



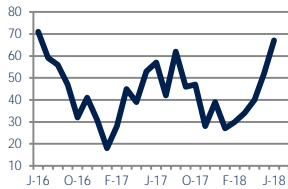
The Long & Foster Market Minute™

Focus On: Mt Washington and Roland Park Housing Market

June 2018

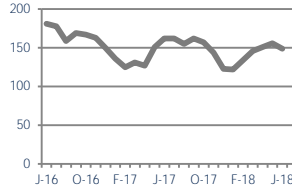
Zip Code(s): 21209 and 21210

Units Sold
67



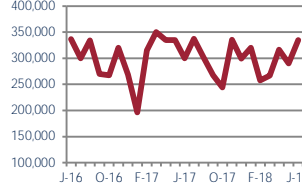
Up 18%
Vs. Year Ago

Active Inventory
149



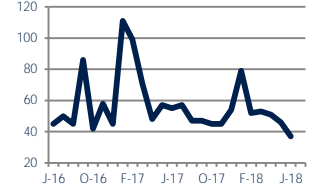
Down -8%
Vs. Year Ago

Median Sale Price
\$334,900



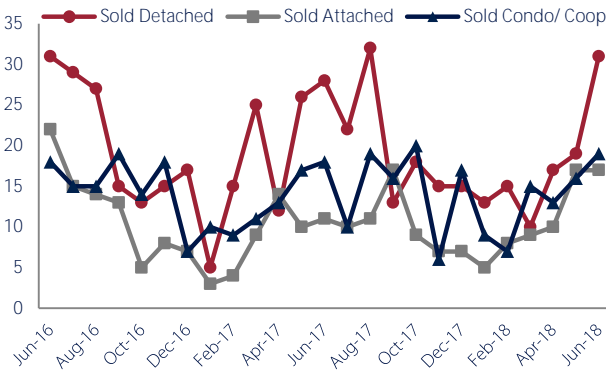
Up 12%
Vs. Year Ago

Days On Market
37



Down -33%
Vs. Year Ago

Units Sold*



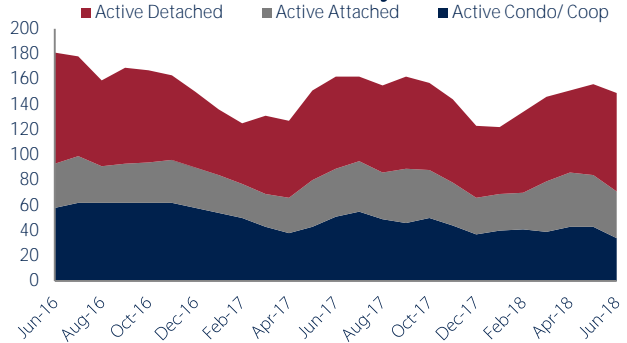
Units Sold

There was an increase in total units sold in June, with 67 sold this month in Mt Washington and Roland Park versus 52 last month, an increase of 29%. This month's total units sold was higher than at this time last year, an increase of 18% versus June 2017.

Active Inventory

Versus last year, the total number of homes available this month is lower by 13 units or 8%. The total number of active inventory this June was 149 compared to 162 in June 2017. This month's total of 149 is lower than the previous month's total supply of available inventory of 156, a decrease of 4%.

Active Inventory*



Median Sale Price



Median Sale Price

Last June, the median sale price for Mt Washington and Roland Park Homes was \$300,000. This June, the median sale price was \$334,900, an increase of 12% or \$34,900 compared to last year. The current median sold price is 15% higher than in May.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by MRIS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of MRIS or Long & Foster Real Estate, Inc.

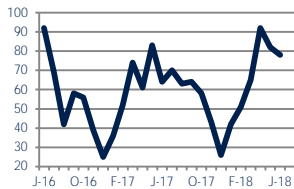




Zip Code(s): 21209 and 21210

New Listings

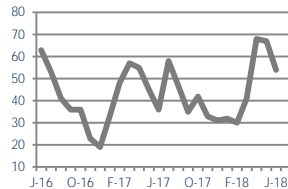
78



Up 22%
Vs. Year Ago

Current Contracts

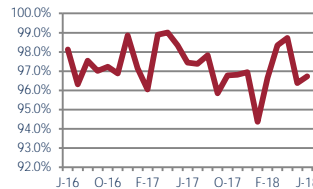
54



Up 50%
Vs. Year Ago

Sold Vs. List Price

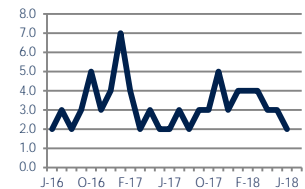
96.7%



Down -0.7%
Vs. Year Ago

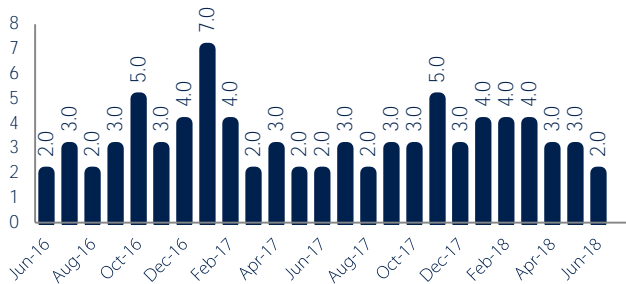
Months of Supply

2.0



No Change
Vs. Year Ago

Months Of Supply



Months of Supply

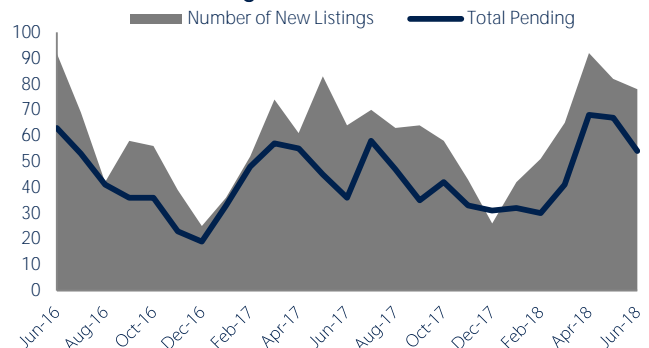
In June, there was 2.2 months of supply available in Mt Washington and Roland Park, compared to 2.8 in June 2017. That is a decrease of 22% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

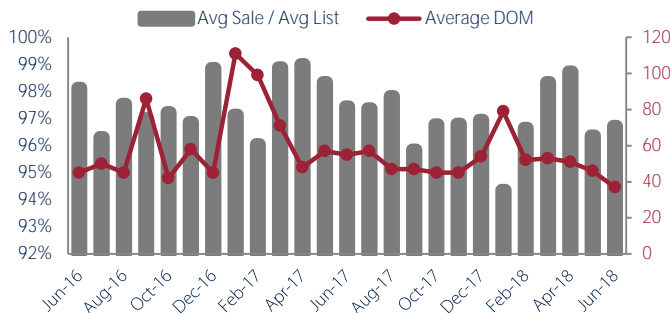
New Listings & Current Contracts

This month there were 78 homes newly listed for sale in Mt Washington and Roland Park compared to 64 in June 2017, an increase of 22%. There were 54 current contracts pending sale this June compared to 36 a year ago. The number of current contracts is 50% higher than last June.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In June, the average sale price in Mt Washington and Roland Park was 96.7% of the average list price, which is 0.7% lower than at this time last year.

Days On Market

This month, the average number of days on market was 37, lower than the average last year, which was 55, a decrease of 33%.



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