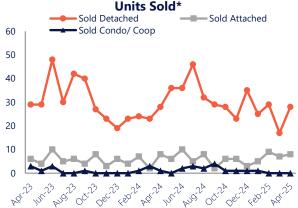
THE LONG & FOSTER MARKET MINUTE™

FOCUS ON: LEXINGTON PARK, GREAT MILLS, AND SOUTHERN ST. MARY'S COUNTY HOUSING MARKET

APRIL 2025

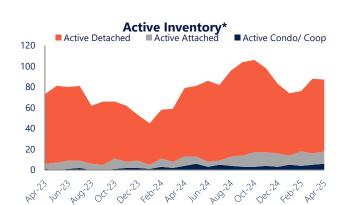
Zip Code(s): 20653, 20634, 20620, 20667, 20692, 20690, 20674, 20630, 20684, 20628, 20680, 20687 and 20686





Units Sold

With relatively few transactions, there was an increase in total units sold in April, with 36 sold this month in Lexington Park, Great Mills, and Southern St. Mary's County. This month's total units sold was lower than at this time last year, a decrease from April 2024.



Active Inventory

Versus last year, the total number of homes available this month is higher by 8 units or 10%. The total number of active inventory this April was 87 compared to 79 in April 2024. This month's total of 87 is lower than the previous month's total supply of available inventory of 88, a decrease of 1%.



Median Sale Price

Last April, the median sale price for Lexington Park, Great Mills, and Southern St. Mary's County Homes was \$362,500. This April, the median sale price was \$388,500, an increase of 7% or \$26,000 compared to last year. The current median sold price is 5% lower than in March.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Lexington Park, Great Mills, and Southern St. Mary's County are defined as properties listed in zip code/s 20653, 20634, 20620, 20667, 20692, 20690, 20674, 20692, 20630, 20684, 20628, 20684, 20680, 20687 and 20686.





knowledgeable and experienced sales associates.





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MARKET MINUTE™

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Current Contracts

APRIL 2025

Zip Code(s): 20653, 20634, 20620, 20667, 20692, 20690, 20674, 20630, 20684, 20628, 20680, 20687 and 20686



New Listings

43 60 50 40 30 20

103.0% 102.0% 100.0% 99.0% 98.0% 97.0% 95.0% A-23 A-23 D-23 A-24 A-24 D-24 A-25

Sold Vs. List Price

99.7%

4.0 3.5 3.5 2.0 1.5 1.0 0.5 0.5 0.5

Months of Supply

2.4

Down -25% Vs. Year Ago

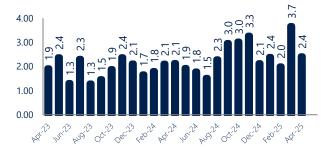
Up 2% Vs. Year Ago

A-23 A-23 D-23 A-24 A-24 D-24 A-25

Down -1.3% Vs. Year Ago

Up 13% Vs. Year Ago

Months Of Supply



Months of Supply

In April, there was 2.4 months of supply available in Lexington Park, Great Mills, and Southern St. Mary's County, compared to 2.1 in April 2024. That is an increase of 13% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

New Listings & Current Contracts

This month there were 52 homes newly listed for sale in Lexington Park, Great Mills, and Southern St. Mary's County compared to 69 in April 2024, a decrease of 25%. There were 43 current contracts pending sale this April compared to 42 a year ago. The number of current contracts is 2% higher than last April.







Sale Price to List Price Ratio

40 In April, the average sale price in Lexington Park, Great Mills, and 30 Southern St. Mary's County was 99.7% of the average list price, which is 1.3% lower than at this time last year.

Days On Market

This month, the average number of days on market was 33, higher than the average last year, which was 19. This increase was impacted by the limited number of sales.

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*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.





