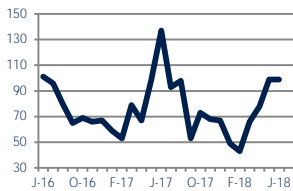


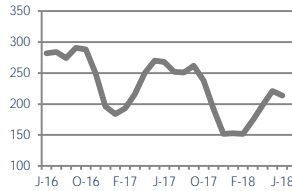
Zip Code(s): 21093, 21030 and 21022

Units Sold
99



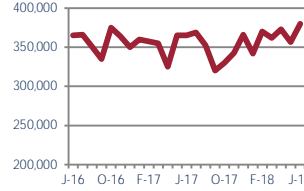
Down -28%
Vs. Year Ago

Active Inventory
214



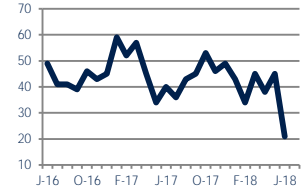
Down -20%
Vs. Year Ago

Median Sale Price
\$379,900



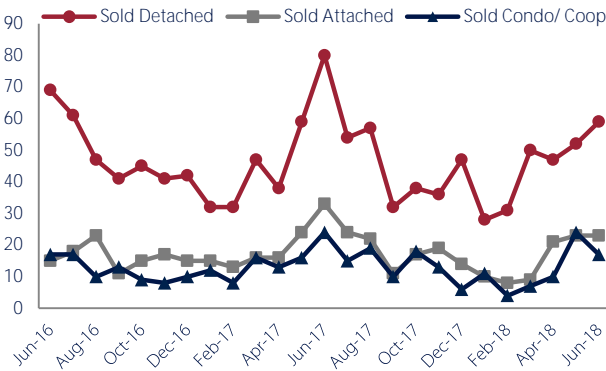
Up 4%
Vs. Year Ago

Days On Market
21



Down -48%
Vs. Year Ago

Units Sold*



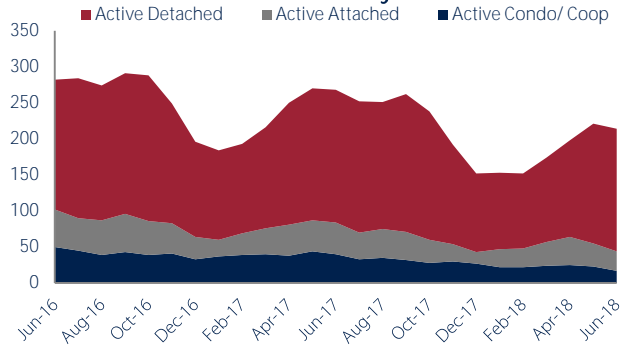
Units Sold

The number of units sold remained stable in June, with 99 sold this month in Lutherville, Timonium, and Cockeysville. This month's total units sold was lower than at this time last year, a decrease of 28% versus June 2017.

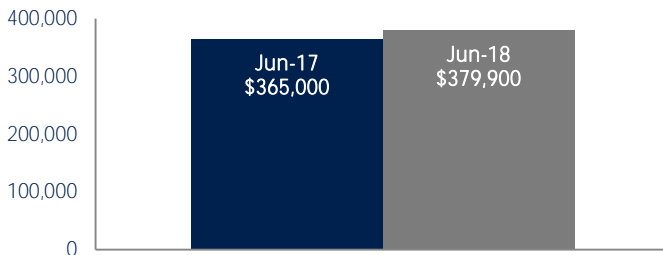
Active Inventory

Versus last year, the total number of homes available this month is lower by 54 units or 20%. The total number of active inventory this June was 214 compared to 268 in June 2017. This month's total of 214 is lower than the previous month's total supply of available inventory of 221, a decrease of 3%.

Active Inventory*



Median Sale Price



Median Sale Price

Last June, the median sale price for Lutherville, Timonium, and Cockeysville Homes was \$365,000. This June, the median sale price was \$379,900, an increase of 4% or \$14,900 compared to last year. The current median sold price is 7% higher than in May.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Lutherville, Timonium, and Cockeysville are defined as properties listed in zip code/s 21093, 21030 and 21022.

*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

Information included in this report is based on data supplied by MRIS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of MRIS or Long & Foster Real Estate, Inc.



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The Long & Foster Market Minute™

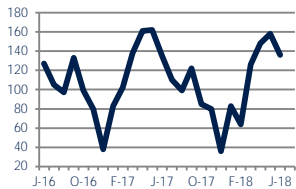
Focus On: Lutherville, Timonium, and Cockeysville Housing Market

June 2018

Zip Code(s): 21093, 21030 and 21022

New Listings

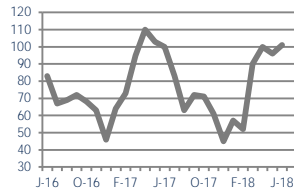
136



Up 1%
Vs. Year Ago

Current Contracts

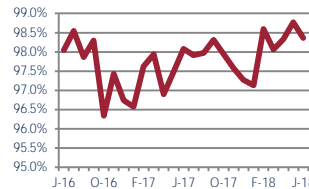
101



Up 1%
Vs. Year Ago

Sold Vs. List Price

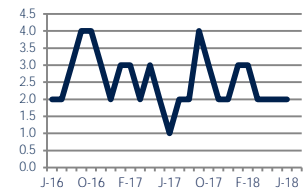
98.4%



No Change
Vs. Year Ago

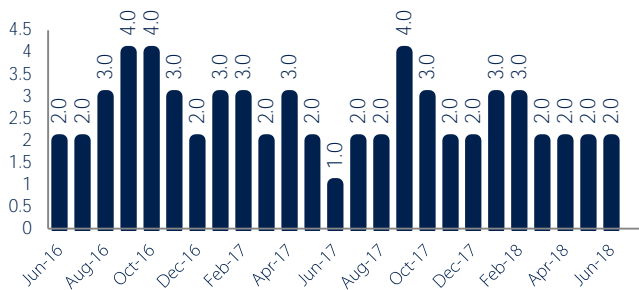
Months of Supply

2.0



Up 100%
Vs. Year Ago

Months Of Supply



Months of Supply

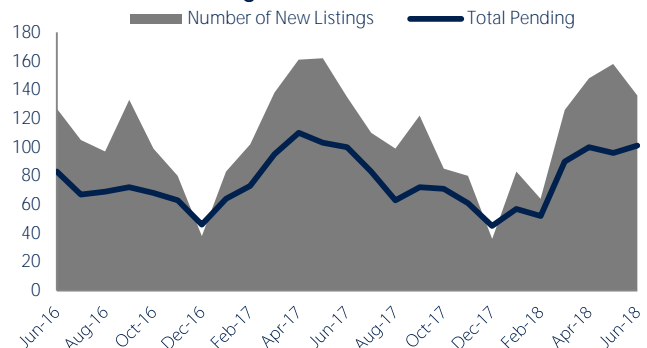
In June, there was 2.2 months of supply available in Lutherville, Timonium, and Cockeysville, compared to 2.0 in June 2017. That is an increase of 11% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

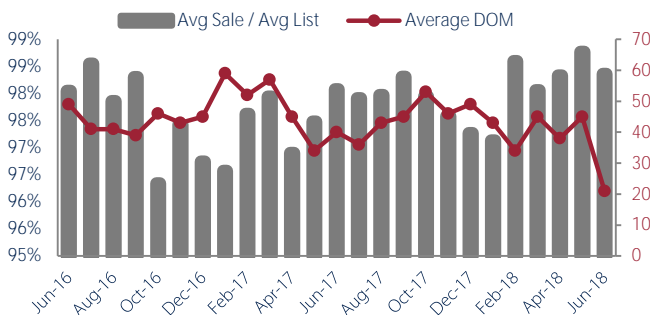
New Listings & Current Contracts

This month there were 136 homes newly listed for sale in Lutherville, Timonium, and Cockeysville compared to 135 in June 2017, an increase of 1%. There were 101 current contracts pending sale this June compared to 100 a year ago. The number of current contracts is 1% higher than last June.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In June, the average sale price in Lutherville, Timonium, and Cockeysville was 98.4% of the average list price, which is similar compared to a year ago.

Days On Market

This month, the average number of days on market was 21, lower than the average last year, which was 40, a decrease of 48%.



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