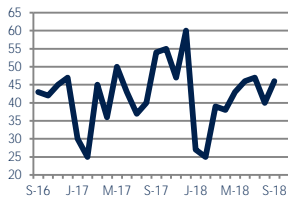


### Units Sold

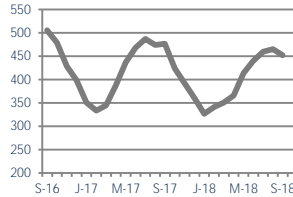
46



Down -15%  
Vs. Year Ago

### Active Inventory

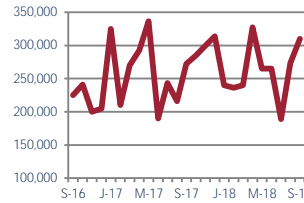
452



Down -5%  
Vs. Year Ago

### Median Sale Price

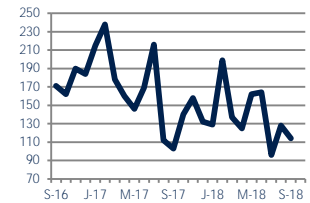
\$310,000



Up 14%  
Vs. Year Ago

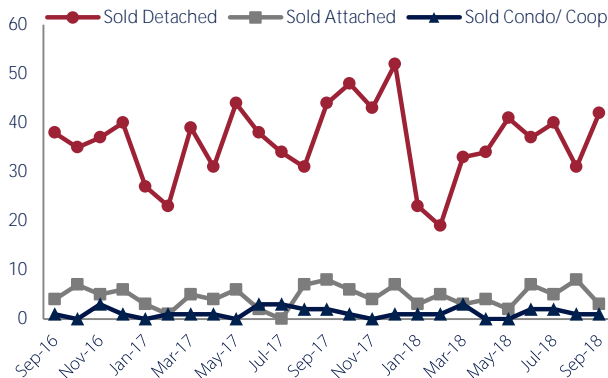
### Days On Market

114



Up 11%  
Vs. Year Ago

### Units Sold\*



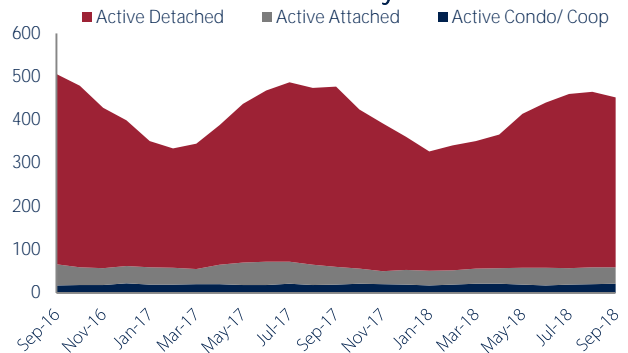
### Units Sold

There was an increase in total units sold in September, with 46 sold this month in Garrett County versus 40 last month, an increase of 15%. This month's total units sold was lower than at this time last year, a decrease of 15% versus September 2017.

### Active Inventory

Versus last year, the total number of homes available this month is lower by 25 units or 5%. The total number of active inventory this September was 452 compared to 477 in September 2017. This month's total of 452 is lower than the previous month's total supply of available inventory of 465, a decrease of 3%.

### Active Inventory\*



### Median Sale Price



### Median Sale Price

Last September, the median sale price for Garrett County Homes was \$272,500. This September, the median sale price was \$310,000, an increase of 14% or \$37,500 compared to last year. The current median sold price is 13% higher than in August.

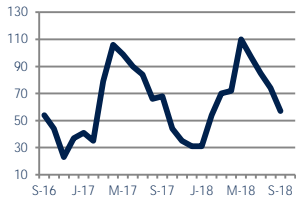
Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by MRIS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of MRIS or Long & Foster Real Estate, Inc.

### New Listings

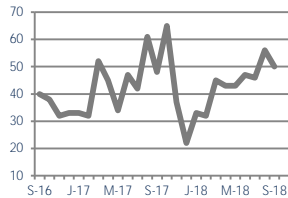
57



**Down -16%**  
Vs. Year Ago

### Current Contracts

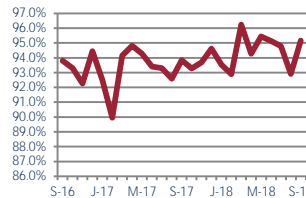
50



**Up 4%**  
Vs. Year Ago

### Sold Vs. List Price

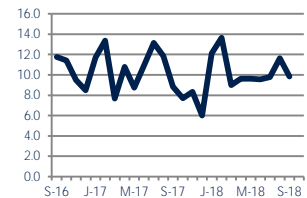
95.2%



**Up 1.4%**  
Vs. Year Ago

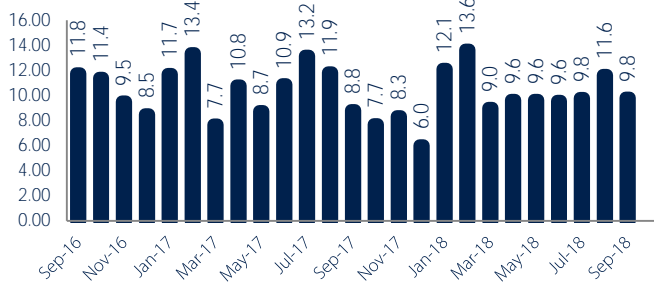
### Months of Supply

9.8



**Up 11%**  
Vs. Year Ago

### Months Of Supply



### Months of Supply

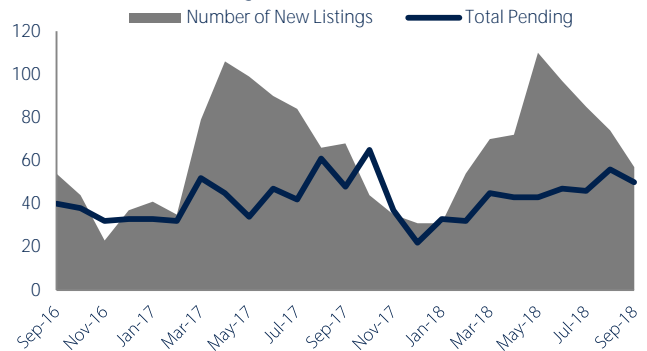
In September, there was 9.8 months of supply available in Garrett County, compared to 8.8 in September 2017. That is an increase of 11% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

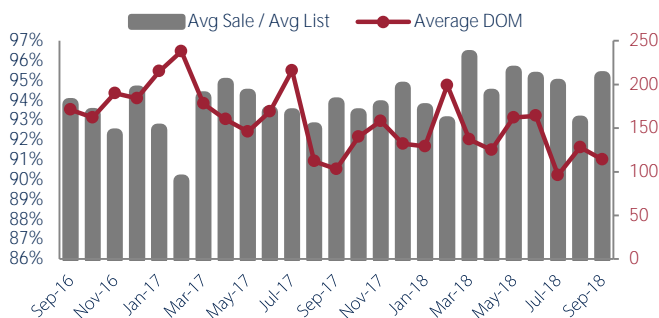
### New Listings & Current Contracts

This month there were 57 homes newly listed for sale in Garrett County compared to 68 in September 2017, a decrease of 16%. There were 50 current contracts pending sale this September compared to 48 a year ago. The number of current contracts is 4% higher than last September.

### New Listings & Current Contracts



### Sale Price/ List Price & DOM



### Sale Price to List Price Ratio

In September, the average sale price in Garrett County was 95.2% of the average list price, which is 1.3% higher than at this time last year.

### Days On Market

This month, the average number of days on market was 114, higher than the average last year, which was 103, an increase of 11%.



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