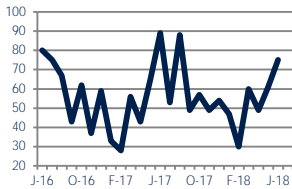


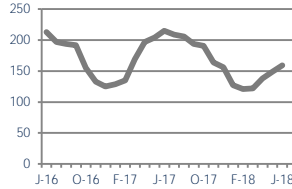
Zip Code(s): 20837, 20838, 20839, 20841, 20842 and 20871

**Units Sold**  
75



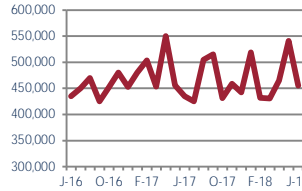
Down -16%  
Vs. Year Ago

**Active Inventory**  
159



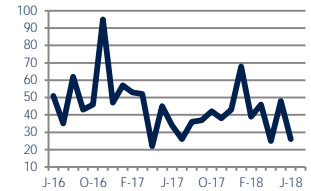
Down -26%  
Vs. Year Ago

**Median Sale Price**  
\$455,000



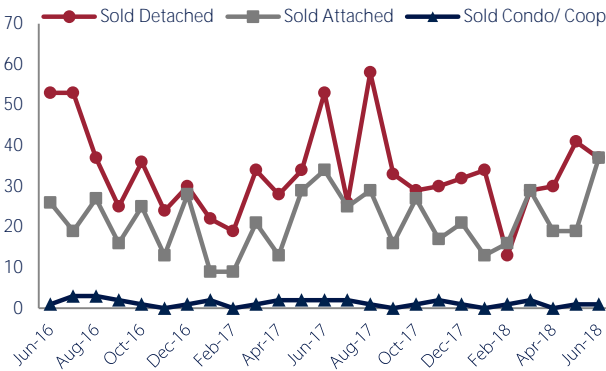
Up 5%  
Vs. Year Ago

**Days On Market**  
26



Down -24%  
Vs. Year Ago

### Units Sold\*



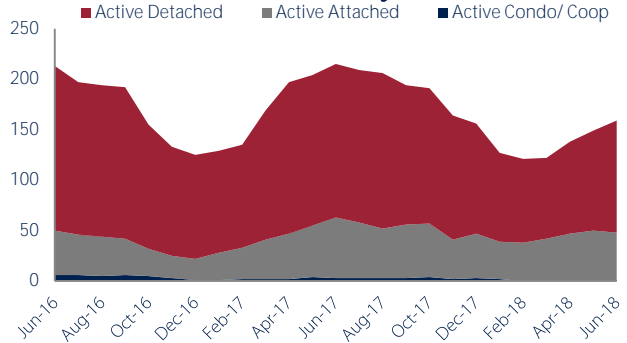
### Units Sold

There was an increase in total units sold in June, with 75 sold this month in Poolesville, Dickerson, and Northwestern Montgomery County versus 61 last month, an increase of 23%. This month's total units sold was lower than at this time last year, a decrease of 16% versus June 2017.

### Active Inventory

Versus last year, the total number of homes available this month is lower by 56 units or 26%. The total number of active inventory this June was 159 compared to 215 in June 2017. This month's total of 159 is higher than the previous month's total supply of available inventory of 149, an increase of 7%.

### Active Inventory\*



### Median Sale Price



### Median Sale Price

Last June, the median sale price for Poolesville, Dickerson, and Northwestern Montgomery County Homes was \$435,000. This June, the median sale price was \$455,000, an increase of 5% or \$20,000 compared to last year. The current median sold price is 16% lower than in May.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Poolesville, Dickerson, and Northwestern Montgomery County are defined as properties listed in zip code/s 20837, 20838, 20839, 20841, 20842 and 20871.

\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by MRIS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of MRIS or Long & Foster Real Estate, Inc.

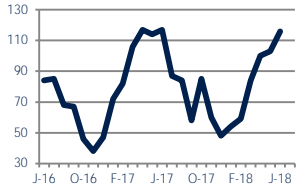




Zip Code(s): 20837, 20838, 20839, 20841, 20842 and 20871

### New Listings

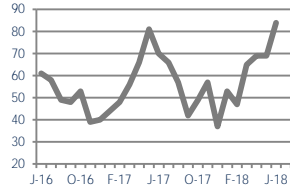
116



Down -1%  
Vs. Year Ago

### Current Contracts

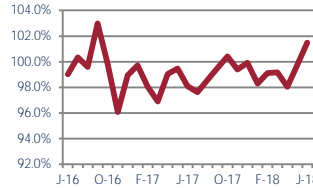
84



Up 20%  
Vs. Year Ago

### Sold Vs. List Price

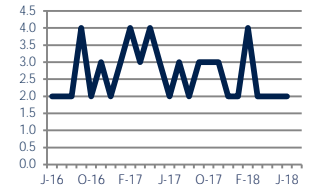
101.5%



Up 3.5%  
Vs. Year Ago

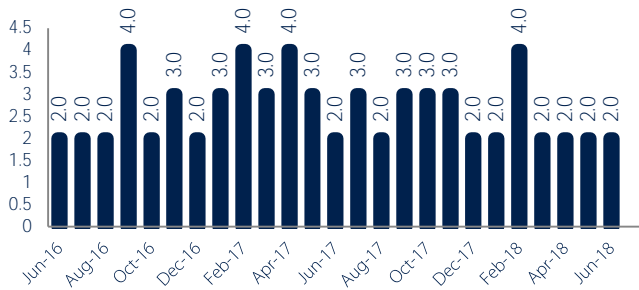
### Months of Supply

2.0



No Change  
Vs. Year Ago

### Months Of Supply



### Months of Supply

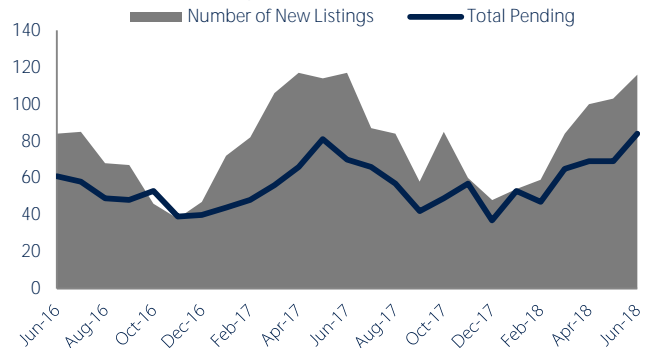
In June, there was 2.1 months of supply available in Poolesville, Dickerson, and Northwestern Montgomery County, compared to 2.4 in June 2017. That is a decrease of 12% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

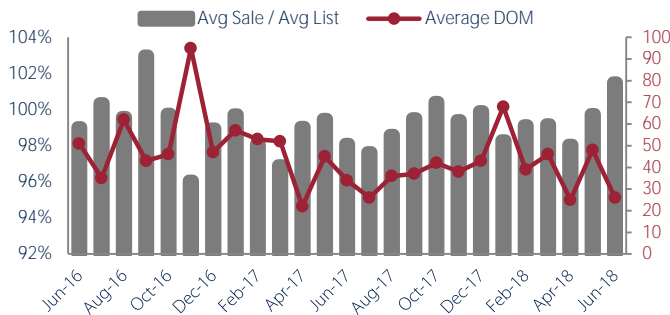
### New Listings & Current Contracts

This month there were 116 homes newly listed for sale in Poolesville, Dickerson, and Northwestern Montgomery County compared to 117 in June 2017, a decrease of 1%. There were 84 current contracts pending sale this June compared to 70 a year ago. The number of current contracts is 20% higher than last June.

### New Listings & Current Contracts



### Sale Price/ List Price & DOM



### Sale Price to List Price Ratio

In June, the average sale price in Poolesville, Dickerson, and Northwestern Montgomery County was 101.5% of the average list price, which is 3.4% higher than at this time last year.

### Days On Market

This month, the average number of days on market was 26, lower than the average last year, which was 34, a decrease of 24%.



Poolesville, Dickerson, and Northwestern Montgomery County are defined as properties listed in zip code/s 20837, 20838, 20839, 20841, 20842 and 20871.

\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

Information included in this report is based on data supplied by MRIS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of MRIS or Long & Foster Real Estate, Inc.

