



The Long & Foster Market Minute™

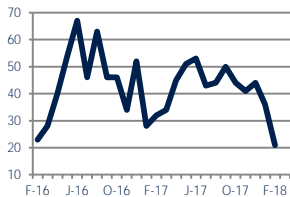
Focus On: Reisterstown and Glyndon Housing Market

February 2018

Zip Code(s): 21136 and 21071

Units Sold

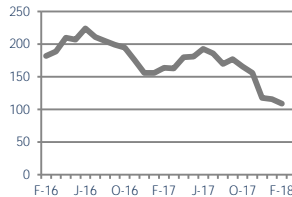
21



Down
Vs. Year Ago

Active Inventory

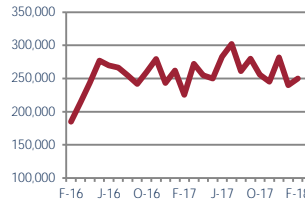
109



Down -34%
Vs. Year Ago

Median Sale Price

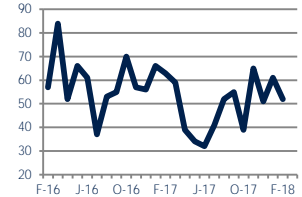
\$249,900



Up 11%
Vs. Year Ago

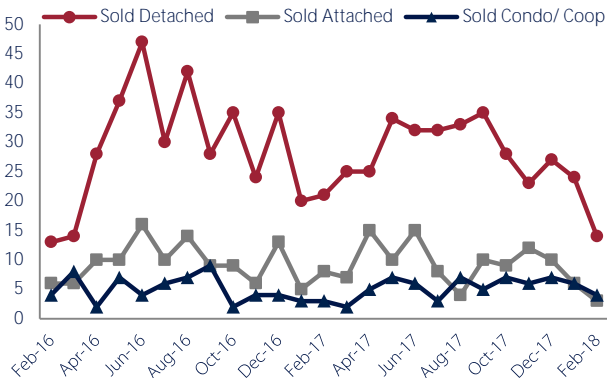
Days On Market

52



Down -17%
Vs. Year Ago

Units Sold*



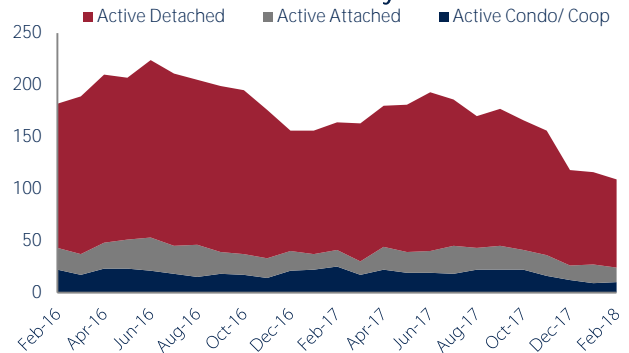
Units Sold

With relatively few transactions, there was a decrease in total units sold in February, with 21 sold this month in Reisterstown and Glyndon. This month's total units sold was lower than at this time last year, a decrease from February 2017.

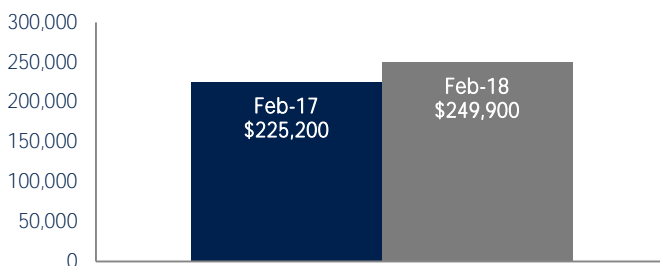
Active Inventory

Versus last year, the total number of homes available this month is lower by 55 units or 34%. The total number of active inventory this February was 109 compared to 164 in February 2017. This month's total of 109 is lower than the previous month's total supply of available inventory of 116, a decrease of 6%.

Active Inventory*



Median Sale Price



Median Sale Price

Last February, the median sale price for Reisterstown and Glyndon Homes was \$225,200. This February, the median sale price was \$249,900, an increase of 11% or \$24,700 compared to last year. The current median sold price is 4% higher than in January.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Reisterstown and Glyndon are defined as properties listed in zip code/s 21136 and 21071.

*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

Information included in this report is based on data supplied by MRIS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of MRIS or Long & Foster Real Estate, Inc.



CHRISTIE'S
INTERNATIONAL REAL ESTATE

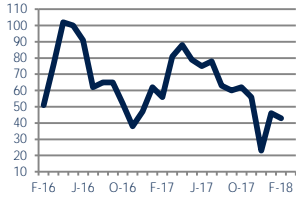




Zip Code(s): 21136 and 21071

New Listings

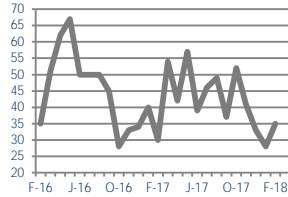
43



Down -23%
Vs. Year Ago

Current Contracts

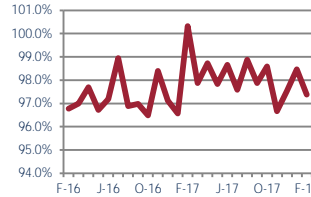
35



Up 17%
Vs. Year Ago

Sold Vs. List Price

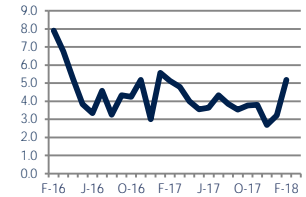
97.4%



Down -2.9%
Vs. Year Ago

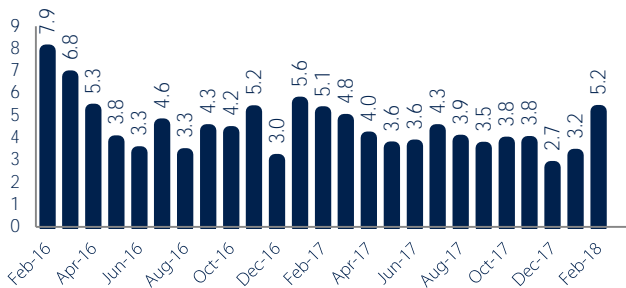
Months of Supply

5.2



No Change
Vs. Year Ago

Months Of Supply



Months of Supply

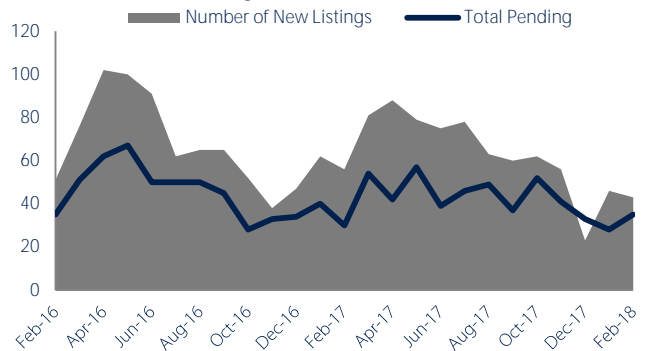
In February, there was 5.2 months of supply available in Reisterstown and Glyndon. The amount of supply is similar compared to a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

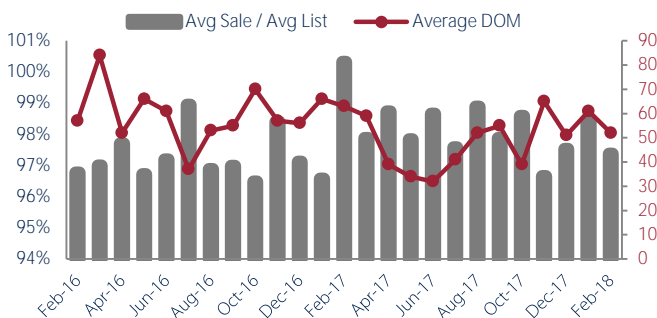
New Listings & Current Contracts

This month there were 43 homes newly listed for sale in Reisterstown and Glyndon compared to 56 in February 2017, a decrease of 23%. There were 35 current contracts pending sale this February compared to 30 a year ago. The number of current contracts is 17% higher than last February.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In February, the average sale price in Reisterstown and Glyndon was 97.4% of the average list price, which is 2.9% lower than at this time last year.

Days On Market

This month, the average number of days on market was 52, lower than the average last year, which was 63, a decrease of 17%.



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