



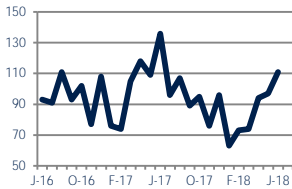
# The Long & Foster Market Minute™

Focus On: Hamilton, Lauraville, Raspeburg Housing Market

June 2018

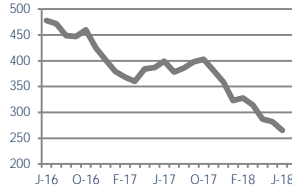
Zip Code(s): 21206 and 21214

**Units Sold**  
111



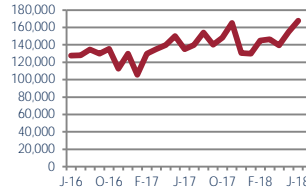
Down -18%  
Vs. Year Ago

**Active Inventory**  
265



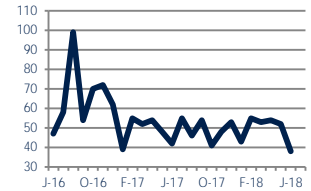
Down -34%  
Vs. Year Ago

**Median Sale Price**  
\$167,800



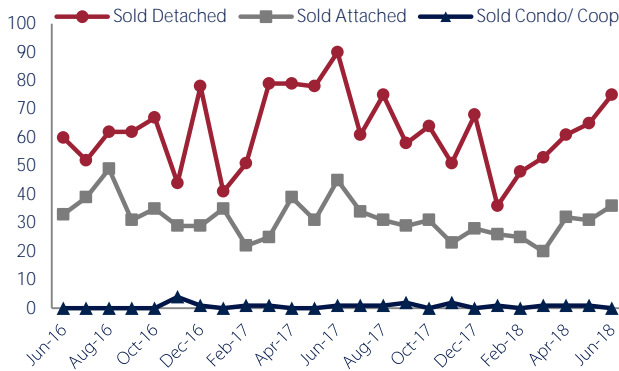
Up 24%  
Vs. Year Ago

**Days On Market**  
38



Down -10%  
Vs. Year Ago

## Units Sold\*



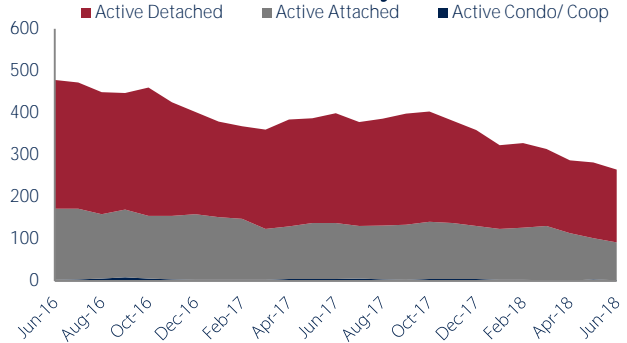
## Units Sold

There was an increase in total units sold in June, with 111 sold this month in Hamilton, Lauraville, Raspeburg versus 97 last month, an increase of 14%. This month's total units sold was lower than at this time last year, a decrease of 18% versus June 2017.

## Active Inventory

Versus last year, the total number of homes available this month is lower by 134 units or 34%. The total number of active inventory this June was 265 compared to 399 in June 2017. This month's total of 265 is lower than the previous month's total supply of available inventory of 282, a decrease of 6%.

## Active Inventory\*



## Median Sale Price



## Median Sale Price

Last June, the median sale price for Hamilton, Lauraville, Raspeburg Homes was \$134,950. This June, the median sale price was \$167,800, an increase of 24% or \$32,850 compared to last year. The current median sold price is 8% higher than in May.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Hamilton, Lauraville, Raspeburg are defined as properties listed in zip code/s 21206 and 21214.

\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

Information included in this report is based on data supplied by MRIS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of MRIS or Long & Foster Real Estate, Inc.



CHRISTIE'S  
INTERNATIONAL REAL ESTATE

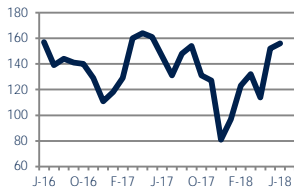




Zip Code(s): 21206 and 21214

### New Listings

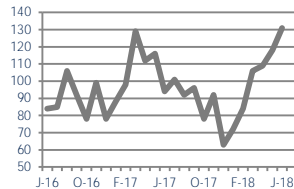
156



Up 7%  
Vs. Year Ago

### Current Contracts

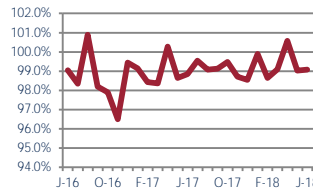
131



Up 39%  
Vs. Year Ago

### Sold Vs. List Price

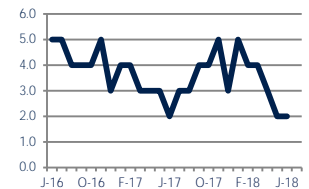
99.1%



No Change  
Vs. Year Ago

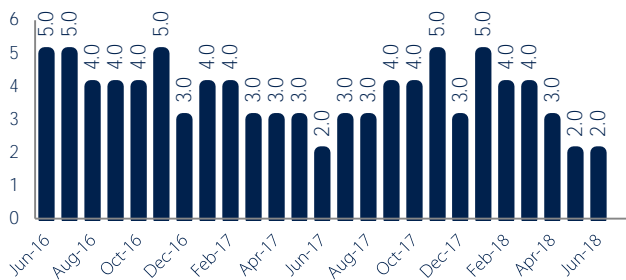
### Months of Supply

2.0



No Change  
Vs. Year Ago

### Months Of Supply



### Months of Supply

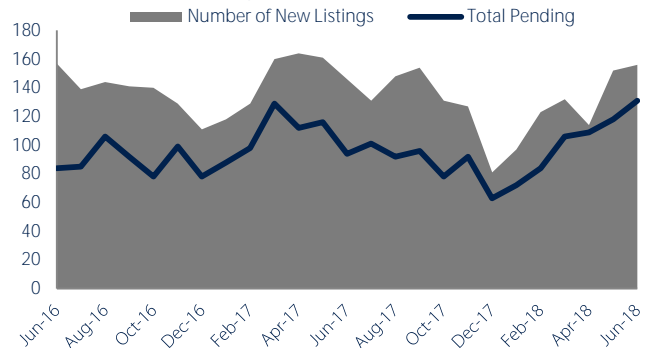
In June, there was 2.4 months of supply available in Hamilton, Lauraville, Raspeburg, compared to 2.9 in June 2017. That is a decrease of 19% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

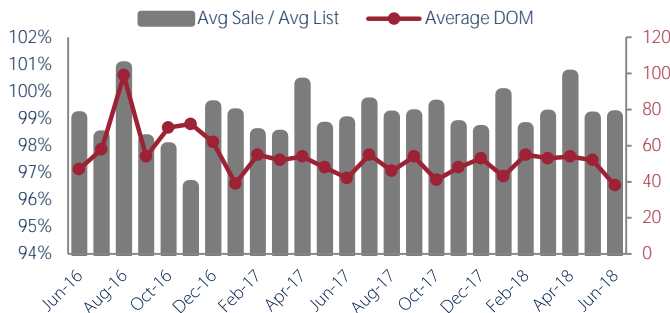
### New Listings & Current Contracts

This month there were 156 homes newly listed for sale in Hamilton, Lauraville, Raspeburg compared to 146 in June 2017, an increase of 7%. There were 131 current contracts pending sale this June compared to 94 a year ago. The number of current contracts is 39% higher than last June.

### New Listings & Current Contracts



### Sale Price/ List Price & DOM



### Sale Price to List Price Ratio

In June, the average sale price in Hamilton, Lauraville, Raspeburg was 99.1% of the average list price, which is similar compared to a year ago.

### Days On Market

This month, the average number of days on market was 38, lower than the average last year, which was 42, a decrease of 10%.



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