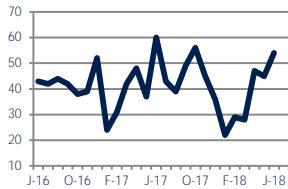


Focus On: Hanover and Linthicum Heights Housing Market

June 2018

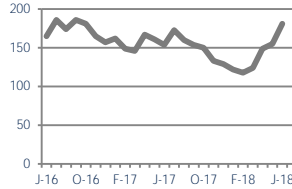
Zip Code(s): 21076, 21090 and 21077

Units Sold
54



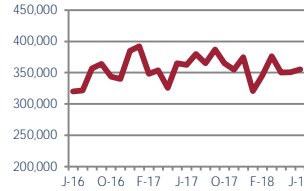
Down -10%
Vs. Year Ago

Active Inventory
181



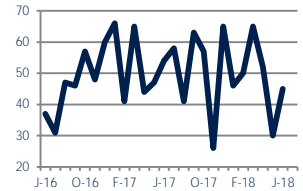
Up 18%
Vs. Year Ago

Median Sale Price
\$355,500



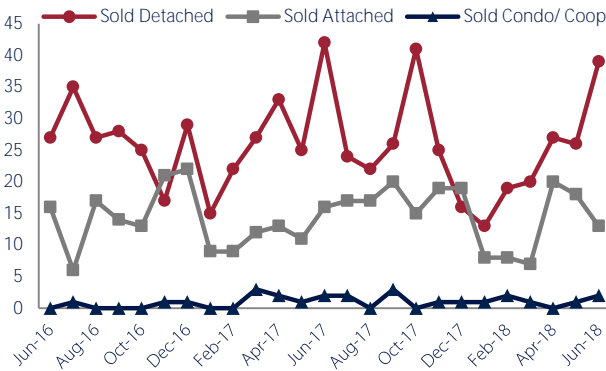
Down -2%
Vs. Year Ago

Days On Market
45



Down -17%
Vs. Year Ago

Units Sold*



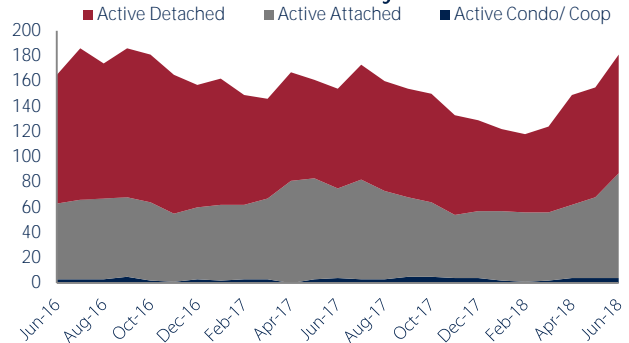
Units Sold

There was an increase in total units sold in June, with 54 sold this month in Hanover and Linthicum Heights versus 45 last month, an increase of 20%. This month's total units sold was lower than at this time last year, a decrease of 10% versus June 2017.

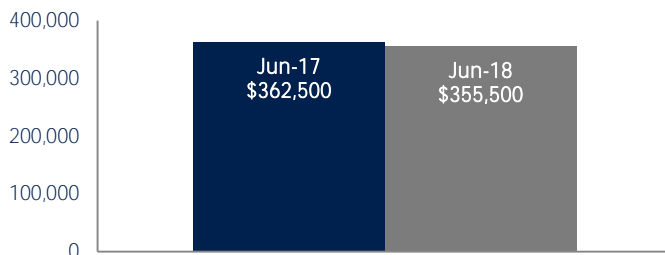
Active Inventory

Versus last year, the total number of homes available this month is higher by 27 units or 18%. The total number of active inventory this June was 181 compared to 154 in June 2017. This month's total of 181 is higher than the previous month's total supply of available inventory of 155, an increase of 17%.

Active Inventory*



Median Sale Price



Median Sale Price

Last June, the median sale price for Hanover and Linthicum Heights Homes was \$362,500. This June, the median sale price was \$355,500, a decrease of 2% or \$7,000 compared to last year. The current median sold price is 1% higher than in May.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Hanover and Linthicum Heights are defined as properties listed in zip code/s 21076, 21090 and 21077.

*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

Information included in this report is based on data supplied by MRIS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of MRIS or Long & Foster Real Estate, Inc.



CHRISTIE'S
INTERNATIONAL REAL ESTATE

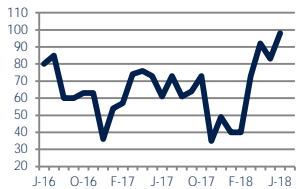




Zip Code(s): 21076, 21090 and 21077

New Listings

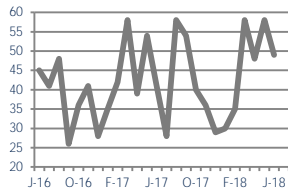
98



Up 61%
Vs. Year Ago

Current Contracts

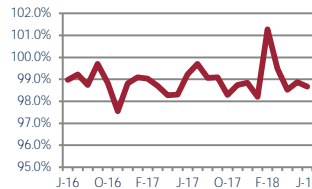
49



Up 20%
Vs. Year Ago

Sold Vs. List Price

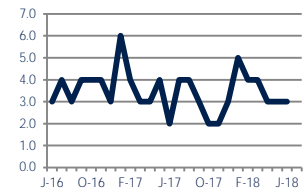
98.7%



Down -0.6%
Vs. Year Ago

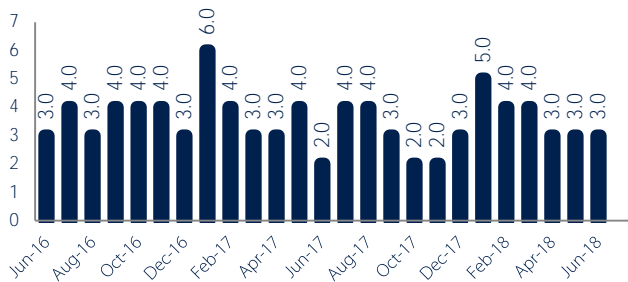
Months of Supply

3.0



Up 50%
Vs. Year Ago

Months Of Supply



Months of Supply

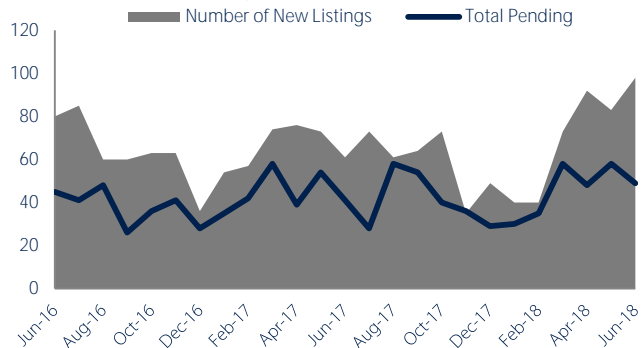
In June, there was 3.4 months of supply available in Hanover and Linthicum Heights, compared to 2.6 in June 2017. That is an increase of 31% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

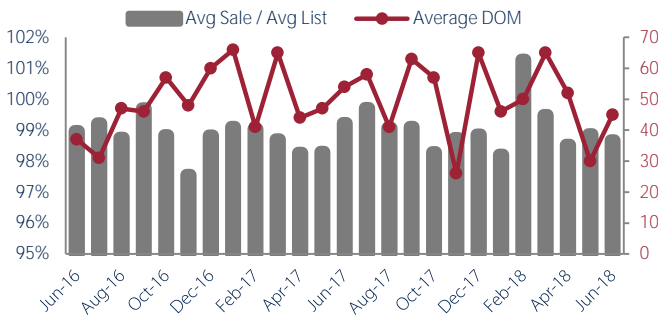
New Listings & Current Contracts

This month there were 98 homes newly listed for sale in Hanover and Linthicum Heights compared to 61 in June 2017, an increase of 61%. There were 49 current contracts pending sale this June compared to 41 a year ago. The number of current contracts is 20% higher than last June.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In June, the average sale price in Hanover and Linthicum Heights was 98.7% of the average list price, which is 0.6% lower than at this time last year.

Days On Market

This month, the average number of days on market was 45, lower than the average last year, which was 54, a decrease of 17%.



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