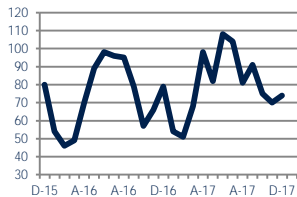




### Units Sold

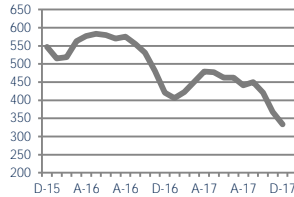
74



Down -6%  
Vs. Year Ago

### Active Inventory

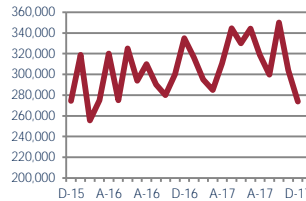
334



Down -21%  
Vs. Year Ago

### Median Sale Price

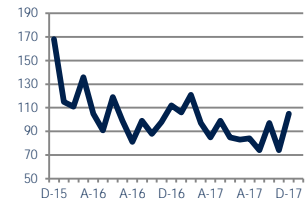
\$273,700



Down -18%  
Vs. Year Ago

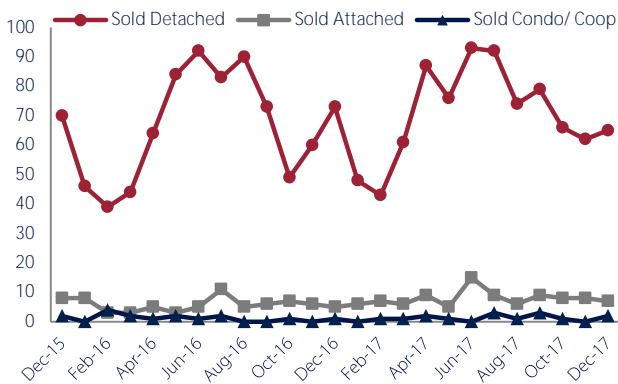
### Days On Market

105



Down -6%  
Vs. Year Ago

### Units Sold\*



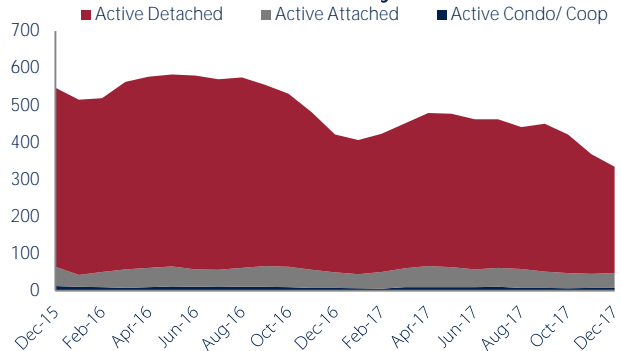
### Units Sold

There was an increase in total units sold in December, with 74 sold this month in Queen Anne's County versus 70 last month, an increase of 6%. This month's total units sold was lower than at this time last year, a decrease of 6% versus December 2016.

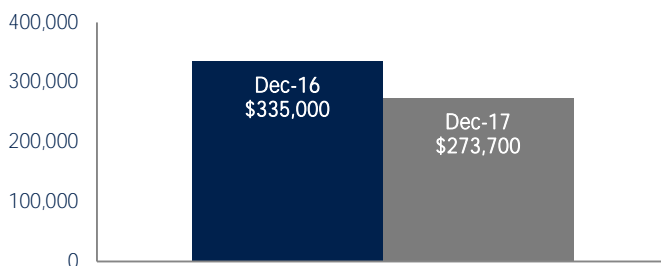
### Active Inventory

Versus last year, the total number of homes available this month is lower by 87 units or 21%. The total number of active inventory this December was 334 compared to 421 in December 2016. This month's total of 334 is lower than the previous month's total supply of available inventory of 368, a decrease of 9%.

### Active Inventory\*



### Median Sale Price



### Median Sale Price

Last December, the median sale price for Queen Anne's County Homes was \$335,000. This December, the median sale price was \$273,700, a decrease of 18% or \$61,300 compared to last year. The current median sold price is 10% lower than in November.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

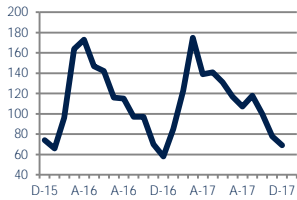


\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by MRIS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of MRIS or Long & Foster Real Estate, Inc.



### New Listings

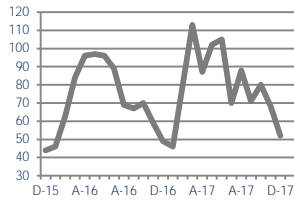
69



Up 19%  
Vs. Year Ago

### Current Contracts

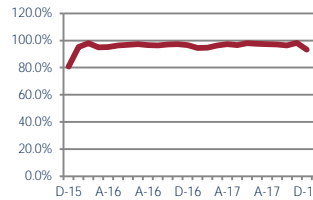
52



Up 6%  
Vs. Year Ago

### Sold Vs. List Price

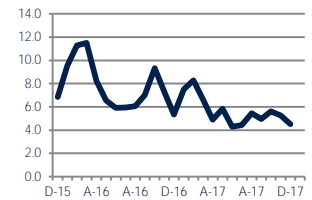
93.3%



Down -3.5%  
Vs. Year Ago

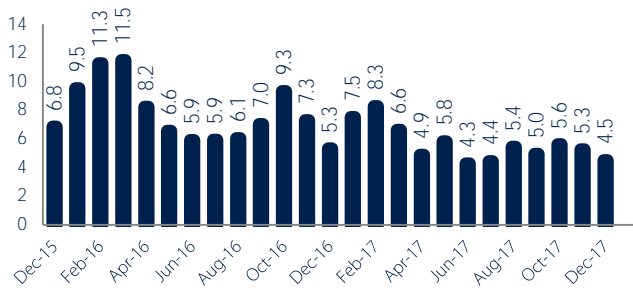
### Months of Supply

4.5



Down -15%  
Vs. Year Ago

### Months Of Supply



### Months of Supply

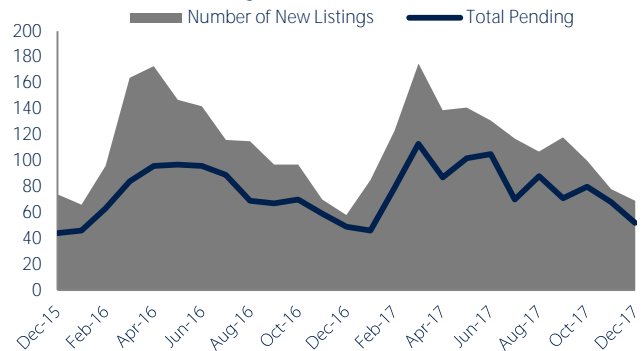
In December, there was 4.5 months of supply available in Queen Anne's County, compared to 5.3 in December 2016. That is a decrease of 15% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

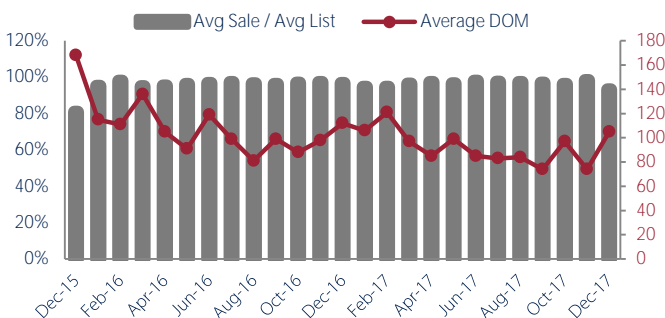
### New Listings & Current Contracts

This month there were 69 homes newly listed for sale in Queen Anne's County compared to 58 in December 2016, an increase of 19%. There were 52 current contracts pending sale this December compared to 49 a year ago. The number of current contracts is 6% higher than last December.

### New Listings & Current Contracts



### Sale Price/ List Price & DOM



### Sale Price to List Price Ratio

In December, the average sale price in Queen Anne's County was 93.3% of the average list price, which is 3.4% lower than at this time last year.

### Days On Market

This month, the average number of days on market was 105, lower than the average last year, which was 112, a decrease of 6%.



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