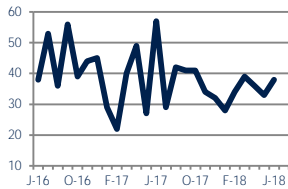


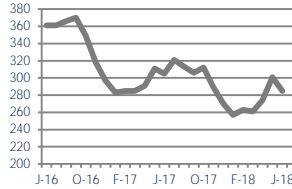


### Units Sold 38



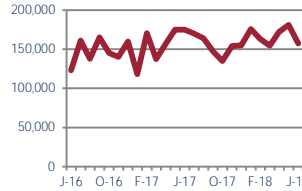
Down -33%  
Vs. Year Ago

### Active Inventory 285



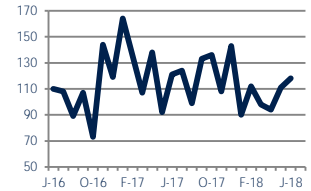
Down -7%  
Vs. Year Ago

### Median Sale Price \$157,250



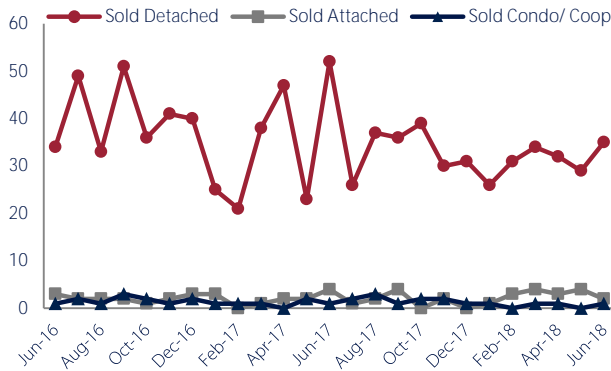
Down -10%  
Vs. Year Ago

### Days On Market 118



Down -2%  
Vs. Year Ago

### Units Sold\*



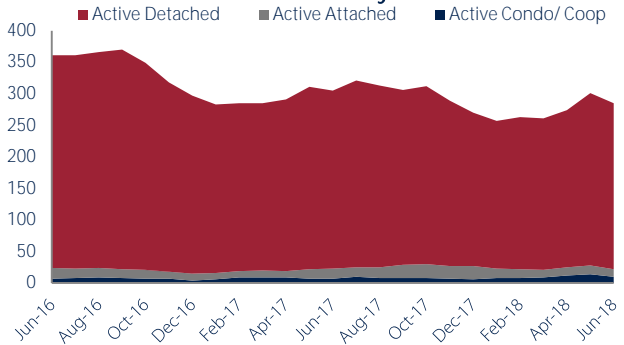
### Units Sold

There was an increase in total units sold in June, with 38 sold this month in Dorchester County versus 33 last month, an increase of 15%. This month's total units sold was lower than at this time last year, a decrease of 33% versus June 2017.

### Active Inventory

Versus last year, the total number of homes available this month is lower by 20 units or 7%. The total number of active inventory this June was 285 compared to 305 in June 2017. This month's total of 285 is lower than the previous month's total supply of available inventory of 301, a decrease of 5%.

### Active Inventory\*



### Median Sale Price



### Median Sale Price

Last June, the median sale price for Dorchester County Homes was \$175,000. This June, the median sale price was \$157,250, a decrease of 10% or \$17,750 compared to last year. The current median sold price is 13% lower than in May.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



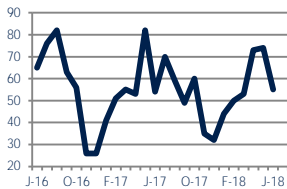
\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by MRIS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of MRIS or Long & Foster Real Estate, Inc.





### New Listings

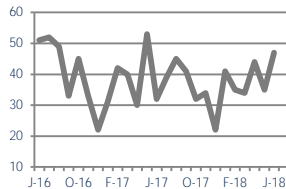
55



Up 2%  
Vs. Year Ago

### Current Contracts

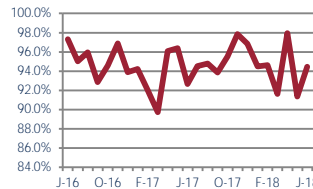
47



Up 47%  
Vs. Year Ago

### Sold Vs. List Price

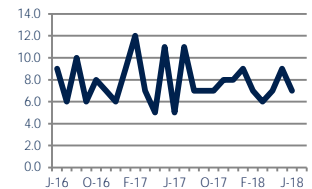
94.5%



Up 2%  
Vs. Year Ago

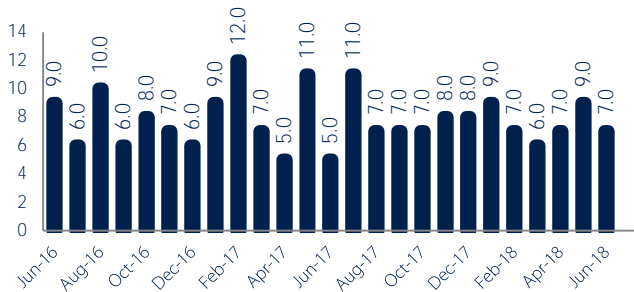
### Months of Supply

7.0



Up 40%  
Vs. Year Ago

### Months Of Supply



### Months of Supply

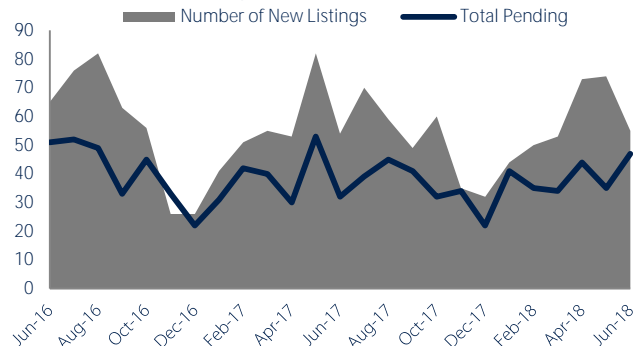
In June, there was 7.5 months of supply available in Dorchester County, compared to 5.4 in June 2017. That is an increase of 40% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

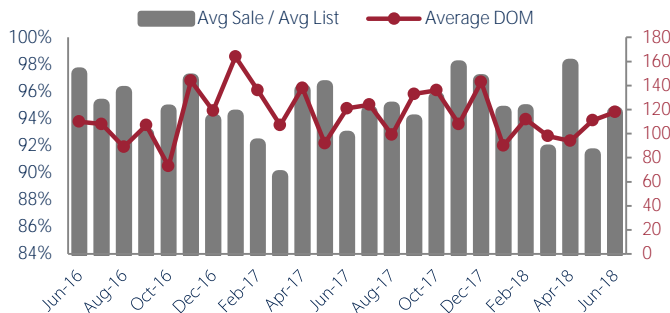
### New Listings & Current Contracts

This month there were 55 homes newly listed for sale in Dorchester County compared to 54 in June 2017, an increase of 2%. There were 47 current contracts pending sale this June compared to 32 a year ago. The number of current contracts is 47% higher than last June.

### New Listings & Current Contracts



### Sale Price/ List Price & DOM



### Sale Price to List Price Ratio

In June, the average sale price in Dorchester County was 94.5% of the average list price, which is 1.8% higher than at this time last year.

### Days On Market

This month, the average number of days on market was 118, lower than the average last year, which was 121, a decrease of 2%.



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