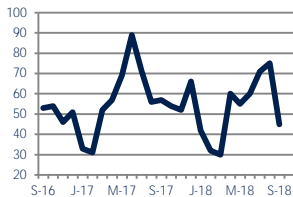


Zip Code(s): 20639, 20678, 20676, 20685 and 20615

Units Sold

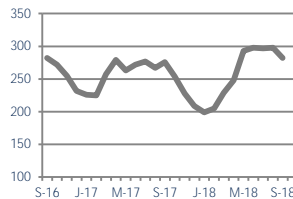
45



Down -21%
Vs. Year Ago

Active Inventory

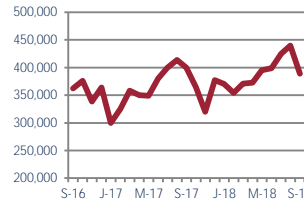
282



Up 2%
Vs. Year Ago

Median Sale Price

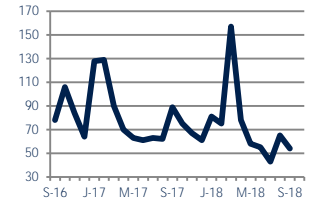
\$389,000



Down -3%
Vs. Year Ago

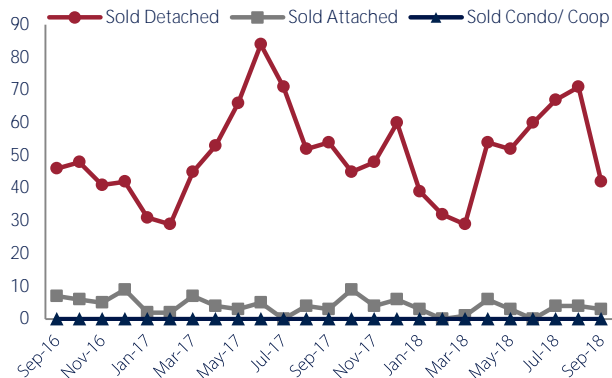
Days On Market

54



Down -39%
Vs. Year Ago

Units Sold*



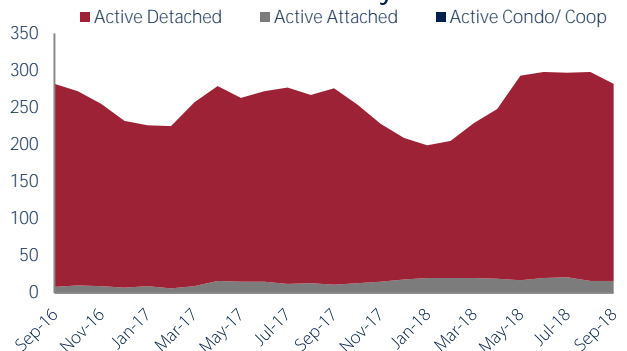
Units Sold

There was a decrease in total units sold in September, with 45 sold this month in Prince Frederick, Huntingtown, and St. Leonard. This month's total units sold was lower than at this time last year.

Active Inventory

Versus last year, the total number of homes available this month is higher by 6 units or 2%. The total number of active inventory this September was 282 compared to 276 in September 2017. This month's total of 282 is lower than the previous month's total supply of available inventory of 298, a decrease of 5%.

Active Inventory*



Median Sale Price



Median Sale Price

Last September, the median sale price for Prince Frederick, Huntingtown, and St. Leonard Homes was \$399,900. This September, the median sale price was \$389,000, a decrease of 3% or \$10,900 compared to last year. The current median sold price is 12% lower than in August.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



Prince Frederick, Huntingtown, and St. Leonard are defined as properties listed in zip code/s 20639, 20678, 20676, 20685 and 20615.

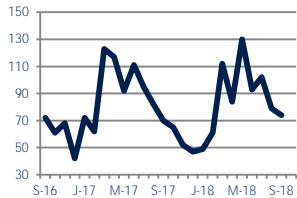
*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

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Zip Code(s): 20639, 20678, 20676, 20685 and 20615

New Listings

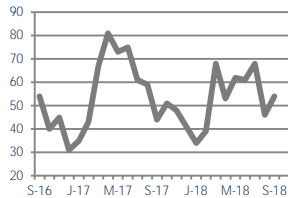
74



Up 6%
Vs. Year Ago

Current Contracts

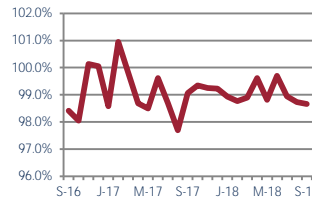
54



Up 23%
Vs. Year Ago

Sold Vs. List Price

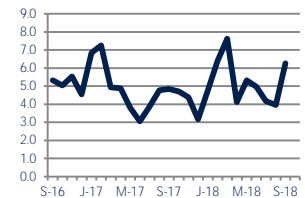
98.7%



No Change
Vs. Year Ago

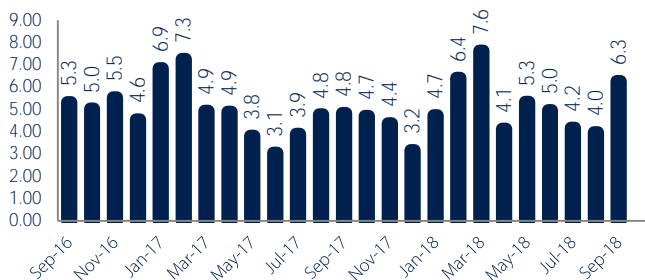
Months of Supply

6.3



Up 30%
Vs. Year Ago

Months Of Supply



Months of Supply

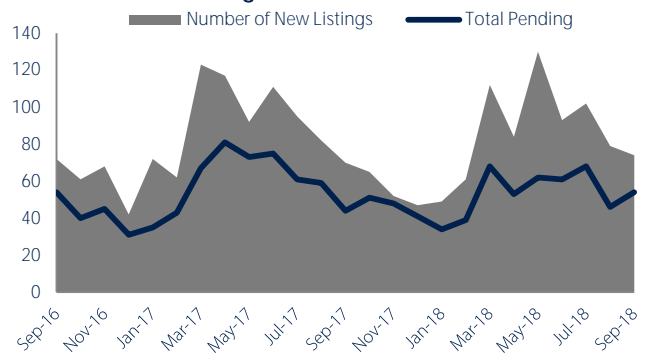
In September, there was 6.3 months of supply available in Prince Frederick, Huntingtown, and St. Leonard, compared to 4.8 in September 2017. That is an increase of 29% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

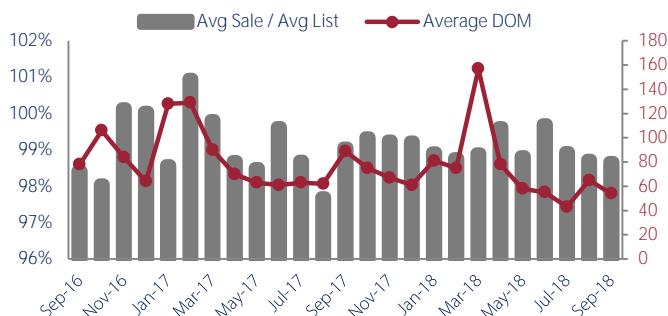
New Listings & Current Contracts

This month there were 74 homes newly listed for sale in Prince Frederick, Huntingtown, and St. Leonard compared to 70 in September 2017, an increase of 6%. There were 54 current contracts pending sale this September compared to 44 a year ago. The number of current contracts is 23% higher than last September.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In September, the average sale price in Prince Frederick, Huntingtown, and St. Leonard was 98.7% of the average list price, which is similar compared to a year ago.

Days On Market

This month, the average number of days on market was 54, lower than the average last year, which was 89, a decrease of 39%.



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