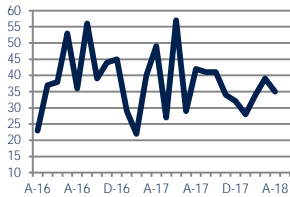




Units Sold

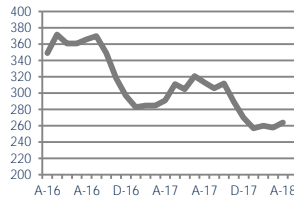
35



Down -29%
Vs. Year Ago

Active Inventory

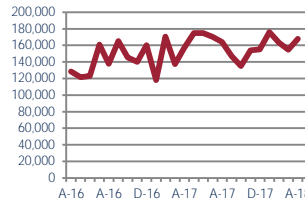
264



Down -9%
Vs. Year Ago

Median Sale Price

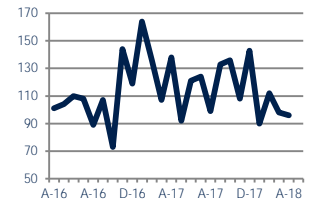
\$167,900



Up 7%
Vs. Year Ago

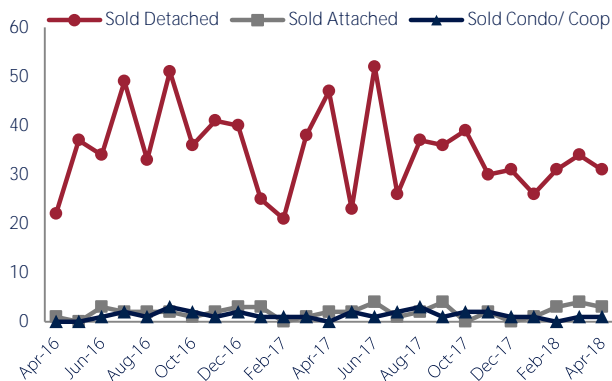
Days On Market

96



Down -30%
Vs. Year Ago

Units Sold*



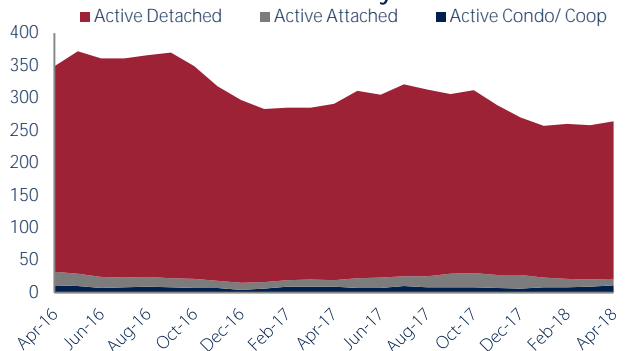
Units Sold

There was a decrease in total units sold in April, with 35 sold this month in Dorchester County versus 39 last month, a decrease of 10%. This month's total units sold was lower than at this time last year, a decrease of 29% versus April 2017.

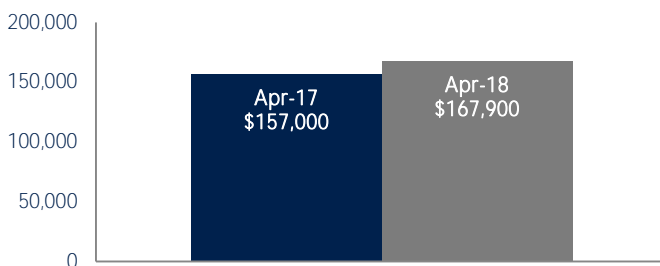
Active Inventory

Versus last year, the total number of homes available this month is lower by 27 units or 9%. The total number of active inventory this April was 264 compared to 291 in April 2017. This month's total of 264 is higher than the previous month's total supply of available inventory of 258, an increase of 2%.

Active Inventory*



Median Sale Price



Median Sale Price

Last April, the median sale price for Dorchester County Homes was \$157,000. This April, the median sale price was \$167,900, an increase of 7% or \$10,900 compared to last year. The current median sold price is 9% higher than in March.

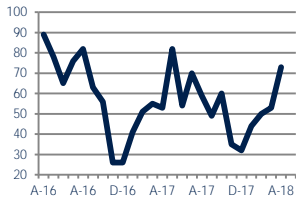
Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by MRIS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of MRIS or Long & Foster Real Estate, Inc.

New Listings

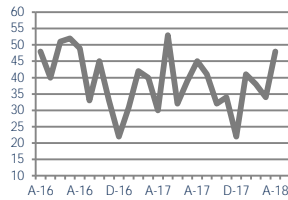
73



Up 38%
Vs. Year Ago

Current Contracts

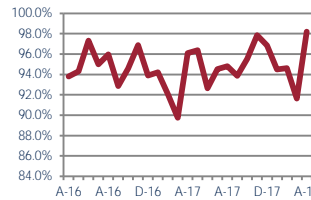
48



Up 60%
Vs. Year Ago

Sold Vs. List Price

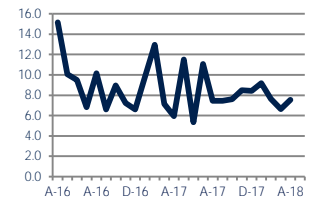
98.2%



Up 2.2%
Vs. Year Ago

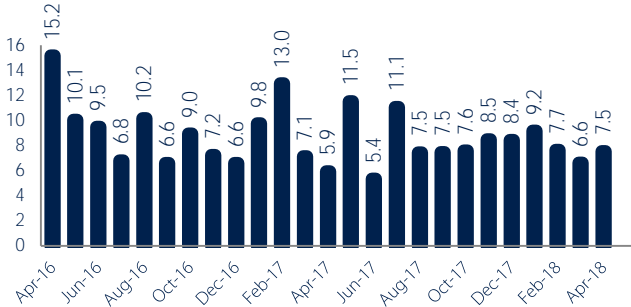
Months of Supply

7.5



Up 27%
Vs. Year Ago

Months Of Supply



Months of Supply

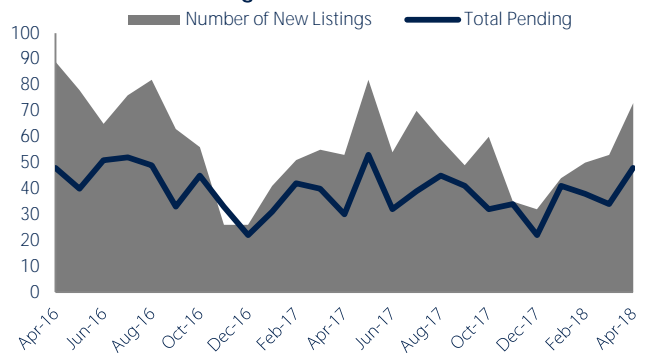
In April, there was 7.5 months of supply available in Dorchester County, compared to 5.9 in April 2017. That is an increase of 27% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

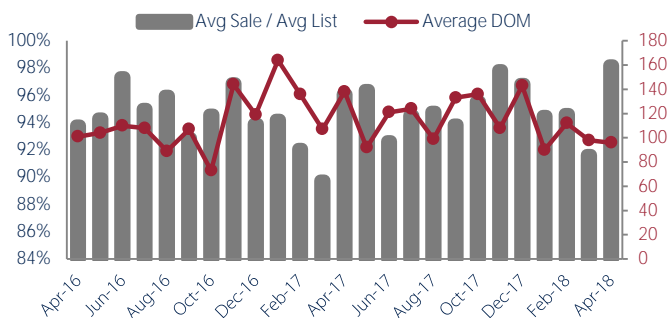
New Listings & Current Contracts

This month there were 73 homes newly listed for sale in Dorchester County compared to 53 in April 2017, an increase of 38%. There were 48 current contracts pending sale this April compared to 30 a year ago. The number of current contracts is 60% higher than last April.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In April, the average sale price in Dorchester County was 98.2% of the average list price, which is 2.1% higher than at this time last year.

Days On Market

This month, the average number of days on market was 96, lower than the average last year, which was 138, a decrease of 30%.



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