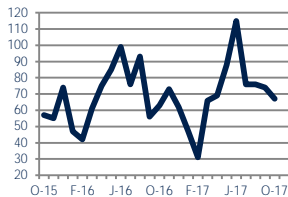


Zip Code(s): 21114, 21032 and 21054

Units Sold

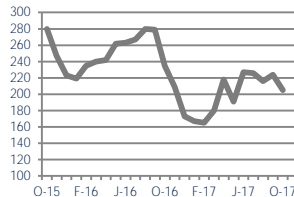
67



Up 6%
Vs. Year Ago

Active Inventory

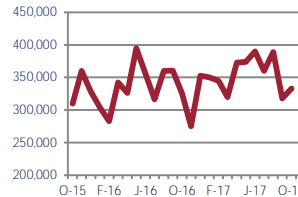
205



Down -13%
Vs. Year Ago

Median Sale Price

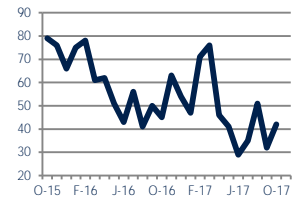
\$333,000



Up 2%
Vs. Year Ago

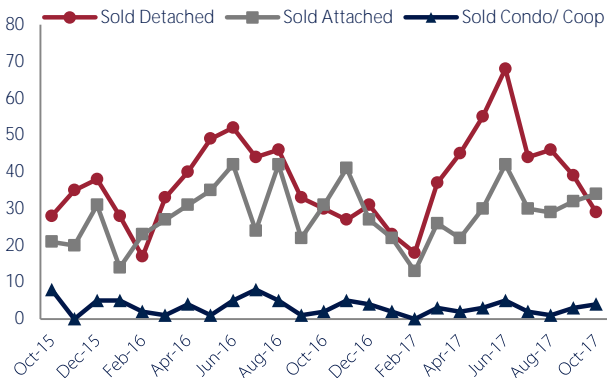
Days On Market

42



Down -7%
Vs. Year Ago

Units Sold*



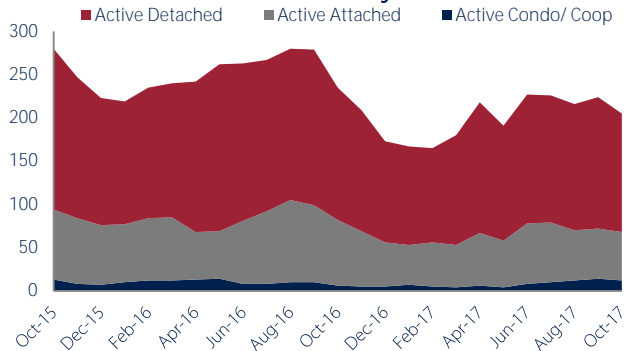
Units Sold

There was a decrease in total units sold in October, with 67 sold this month in Crofton, Crownsville, and Gambrills versus 74 last month, a decrease of 9%. This month's total units sold was higher than at this time last year, an increase of 6% versus October 2016.

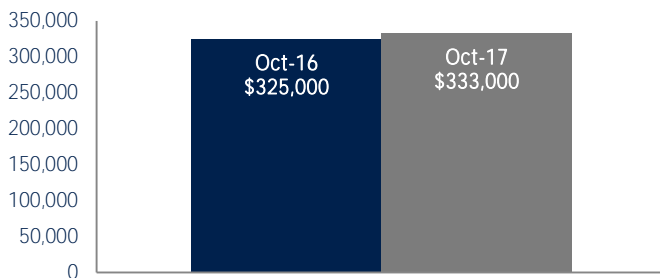
Active Inventory

Versus last year, the total number of homes available this month is lower by 30 units or 13%. The total number of active inventory this October was 205 compared to 235 in October 2016. This month's total of 205 is lower than the previous month's total supply of available inventory of 224, a decrease of 8%.

Active Inventory*



Median Sale Price



Median Sale Price

Last October, the median sale price for Crofton, Crownsville, and Gambrills Homes was \$325,000. This October, the median sale price was \$333,000, an increase of 2% or \$8,000 compared to last year. The current median sold price is 5% higher than in September.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

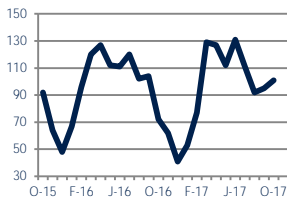
Focus On: Crofton, Crownsville, and Gambrills Housing Market

October 2017

Zip Code(s): 21114, 21032 and 21054

New Listings

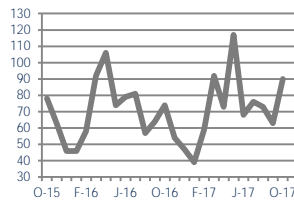
101



Up 40%
Vs. Year Ago

Current Contracts

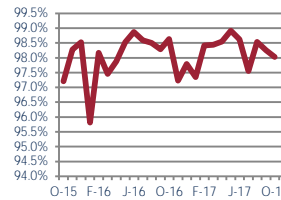
90



Up 22%
Vs. Year Ago

Sold Vs. List Price

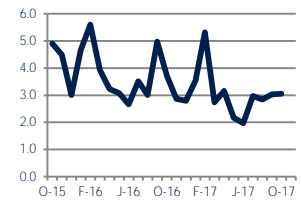
98.0%



Down -0.6%
Vs. Year Ago

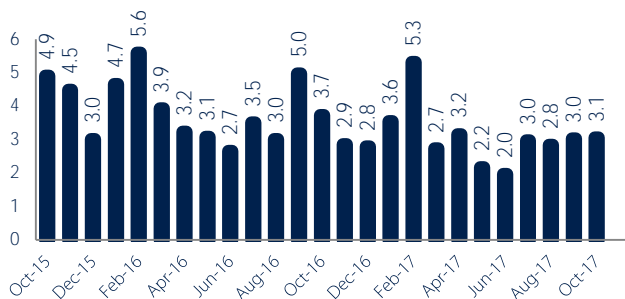
Months of Supply

3.1



Down -18%
Vs. Year Ago

Months Of Supply



Months of Supply

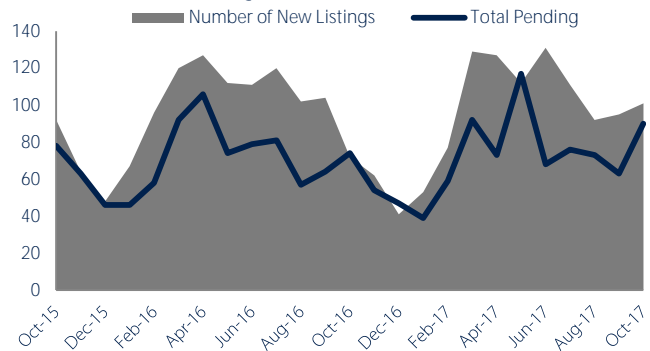
In October, there was 3.1 months of supply available in Crofton, Crownsville, and Gambrills, compared to 3.7 in October 2016. That is a decrease of 18% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

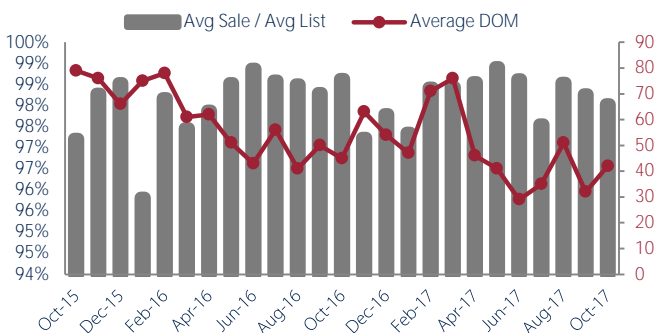
New Listings & Current Contracts

This month there were 101 homes newly listed for sale in Crofton, Crownsville, and Gambrills compared to 72 in October 2016, an increase of 40%. There were 90 current contracts pending sale this October compared to 74 a year ago. The number of current contracts is 22% higher than last October.

New Listings & Current Contracts



Sale Price / List Price & DOM



Sale Price to List Price Ratio

In October, the average sale price in Crofton, Crownsville, and Gambrills was 98.0% of the average list price, which is 0.6% lower than at this time last year.

Days On Market

This month, the average number of days on market was 42, lower than the average last year, which was 45, a decrease of 7%.