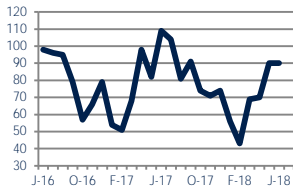
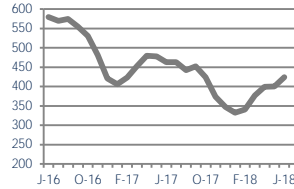


Units Sold 90



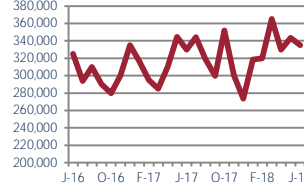
Down -17%
Vs. Year Ago

Active Inventory 424



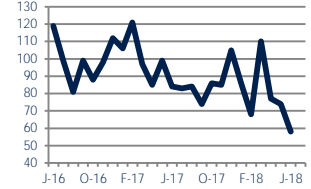
Down -8%
Vs. Year Ago

Median Sale Price \$335,000

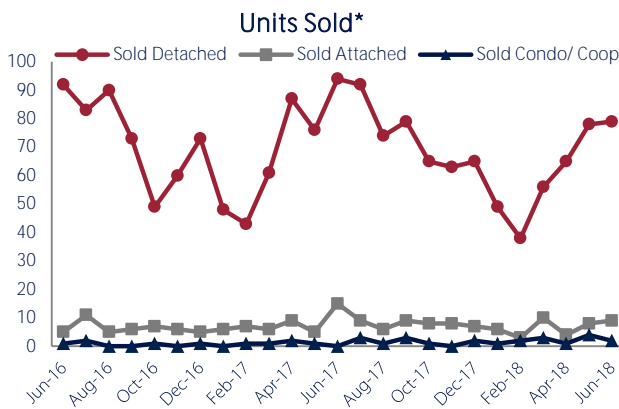


Up 2%
Vs. Year Ago

Days On Market 58



Down -31%
Vs. Year Ago

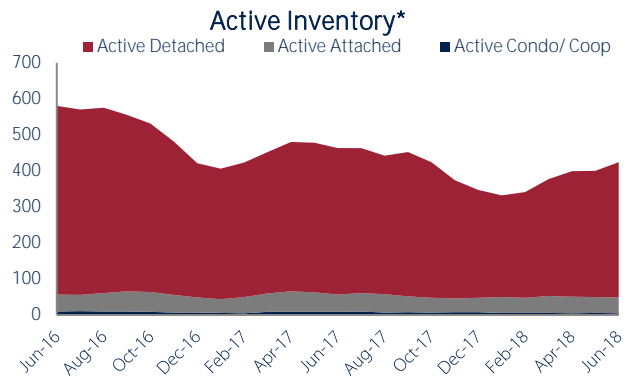


Units Sold

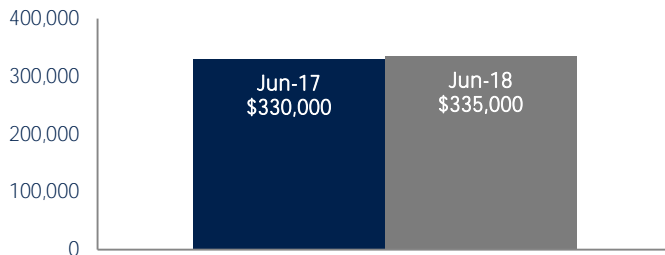
The number of units sold remained stable in June, with 90 sold this month in Queen Anne's County. This month's total units sold was lower than at this time last year, a decrease of 17% versus June 2017.

Active Inventory

Versus last year, the total number of homes available this month is lower by 39 units or 8%. The total number of active inventory this June was 424 compared to 463 in June 2017. This month's total of 424 is higher than the previous month's total supply of available inventory of 400, an increase of 6%.



Median Sale Price



Median Sale Price

Last June, the median sale price for Queen Anne's County Homes was \$330,000. This June, the median sale price was \$335,000, an increase of 2% or \$5,000 compared to last year. The current median sold price is 2% lower than in May.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

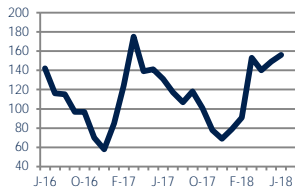


*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by MRIS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of MRIS or Long & Foster Real Estate, Inc.



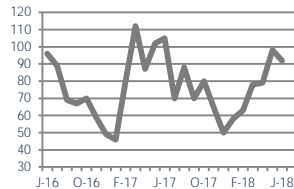


New Listings 156



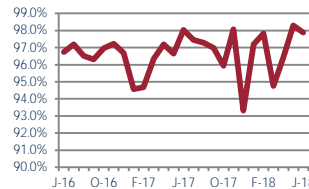
Up 19%
Vs. Year Ago

Current Contracts 92



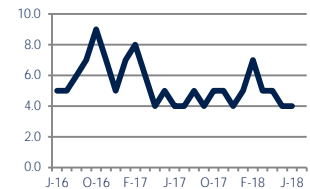
Down -12%
Vs. Year Ago

Sold Vs. List Price 97.9%



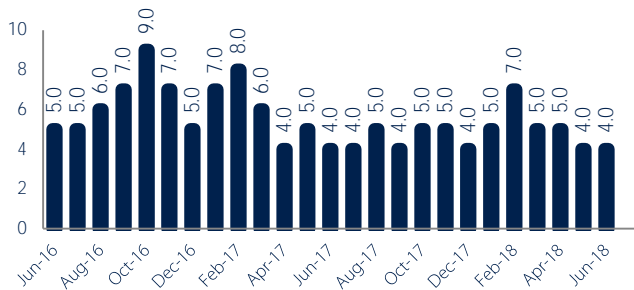
No Change
Vs. Year Ago

Months of Supply 4.0



No Change
Vs. Year Ago

Months Of Supply



Months of Supply

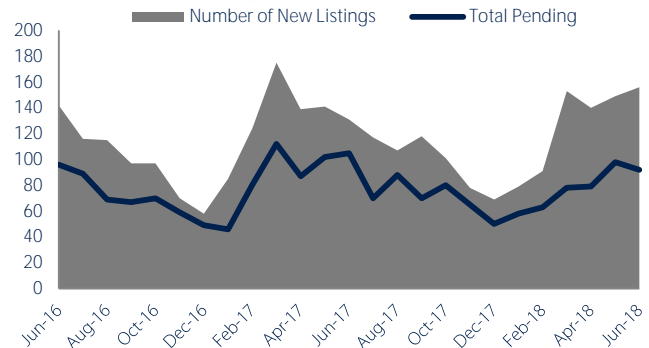
In June, there was 4.7 months of supply available in Queen Anne's County, compared to 4.2 in June 2017. That is an increase of 11% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

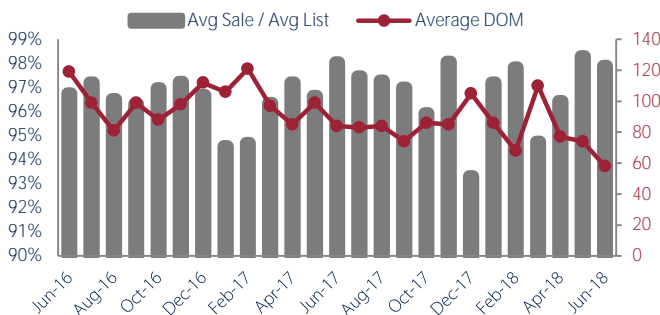
New Listings & Current Contracts

This month there were 156 homes newly listed for sale in Queen Anne's County compared to 131 in June 2017, an increase of 19%. There were 92 current contracts pending sale this June compared to 105 a year ago. The number of current contracts is 12% lower than last June.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In June, the average sale price in Queen Anne's County was 97.9% of the average list price, which is similar compared to a year ago.

Days On Market

This month, the average number of days on market was 58, lower than the average last year, which was 84, a decrease of 31%.



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