



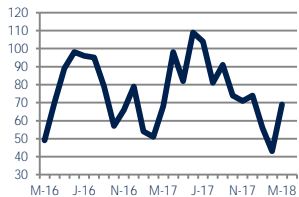
# The Long & Foster Market Minute™

Focus On: Queen Anne's County Housing Market

March 2018

## Units Sold

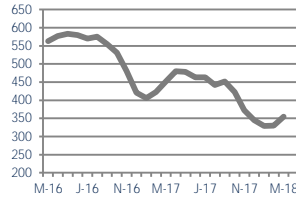
69



Up 1%  
Vs. Year Ago

## Active Inventory

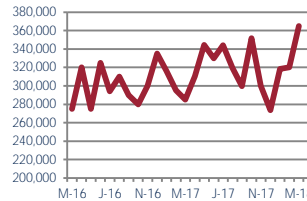
355



Down -21%  
Vs. Year Ago

## Median Sale Price

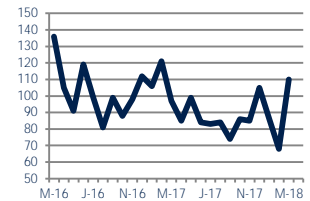
\$365,000



Up 28%  
Vs. Year Ago

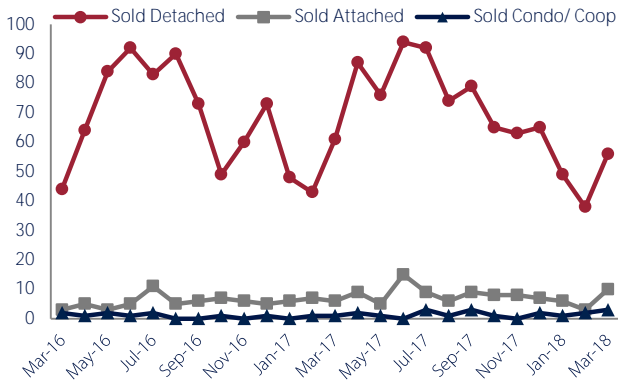
## Days On Market

110



Up 13%  
Vs. Year Ago

### Units Sold\*



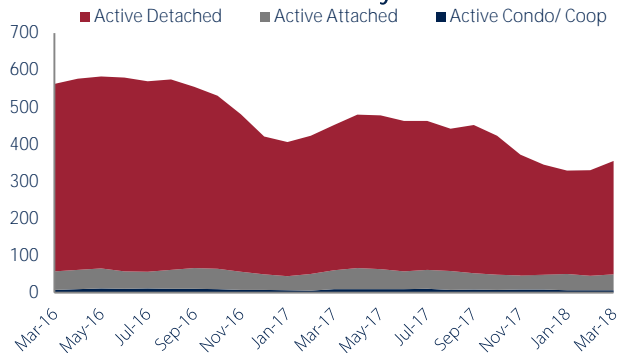
## Units Sold

There was an increase in total units sold in March, with 69 sold this month in Queen Anne's County. This month's total units sold was higher than at this time last year.

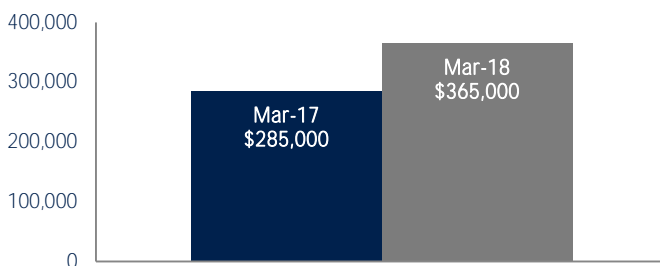
## Active Inventory

Versus last year, the total number of homes available this month is lower by 97 units or 21%. The total number of active inventory this March was 355 compared to 452 in March 2017. This month's total of 355 is higher than the previous month's total supply of available inventory of 330, an increase of 8%.

### Active Inventory\*



## Median Sale Price



## Median Sale Price

Last March, the median sale price for Queen Anne's County Homes was \$285,000. This March, the median sale price was \$365,000, an increase of \$80,000 compared to last year. The current median sold price is higher than in February.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

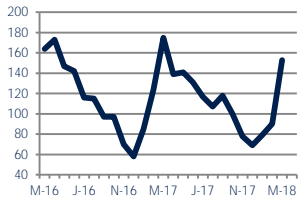


\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by MRIS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of MRIS or Long & Foster Real Estate, Inc.



### New Listings

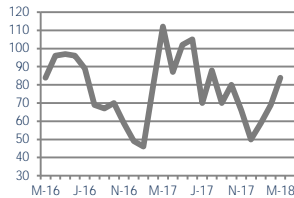
153



Down -13%  
Vs. Year Ago

### Current Contracts

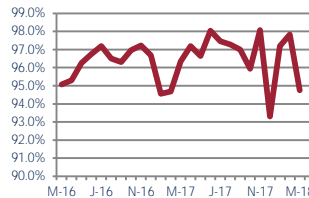
84



Down -25%  
Vs. Year Ago

### Sold Vs. List Price

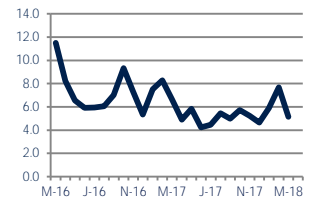
94.8%



Down -1.7%  
Vs. Year Ago

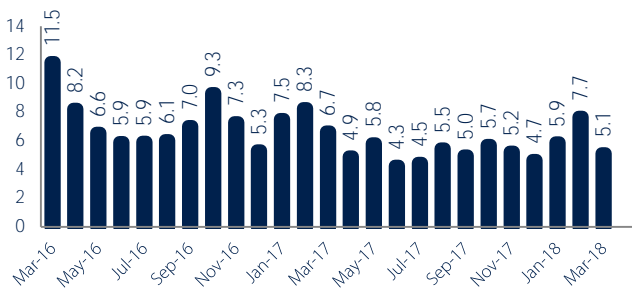
### Months of Supply

5.1



Down -23%  
Vs. Year Ago

### Months Of Supply



### Months of Supply

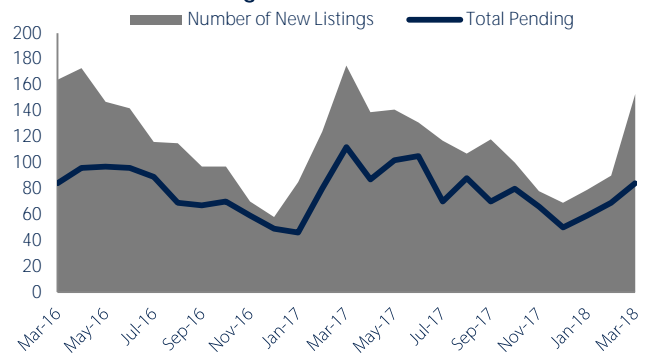
In March, there was 5.1 months of supply available in Queen Anne's County, compared to 6.6 in March 2017. That is a decrease of 23% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

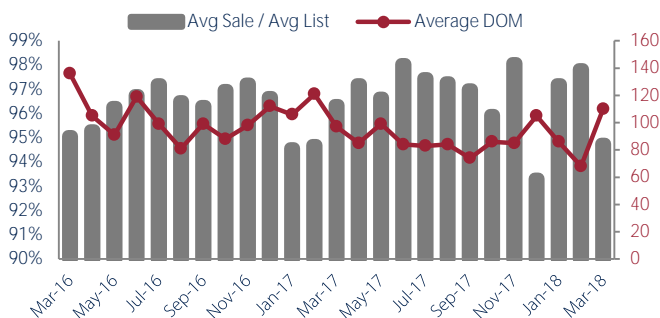
### New Listings & Current Contracts

This month there were 153 homes newly listed for sale in Queen Anne's County compared to 175 in March 2017, a decrease of 13%. There were 84 current contracts pending sale this March compared to 112 a year ago. The number of current contracts is 25% lower than last March.

### New Listings & Current Contracts



### Sale Price/ List Price & DOM



### Sale Price to List Price Ratio

In March, the average sale price in Queen Anne's County was 94.8% of the average list price, which is 1.6% lower than at this time last year.

### Days On Market

This month, the average number of days on market was 110, higher than the average last year, which was 97, an increase of 13%.



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