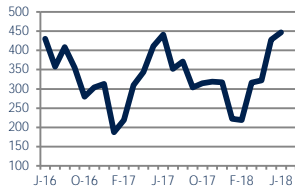


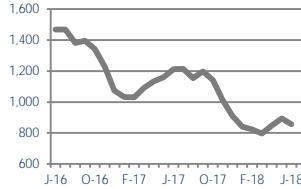


Units Sold
447



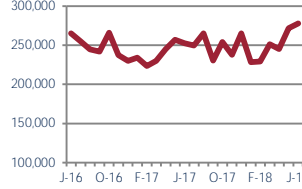
Up 1%
Vs. Year Ago

Active Inventory
856



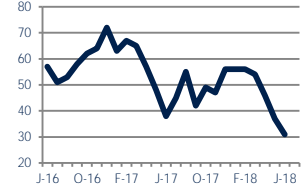
Down -29%
Vs. Year Ago

Median Sale Price
\$278,000



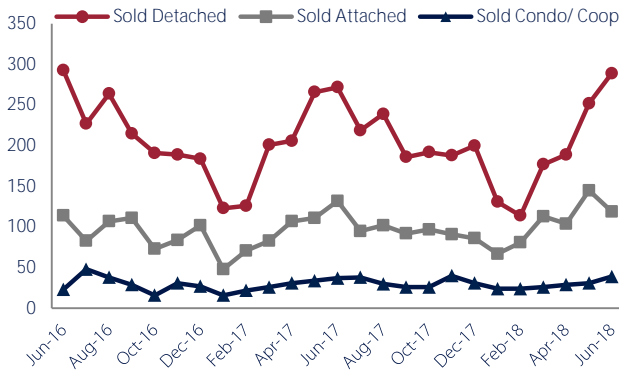
Up 10%
Vs. Year Ago

Days On Market
31



Down -18%
Vs. Year Ago

Units Sold*



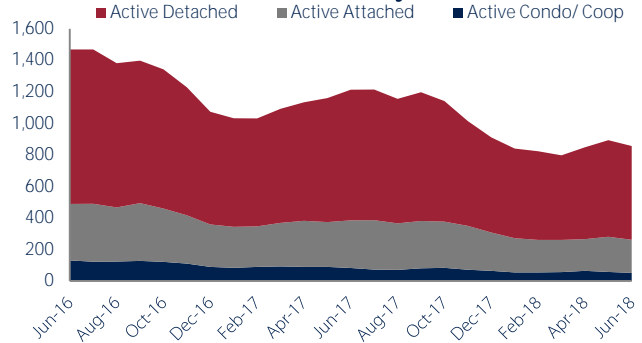
Units Sold

There was an increase in total units sold in June, with 447 sold this month in Harford County versus 428 last month, an increase of 4%. This month's total units sold was higher than at this time last year, an increase of 1% versus June 2017.

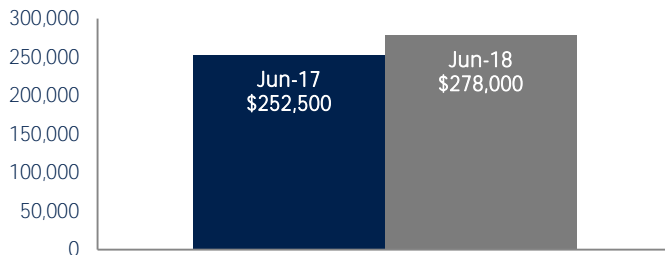
Active Inventory

Versus last year, the total number of homes available this month is lower by 357 units or 29%. The total number of active inventory this June was 856 compared to 1,213 in June 2017. This month's total of 856 is lower than the previous month's total supply of available inventory of 893, a decrease of 4%.

Active Inventory*



Median Sale Price



Median Sale Price

Last June, the median sale price for Harford County Homes was \$252,500. This June, the median sale price was \$278,000, an increase of 10% or \$25,500 compared to last year. The current median sold price is 2% higher than in May.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



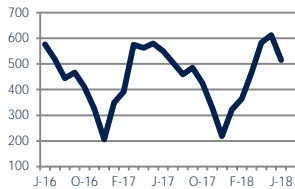
*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by MRIS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of MRIS or Long & Foster Real Estate, Inc.





New Listings

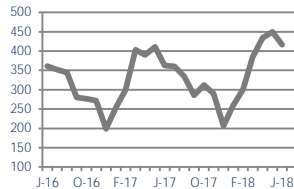
516



Down -6%
Vs. Year Ago

Current Contracts

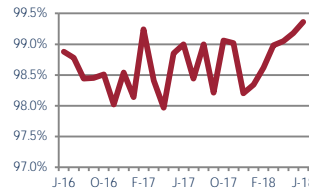
417



Up 15%
Vs. Year Ago

Sold Vs. List Price

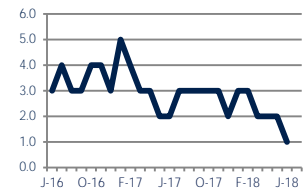
99.4%



No Change
Vs. Year Ago

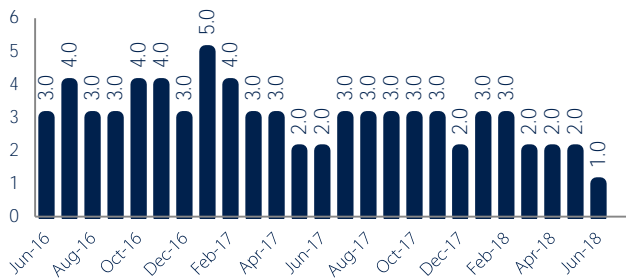
Months of Supply

1.0



Down -50%
Vs. Year Ago

Months Of Supply



Months of Supply

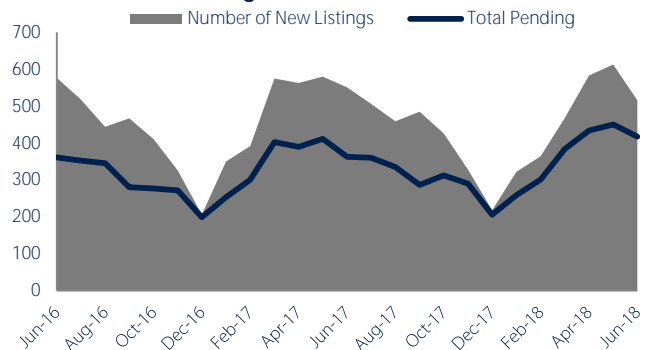
In June, there was 1.9 months of supply available in Harford County, compared to 2.8 in June 2017. That is a decrease of 30% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

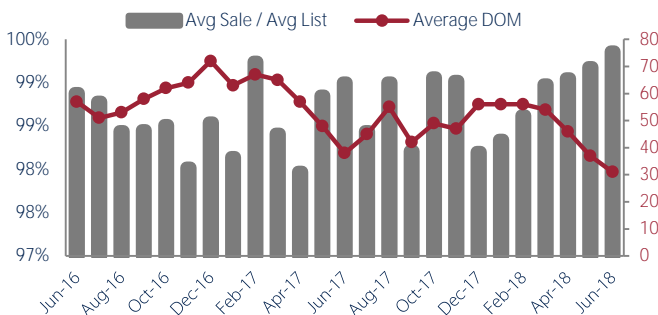
New Listings & Current Contracts

This month there were 516 homes newly listed for sale in Harford County compared to 551 in June 2017, a decrease of 6%. There were 417 current contracts pending sale this June compared to 363 a year ago. The number of current contracts is 15% higher than last June.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In June, the average sale price in Harford County was 99.4% of the average list price, which is similar compared to a year ago.

Days On Market

This month, the average number of days on market was 31, lower than the average last year, which was 38, a decrease of 18%.



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