



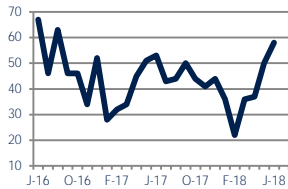
The Long & Foster Market Minute™

Focus On: Reisterstown and Glyndon Housing Market

June 2018

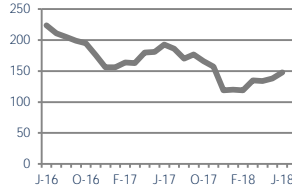
Zip Code(s): 21136 and 21071

Units Sold
58



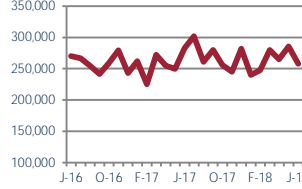
Up 9%
Vs. Year Ago

Active Inventory
148



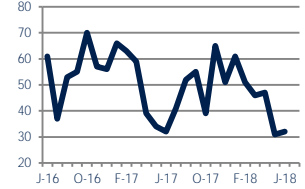
Down -23%
Vs. Year Ago

Median Sale Price
\$258,000



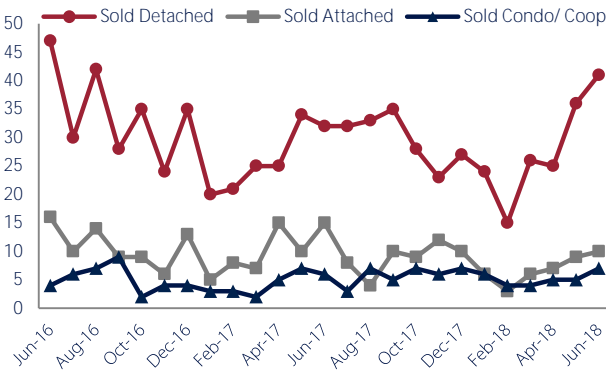
Down -9%
Vs. Year Ago

Days On Market
32



No Change
Vs. Year Ago

Units Sold*



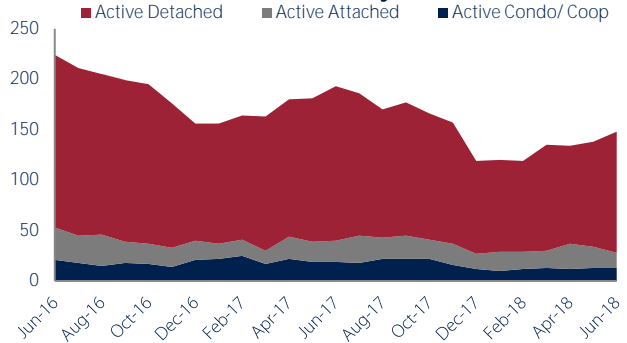
Units Sold

There was an increase in total units sold in June, with 58 sold this month in Reisterstown and Glyndon versus 50 last month, an increase of 16%. This month's total units sold was higher than at this time last year, an increase of 9% versus June 2017.

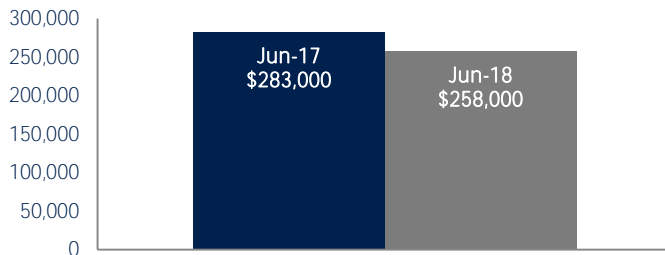
Active Inventory

Versus last year, the total number of homes available this month is lower by 45 units or 23%. The total number of active inventory this June was 148 compared to 193 in June 2017. This month's total of 148 is higher than the previous month's total supply of available inventory of 138, an increase of 7%.

Active Inventory*



Median Sale Price



Median Sale Price

Last June, the median sale price for Reisterstown and Glyndon Homes was \$283,000. This June, the median sale price was \$258,000, a decrease of 9% or \$25,000 compared to last year. The current median sold price is 10% lower than in May.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Reisterstown and Glyndon are defined as properties listed in zip code/s 21136 and 21071.

*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by MRIS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of MRIS or Long & Foster Real Estate, Inc.



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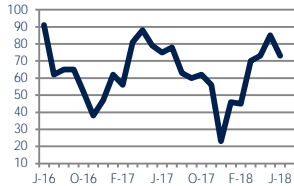
Focus On: Reisterstown and Glyndon Housing Market

June 2018

Zip Code(s): 21136 and 21071

New Listings

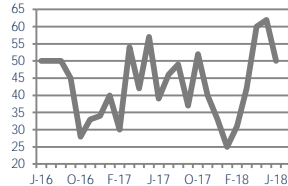
73



Down -3%
Vs. Year Ago

Current Contracts

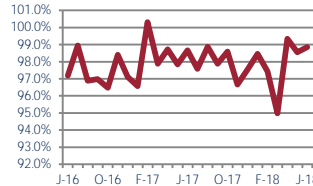
50



Up 28%
Vs. Year Ago

Sold Vs. List Price

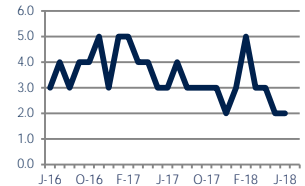
98.9%



No Change
Vs. Year Ago

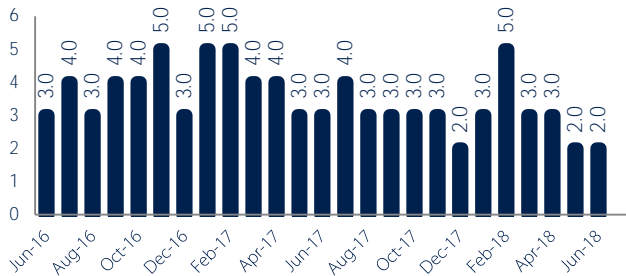
Months of Supply

2.0



Down -33%
Vs. Year Ago

Months Of Supply



Months of Supply

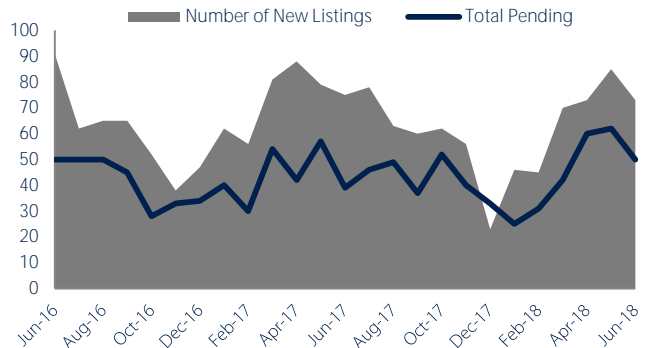
In June, there was 2.6 months of supply available in Reisterstown and Glyndon, compared to 3.6 in June 2017. That is a decrease of 30% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

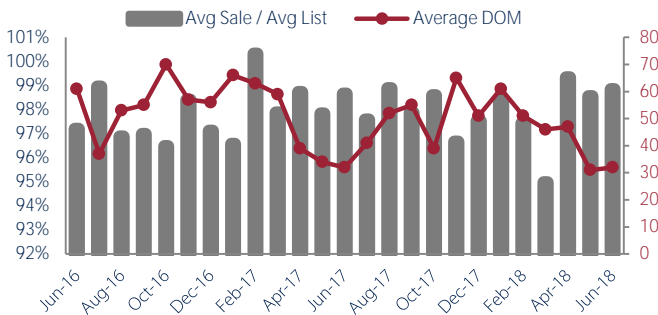
New Listings & Current Contracts

This month there were 73 homes newly listed for sale in Reisterstown and Glyndon compared to 75 in June 2017, a decrease of 3%. There were 50 current contracts pending sale this June compared to 39 a year ago. The number of current contracts is 28% higher than last June.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In June, the average sale price in Reisterstown and Glyndon was 98.9% of the average list price, which is similar compared to a year ago.

Days On Market

This month, the average number of days on market was 32, which is similar compared to a year ago.



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