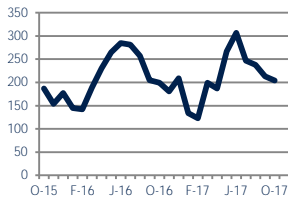




### Units Sold

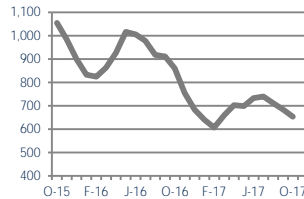
204



Up 3%  
Vs. Year Ago

### Active Inventory

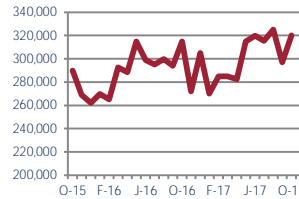
654



Down -24%  
Vs. Year Ago

### Median Sale Price

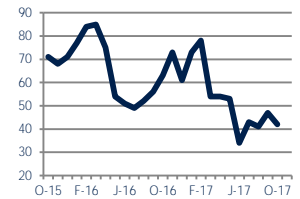
\$320,000



Up 2%  
Vs. Year Ago

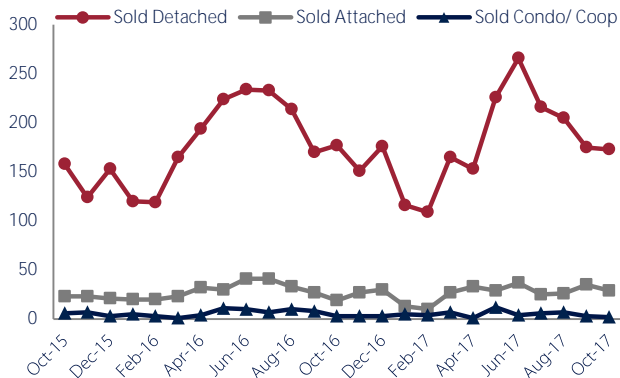
### Days On Market

42



Down -33%  
Vs. Year Ago

### Units Sold\*



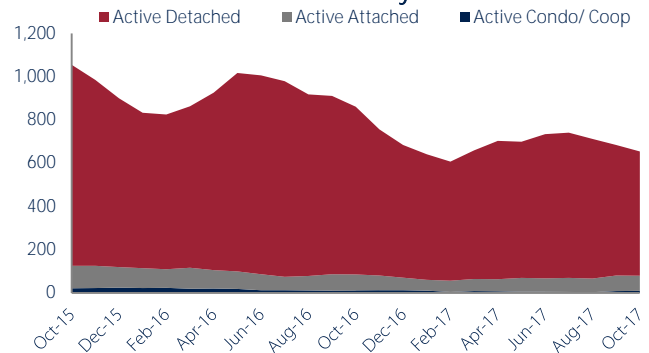
### Units Sold

There was a decrease in total units sold in October, with 204 sold this month in Carroll County versus 213 last month, a decrease of 4%. This month's total units sold was higher than at this time last year, an increase of 3% versus October 2016.

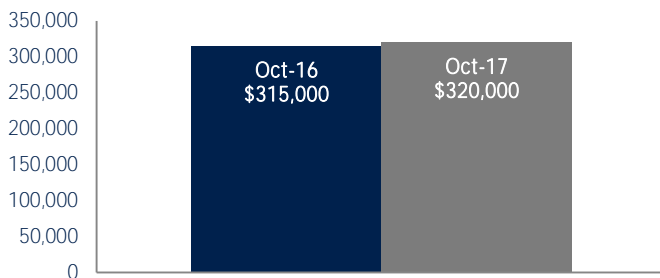
### Active Inventory

Versus last year, the total number of homes available this month is lower by 207 units or 24%. The total number of active inventory this October was 654 compared to 861 in October 2016. This month's total of 654 is lower than the previous month's total supply of available inventory of 684, a decrease of 4%.

### Active Inventory\*



### Median Sale Price



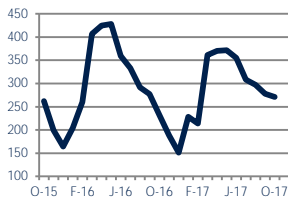
### Median Sale Price

Last October, the median sale price for Carroll County Homes was \$315,000. This October, the median sale price was \$320,000, an increase of 2% or \$5,000 compared to last year. The current median sold price is 8% higher than in September.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

**New Listings**

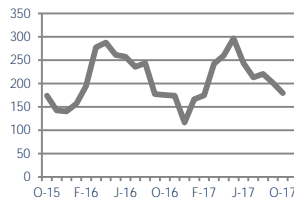
271



Up 17%  
Vs. Year Ago

**Current Contracts**

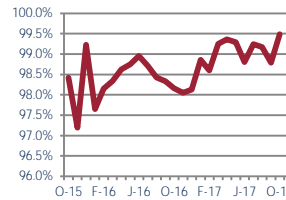
180



Up 2%  
Vs. Year Ago

**Sold Vs. List Price**

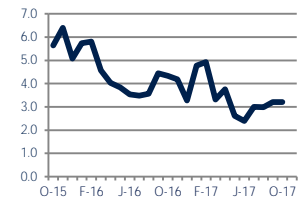
99.5%



Up 1.4%  
Vs. Year Ago

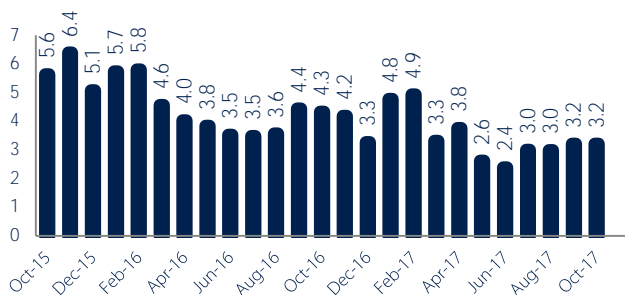
**Months of Supply**

3.2



Down -26%  
Vs. Year Ago

**Months Of Supply**



**Months of Supply**

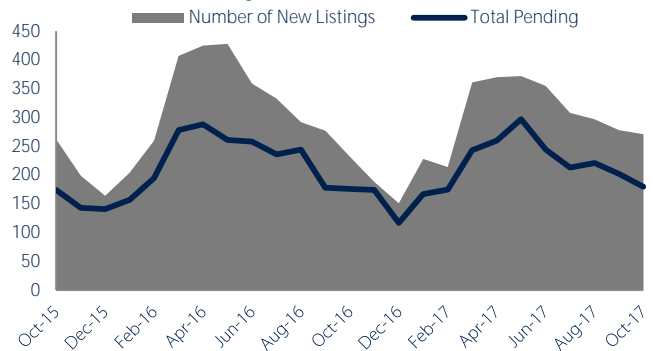
In October, there was 3.2 months of supply available in Carroll County, compared to 4.3 in October 2016. That is a decrease of 26% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

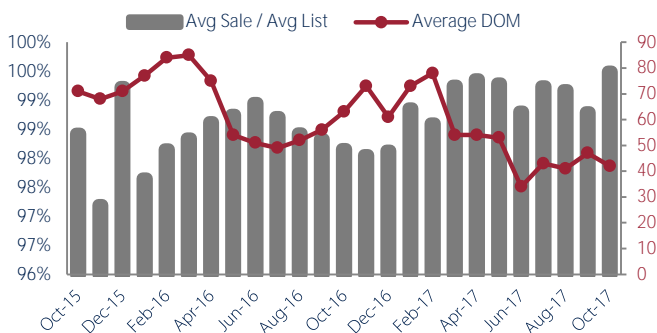
**New Listings & Current Contracts**

This month there were 271 homes newly listed for sale in Carroll County compared to 232 in October 2016, an increase of 17%. There were 180 current contracts pending sale this October compared to 176 a year ago. The number of current contracts is 2% higher than last October.

**New Listings & Current Contracts**



**Sale Price/ List Price & DOM**



**Sale Price to List Price Ratio**

In October, the average sale price in Carroll County was 99.5% of the average list price, which is 1.3% higher than at this time last year.

**Days On Market**

This month, the average number of days on market was 42, lower than the average last year, which was 63, a decrease of 33%.