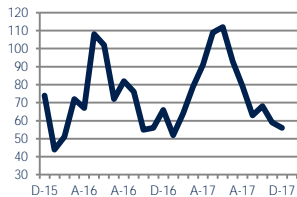


Zip Code(s): 21230

Units Sold

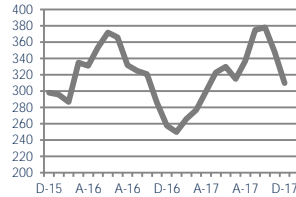
56



Down -15%
Vs. Year Ago

Active Inventory

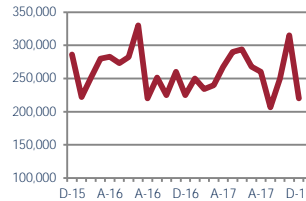
310



Up 20%
Vs. Year Ago

Median Sale Price

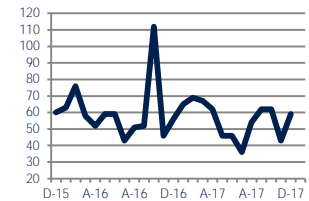
\$220,000



Down -2%
Vs. Year Ago

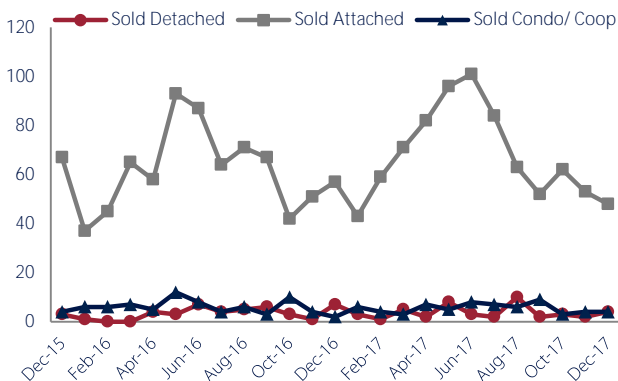
Days On Market

59



Up 5%
Vs. Year Ago

Units Sold*



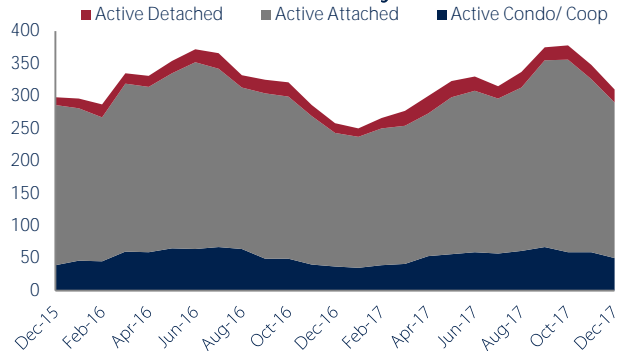
Units Sold

There was a decrease in total units sold in December, with 56 sold this month in Federal Hill, Locust Point, and South Baltimore versus 59 last month, a decrease of 5%. This month's total units sold was lower than at this time last year, a decrease of 15% versus December 2016.

Active Inventory

Versus last year, the total number of homes available this month is higher by 52 units or 20%. The total number of active inventory this December was 310 compared to 258 in December 2016. This month's total of 310 is lower than the previous month's total supply of available inventory of 348, a decrease of 11%.

Active Inventory*

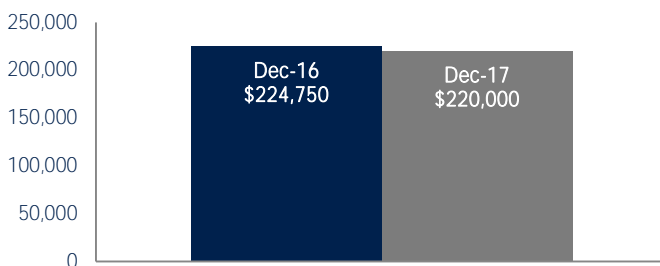


Median Sale Price

Last December, the median sale price for Federal Hill, Locust Point, and South Baltimore Homes was \$224,750. This December, the median sale price was \$220,000, a decrease of \$4,750 compared to last year. The current median sold price is lower than in November.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Median Sale Price



Federal Hill, Locust Point, and South Baltimore are defined as properties listed in zip code/s 21230.

*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

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LONG & FOSTER
REAL ESTATE

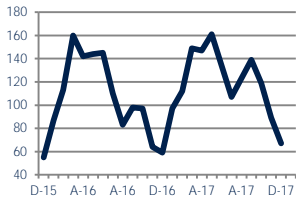
CHRISTIE'S
INTERNATIONAL REAL ESTATE



Zip Code(s): 21230

New Listings

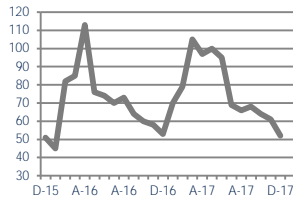
67



Up 14%
Vs. Year Ago

Current Contracts

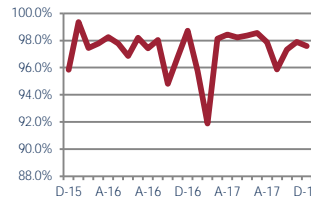
52



Down -2%
Vs. Year Ago

Sold Vs. List Price

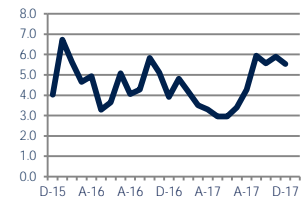
97.6%



Down -1.1%
Vs. Year Ago

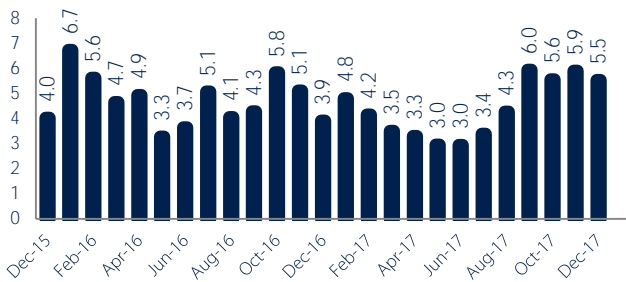
Months of Supply

5.5



Up 42%
Vs. Year Ago

Months Of Supply



Months of Supply

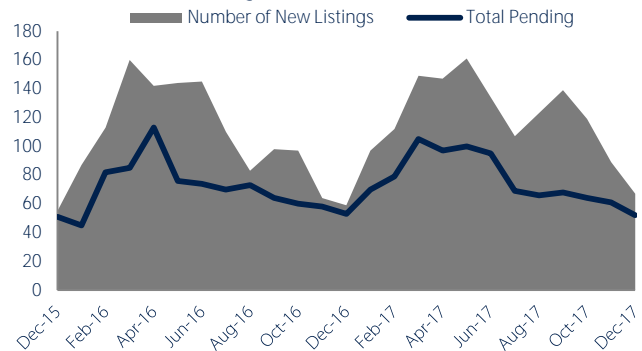
In December, there was 5.5 months of supply available in Federal Hill, Locust Point, and South Baltimore, compared to 3.9 in December 2016. That is an increase of 42% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

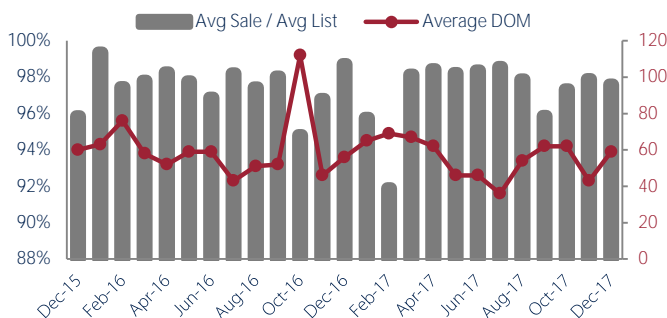
New Listings & Current Contracts

This month there were 67 homes newly listed for sale in Federal Hill, Locust Point, and South Baltimore compared to 59 in December 2016, an increase of 14%. There were 52 current contracts pending sale this December compared to 53 a year ago. The number of current contracts is 2% lower than last December.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In December, the average sale price in Federal Hill, Locust Point, and South Baltimore was 97.6% of the average list price, which is 1.1% lower than at this time last year.

Days On Market

This month, the average number of days on market was 59, higher than the average last year, which was 56, an increase of 5%.



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