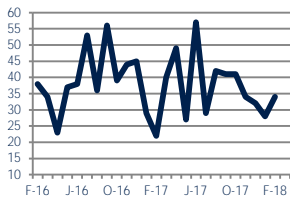




### Units Sold

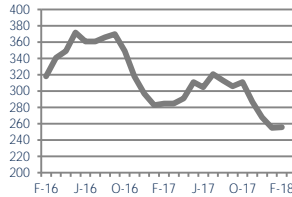
34



Up  
Vs. Year Ago

### Active Inventory

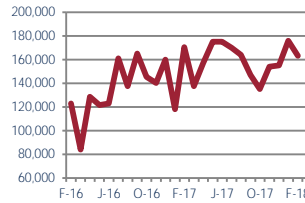
256



Down -10%  
Vs. Year Ago

### Median Sale Price

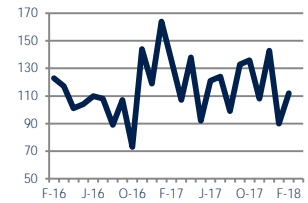
\$163,125



Down -4%  
Vs. Year Ago

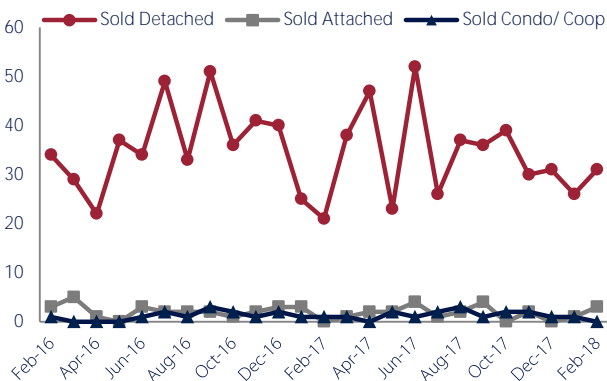
### Days On Market

112



Down -18%  
Vs. Year Ago

### Units Sold\*



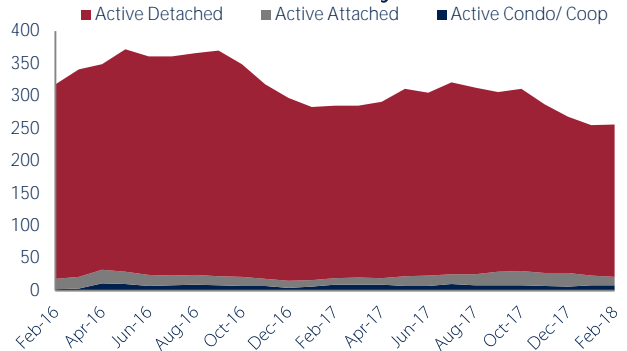
### Units Sold

With relatively few transactions, there was an increase in total units sold in February, with 34 sold this month in Dorchester County. This month's total units sold was higher than at this time last year, an increase from February 2017.

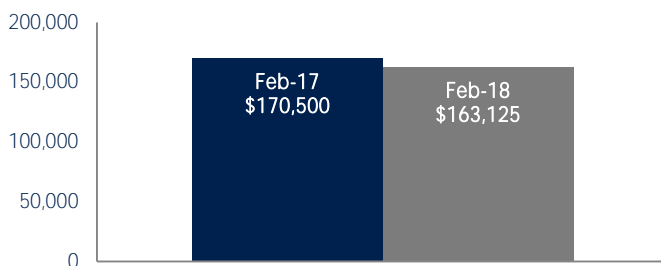
### Active Inventory

Versus last year, the total number of homes available this month is lower by 29 units or 10%. The total number of active inventory this February was 256 compared to 285 in February 2017. This month's supply remained stable as compared to last month.

### Active Inventory\*



### Median Sale Price



### Median Sale Price

Last February, the median sale price for Dorchester County Homes was \$170,500. This February, the median sale price was \$163,125, a decrease of 4% or \$7,375 compared to last year. The current median sold price is 7% lower than in January.

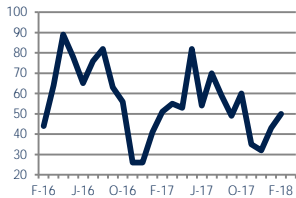
Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.  
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### New Listings

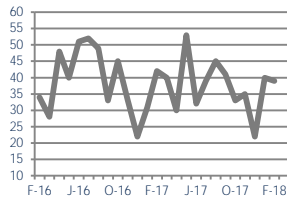
50



Down -2%  
Vs. Year Ago

### Current Contracts

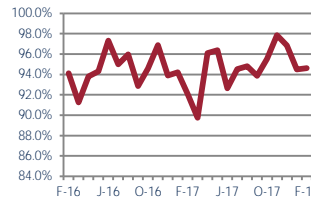
39



Down -7%  
Vs. Year Ago

### Sold Vs. List Price

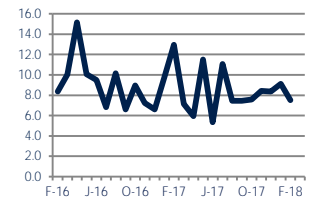
94.6%



Up 2.8%  
Vs. Year Ago

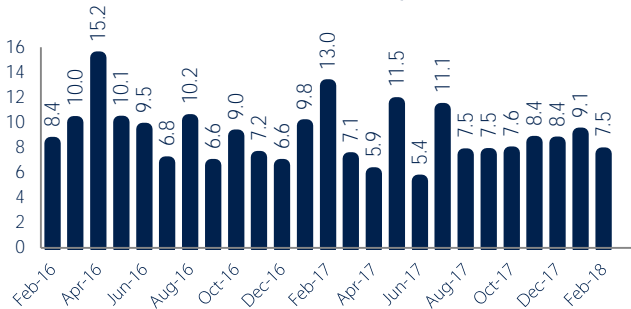
### Months of Supply

7.5



Down -42%  
Vs. Year Ago

### Months Of Supply



### Months of Supply

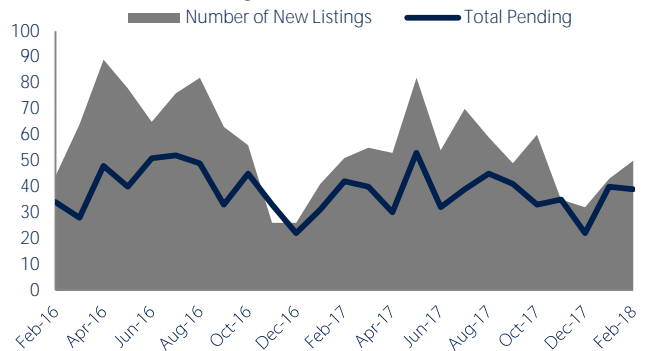
In February, there was 7.5 months of supply available in Dorchester County, compared to 13.0 in February 2017. That is a decrease of 42% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

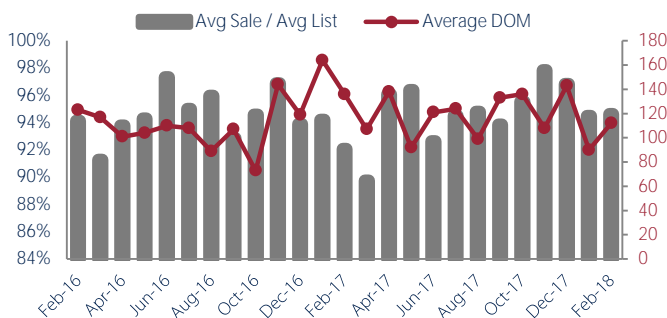
### New Listings & Current Contracts

This month there were 50 homes newly listed for sale in Dorchester County compared to 51 in February 2017, a decrease of 2%. There were 39 current contracts pending sale this February compared to 42 a year ago. The number of current contracts is 7% lower than last February.

### New Listings & Current Contracts



### Sale Price/ List Price & DOM



### Sale Price to List Price Ratio

In February, the average sale price in Dorchester County was 94.6% of the average list price, which is 2.6% higher than at this time last year.

### Days On Market

This month, the average number of days on market was 112, lower than the average last year, which was 136, a decrease of 18%.



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