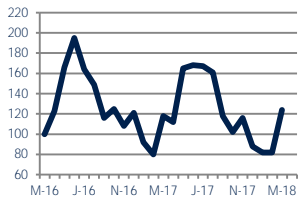




Zip Code(s): 21044, 21045 and 21046

Units Sold

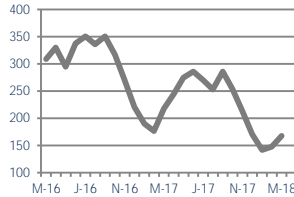
124



Up 5%  
Vs. Year Ago

Active Inventory

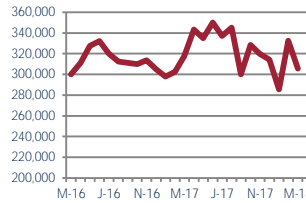
168



Down -23%  
Vs. Year Ago

Median Sale Price

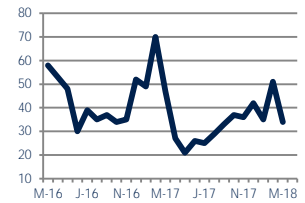
\$305,500



Down -4%  
Vs. Year Ago

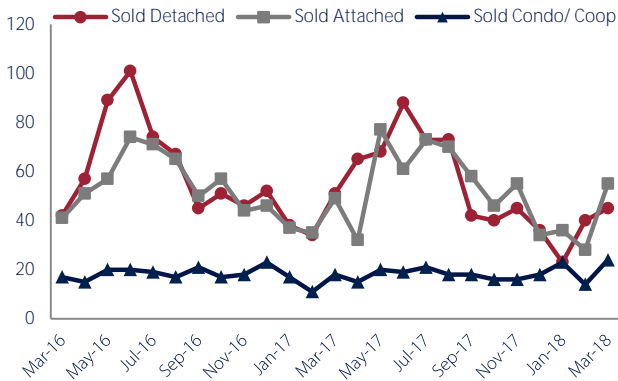
Days On Market

34



Down -28%  
Vs. Year Ago

Units Sold\*



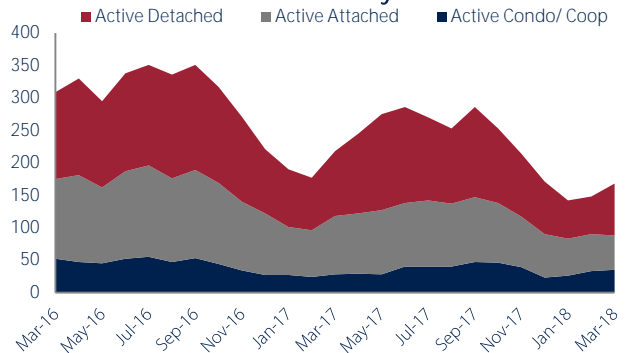
Units Sold

There was an increase in total units sold in March, with 124 sold this month in Columbia. This month's total units sold was higher than at this time last year.

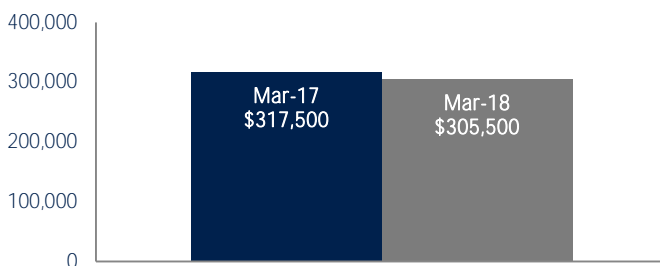
Active Inventory

Versus last year, the total number of homes available this month is lower by 50 units or 23%. The total number of active inventory this March was 168 compared to 218 in March 2017. This month's total of 168 is higher than the previous month's total supply of available inventory of 148, an increase of 14%.

Active Inventory\*



Median Sale Price



Median Sale Price

Last March, the median sale price for Columbia Homes was \$317,500. This March, the median sale price was \$305,500, a decrease of 4% or \$12,000 compared to last year. The current median sold price is 8% lower than in February.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



Columbia are defined as properties listed in zip code/s 21044, 21045 and 21046.

\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

Information included in this report is based on data supplied by MRIS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of MRIS or Long & Foster Real Estate, Inc.





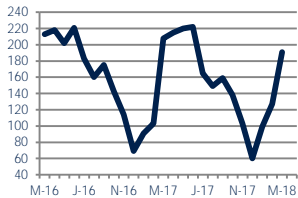
Focus On: Columbia Housing Market

March 2018

Zip Code(s): 21044, 21045 and 21046

New Listings

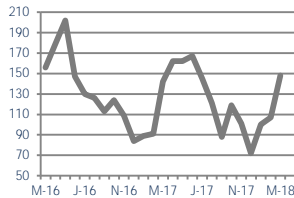
191



Down -8%  
Vs. Year Ago

Current Contracts

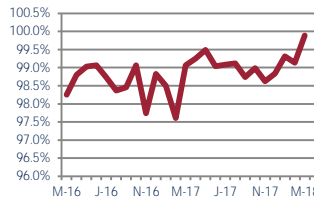
148



Up 4%  
Vs. Year Ago

Sold Vs. List Price

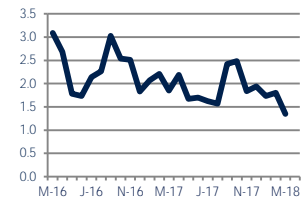
99.9%



Up 0.8%  
Vs. Year Ago

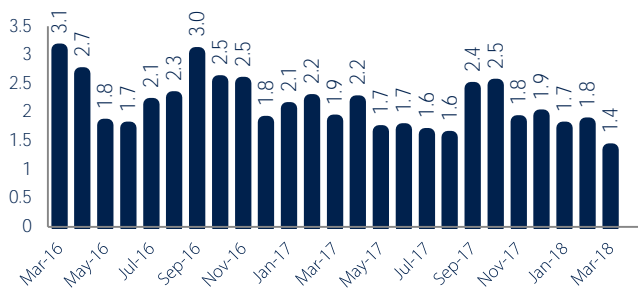
Months of Supply

1.4



Down -27%  
Vs. Year Ago

Months Of Supply



Months of Supply

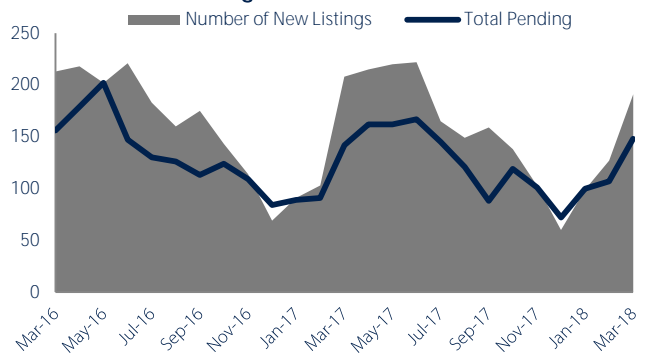
In March, there was 1.4 months of supply available in Columbia, compared to 1.8 in March 2017. That is a decrease of 27% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

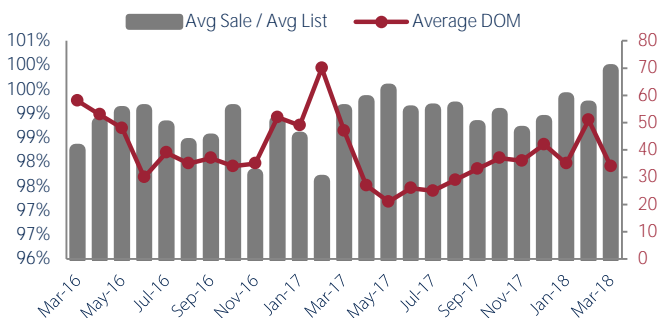
New Listings & Current Contracts

This month there were 191 homes newly listed for sale in Columbia compared to 208 in March 2017, a decrease of 8%. There were 148 current contracts pending sale this March compared to 142 a year ago. The number of current contracts is 4% higher than last March.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In March, the average sale price in Columbia was 99.9% of the average list price, which is 0.8% higher than at this time last year.

Days On Market

This month, the average number of days on market was 34, lower than the average last year, which was 47, a decrease of 28%.



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