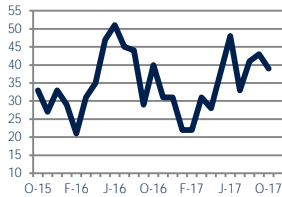




Zip Code(s): 20866, 20868 and 20905

### Units Sold

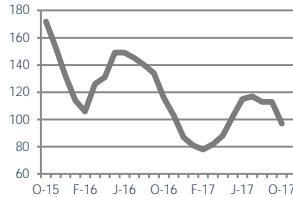
39



Down -3%  
Vs. Year Ago

### Active Inventory

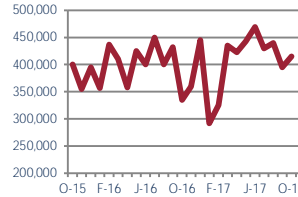
97



Down -16%  
Vs. Year Ago

### Median Sale Price

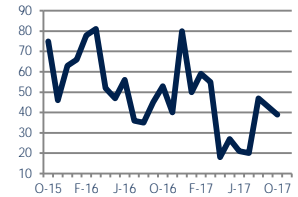
\$415,000



Up 24%  
Vs. Year Ago

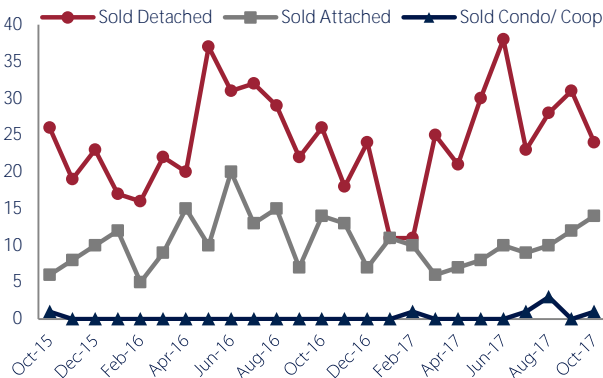
### Days On Market

39



Down -26%  
Vs. Year Ago

### Units Sold\*



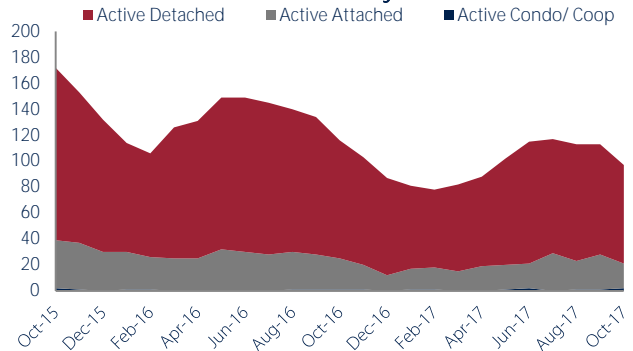
### Units Sold

There was a decrease in total units sold in October, with 39 sold this month in Burtonsville, Spencerville, and Northern Silver Spring versus 43 last month, a decrease of 9%. This month's total units sold was lower than at this time last year, a decrease of 3% versus October 2016.

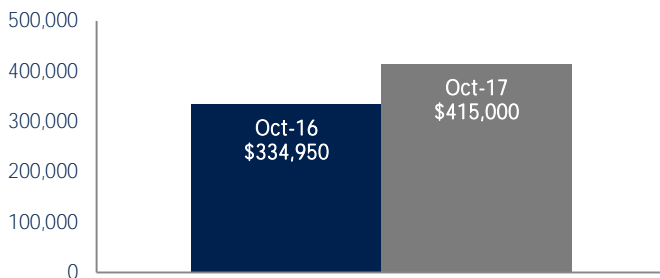
### Active Inventory

Versus last year, the total number of homes available this month is lower by 19 units or 16%. The total number of active inventory this October was 97 compared to 116 in October 2016. This month's total of 97 is lower than the previous month's total supply of available inventory of 113, a decrease of 14%.

### Active Inventory\*



### Median Sale Price



### Median Sale Price

Last October, the median sale price for Burtonsville, Spencerville, and Northern Silver Spring Homes was \$334,950. This October, the median sale price was \$415,000, an increase of 24% or \$80,050 compared to last year. The current median sold price is 5% higher than in September.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

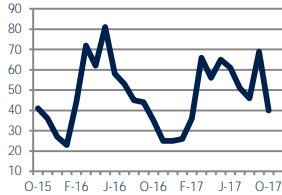
## Focus On: Burtonsville, Spencerville, and Northern Silver Spring Housing Market

October 2017

Zip Code(s): 20866, 20868 and 20905

### New Listings

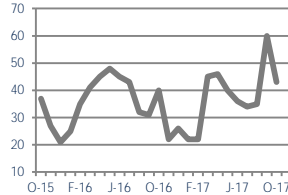
40



Up 14%  
Vs. Year Ago

### Current Contracts

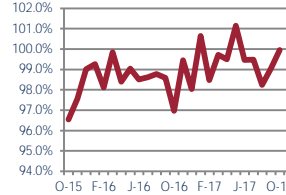
43



Up 7%  
Vs. Year Ago

### Sold Vs. List Price

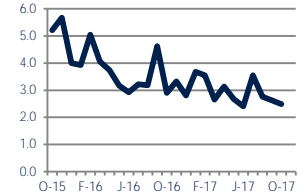
100.0%



Up 3.1%  
Vs. Year Ago

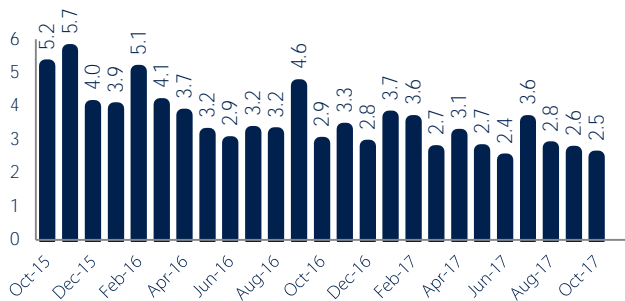
### Months of Supply

2.5



Down -14%  
Vs. Year Ago

### Months Of Supply



### Months of Supply

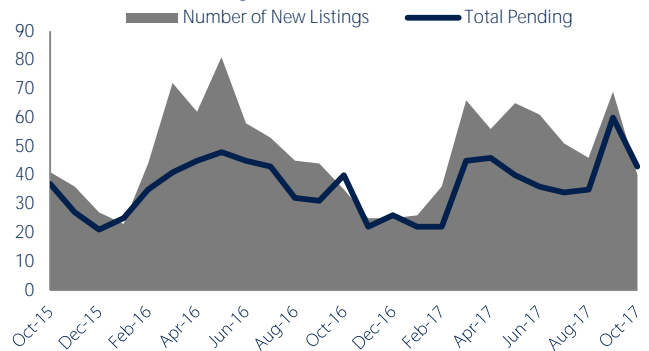
In October, there was 2.5 months of supply available in Burtonsville, Spencerville, and Northern Silver Spring, compared to 2.9 in October 2016. That is a decrease of 14% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

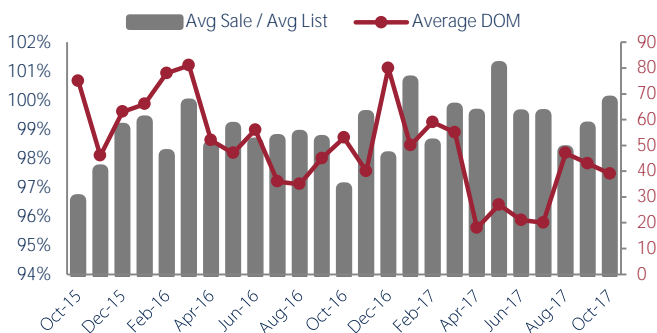
### New Listings & Current Contracts

This month there were 40 homes newly listed for sale in Burtonsville, Spencerville, and Northern Silver Spring compared to 35 in October 2016, an increase of 14%. There were 43 current contracts pending sale this October compared to 40 a year ago. The number of current contracts is 8% higher than last October.

### New Listings & Current Contracts



### Sale Price/ List Price & DOM



### Sale Price to List Price Ratio

In October, the average sale price in Burtonsville, Spencerville, and Northern Silver Spring was 100.0% of the average list price, which is 3.0% higher than at this time last year.

### Days On Market

This month, the average number of days on market was 39, lower than the average last year, which was 53, a decrease of 26%.