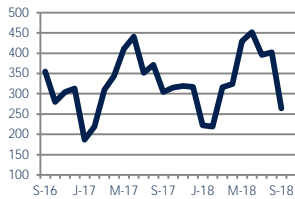
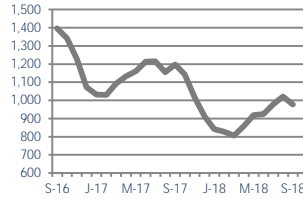


### Units Sold 264



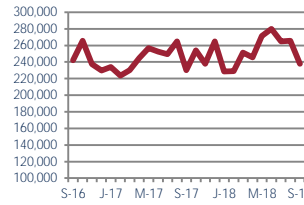
Down -13%  
Vs. Year Ago

### Active Inventory 978



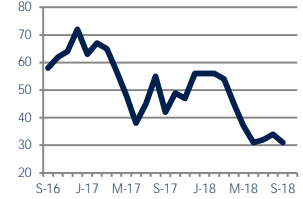
Down -18%  
Vs. Year Ago

### Median Sale Price \$238,000



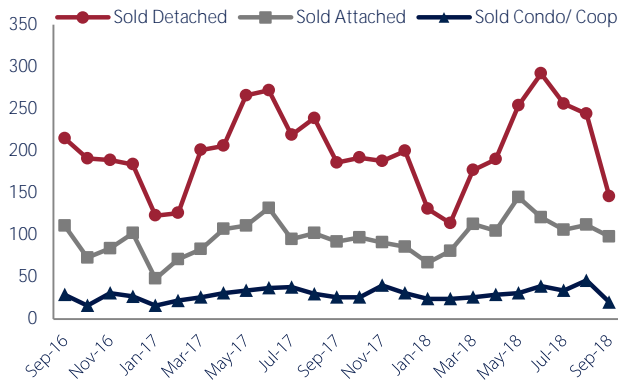
Up 3%  
Vs. Year Ago

### Days On Market 31



Down -26%  
Vs. Year Ago

### Units Sold\*



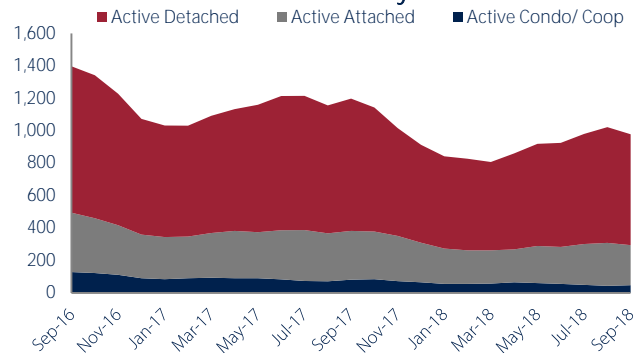
### Units Sold

There was a decrease in total units sold in September, with 264 sold this month in Harford County versus 402 last month, a decrease of 34%. This month's total units sold was lower than at this time last year, a decrease of 13% versus September 2017.

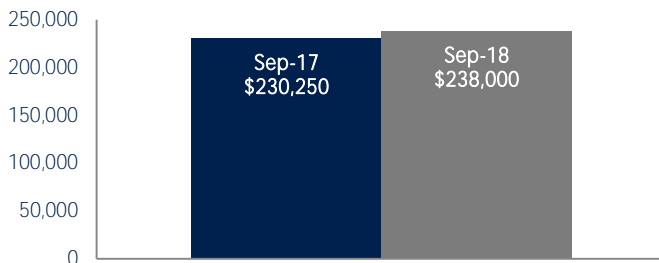
### Active Inventory

Versus last year, the total number of homes available this month is lower by 220 units or 18%. The total number of active inventory this September was 978 compared to 1,198 in September 2017. This month's total of 978 is lower than the previous month's total supply of available inventory of 1,022, a decrease of 4%.

### Active Inventory\*



### Median Sale Price



### Median Sale Price

Last September, the median sale price for Harford County Homes was \$230,250. This September, the median sale price was \$238,000, an increase of 3% or \$7,750 compared to last year. The current median sold price is 10% lower than in August.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



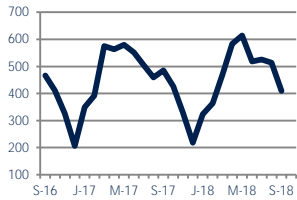
\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by MRIS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of MRIS or Long & Foster Real Estate, Inc.





### New Listings

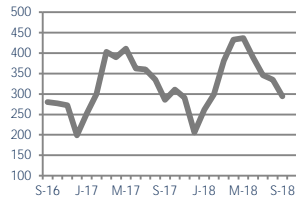
410



Down -15%  
Vs. Year Ago

### Current Contracts

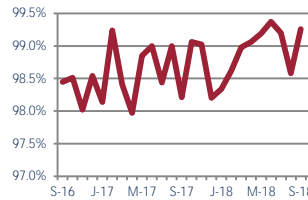
294



Up 3%  
Vs. Year Ago

### Sold Vs. List Price

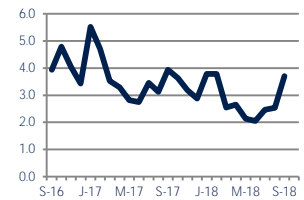
99.3%



Up 1.1%  
Vs. Year Ago

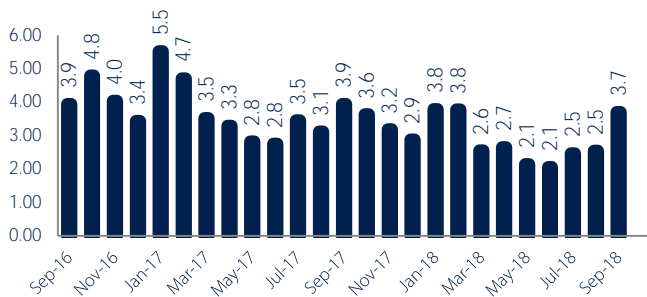
### Months of Supply

3.7



Down -6%  
Vs. Year Ago

### Months Of Supply



### Months of Supply

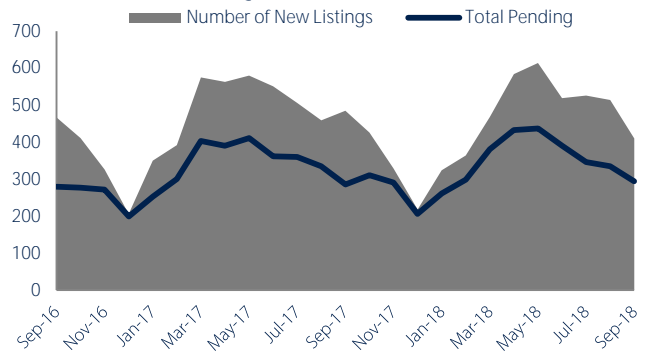
In September, there was 3.7 months of supply available in Harford County, compared to 3.9 in September 2017. That is a decrease of 6% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

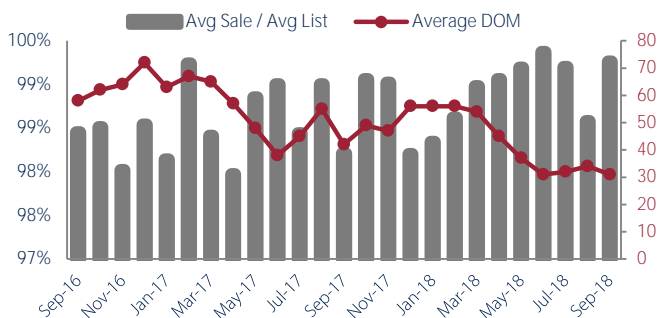
### New Listings & Current Contracts

This month there were 410 homes newly listed for sale in Harford County compared to 485 in September 2017, a decrease of 15%. There were 294 current contracts pending sale this September compared to 286 a year ago. The number of current contracts is 3% higher than last September.

### New Listings & Current Contracts



### Sale Price/ List Price & DOM



### Sale Price to List Price Ratio

In September, the average sale price in Harford County was 99.3% of the average list price, which is 1.1% higher than at this time last year.

### Days On Market

This month, the average number of days on market was 31, lower than the average last year, which was 42, a decrease of 26%.



\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.  
Information included in this report is based on data supplied by MRIS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of MRIS or Long & Foster Real Estate, Inc.

