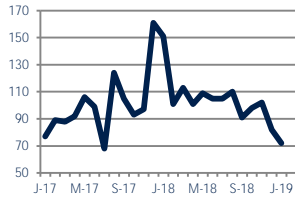


Zip Code(s): 21223, 21217 and 21216

### Units Sold

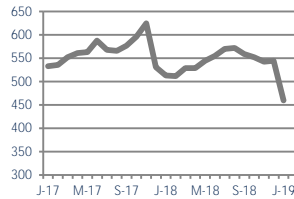
72



**Down**  
Vs. Year Ago

### Active Inventory

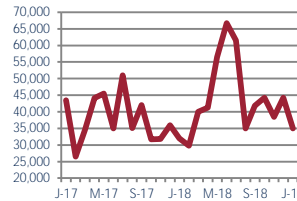
460



**Down -10%**  
Vs. Year Ago

### Median Sale Price

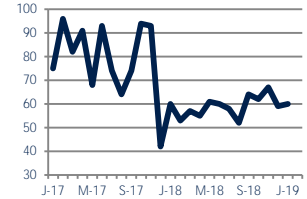
\$35,000



**Up 9%**  
Vs. Year Ago

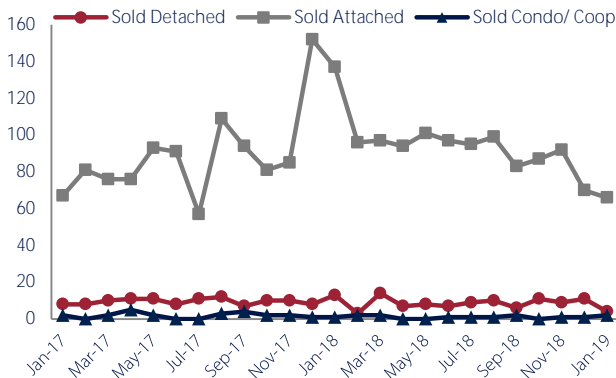
### Days On Market

60



**No Change**  
Vs. Year Ago

### Units Sold\*



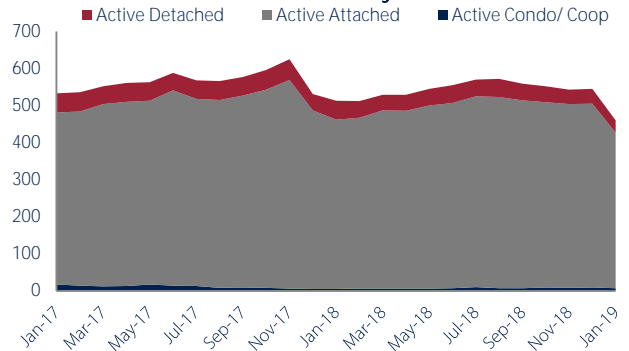
### Units Sold

There was a decrease in total units sold in January, with 72 sold this month in Bolton Hill, Union Square, and Hanlon Park. This month's total units sold was lower than at this time last year.

### Active Inventory

Versus last year, the total number of homes available this month is lower by 53 units or 10%. The total number of active inventory this January was 460 compared to 513 in January 2018. This month's total of 460 is lower than the previous month's total supply of available inventory of 545, a decrease of 16%.

### Active Inventory\*



### Median Sale Price



### Median Sale Price

Last January, the median sale price for Bolton Hill, Union Square, and Hanlon Park Homes was \$32,000. This January, the median sale price was \$35,000, an increase of 9% or \$3,000 compared to last year. The current median sold price is 21% lower than in December.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



Bolton Hill, Union Square, and Hanlon Park are defined as properties listed in zip code/s 21223, 21217 and 21216.

\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

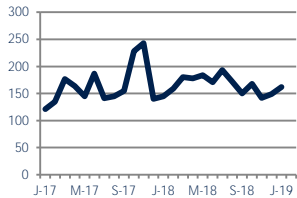
Information included in this report is based on data supplied by BRIGHTMLS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of BRIGHTMLS or Long & Foster Real Estate, Inc.



Zip Code(s): 21223, 21217 and 21216

**New Listings**

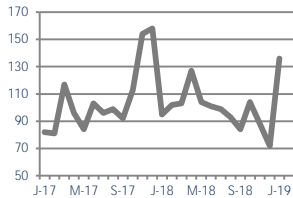
162



Up 12%  
Vs. Year Ago

**Current Contracts**

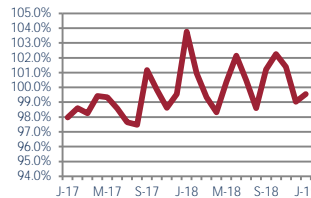
136



Up 43%  
Vs. Year Ago

**Sold Vs. List Price**

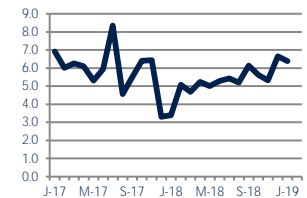
99.6%



Down -4.1%  
Vs. Year Ago

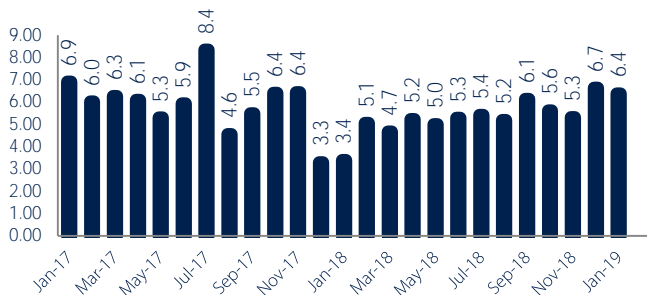
**Months of Supply**

6.4



Up 88%  
Vs. Year Ago

**Months Of Supply**



**Months of Supply**

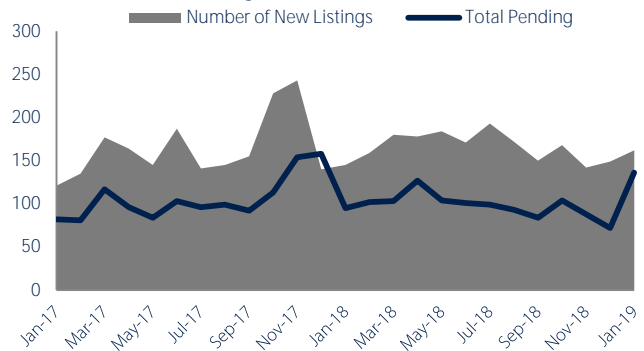
In January, there was 6.4 months of supply available in Bolton Hill, Union Square, and Hanlon Park, compared to 3.4 in January 2018. That is an increase of 88% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

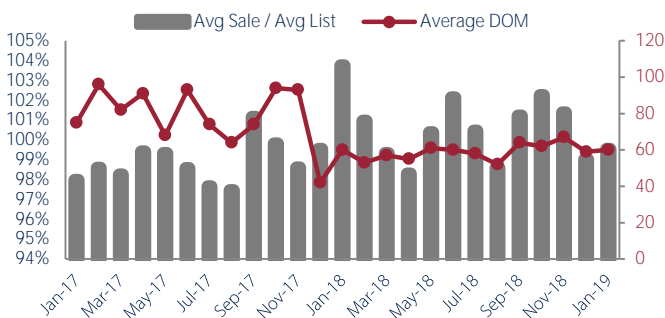
**New Listings & Current Contracts**

This month there were 162 homes newly listed for sale in Bolton Hill, Union Square, and Hanlon Park compared to 145 in January 2018, an increase of 12%. There were 136 current contracts pending sale this January compared to 95 a year ago. The number of current contracts is 43% higher than last January.

**New Listings & Current Contracts**



**Sale Price/ List Price & DOM**



**Sale Price to List Price Ratio**

In January, the average sale price in Bolton Hill, Union Square, and Hanlon Park was 99.6% of the average list price, which is 4.2% lower than at this time last year.

**Days On Market**

This month, the average number of days on market was 60, which is similar compared to a year ago.



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