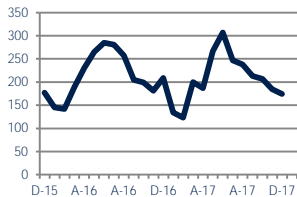




**Units Sold**

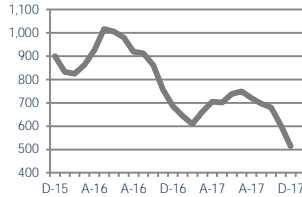
174



Down -17%  
Vs. Year Ago

**Active Inventory**

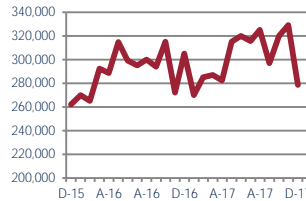
515



Down -25%  
Vs. Year Ago

**Median Sale Price**

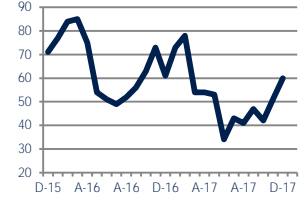
\$278,500



Down -9%  
Vs. Year Ago

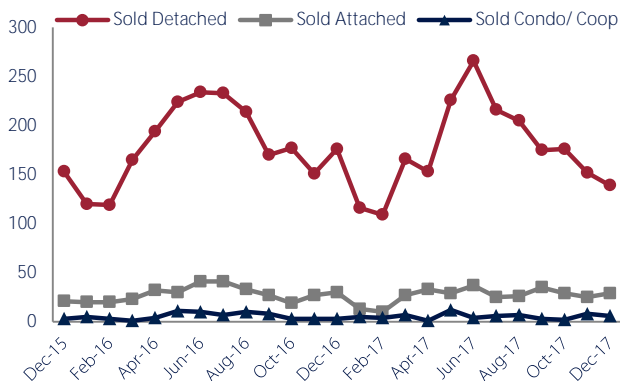
**Days On Market**

60



Down -2%  
Vs. Year Ago

**Units Sold\***



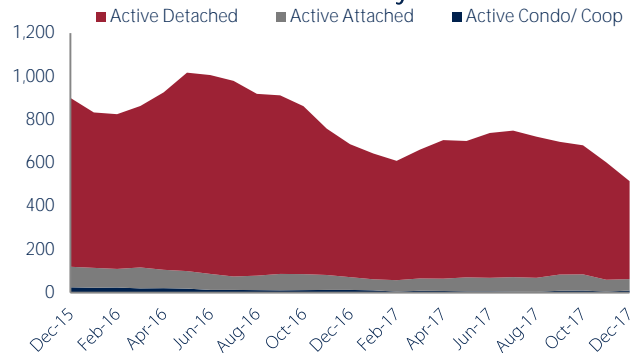
**Units Sold**

There was a decrease in total units sold in December, with 174 sold this month in Carroll County versus 185 last month, a decrease of 6%. This month's total units sold was lower than at this time last year, a decrease of 17% versus December 2016.

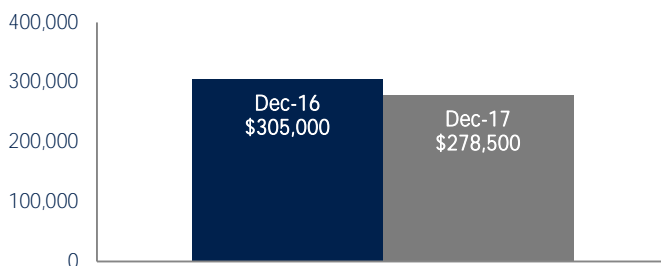
**Active Inventory**

Versus last year, the total number of homes available this month is lower by 171 units or 25%. The total number of active inventory this December was 515 compared to 686 in December 2016. This month's total of 515 is lower than the previous month's total supply of available inventory of 602, a decrease of 14%.

**Active Inventory\***



**Median Sale Price**



**Median Sale Price**

Last December, the median sale price for Carroll County Homes was \$305,000. This December, the median sale price was \$278,500, a decrease of 9% or \$26,500 compared to last year. The current median sold price is 15% lower than in November.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

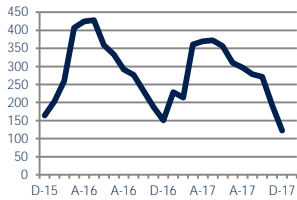


\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by MRIS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of MRIS or Long & Foster Real Estate, Inc.



**New Listings**

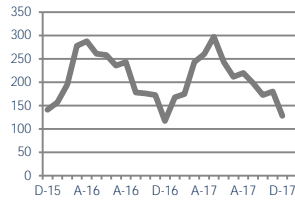
122



**Down -19%**  
Vs. Year Ago

**Current Contracts**

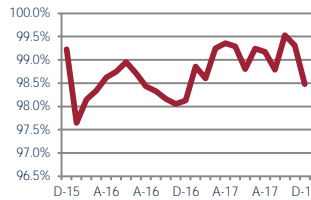
128



**Up 9%**  
Vs. Year Ago

**Sold Vs. List Price**

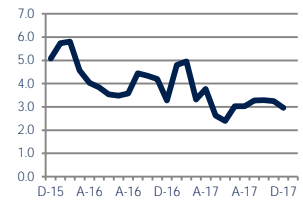
98.5%



**No Change**  
Vs. Year Ago

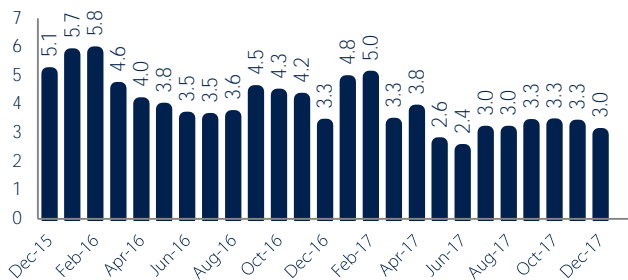
**Months of Supply**

3.0



**Down -10%**  
Vs. Year Ago

**Months Of Supply**



**Months of Supply**

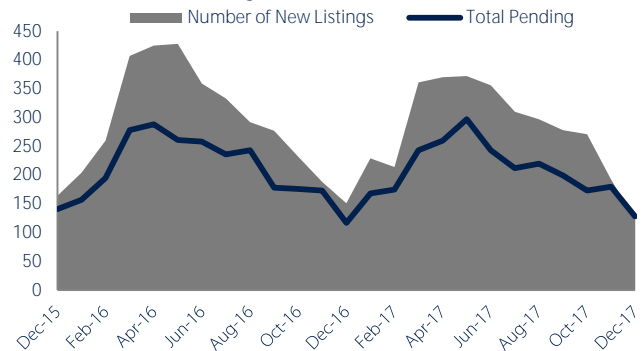
In December, there was 3.0 months of supply available in Carroll County, compared to 3.3 in December 2016. That is a decrease of 10% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

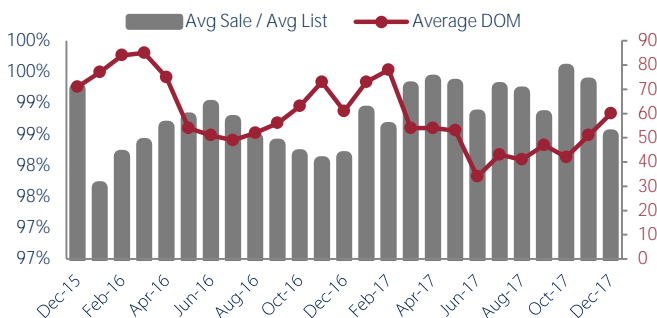
**New Listings & Current Contracts**

This month there were 122 homes newly listed for sale in Carroll County compared to 151 in December 2016, a decrease of 19%. There were 128 current contracts pending sale this December compared to 117 a year ago. The number of current contracts is 9% higher than last December.

**New Listings & Current Contracts**



**Sale Price/ List Price & DOM**



**Sale Price to List Price Ratio**

In December, the average sale price in Carroll County was 98.5% of the average list price, which is similar compared to a year ago.

**Days On Market**

This month, the average number of days on market was 60, lower than the average last year, which was 61, a decrease of 2%.



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