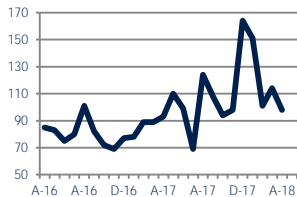


Zip Code(s): 21223, 21217 and 21216

Units Sold

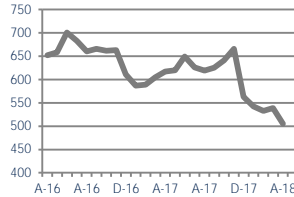
98



Up 5%
Vs. Year Ago

Active Inventory

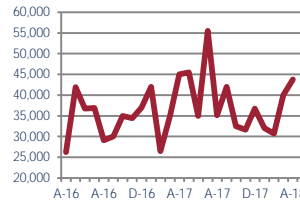
505



Down -18%
Vs. Year Ago

Median Sale Price

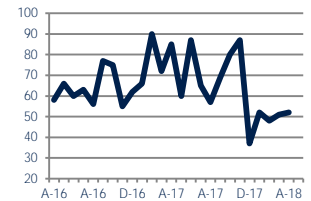
\$43,750



Down -3%
Vs. Year Ago

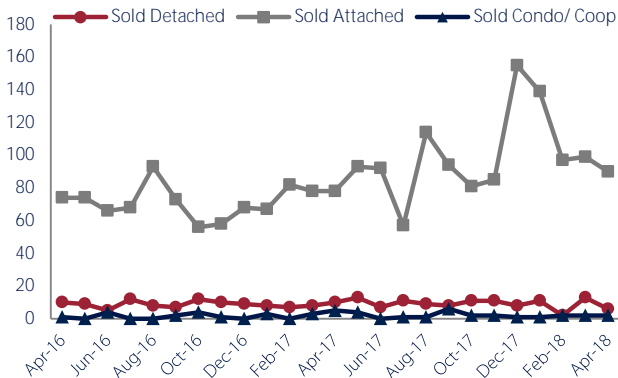
Days On Market

52



Down -39%
Vs. Year Ago

Units Sold*



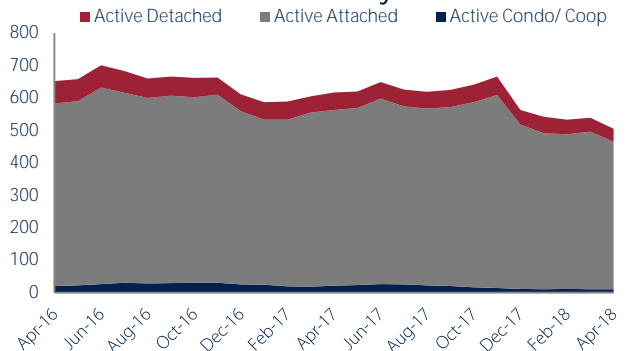
Units Sold

There was a decrease in total units sold in April, with 98 sold this month in Bolton Hill, Union Square, and Hanlon Park versus 114 last month, a decrease of 14%. This month's total units sold was higher than at this time last year, an increase of 5% versus April 2017.

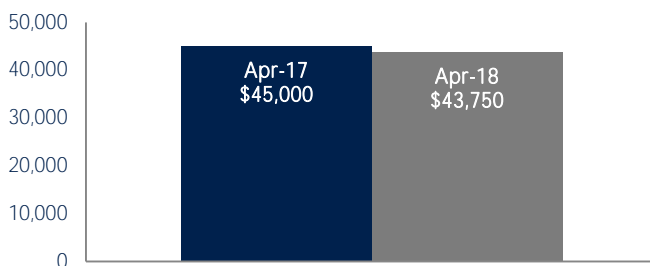
Active Inventory

Versus last year, the total number of homes available this month is lower by 112 units or 18%. The total number of active inventory this April was 505 compared to 617 in April 2017. This month's total of 505 is lower than the previous month's total supply of available inventory of 539, a decrease of 6%.

Active Inventory*



Median Sale Price



Median Sale Price

Last April, the median sale price for Bolton Hill, Union Square, and Hanlon Park Homes was \$45,000. This April, the median sale price was \$43,750, a decrease of 3% or \$1,250 compared to last year. The current median sold price is 9% higher than in March.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Bolton Hill, Union Square, and Hanlon Park are defined as properties listed in zip code/s 21223, 21217 and 21216.

*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

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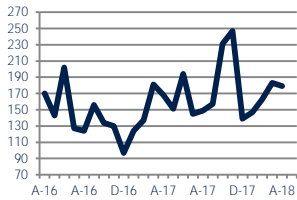
Focus On: Bolton Hill, Union Square, and Hanlon Park Housing Market

April 2018

Zip Code(s): 21223, 21217 and 21216

New Listings

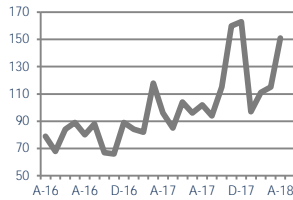
179



Up 7%
Vs. Year Ago

Current Contracts

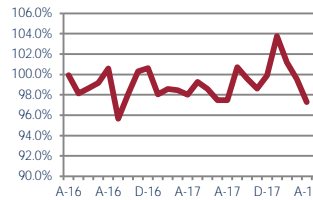
151



Up 57%
Vs. Year Ago

Sold Vs. List Price

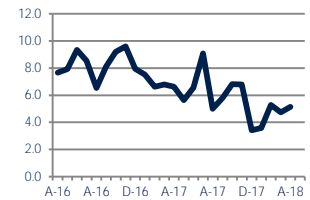
97.3%



Down -0.8%
Vs. Year Ago

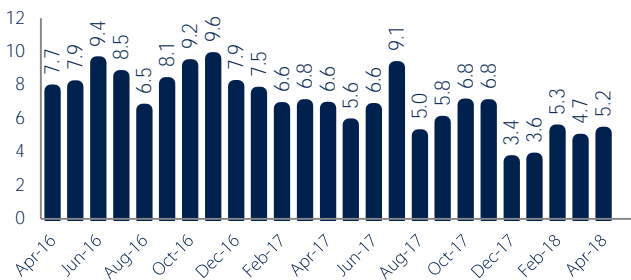
Months of Supply

5.2



Down -22%
Vs. Year Ago

Months Of Supply



Months of Supply

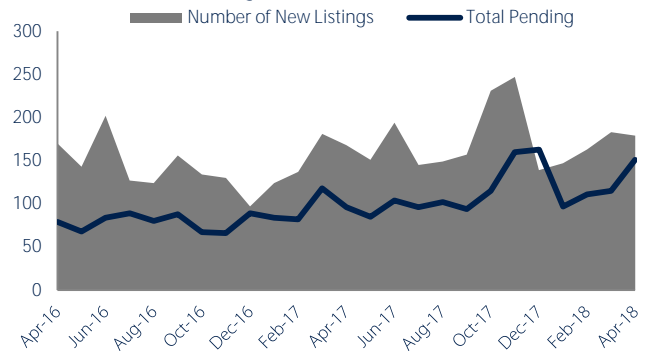
In April, there was 5.2 months of supply available in Bolton Hill, Union Square, and Hanlon Park, compared to 6.6 in April 2017. That is a decrease of 22% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

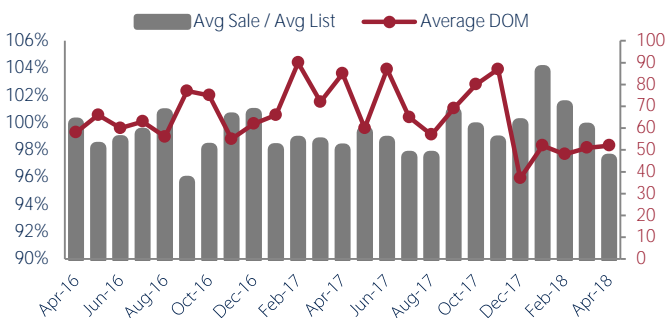
New Listings & Current Contracts

This month there were 179 homes newly listed for sale in Bolton Hill, Union Square, and Hanlon Park compared to 168 in April 2017, an increase of 7%. There were 151 current contracts pending sale this April compared to 96 a year ago. The number of current contracts is 57% higher than last April.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In April, the average sale price in Bolton Hill, Union Square, and Hanlon Park was 97.3% of the average list price, which is 0.7% lower than at this time last year.

Days On Market

This month, the average number of days on market was 52, lower than the average last year, which was 85, a decrease of 39%.



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