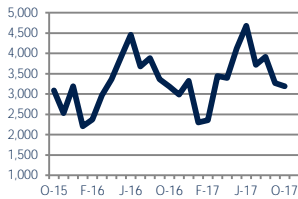


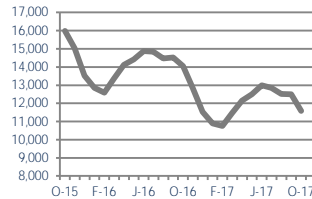


**Units Sold**  
3,192



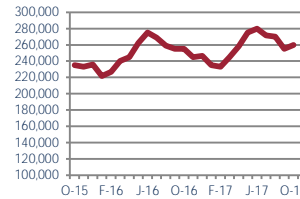
No Change  
Vs. Year Ago

**Active Inventory**  
11,580



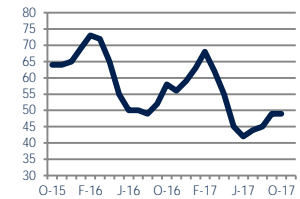
Down -18%  
Vs. Year Ago

**Median Sale Price**  
\$260,000



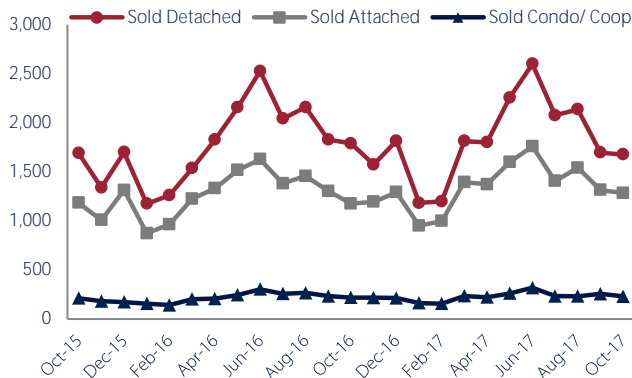
Up 2%  
Vs. Year Ago

**Days On Market**  
49



Down -16%  
Vs. Year Ago

### Units Sold\*



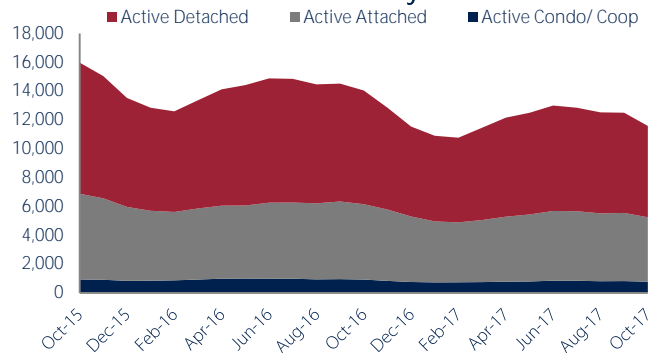
### Units Sold

There was a decrease in total units sold in October, with 3,192 sold this month in Baltimore Metro, a decrease of 2%. This month's total units sold is similar compared to a year ago.

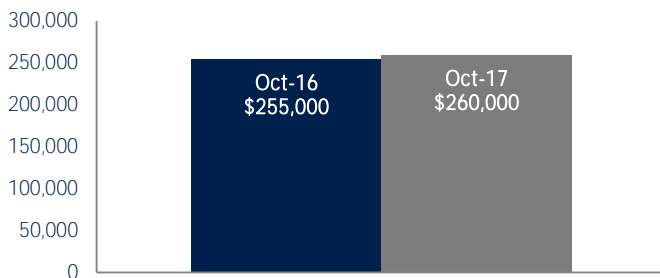
### Active Inventory

Versus last year, the total number of homes available this month is lower by 2,462 units or 18%. The total number of active inventory this October was 11,580 compared to 14,042 in October 2016. This month's total of 11,580 is lower than the previous month's total supply of available inventory of 12,498, a decrease of 7%.

### Active Inventory\*



### Median Sale Price



### Median Sale Price

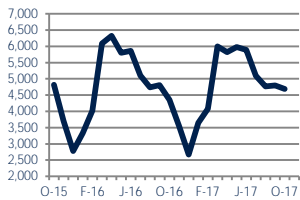
Last October, the median sale price for Baltimore Metro Homes was \$255,000. This October, the median sale price was \$260,000, an increase of 2% or \$5,000 compared to last year. The current median sold price is 2% higher than in September.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



### New Listings

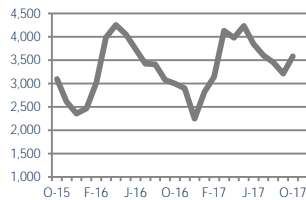
4,689



Up 8%  
Vs. Year Ago

### Current Contracts

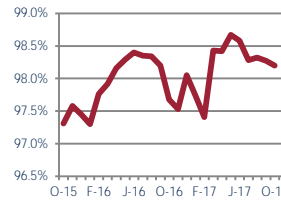
3,588



Up 20%  
Vs. Year Ago

### Sold Vs. List Price

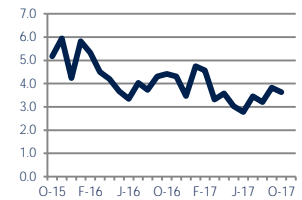
98.2%



Up 0.5%  
Vs. Year Ago

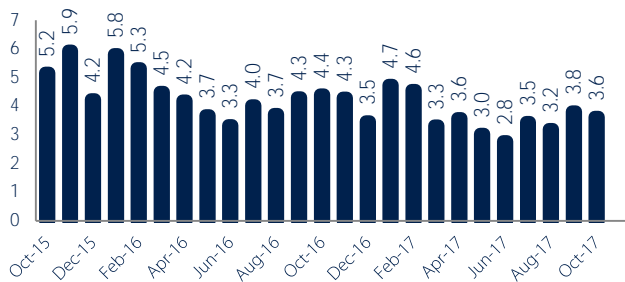
### Months of Supply

3.6



Down -18%  
Vs. Year Ago

### Months Of Supply



### Months of Supply

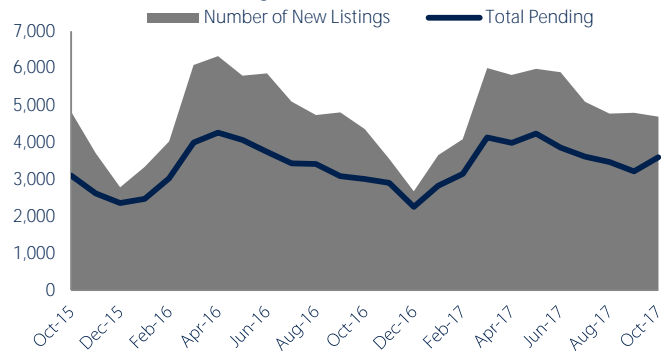
In October, there was 3.6 months of supply available in Baltimore Metro, compared to 4.4 in October 2016. That is a decrease of 18% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

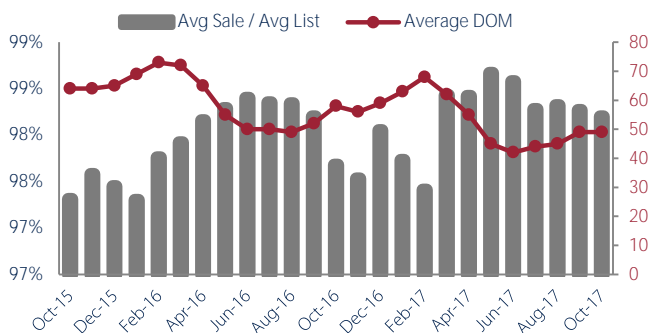
### New Listings & Current Contracts

This month there were 4,689 homes newly listed for sale in Baltimore Metro compared to 4,352 in October 2016, an increase of 8%. There were 3,588 current contracts pending sale this October compared to 3,001 a year ago. The number of current contracts is 20% higher than last October.

### New Listings & Current Contracts



### Sale Price/ List Price & DOM



### Sale Price to List Price Ratio

In October, the average sale price in Baltimore Metro was 98.2% of the average list price, which is 0.5% higher than at this time last year.

### Days On Market

This month, the average number of days on market was 49, lower than the average last year, which was 58, a decrease of 16%.