



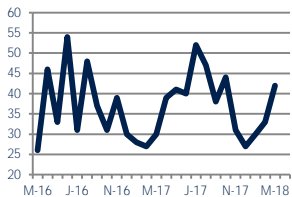
Focus On: Halethorpe Housing Market

March 2018

Zip Code(s): 21227

Units Sold

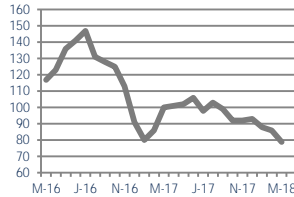
42



Up
Vs. Year Ago

Active Inventory

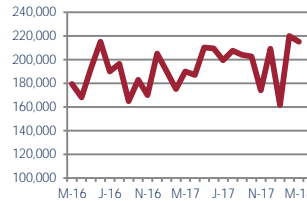
79



Down -21%
Vs. Year Ago

Median Sale Price

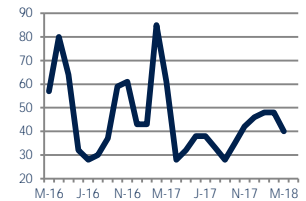
\$215,000



Up 13%
Vs. Year Ago

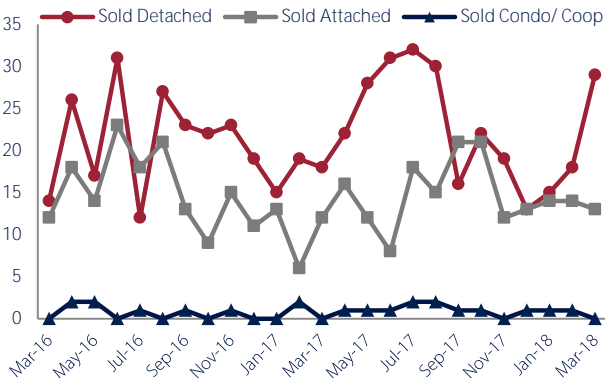
Days On Market

40



Down -34%
Vs. Year Ago

Units Sold*



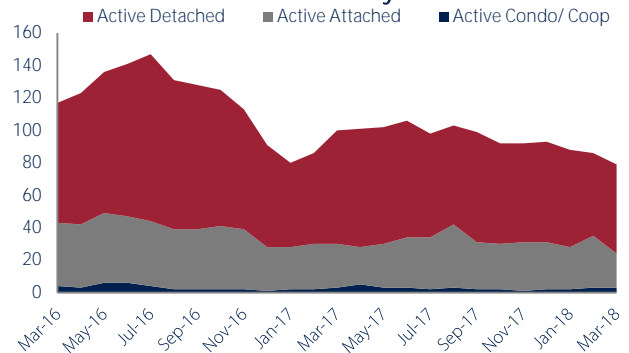
Units Sold

There was an increase in total units sold in March, with 42 sold this month in Halethorpe. This month's total units sold was higher than at this time last year.

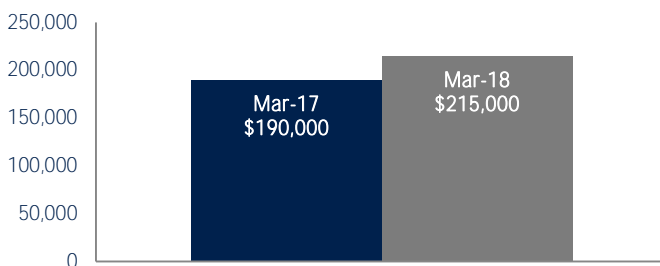
Active Inventory

Versus last year, the total number of homes available this month is lower by 21 units or 21%. The total number of active inventory this March was 79 compared to 100 in March 2017. This month's total of 79 is lower than the previous month's total supply of available inventory of 86, a decrease of 8%.

Active Inventory*



Median Sale Price



Median Sale Price

Last March, the median sale price for Halethorpe Homes was \$190,000. This March, the median sale price was \$215,000, an increase of 13% or \$25,000 compared to last year. The current median sold price is 2% lower than in February.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Halethorpe are defined as properties listed in zip code/s 21227.

*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

Information included in this report is based on data supplied by MRIS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of MRIS or Long & Foster Real Estate, Inc.



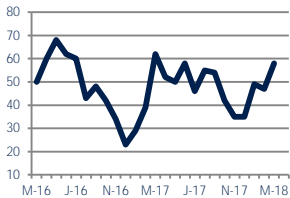
CHRISTIE'S
INTERNATIONAL REAL ESTATE



Zip Code(s): 21227

New Listings

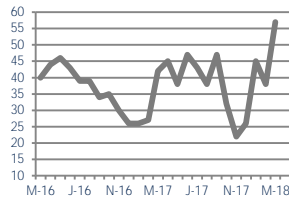
58



Down -6%
Vs. Year Ago

Current Contracts

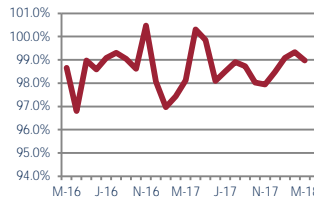
57



Up 36%
Vs. Year Ago

Sold Vs. List Price

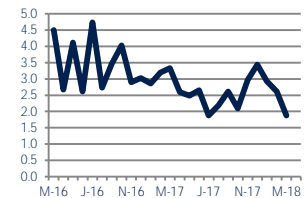
99.0%



Up 0.9%
Vs. Year Ago

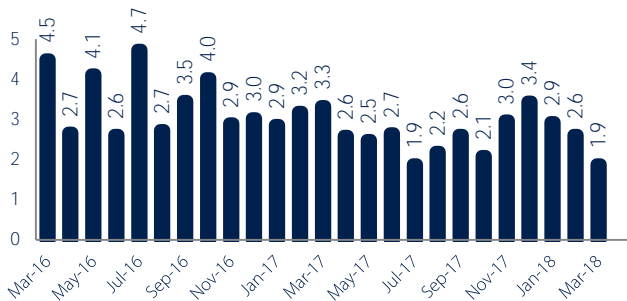
Months of Supply

1.9



Down -44%
Vs. Year Ago

Months Of Supply



Months of Supply

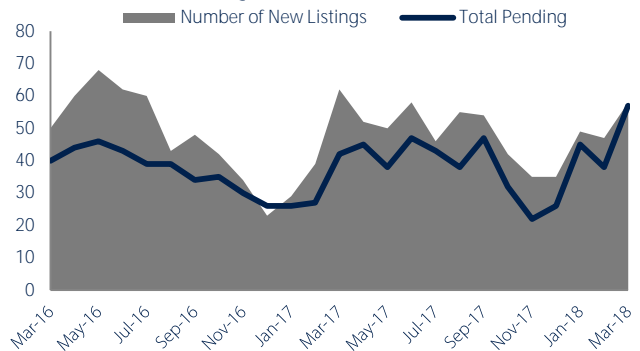
In March, there was 1.9 months of supply available in Halethorpe, compared to 3.3 in March 2017. That is a decrease of 44% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

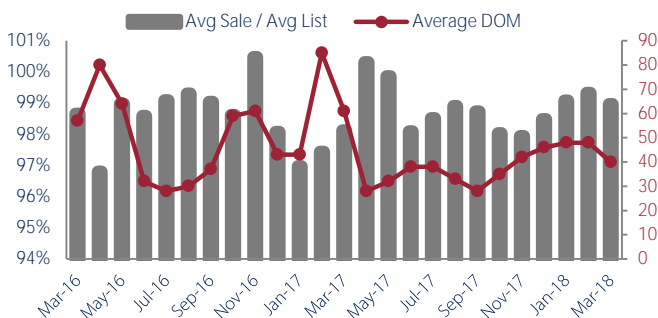
New Listings & Current Contracts

This month there were 58 homes newly listed for sale in Halethorpe compared to 62 in March 2017, a decrease of 6%. There were 57 current contracts pending sale this March compared to 42 a year ago. The number of current contracts is 36% higher than last March.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In March, the average sale price in Halethorpe was 99.0% of the average list price, which is 0.9% higher than at this time last year.

Days On Market

This month, the average number of days on market was 40, lower than the average last year, which was 61, a decrease of 34%.



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