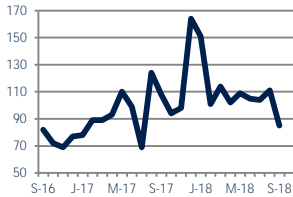


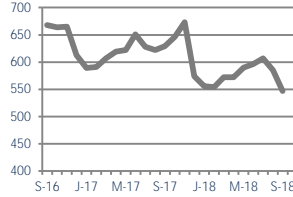
Zip Code(s): 21223, 21217 and 21216

Units Sold
85



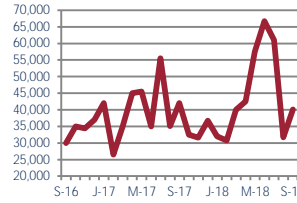
Down -21%
Vs. Year Ago

Active Inventory
547



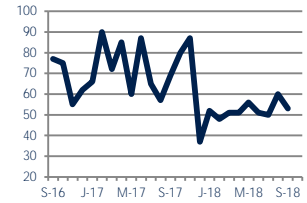
Down -13%
Vs. Year Ago

Median Sale Price
\$40,075



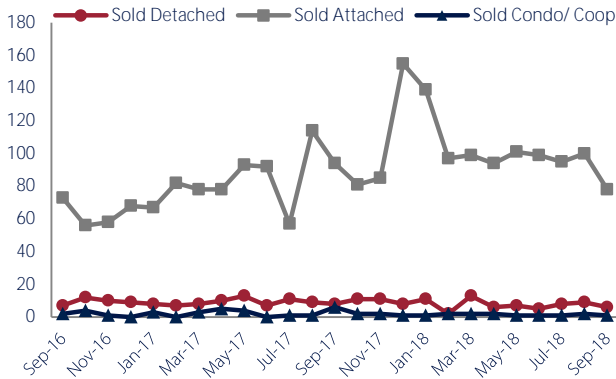
Down -5%
Vs. Year Ago

Days On Market
53



Down -23%
Vs. Year Ago

Units Sold*



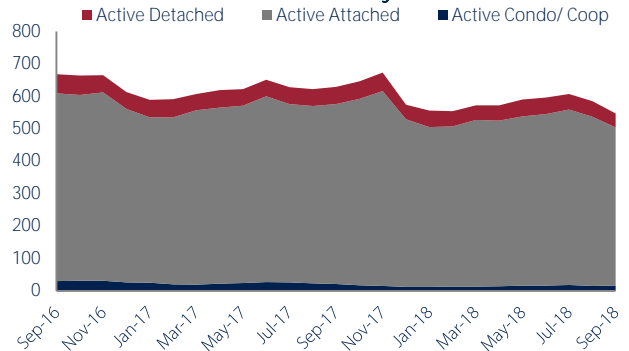
Units Sold

There was a decrease in total units sold in September, with 85 sold this month in Bolton Hill, Union Square, and Hanlon Park versus 111 last month, a decrease of 23%. This month's total units sold was lower than at this time last year, a decrease of 21% versus September 2017.

Active Inventory

Versus last year, the total number of homes available this month is lower by 82 units or 13%. The total number of active inventory this September was 547 compared to 629 in September 2017. This month's total of 547 is lower than the previous month's total supply of available inventory of 585, a decrease of 6%.

Active Inventory*



Median Sale Price



Median Sale Price

Last September, the median sale price for Bolton Hill, Union Square, and Hanlon Park Homes was \$42,000. This September, the median sale price was \$40,075, a decrease of \$1,925 compared to last year. The current median sold price is higher than in August.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Bolton Hill, Union Square, and Hanlon Park are defined as properties listed in zip code/s 21223, 21217 and 21216.

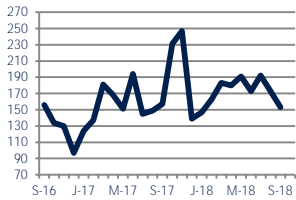
*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by MRIS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of MRIS or Long & Foster Real Estate, Inc.



Zip Code(s): 21223, 21217 and 21216

New Listings

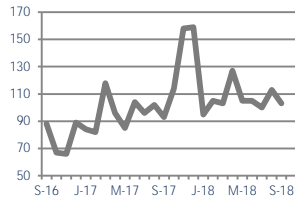
153



Down -3%
Vs. Year Ago

Current Contracts

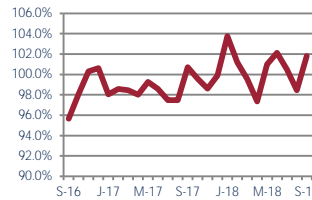
103



Up 11%
Vs. Year Ago

Sold Vs. List Price

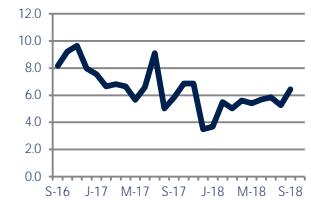
101.8%



Up 1.1%
Vs. Year Ago

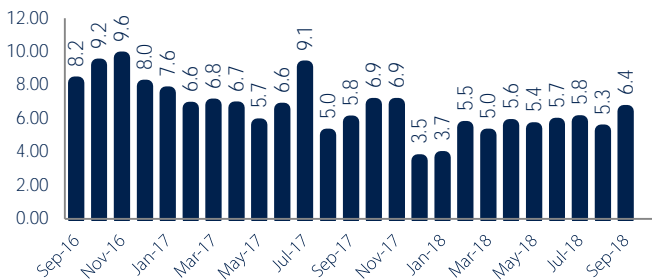
Months of Supply

6.4



Up 11%
Vs. Year Ago

Months Of Supply



Months of Supply

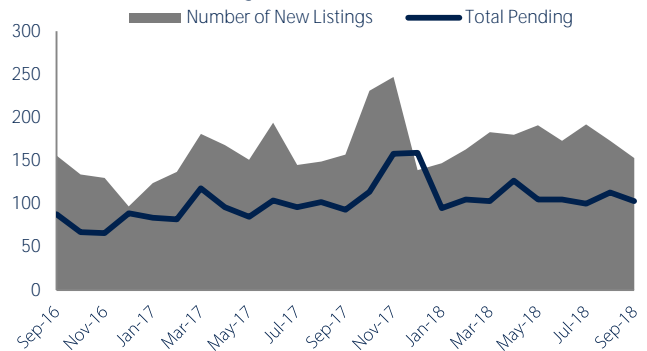
In September, there was 6.4 months of supply available in Bolton Hill, Union Square, and Hanlon Park, compared to 5.8 in September 2017. That is an increase of 10% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

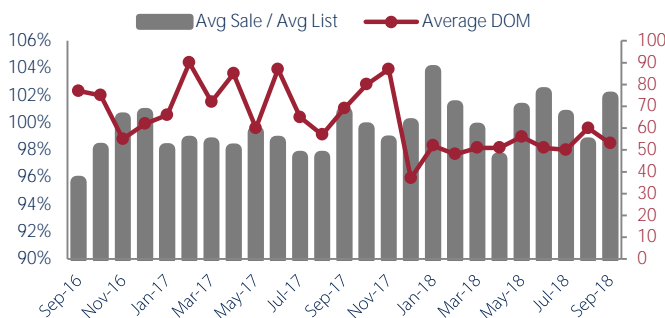
New Listings & Current Contracts

This month there were 153 homes newly listed for sale in Bolton Hill, Union Square, and Hanlon Park compared to 157 in September 2017, a decrease of 3%. There were 103 current contracts pending sale this September compared to 93 a year ago. The number of current contracts is 11% higher than last September.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In September, the average sale price in Bolton Hill, Union Square, and Hanlon Park was 101.8% of the average list price, which is 1.1% higher than at this time last year.

Days On Market

This month, the average number of days on market was 53, lower than the average last year, which was 69, a decrease of 23%.



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