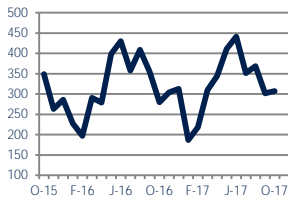




### Units Sold

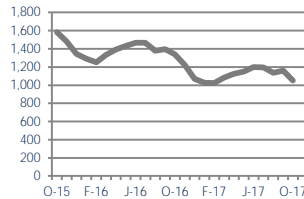
307



Up 10%  
Vs. Year Ago

### Active Inventory

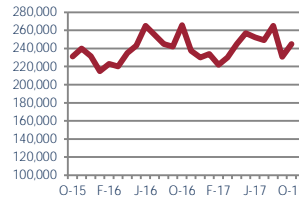
1,052



Down -21%  
Vs. Year Ago

### Median Sale Price

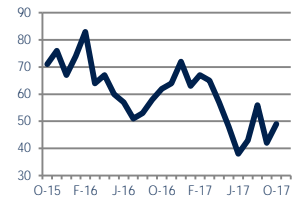
\$245,000



Down -8%  
Vs. Year Ago

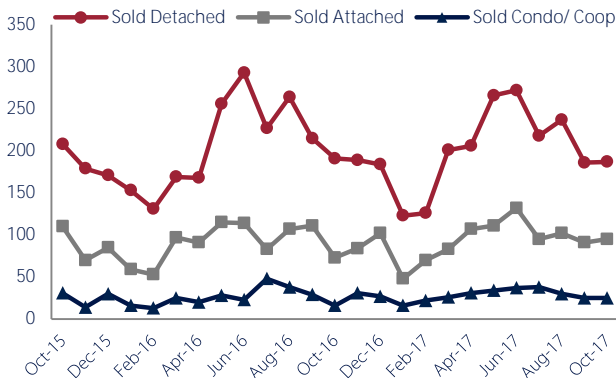
### Days On Market

49



Down -21%  
Vs. Year Ago

### Units Sold\*



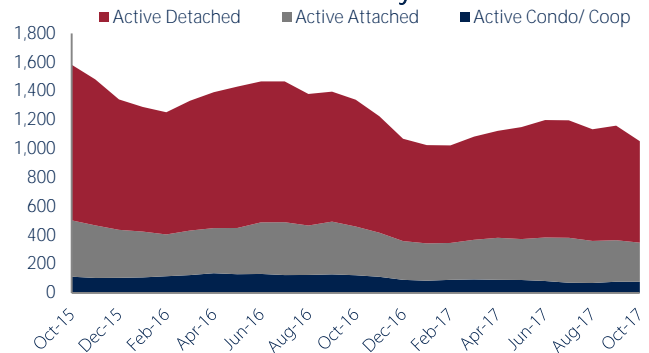
### Units Sold

There was an increase in total units sold in October, with 307 sold this month in Harford County versus 302 last month, an increase of 2%. This month's total units sold was higher than at this time last year, an increase of 10% versus October 2016.

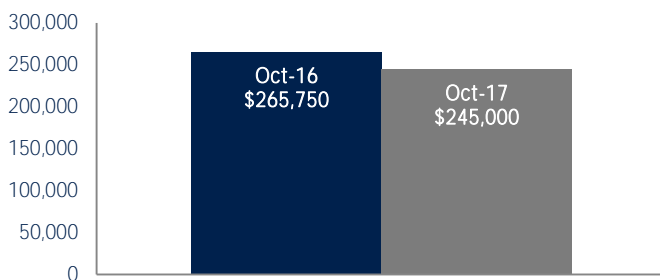
### Active Inventory

Versus last year, the total number of homes available this month is lower by 288 units or 21%. The total number of active inventory this October was 1,052 compared to 1,340 in October 2016. This month's total of 1,052 is lower than the previous month's total supply of available inventory of 1,160, a decrease of 9%.

### Active Inventory\*



### Median Sale Price



### Median Sale Price

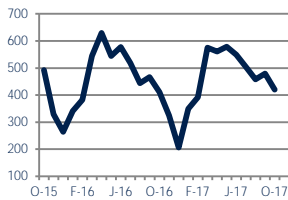
Last October, the median sale price for Harford County Homes was \$265,750. This October, the median sale price was \$245,000, a decrease of 8% or \$20,750 compared to last year. The current median sold price is 6% higher than in September.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



### New Listings

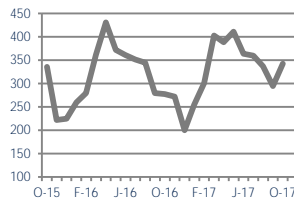
420



Up 2%  
Vs. Year Ago

### Current Contracts

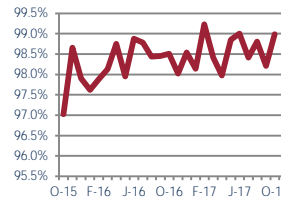
343



Up 23%  
Vs. Year Ago

### Sold Vs. List Price

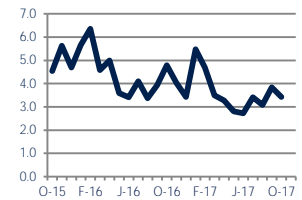
99.0%



No Change  
Vs. Year Ago

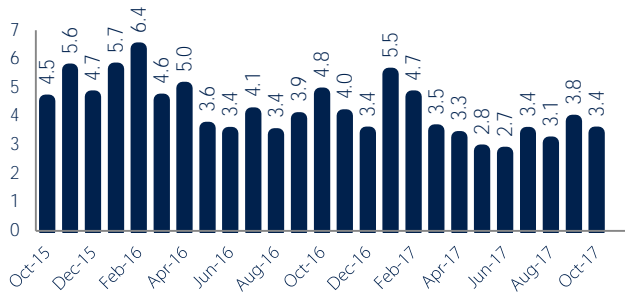
### Months of Supply

3.4



Down -28%  
Vs. Year Ago

### Months Of Supply



### Months of Supply

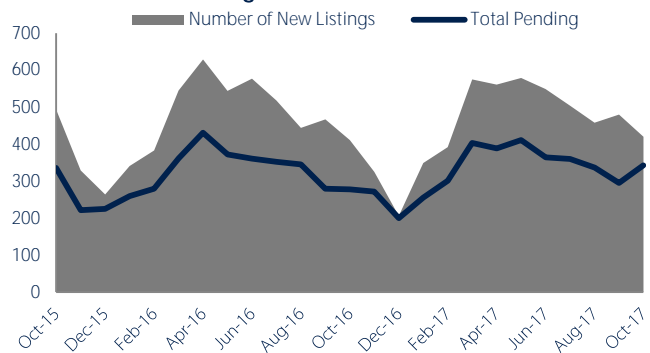
In October, there was 3.4 months of supply available in Harford County, compared to 4.8 in October 2016. That is a decrease of 28% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

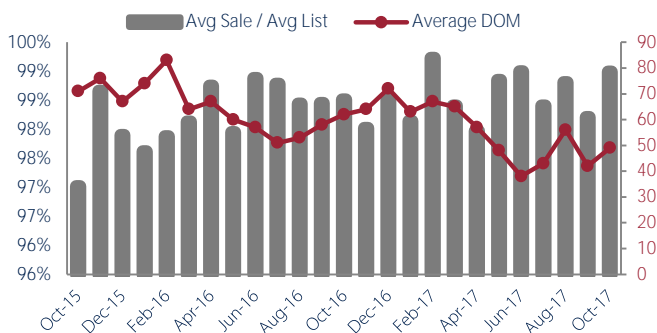
### New Listings & Current Contracts

This month there were 420 homes newly listed for sale in Harford County compared to 411 in October 2016, an increase of 2%. There were 343 current contracts pending sale this October compared to 278 a year ago. The number of current contracts is 23% higher than last October.

### New Listings & Current Contracts



### Sale Price/ List Price & DOM



### Sale Price to List Price Ratio

In October, the average sale price in Harford County was 99.0% of the average list price, which is similar compared to a year ago.

### Days On Market

This month, the average number of days on market was 49, lower than the average last year, which was 62, a decrease of 21%.