



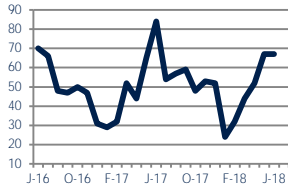
The Long & Foster Market Minute™

Focus On: Roland Park, Hampden, and Medfield Housing Market

June 2018

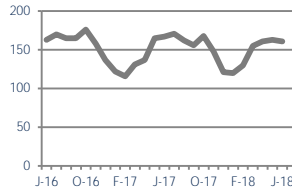
Zip Code(s): 21211 and 21210

Units Sold
67



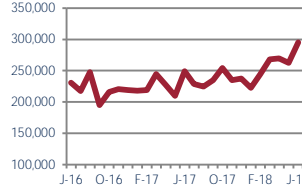
Down -20%
Vs. Year Ago

Active Inventory
161



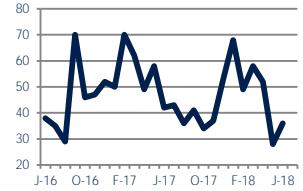
Down -4%
Vs. Year Ago

Median Sale Price
\$295,000



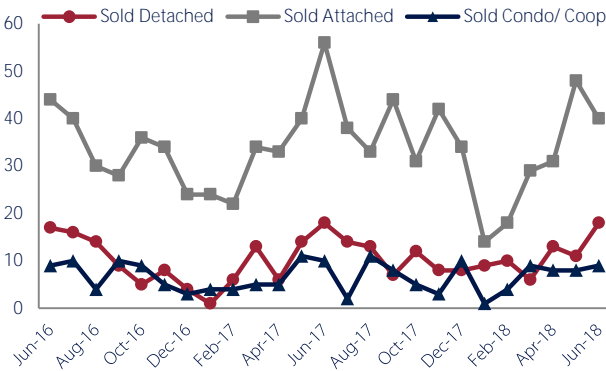
Up 18%
Vs. Year Ago

Days On Market
36



Down -14%
Vs. Year Ago

Units Sold*



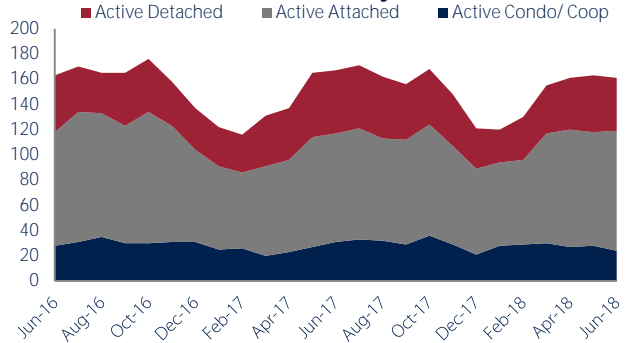
Units Sold

The number of units sold remained stable in June, with 67 sold this month in Roland Park, Hampden, and Medfield. This month's total units sold was lower than at this time last year, a decrease of 20% versus June 2017.

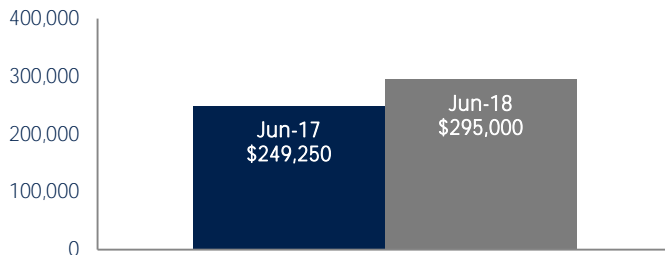
Active Inventory

Versus last year, the total number of homes available this month is lower by 6 units or 4%. The total number of active inventory this June was 161 compared to 167 in June 2017. This month's total of 161 is lower than the previous month's total supply of available inventory of 163, a decrease of 1%.

Active Inventory*



Median Sale Price



Median Sale Price

Last June, the median sale price for Roland Park, Hampden, and Medfield Homes was \$249,250. This June, the median sale price was \$295,000, an increase of 18% or \$45,750 compared to last year. The current median sold price is 12% higher than in May.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Roland Park, Hampden, and Medfield are defined as properties listed in zip code/s 21211 and 21210.

*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

Information included in this report is based on data supplied by MRIS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of MRIS or Long & Foster Real Estate, Inc.



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INTERNATIONAL REAL ESTATE

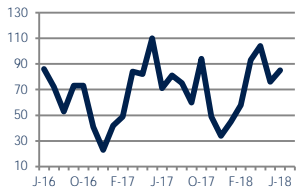




Zip Code(s): 21211 and 21210

New Listings

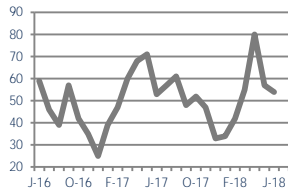
85



Up 20%
Vs. Year Ago

Current Contracts

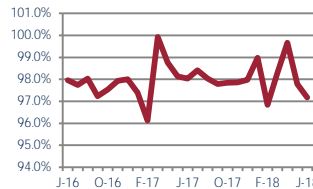
54



Up 2%
Vs. Year Ago

Sold Vs. List Price

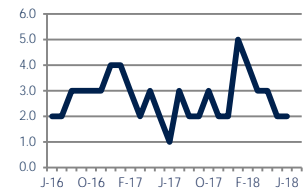
97.2%



Down -0.9%
Vs. Year Ago

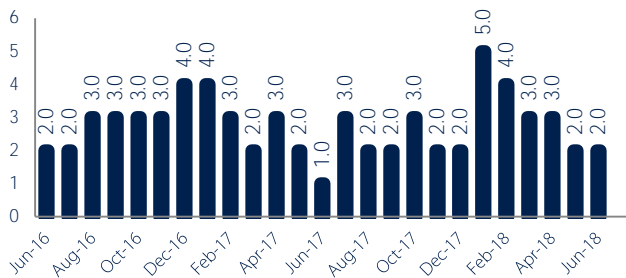
Months of Supply

2.0



Up 100%
Vs. Year Ago

Months Of Supply



Months of Supply

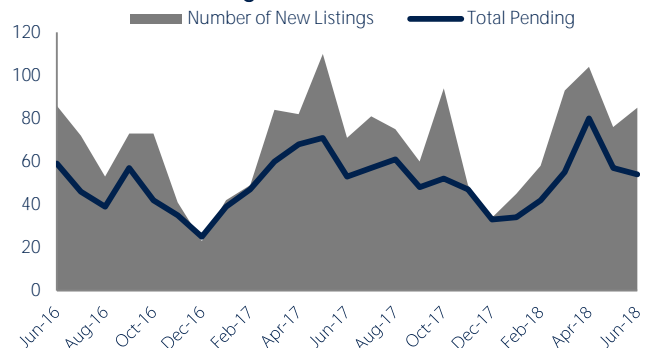
In June, there was 2.4 months of supply available in Roland Park, Hampden, and Medfield, compared to 2.0 in June 2017. That is an increase of 21% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

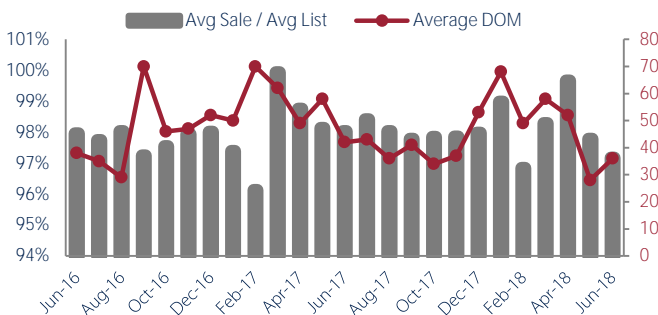
New Listings & Current Contracts

This month there were 85 homes newly listed for sale in Roland Park, Hampden, and Medfield compared to 71 in June 2017, an increase of 20%. There were 54 current contracts pending sale this June compared to 53 a year ago. The number of current contracts is 2% higher than last June.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In June, the average sale price in Roland Park, Hampden, and Medfield was 97.2% of the average list price, which is 0.9% lower than at this time last year.

Days On Market

This month, the average number of days on market was 36, lower than the average last year, which was 42, a decrease of 14%.



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