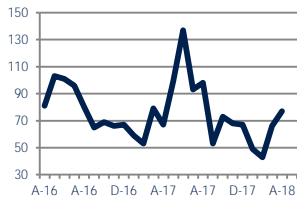


Zip Code(s): 21093, 21030 and 21022

Units Sold

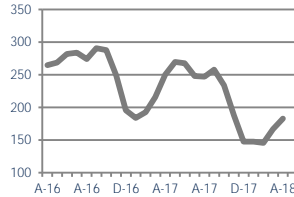
77



Up 15%
Vs. Year Ago

Active Inventory

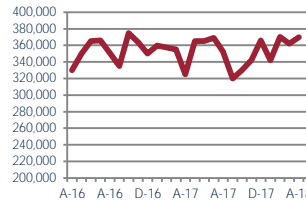
183



Down -27%
Vs. Year Ago

Median Sale Price

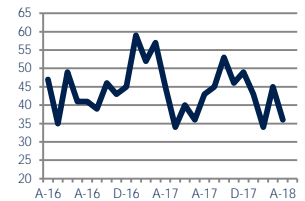
\$369,900



Up 14%
Vs. Year Ago

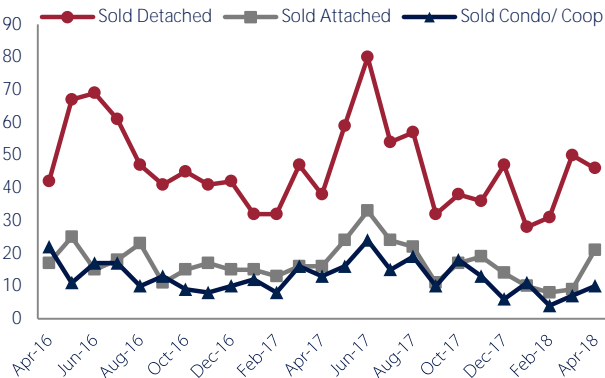
Days On Market

36



Down -20%
Vs. Year Ago

Units Sold*



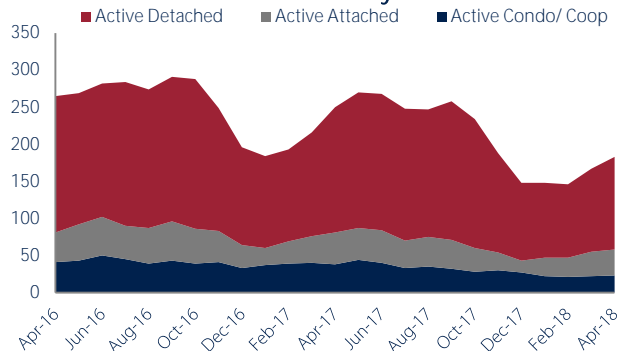
Units Sold

There was an increase in total units sold in April, with 77 sold this month in Lutherville, Timonium, and Cockeysville versus 66 last month, an increase of 17%. This month's total units sold was higher than at this time last year, an increase of 15% versus April 2017.

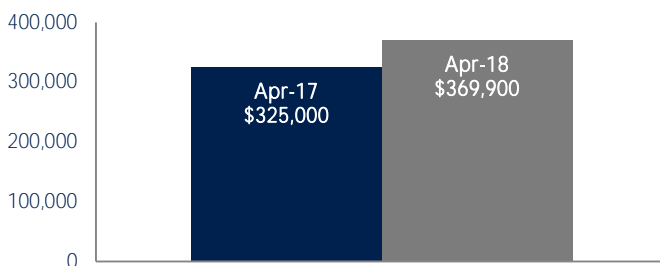
Active Inventory

Versus last year, the total number of homes available this month is lower by 67 units or 27%. The total number of active inventory this April was 183 compared to 250 in April 2017. This month's total of 183 is higher than the previous month's total supply of available inventory of 167, an increase of 10%.

Active Inventory*



Median Sale Price



Median Sale Price

Last April, the median sale price for Lutherville, Timonium, and Cockeysville Homes was \$325,000. This April, the median sale price was \$369,900, an increase of 14% or \$44,900 compared to last year. The current median sold price is 2% higher than in March.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



Lutherville, Timonium, and Cockeysville are defined as properties listed in zip code/s 21093, 21030 and 21022.

*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

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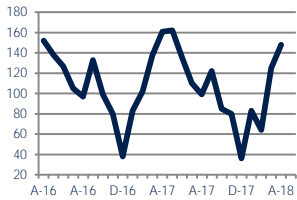
Focus On: Lutherville, Timonium, and Cockeysville Housing Market

April 2018

Zip Code(s): 21093, 21030 and 21022

New Listings

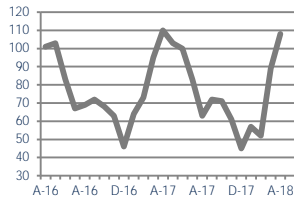
148



Down -8%
Vs. Year Ago

Current Contracts

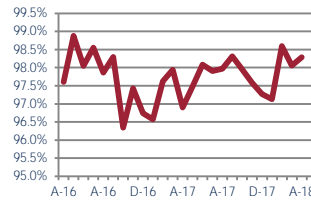
108



Down -2%
Vs. Year Ago

Sold Vs. List Price

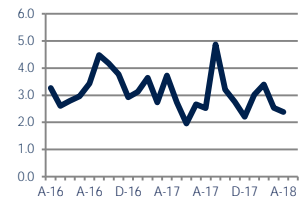
98.3%



Up 1.4%
Vs. Year Ago

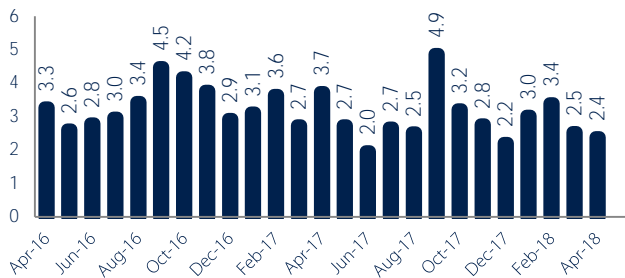
Months of Supply

2.4



Down -36%
Vs. Year Ago

Months Of Supply



Months of Supply

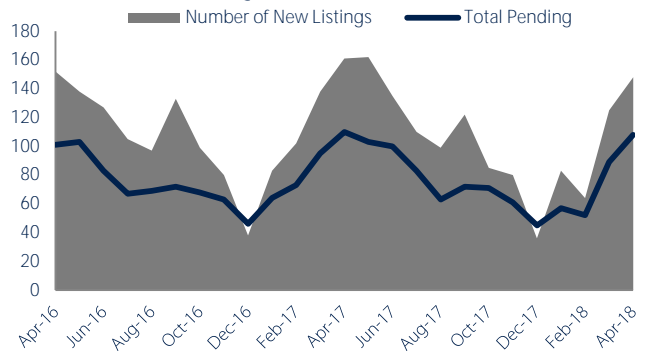
In April, there was 2.4 months of supply available in Lutherville, Timonium, and Cockeysville, compared to 3.7 in April 2017. That is a decrease of 36% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

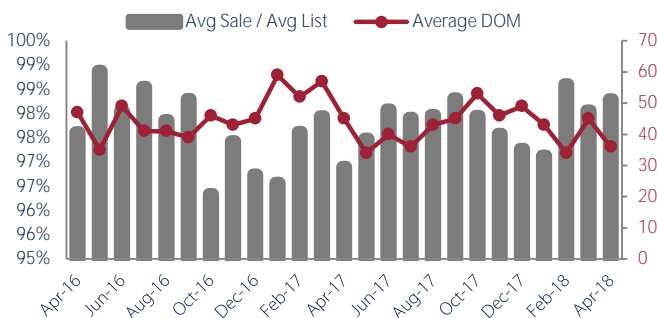
New Listings & Current Contracts

This month there were 148 homes newly listed for sale in Lutherville, Timonium, and Cockeysville compared to 161 in April 2017, a decrease of 8%. There were 108 current contracts pending sale this April compared to 110 a year ago. The number of current contracts is 2% lower than last April.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In April, the average sale price in Lutherville, Timonium, and Cockeysville was 98.3% of the average list price, which is 1.4% higher than at this time last year.

Days On Market

This month, the average number of days on market was 36, lower than the average last year, which was 45, a decrease of 20%.



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