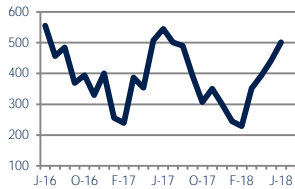


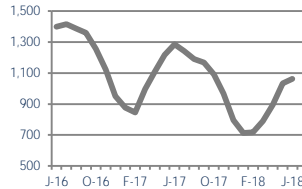


**Units Sold**  
501



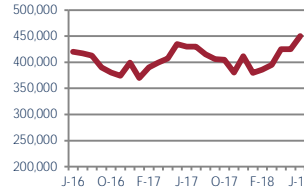
Down -8%  
Vs. Year Ago

**Active Inventory**  
1,063



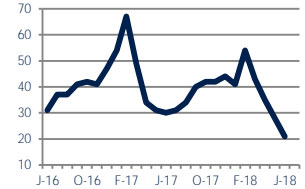
Down -17%  
Vs. Year Ago

**Median Sale Price**  
\$450,000



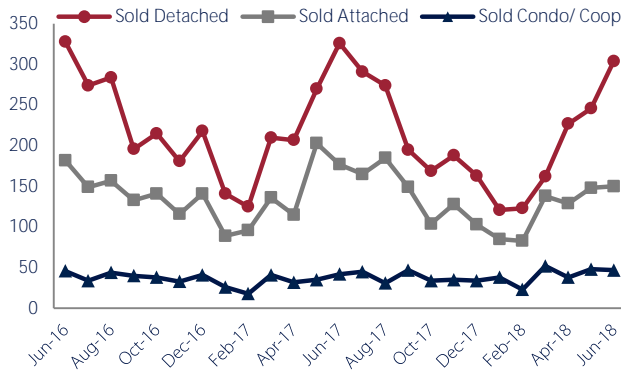
Up 5%  
Vs. Year Ago

**Days On Market**  
21



Down -30%  
Vs. Year Ago

### Units Sold\*



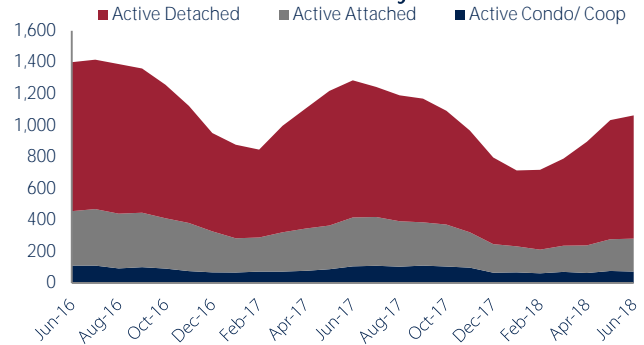
### Units Sold

There was an increase in total units sold in June, with 501 sold this month in Howard County versus 442 last month, an increase of 13%. This month's total units sold was lower than at this time last year, a decrease of 8% versus June 2017.

### Active Inventory

Versus last year, the total number of homes available this month is lower by 222 units or 17%. The total number of active inventory this June was 1,063 compared to 1,285 in June 2017. This month's total of 1,063 is higher than the previous month's total supply of available inventory of 1,033, an increase of 3%.

### Active Inventory\*



### Median Sale Price



### Median Sale Price

Last June, the median sale price for Howard County Homes was \$430,000. This June, the median sale price was \$450,000, an increase of 5% or \$20,000 compared to last year. The current median sold price is 6% higher than in May.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



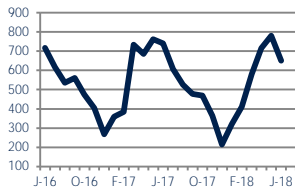
\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by MRIS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of MRIS or Long & Foster Real Estate, Inc.





### New Listings

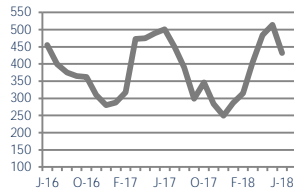
650



**Down -12%**  
Vs. Year Ago

### Current Contracts

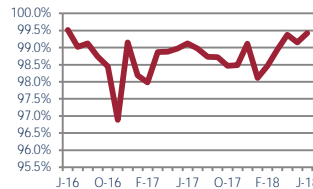
432



**Down -14%**  
Vs. Year Ago

### Sold Vs. List Price

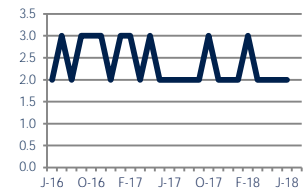
99.4%



**No Change**  
Vs. Year Ago

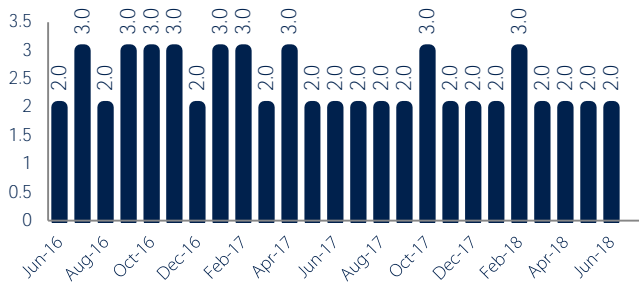
### Months of Supply

2.0



**No Change**  
Vs. Year Ago

### Months Of Supply



### Months of Supply

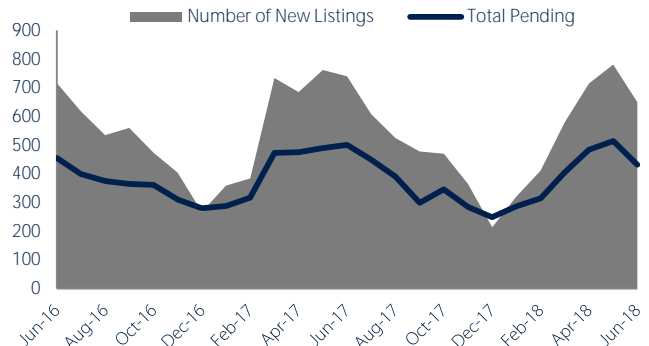
In June, there was 2.1 months of supply available in Howard County, compared to 2.4 in June 2017. That is a decrease of 10% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

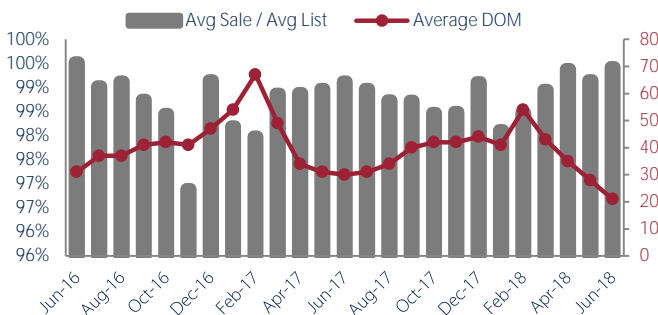
### New Listings & Current Contracts

This month there were 650 homes newly listed for sale in Howard County compared to 740 in June 2017, a decrease of 12%. There were 432 current contracts pending sale this June compared to 501 a year ago. The number of current contracts is 14% lower than last June.

### New Listings & Current Contracts



### Sale Price/ List Price & DOM



### Sale Price to List Price Ratio

In June, the average sale price in Howard County was 99.4% of the average list price, which is similar compared to a year ago.

### Days On Market

This month, the average number of days on market was 21, lower than the average last year, which was 30, a decrease of 30%.



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