip Code(s): 21211 and 21210

New Listings

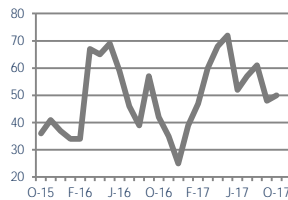
93



Up 27%
Vs. Year Ago

Current Contracts

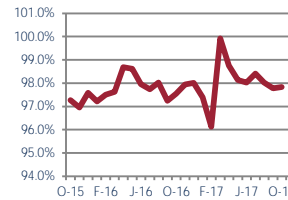
50



Up 19%
Vs. Year Ago

Sold Vs. List Price

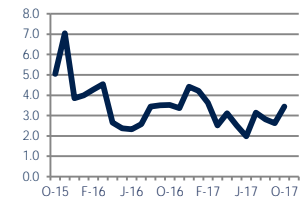
97.8%



No Change
Vs. Year Ago

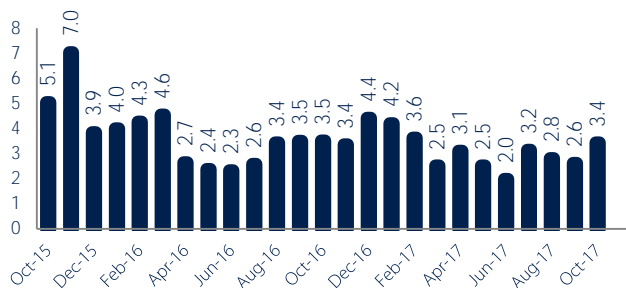
Months of Supply

3.4



No Change
Vs. Year Ago

Months Of Supply



Months of Supply

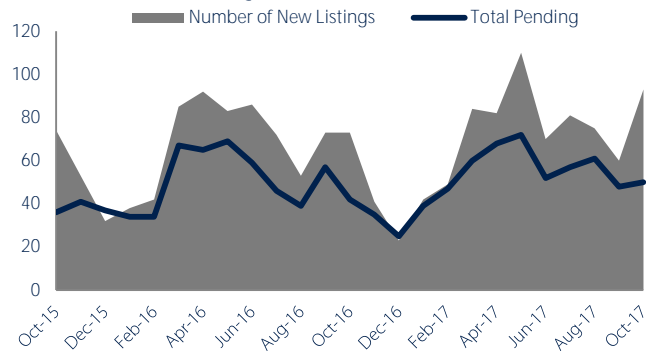
In October, there was 3.4 months of supply available in Roland Park, Hampden, and Medfield. The amount of supply is similar compared to a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

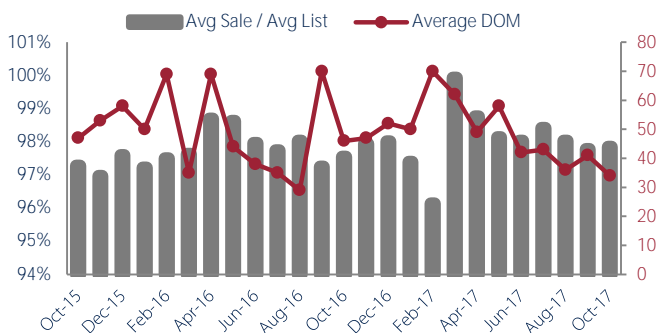
New Listings & Current Contracts

This month there were 93 homes newly listed for sale in Roland Park, Hampden, and Medfield compared to 73 in October 2016, an increase of 27%. There were 50 current contracts pending sale this October compared to 42 a year ago. The number of current contracts is 19% higher than last October.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In October, the average sale price in Roland Park, Hampden, and Medfield was 97.8% of the average list price, which is similar compared to a year ago.

Days On Market

This month, the average number of days on market was 34, lower than the average last year, which was 46, a decrease of 26%.