



The Long & Foster Market Minute™

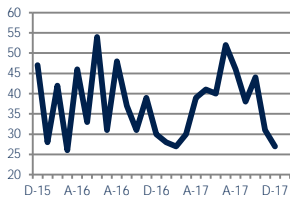
Focus On: **Halethorpe Housing Market**

December 2017

Zip Code(s): 21227

Units Sold

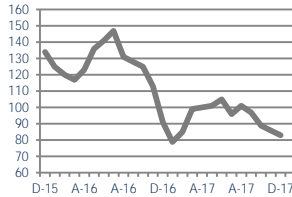
27



Down -10%
Vs. Year Ago

Active Inventory

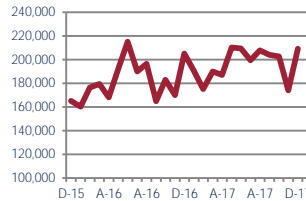
83



Down -9%
Vs. Year Ago

Median Sale Price

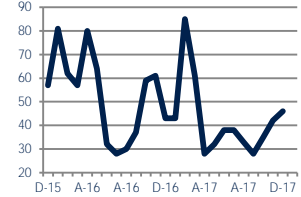
\$209,000



Up 2%
Vs. Year Ago

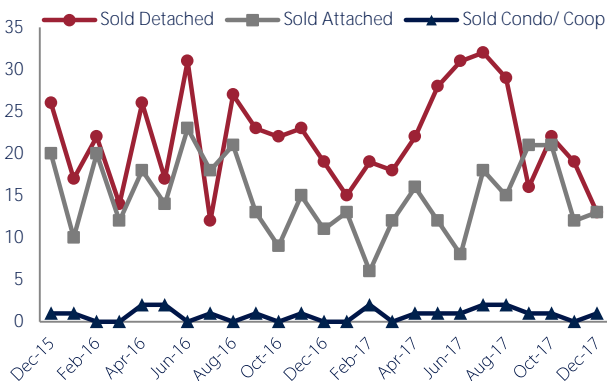
Days On Market

46



Up 7%
Vs. Year Ago

Units Sold*



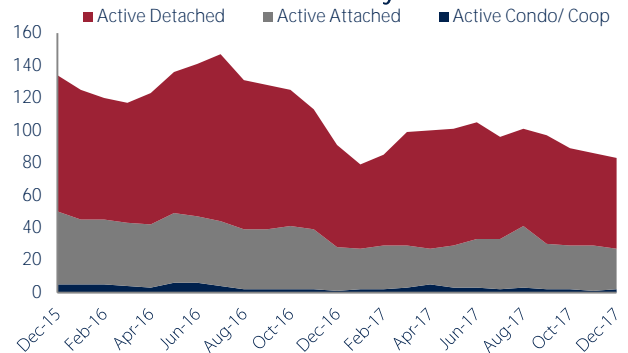
Units Sold

There was a decrease in total units sold in December, with 27 sold this month in Halethorpe versus 31 last month, a decrease of 13%. This month's total units sold was lower than at this time last year, a decrease of 10% versus December 2016.

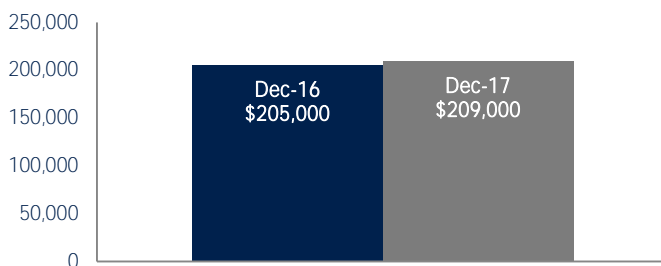
Active Inventory

Versus last year, the total number of homes available this month is lower by 8 units or 9%. The total number of active inventory this December was 83 compared to 91 in December 2016. This month's total of 83 is lower than the previous month's total supply of available inventory of 86, a decrease of 3%.

Active Inventory*



Median Sale Price



Median Sale Price

Last December, the median sale price for Halethorpe Homes was \$205,000. This December, the median sale price was \$209,000, an increase of 2% or \$4,000 compared to last year. The current median sold price is 20% higher than in November.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



Halethorpe are defined as properties listed in zip code/s 21227.

*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

Information included in this report is based on data supplied by MRIS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of MRIS or Long & Foster Real Estate, Inc.

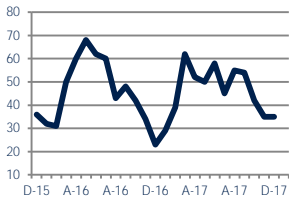
CHRISTIE'S
INTERNATIONAL REAL ESTATE



Zip Code(s): 21227

New Listings

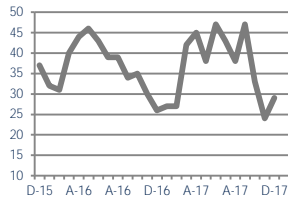
35



Up 52%
Vs. Year Ago

Current Contracts

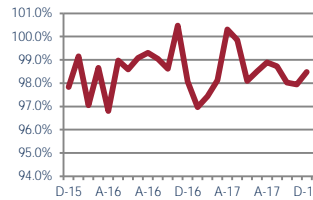
29



Up 12%
Vs. Year Ago

Sold Vs. List Price

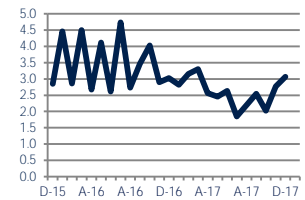
98.5%



No Change
Vs. Year Ago

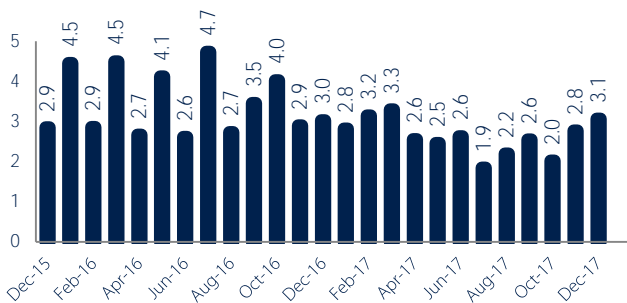
Months of Supply

3.1



No Change
Vs. Year Ago

Months Of Supply



Months of Supply

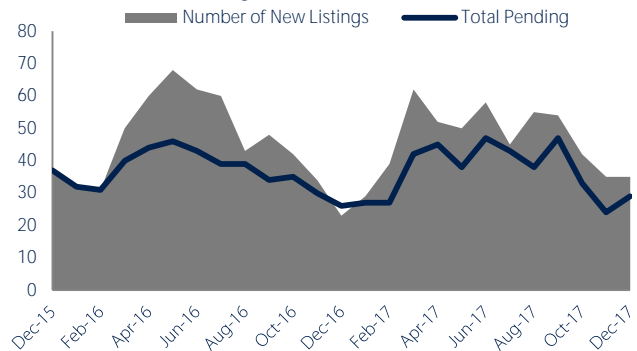
In December, there was 3.1 months of supply available in Halethorpe. The amount of supply is similar compared to a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

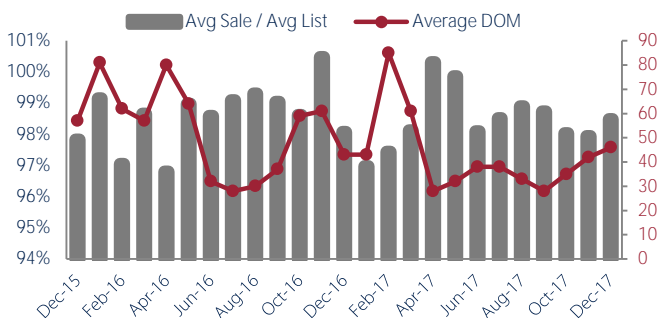
New Listings & Current Contracts

This month there were 35 homes newly listed for sale in Halethorpe compared to 23 in December 2016, an increase of 52%. There were 29 current contracts pending sale this December compared to 26 a year ago. The number of current contracts is 12% higher than last December.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In December, the average sale price in Halethorpe was 98.5% of the average list price, which is similar compared to a year ago.

Days On Market

This month, the average number of days on market was 46, higher than the average last year, which was 43, an increase of 7%.



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