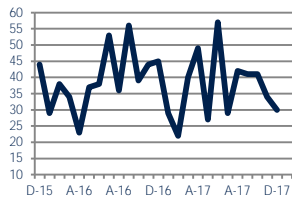


Units Sold

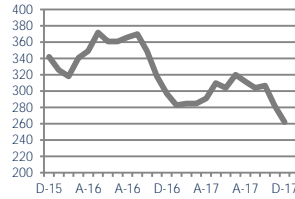
30



Down -33%
Vs. Year Ago

Active Inventory

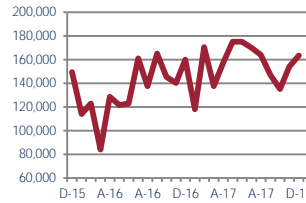
262



Down -12%
Vs. Year Ago

Median Sale Price

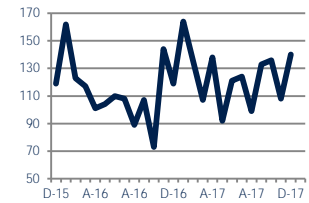
\$163,550



Up 2%
Vs. Year Ago

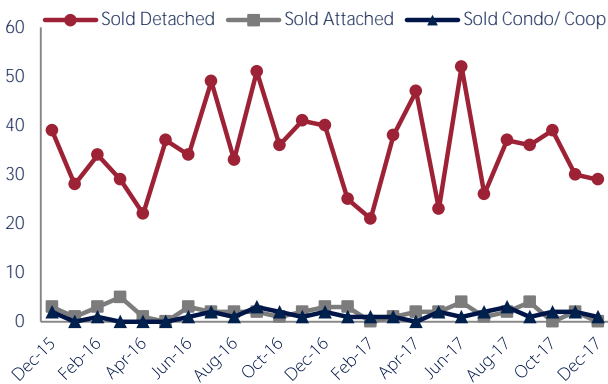
Days On Market

140



Up 18%
Vs. Year Ago

Units Sold*



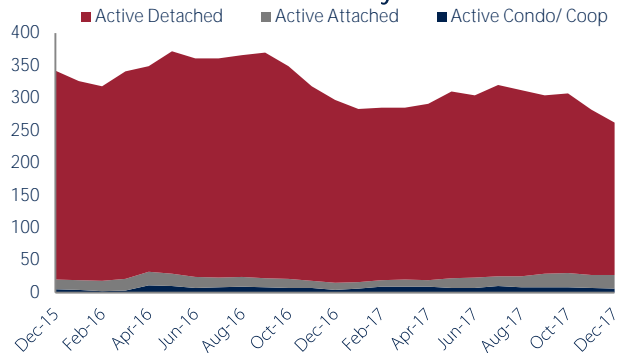
Units Sold

There was a decrease in total units sold in December, with 30 sold this month in Dorchester County versus 34 last month, a decrease of 12%. This month's total units sold was lower than at this time last year, a decrease of 33% versus December 2016.

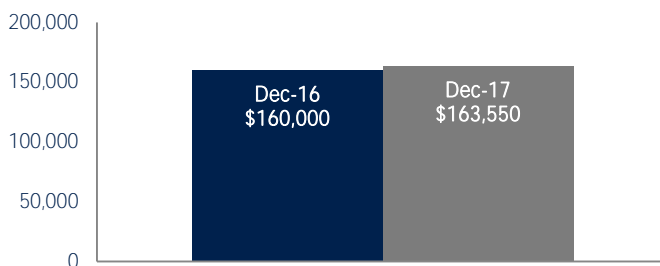
Active Inventory

Versus last year, the total number of homes available this month is lower by 35 units or 12%. The total number of active inventory this December was 262 compared to 297 in December 2016. This month's total of 262 is lower than the previous month's total supply of available inventory of 282, a decrease of 7%.

Active Inventory*



Median Sale Price



Median Sale Price

Last December, the median sale price for Dorchester County Homes was \$160,000. This December, the median sale price was \$163,550, an increase of 2% or \$3,550 compared to last year. The current median sold price is 6% higher than in November.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

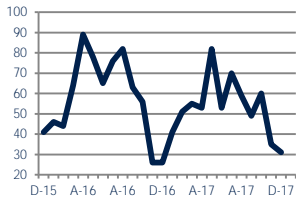


*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by MRIS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of MRIS or Long & Foster Real Estate, Inc.



New Listings

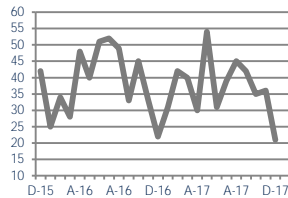
31



Up 19%
Vs. Year Ago

Current Contracts

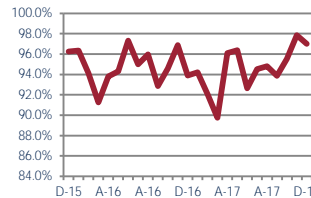
21



Down -5%
Vs. Year Ago

Sold Vs. List Price

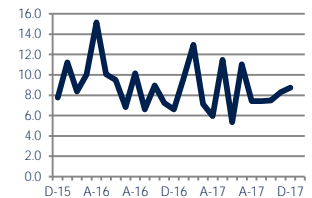
97.0%



Up 3.3%
Vs. Year Ago

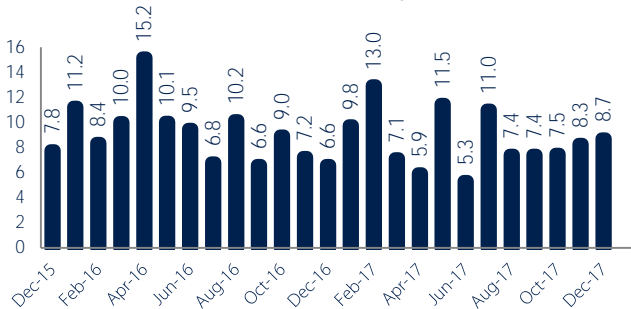
Months of Supply

8.7



Up 32%
Vs. Year Ago

Months Of Supply



Months of Supply

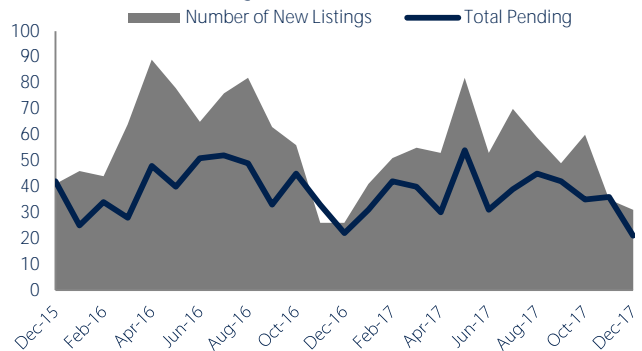
In December, there was 8.7 months of supply available in Dorchester County, compared to 6.6 in December 2016. That is an increase of 32% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

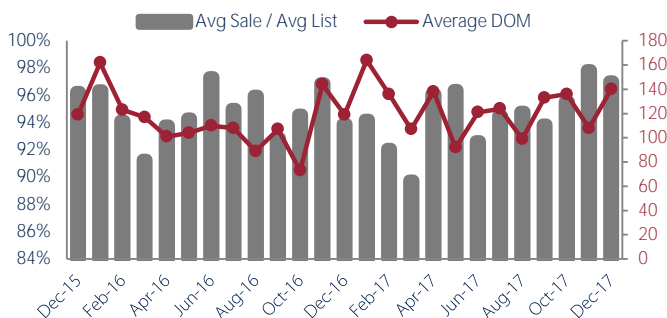
New Listings & Current Contracts

This month there were 31 homes newly listed for sale in Dorchester County compared to 26 in December 2016, an increase of 19%. There were 21 current contracts pending sale this December compared to 22 a year ago. The number of current contracts is 5% lower than last December.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In December, the average sale price in Dorchester County was 97.0% of the average list price, which is 3.1% higher than at this time last year.

Days On Market

This month, the average number of days on market was 140, higher than the average last year, which was 119, an increase of 18%.



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