THE LONG & FOSTER MARKET MINUTE™

FOCUS ON: BEL AIR HOUSING MARKET

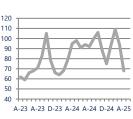
APRIL 2025

Zip Code(s): 21014 and 21015

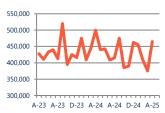
Units Sold

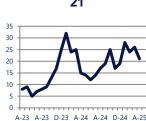


Active Inventory 68



Median Sale Price Days On Market \$465,000 21





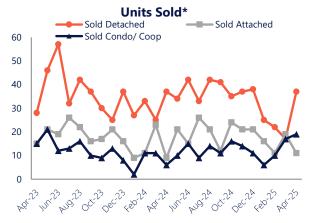
Up 29% Vs. Year Ago

A-23 A-23 D-23 A-24 A-24 D-24 A-25

Down -28% Vs. Year Ago

Down -7% Vs. Year Ago

Up 40% Vs. Year Ago

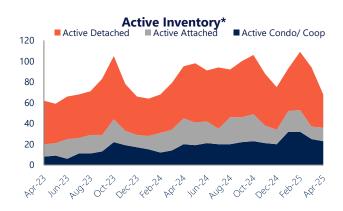


Units Sold

There was an increase in total units sold in April, with 67 sold this month in Bel Air versus 53 last month, an increase of 26%. This month's total units sold was higher than at this time last year, an increase of 29% versus April 2024.

Active Inventory

Versus last year, the total number of homes available this month is lower by 27 units or 28%. The total number of active inventory this April was 68 compared to 95 in April 2024. This month's total of 68 is lower than the previous month's total supply of available inventory of 94, a decrease of 28%.





Median Sale Price

Last April, the median sale price for Bel Air Homes was \$499,500. This April, the median sale price was \$465,000, a decrease of 7% or \$34,500 compared to last year. The current median sold price is 24% higher than in March.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Bel Air are defined as properties listed in zip code/s 21014 and 21015.



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APRIL 2025

Zip Code(s): 21014 and 21015



71

100

90

80

70

50

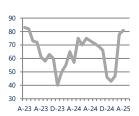
40

A-23 A-23 D-23 A-24 A-24 D-24 A-25

Down -15% Vs. Year Ago

Current Contracts

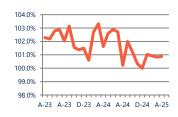
81



Up 42% Vs. Year Ago

Sold Vs. List Price

100.9%



Down -0.7% Vs. Year Ago

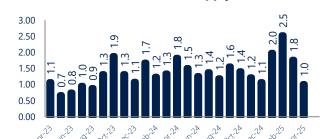
Months of Supply

1.0



Down -45% Vs. Year Ago

Months Of Supply



New Listings & Current Contracts

This month there were 71 homes newly listed for sale in Bel Air compared to 84 in April 2024, a decrease of 15%. There were 81 current contracts pending sale this April compared to 57 a year ago. The number of current contracts is 42% higher than last April.

Months of Supply

In April, there was 1.0 months of supply available in Bel Air, compared to 1.8 in April 2024. That is a decrease of 44% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

New Listings & Current Contracts Number of New Listings Total Pending Total Pending Total Pending Total Pending Total Pending Total Pending



Sale Price to List Price Ratio

In April, the average sale price in Bel Air was 100.9% of the average list price, which is 0.7% lower than at this time last year.

Days On Market

This month, the average number of days on market was 21, higher than the average last year, which was 15, an increase of 40%.

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