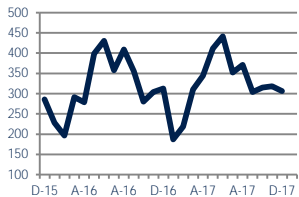




Units Sold

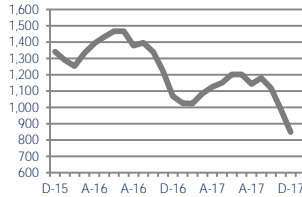
306



Down -2%
Vs. Year Ago

Active Inventory

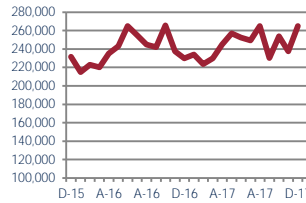
850



Down -20%
Vs. Year Ago

Median Sale Price

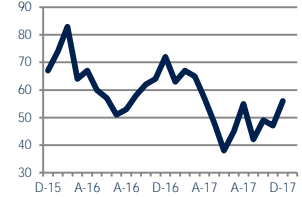
\$264,950



Up 15%
Vs. Year Ago

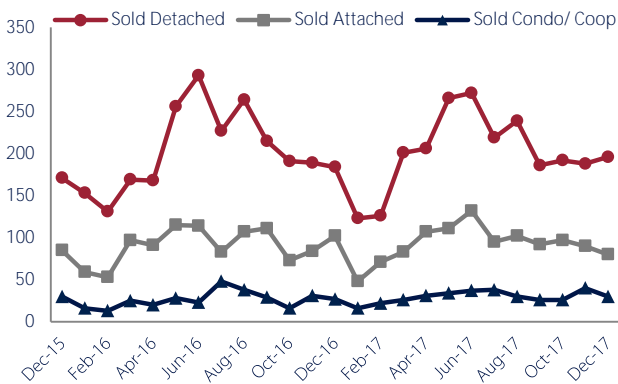
Days On Market

56



Down -22%
Vs. Year Ago

Units Sold*



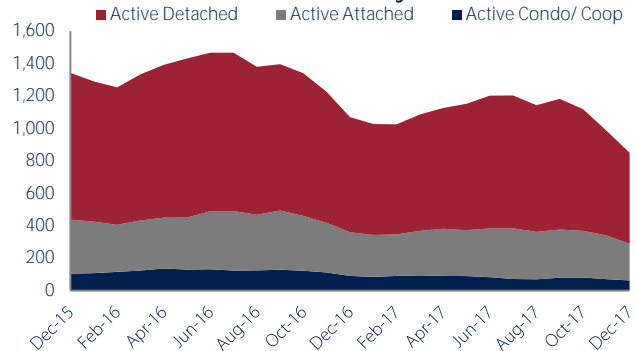
Units Sold

There was a decrease in total units sold in December, with 306 sold this month in Harford County versus 318 last month, a decrease of 4%. This month's total units sold was lower than at this time last year, a decrease of 2% versus December 2016.

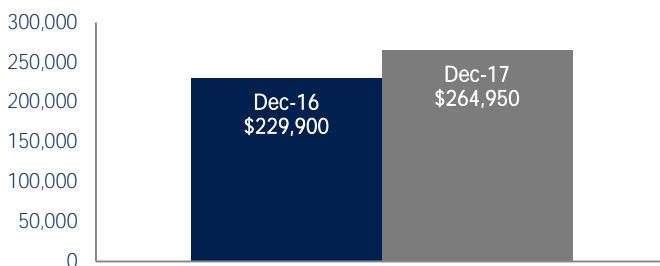
Active Inventory

Versus last year, the total number of homes available this month is lower by 219 units or 20%. The total number of active inventory this December was 850 compared to 1,069 in December 2016. This month's total of 850 is lower than the previous month's total supply of available inventory of 987, a decrease of 14%.

Active Inventory*



Median Sale Price



Median Sale Price

Last December, the median sale price for Harford County Homes was \$229,900. This December, the median sale price was \$264,950, an increase of 15% or \$35,050 compared to last year. The current median sold price is 12% higher than in November.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



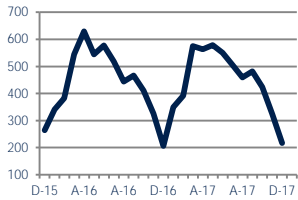
*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by MRIS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of MRIS or Long & Foster Real Estate, Inc.





New Listings

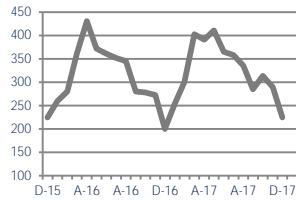
217



Up 5%
Vs. Year Ago

Current Contracts

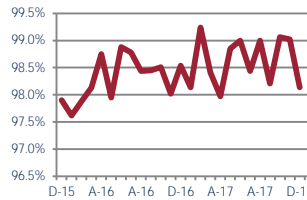
225



Up 13%
Vs. Year Ago

Sold Vs. List Price

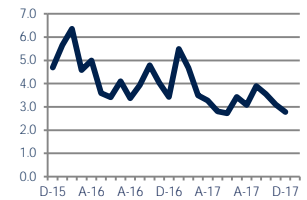
98.1%



No Change
Vs. Year Ago

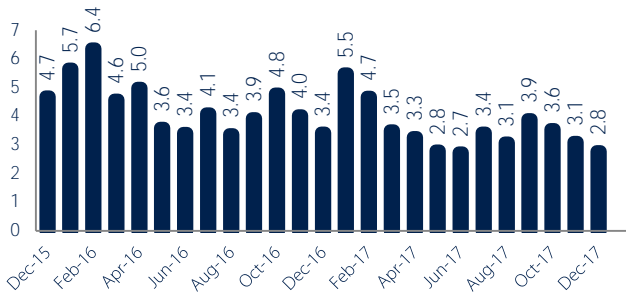
Months of Supply

2.8



Down -19%
Vs. Year Ago

Months Of Supply



Months of Supply

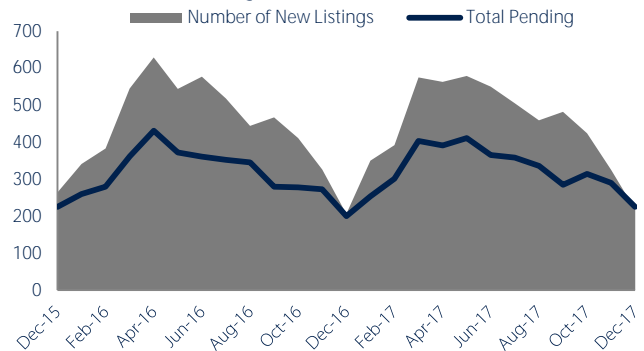
In December, there was 2.8 months of supply available in Harford County, compared to 3.4 in December 2016. That is a decrease of 19% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

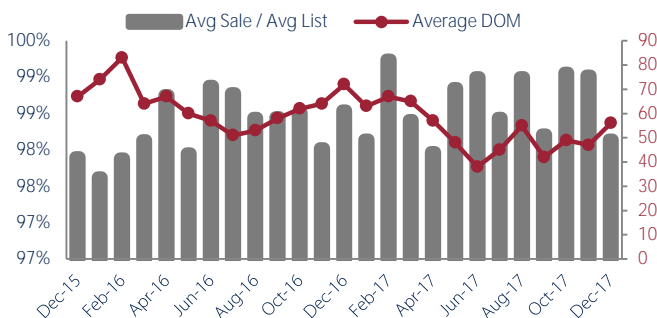
New Listings & Current Contracts

This month there were 217 homes newly listed for sale in Harford County compared to 206 in December 2016, an increase of 5%. There were 225 current contracts pending sale this December compared to 200 a year ago. The number of current contracts is 13% higher than last December.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In December, the average sale price in Harford County was 98.1% of the average list price, which is similar compared to a year ago.

Days On Market

This month, the average number of days on market was 56, lower than the average last year, which was 72, a decrease of 22%.



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