



# The Long & Foster Market Minute™

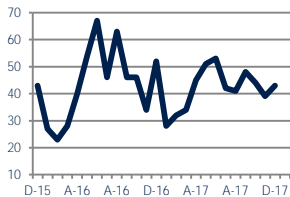
Focus On: Reisterstown and Glyndon Housing Market

December 2017

Zip Code(s): 21136 and 21071

## Units Sold

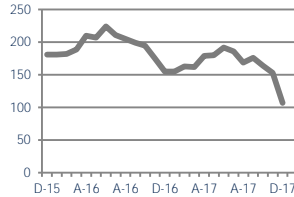
43



Down -17%  
Vs. Year Ago

## Active Inventory

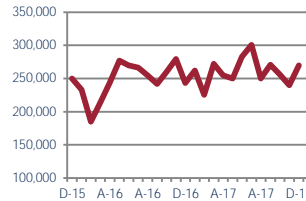
107



Down -31%  
Vs. Year Ago

## Median Sale Price

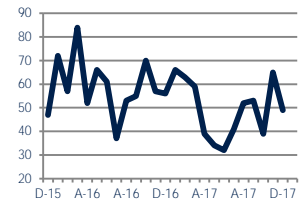
\$270,000



Up 11%  
Vs. Year Ago

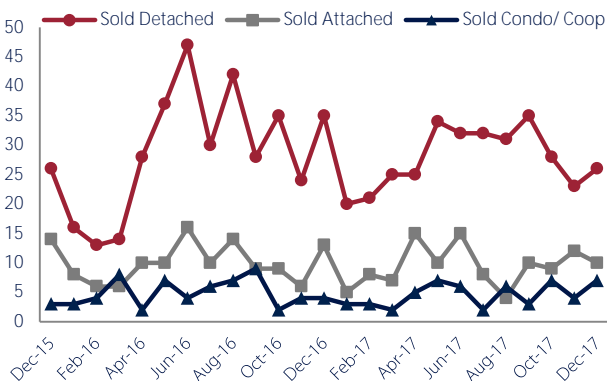
## Days On Market

49



Down -13%  
Vs. Year Ago

## Units Sold\*



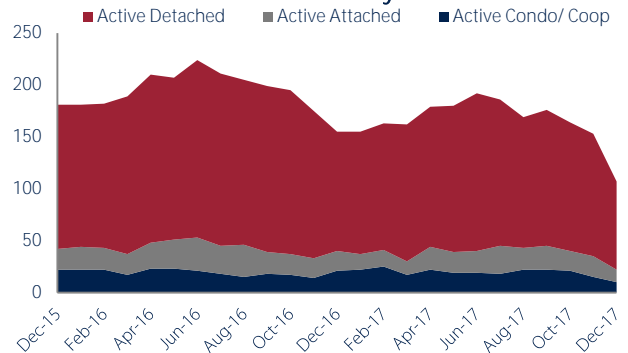
## Units Sold

There was an increase in total units sold in December, with 43 sold this month in Reisterstown and Glyndon versus 39 last month, an increase of 10%. This month's total units sold was lower than at this time last year, a decrease of 17% versus December 2016.

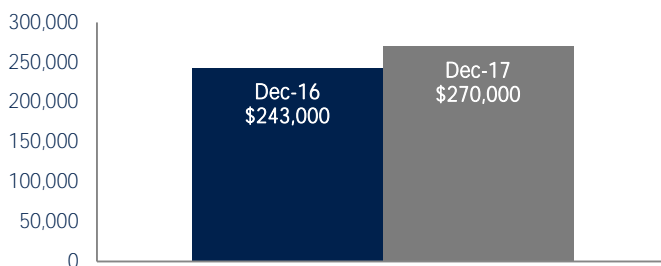
## Active Inventory

Versus last year, the total number of homes available this month is lower by 48 units or 31%. The total number of active inventory this December was 107 compared to 155 in December 2016. This month's total of 107 is lower than the previous month's total supply of available inventory of 153, a decrease of 30%.

## Active Inventory\*



## Median Sale Price



## Median Sale Price

Last December, the median sale price for Reisterstown and Glyndon Homes was \$243,000. This December, the median sale price was \$270,000, an increase of 11% or \$27,000 compared to last year. The current median sold price is 13% higher than in November.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Reisterstown and Glyndon are defined as properties listed in zip code/s 21136 and 21071.

\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

Information included in this report is based on data supplied by MRIS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of MRIS or Long & Foster Real Estate, Inc.



CHRISTIE'S  
INTERNATIONAL REAL ESTATE



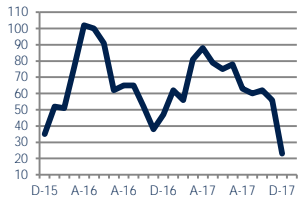
**Focus On:** Reisterstown and Glyndon Housing Market

December 2017

Zip Code(s): 21136 and 21071

**New Listings**

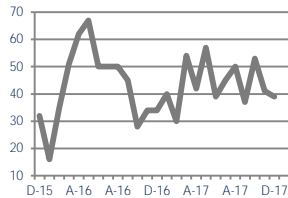
23



**Down -51%**  
Vs. Year Ago

**Current Contracts**

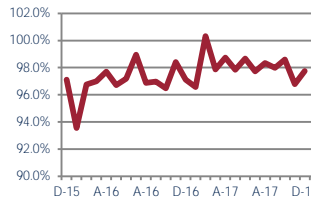
39



**Up 15%**  
Vs. Year Ago

**Sold Vs. List Price**

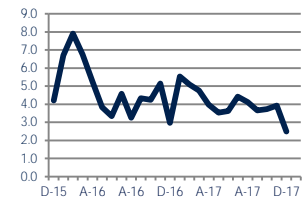
97.7%



**Up 0.6%**  
Vs. Year Ago

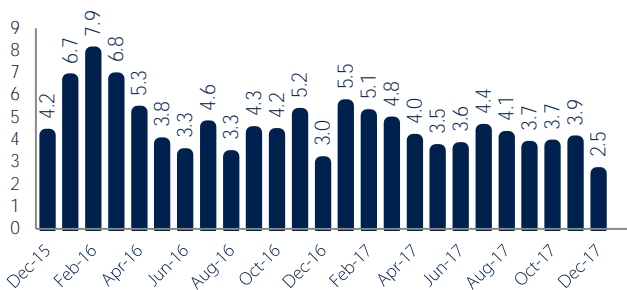
**Months of Supply**

2.5



**Down -16%**  
Vs. Year Ago

**Months Of Supply**



**Months of Supply**

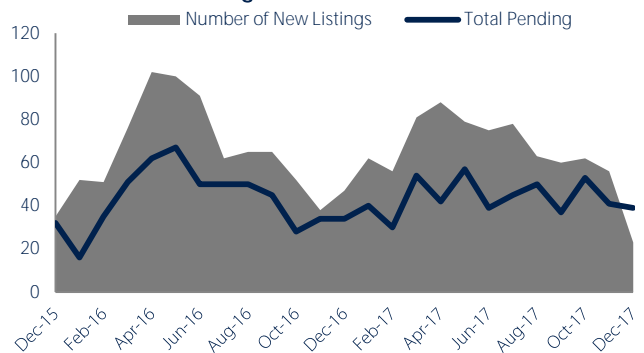
In December, there was 2.5 months of supply available in Reisterstown and Glyndon, compared to 3.0 in December 2016. That is a decrease of 17% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

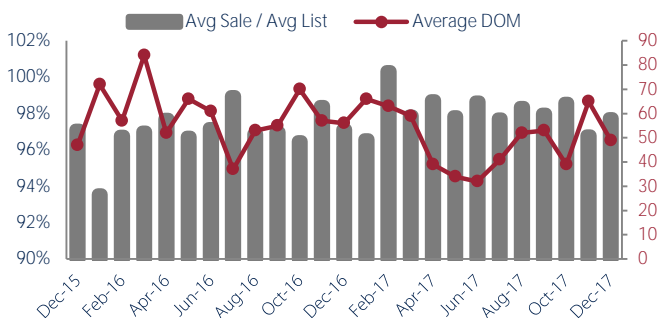
**New Listings & Current Contracts**

This month there were 23 homes newly listed for sale in Reisterstown and Glyndon compared to 47 in December 2016, a decrease of 51%. There were 39 current contracts pending sale this December compared to 34 a year ago. The number of current contracts is 15% higher than last December.

**New Listings & Current Contracts**



**Sale Price/ List Price & DOM**



**Sale Price to List Price Ratio**

In December, the average sale price in Reisterstown and Glyndon was 97.7% of the average list price, which is 0.6% higher than at this time last year.

**Days On Market**

This month, the average number of days on market was 49, lower than the average last year, which was 56, a decrease of 13%.



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