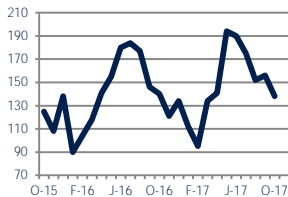




Units Sold

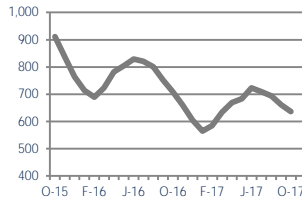
138



Down -1%
 Vs. Year Ago

Active Inventory

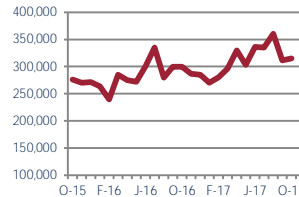
637



Down -10%
 Vs. Year Ago

Median Sale Price

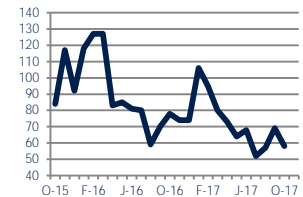
\$315,000



Up 5%
 Vs. Year Ago

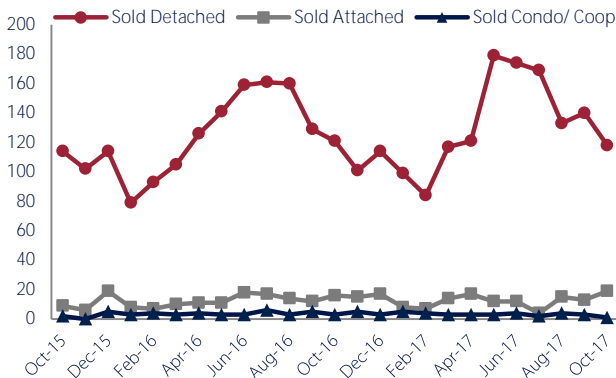
Days On Market

58



Down -26%
 Vs. Year Ago

Units Sold*



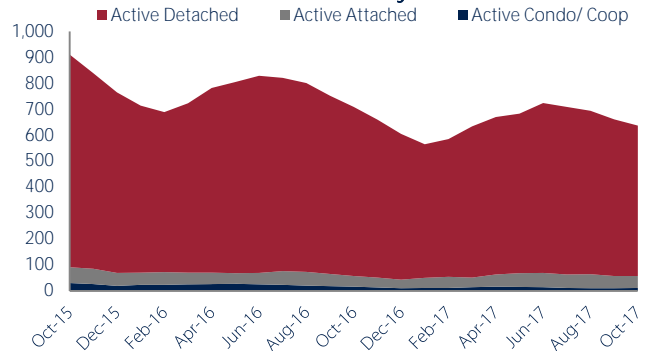
Units Sold

There was a decrease in total units sold in October, with 138 sold this month in Calvert County versus 156 last month, a decrease of 12%. This month's total units sold was lower than at this time last year, a decrease of 1% versus October 2016.

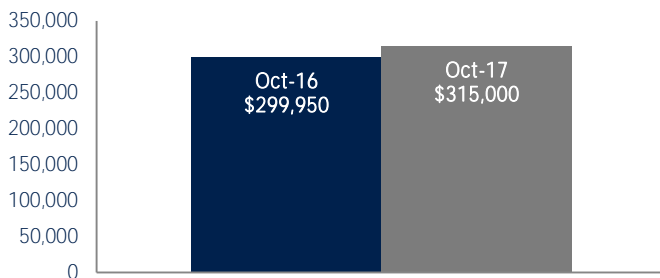
Active Inventory

Versus last year, the total number of homes available this month is lower by 72 units or 10%. The total number of active inventory this October was 637 compared to 709 in October 2016. This month's total of 637 is lower than the previous month's total supply of available inventory of 661, a decrease of 4%.

Active Inventory*



Median Sale Price



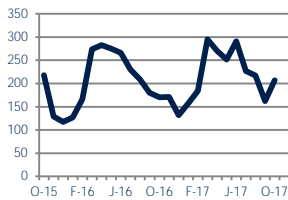
Median Sale Price

Last October, the median sale price for Calvert County Homes was \$299,950. This October, the median sale price was \$315,000, an increase of 5% or \$15,050 compared to last year. The current median sold price is 1% higher than in September.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

New Listings

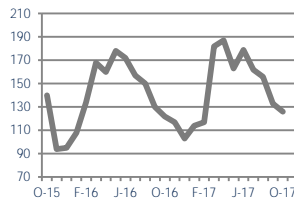
207



Up 22%
Vs. Year Ago

Current Contracts

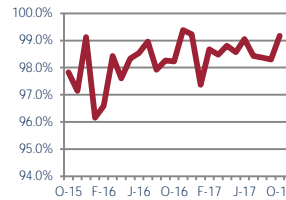
126



Up 3%
Vs. Year Ago

Sold Vs. List Price

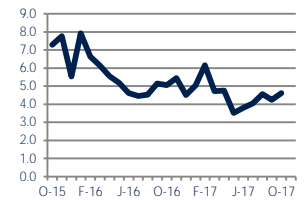
99.2%



Up 1%
Vs. Year Ago

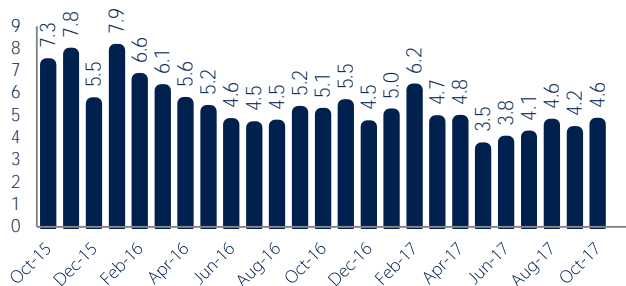
Months of Supply

4.6



Down -9%
Vs. Year Ago

Months Of Supply



Months of Supply

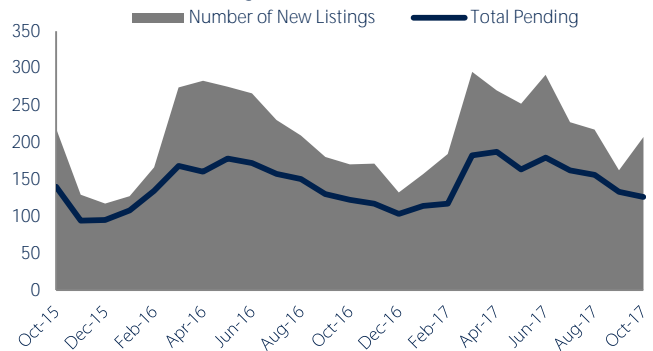
In October, there was 4.6 months of supply available in Calvert County, compared to 5.1 in October 2016. That is a decrease of 9% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

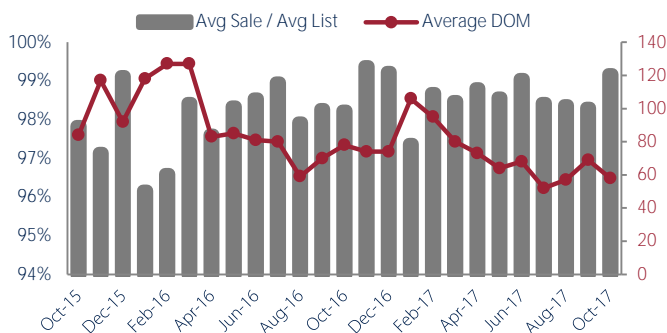
New Listings & Current Contracts

This month there were 207 homes newly listed for sale in Calvert County compared to 170 in October 2016, an increase of 22%. There were 126 current contracts pending sale this October compared to 122 a year ago. The number of current contracts is 3% higher than last October.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In October, the average sale price in Calvert County was 99.2% of the average list price, which is 0.9% higher than at this time last year.

Days On Market

This month, the average number of days on market was 58, lower than the average last year, which was 78, a decrease of 26%.