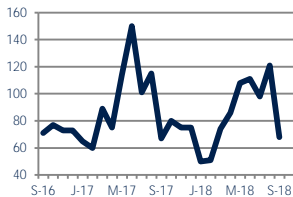


Zip Code(s): 21030, 21131 and 21093

### Units Sold

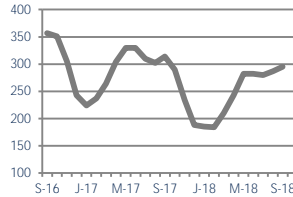
68



Up 1%  
Vs. Year Ago

### Active Inventory

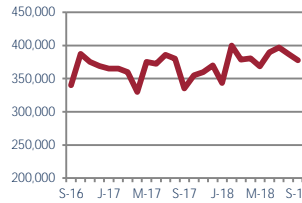
295



Down -6%  
Vs. Year Ago

### Median Sale Price

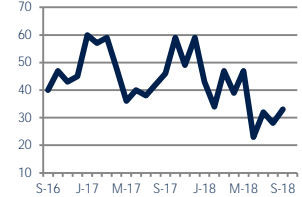
\$377,500



Up 13%  
Vs. Year Ago

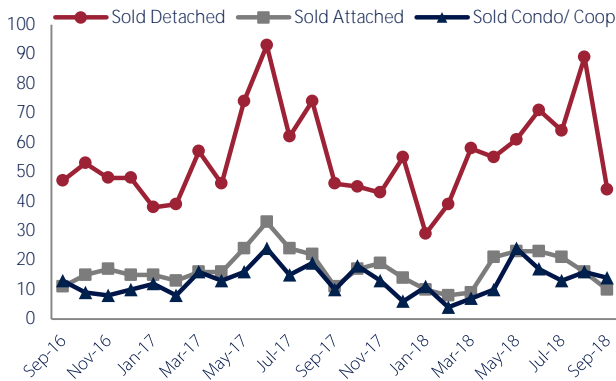
### Days On Market

33



Down -28%  
Vs. Year Ago

### Units Sold\*



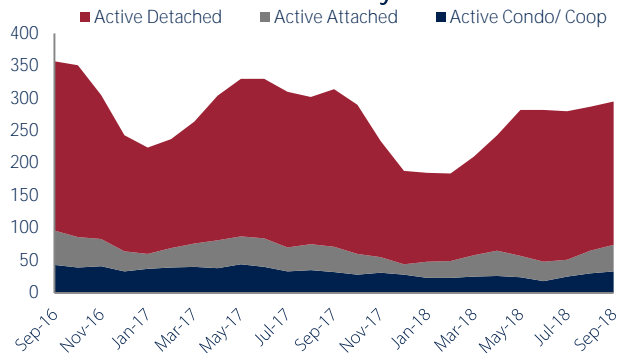
### Units Sold

There was a decrease in total units sold in September, with 68 sold this month in Hunt Valley, Phoenix, and Timonium. This month's total units sold was higher than at this time last year.

### Active Inventory

Versus last year, the total number of homes available this month is lower by 19 units or 6%. The total number of active inventory this September was 295 compared to 314 in September 2017. This month's total of 295 is higher than the previous month's total supply of available inventory of 287, an increase of 3%.

### Active Inventory\*



### Median Sale Price



### Median Sale Price

Last September, the median sale price for Hunt Valley, Phoenix, and Timonium Homes was \$335,000. This September, the median sale price was \$377,500, an increase of 13% or \$42,500 compared to last year. The current median sold price is 3% lower than in August.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Hunt Valley, Phoenix, and Timonium are defined as properties listed in zip code/s 21030, 21131 and 21093.

\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by MRIS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of MRIS or Long & Foster Real Estate, Inc.



CHRISTIE'S  
INTERNATIONAL REAL ESTATE



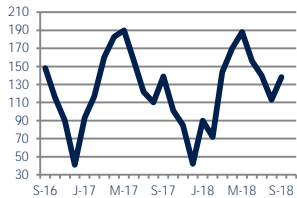
## Focus On: Hunt Valley, Phoenix, and Timonium Housing Market

September 2018

Zip Code(s): 21030, 21131 and 21093

### New Listings

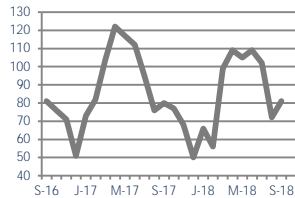
138



Down -1%  
Vs. Year Ago

### Current Contracts

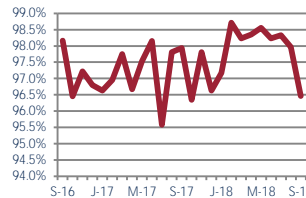
81



Up 1%  
Vs. Year Ago

### Sold Vs. List Price

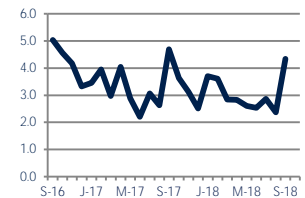
96.5%



Down -1.5%  
Vs. Year Ago

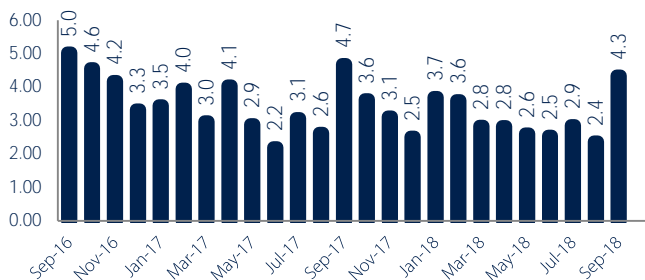
### Months of Supply

4.3



Down -7%  
Vs. Year Ago

### Months Of Supply



### Months of Supply

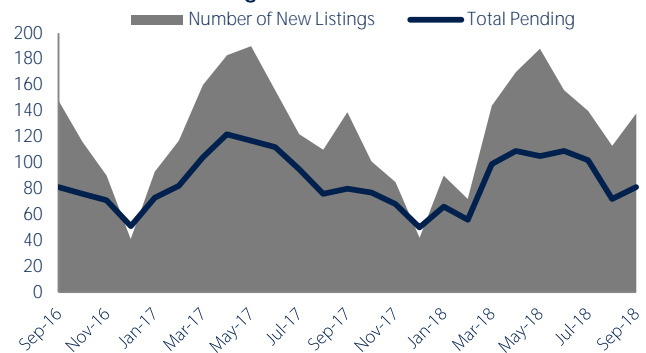
In September, there was 4.3 months of supply available in Hunt Valley, Phoenix, and Timonium, compared to 4.7 in September 2017. That is a decrease of 7% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

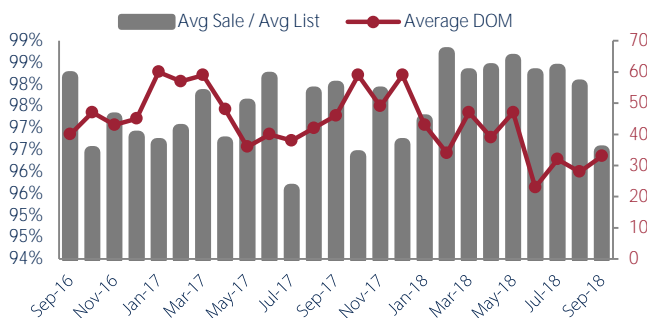
### New Listings & Current Contracts

This month there were 138 homes newly listed for sale in Hunt Valley, Phoenix, and Timonium compared to 139 in September 2017, a decrease of 1%. There were 81 current contracts pending sale this September compared to 80 a year ago. The number of current contracts is 1% higher than last September.

### New Listings & Current Contracts



### Sale Price/ List Price & DOM



### Sale Price to List Price Ratio

In September, the average sale price in Hunt Valley, Phoenix, and Timonium was 96.5% of the average list price, which is 1.5% lower than at this time last year.

### Days On Market

This month, the average number of days on market was 33, lower than the average last year, which was 46, a decrease of 28%.



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