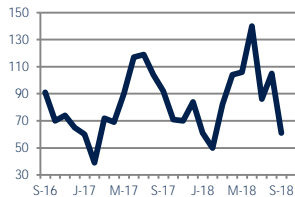


Zip Code(s): 21771, 21774, 21754 and 21770

Units Sold

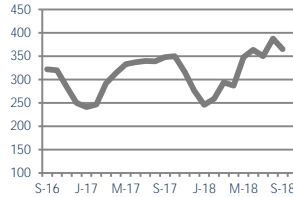
61



Down -34%
Vs. Year Ago

Active Inventory

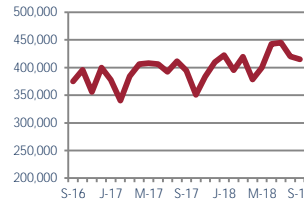
365



Up 5%
Vs. Year Ago

Median Sale Price

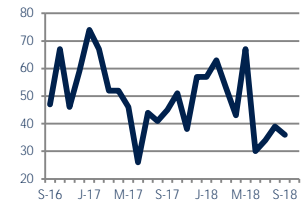
\$415,000



Up 5%
Vs. Year Ago

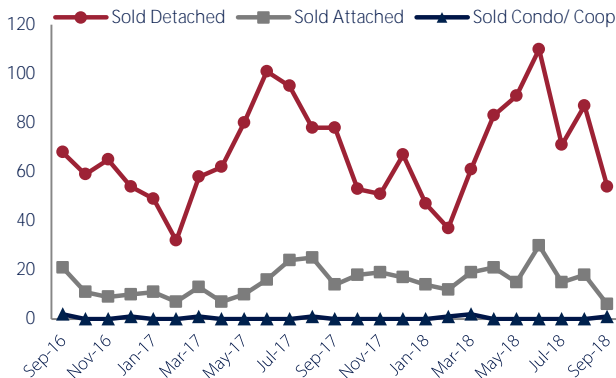
Days On Market

36



Down -20%
Vs. Year Ago

Units Sold*



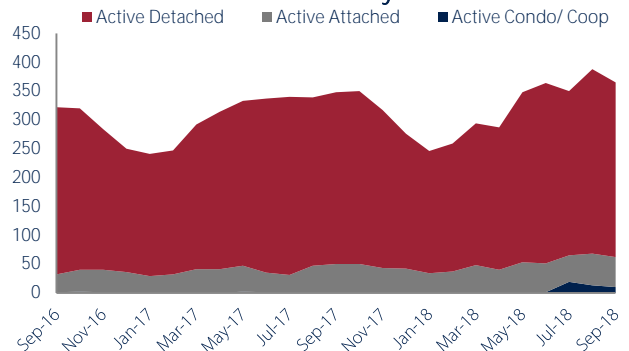
Units Sold

There was a decrease in total units sold in September, with 61 sold this month in Mount Airy, New Market, and Ijamsville. This month's total units sold was lower than at this time last year.

Active Inventory

Versus last year, the total number of homes available this month is higher by 17 units or 5%. The total number of active inventory this September was 365 compared to 348 in September 2017. This month's total of 365 is lower than the previous month's total supply of available inventory of 388, a decrease of 6%.

Active Inventory*



Median Sale Price



Median Sale Price

Last September, the median sale price for Mount Airy, New Market, and Ijamsville Homes was \$394,500. This September, the median sale price was \$415,000, an increase of 5% or \$20,500 compared to last year. The current median sold price is 1% lower than in August.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Mount Airy, New Market, and Ijamsville are defined as properties listed in zip code/s 21771, 21774, 21754 and 21770.

*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

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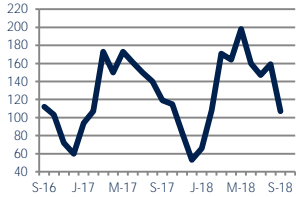
CHRISTIE'S
INTERNATIONAL REAL ESTATE



Zip Code(s): 21771, 21774, 21754 and 21770

New Listings

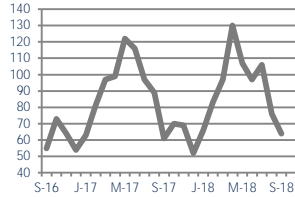
107



Down -10%
Vs. Year Ago

Current Contracts

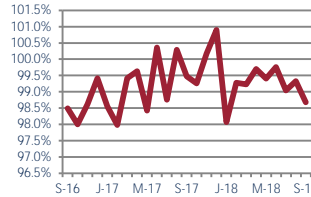
64



Up 5%
Vs. Year Ago

Sold Vs. List Price

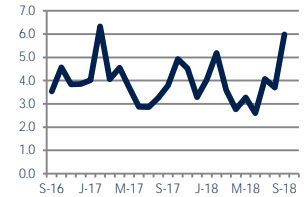
98.7%



Down -0.8%
Vs. Year Ago

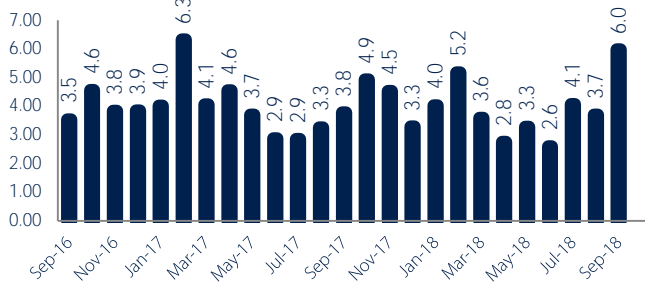
Months of Supply

6.0



Up 58%
Vs. Year Ago

Months Of Supply



Months of Supply

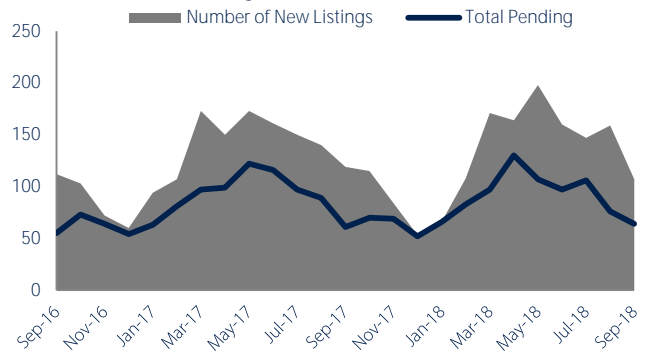
In September, there was 6.0 months of supply available in Mount Airy, New Market, and Ijamsville, compared to 3.8 in September 2017. That is an increase of 58% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

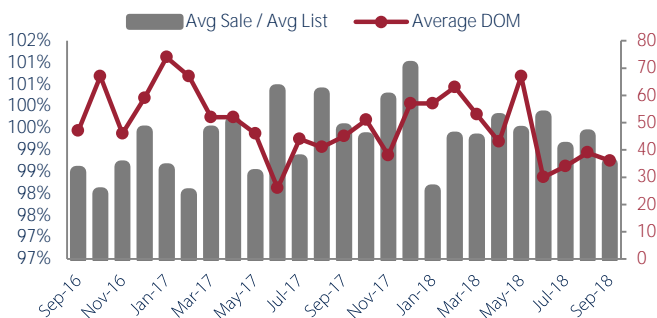
New Listings & Current Contracts

This month there were 107 homes newly listed for sale in Mount Airy, New Market, and Ijamsville compared to 119 in September 2017, a decrease of 10%. There were 64 current contracts pending sale this September compared to 61 a year ago. The number of current contracts is 5% higher than last September.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In September, the average sale price in Mount Airy, New Market, and Ijamsville was 98.7% of the average list price, which is 0.8% lower than at this time last year.

Days On Market

This month, the average number of days on market was 36, lower than the average last year, which was 45, a decrease of 20%.



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