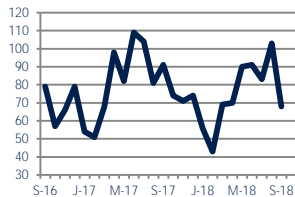


Units Sold

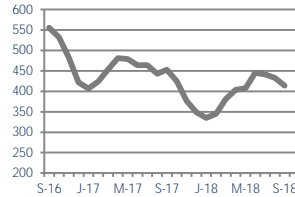
68



Down -25%
Vs. Year Ago

Active Inventory

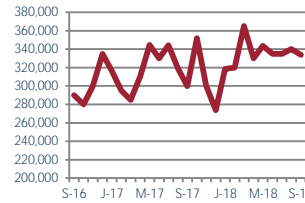
414



Down -9%
Vs. Year Ago

Median Sale Price

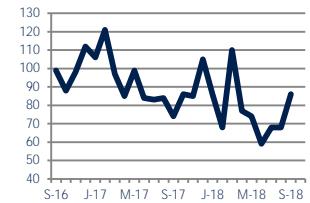
\$333,750



Up 11%
Vs. Year Ago

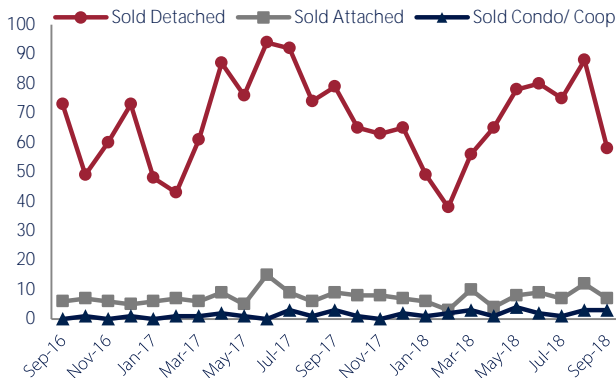
Days On Market

86



Up 16%
Vs. Year Ago

Units Sold*



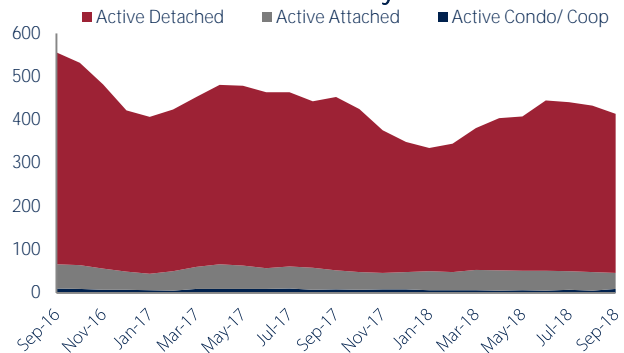
Units Sold

There was a decrease in total units sold in September, with 68 sold this month in Queen Anne's County versus 103 last month, a decrease of 34%. This month's total units sold was lower than at this time last year, a decrease of 25% versus September 2017.

Active Inventory

Versus last year, the total number of homes available this month is lower by 39 units or 9%. The total number of active inventory this September was 414 compared to 453 in September 2017. This month's total of 414 is lower than the previous month's total supply of available inventory of 433, a decrease of 4%.

Active Inventory*



Median Sale Price



Median Sale Price

Last September, the median sale price for Queen Anne's County Homes was \$299,750. This September, the median sale price was \$333,750, an increase of 11% or \$34,000 compared to last year. The current median sold price is 2% lower than in August.

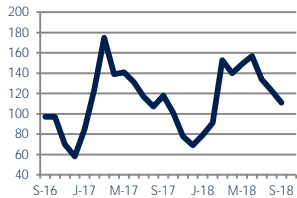
Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by MRIS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of MRIS or Long & Foster Real Estate, Inc.

New Listings

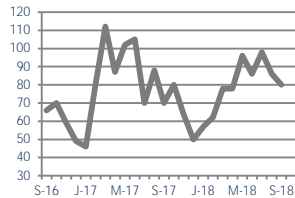
111



Down -6%
Vs. Year Ago

Current Contracts

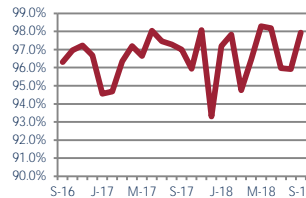
80



Up 14%
Vs. Year Ago

Sold Vs. List Price

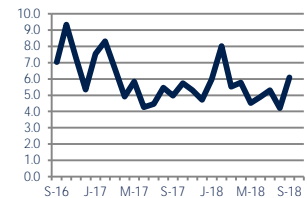
97.9%



Up 1%
Vs. Year Ago

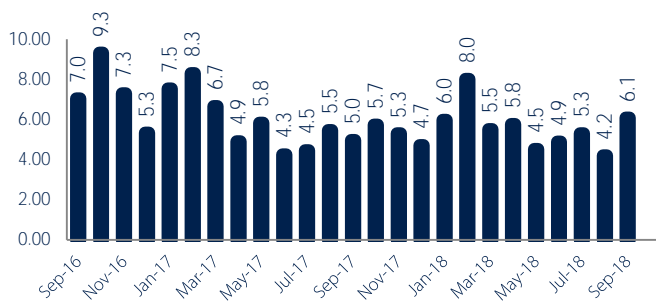
Months of Supply

6.1



Up 22%
Vs. Year Ago

Months Of Supply



Months of Supply

In September, there was 6.1 months of supply available in Queen Anne's County, compared to 5.0 in September 2017. That is an increase of 22% versus a year ago.

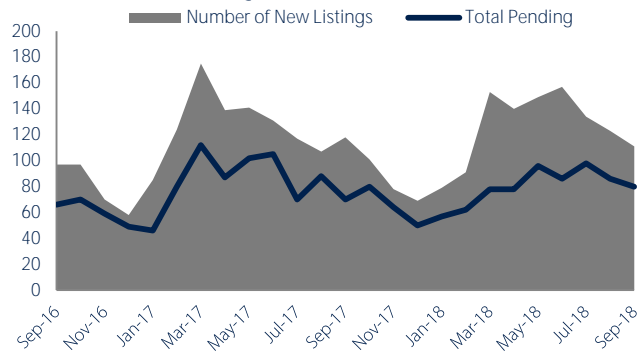
Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

New Listings & Current Contracts

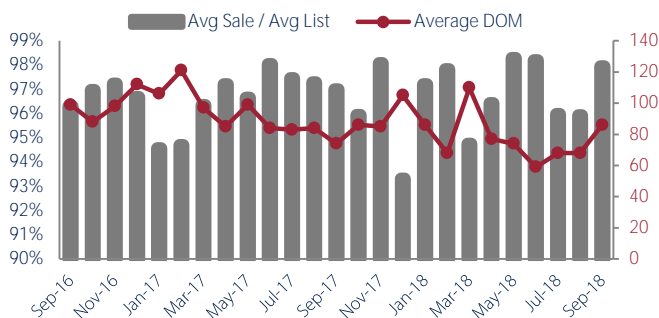
This month there were 111 homes newly listed for sale in Queen Anne's County compared to 118 in September 2017, a decrease of 6%.

There were 80 current contracts pending sale this September compared to 70 a year ago. The number of current contracts is 14% higher than last September.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In September, the average sale price in Queen Anne's County was 97.9% of the average list price, which is 1.0% higher than at this time last year.

Days On Market

This month, the average number of days on market was 86, higher than the average last year, which was 74, an increase of 16%.



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