THE LONG & FOSTER MARKET MINUTE™

FOCUS ON: COLUMBIA AND CLARKSVILLE HOUSING MARKET

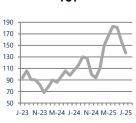
JULY 2025

Zip Code(s): 21044, 21045, 21046 and 21029



Units Sold

Active Inventory 137



Median Sale Price \$507,500





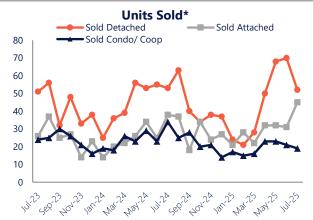


Down -7% Vs. Year Ago

Up 28% Vs. Year Ago

Up 1% Vs. Year Ago

Up 78% Vs. Year Ago

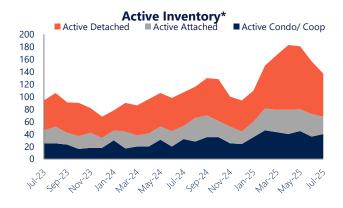


Units Sold

There was a decrease in total units sold in July, with 116 sold this month in Columbia and Clarksville versus 122 last month, a decrease of 5%. This month's total units sold was lower than at this time last year, a decrease of 7% versus July 2024.



Versus last year, the total number of homes available this month is higher by 30 units or 28%. The total number of active inventory this July was 137 compared to 107 in July 2024. This month's total of 137 is lower than the previous month's total supply of available inventory of 157, a decrease of 13%.





Median Sale Price

Last July, the median sale price for Columbia and Clarksville Homes was \$500,000. This July, the median sale price was \$507,500, an increase of 2% or \$7,500 compared to last year. The current median sold price is 20% lower than in June.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Columbia and Clarksville are defined as properties listed in zip code/s 21044, 21045, 21046 and 21029.





*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

THE LONG & FOSTER

MARKET MINUTE™

105.0%

104.0%

103.0%

102.0%

101.0%

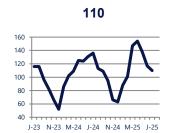
100.0%

99.0% 98.0%

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New Listings

Down -19% Vs. Year Ago

Current Contracts



Down -9% Vs. Year Ago

Sold Vs. List Price



Down -1% Vs. Year Ago

J-23 N-23 M-24 J-24 N-24 M-25 J-25

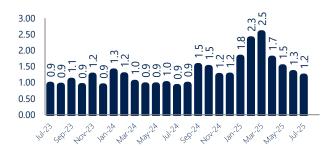
Months of Supply





Up 37% Vs. Year Ago

Months Of Supply



New Listings & Current Contracts

This month there were 110 homes newly listed for sale in Columbia and Clarksville compared to 136 in July 2024, a decrease of 19%. There were 106 current contracts pending sale this July compared to 117 a year ago. The number of current contracts is 9% lower than last July.

Months of Supply

In July, there was 1.2 months of supply available in Columbia and Clarksville, compared to 0.9 in July 2024. That is an increase of 38% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.





25 Sale Price to List Price Ratio

20 In July, the average sale price in Columbia and Clarksville was 15 101.0% of the average list price, which is 1.0% lower than at this time last year.

Days On Market

This month, the average number of days on market was 16, higher than the average last year, which was 9, an increase of 78%.

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