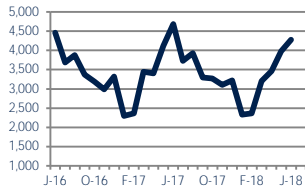


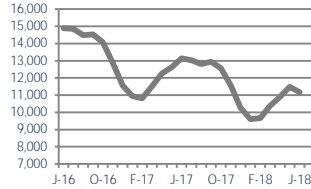


Units Sold 4,281



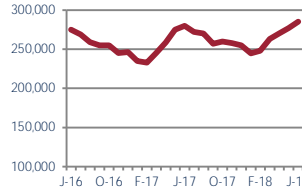
Down -9%
Vs. Year Ago

Active Inventory 11,165



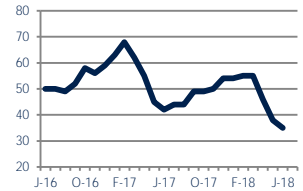
Down -15%
Vs. Year Ago

Median Sale Price \$285,000



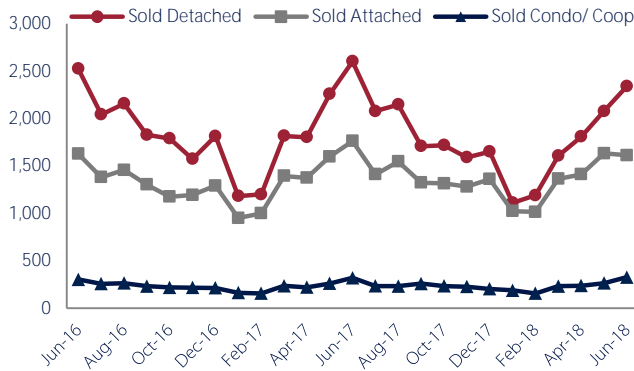
Up 2%
Vs. Year Ago

Days On Market 35



Down -17%
Vs. Year Ago

Units Sold*



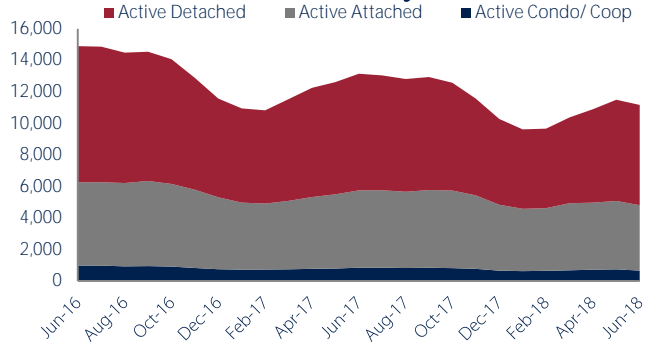
Units Sold

There was an increase in total units sold in June, with 4,281 sold this month in Baltimore Metro versus 3,978 last month, an increase of 8%. This month's total units sold was lower than at this time last year, a decrease of 9% versus June 2017.

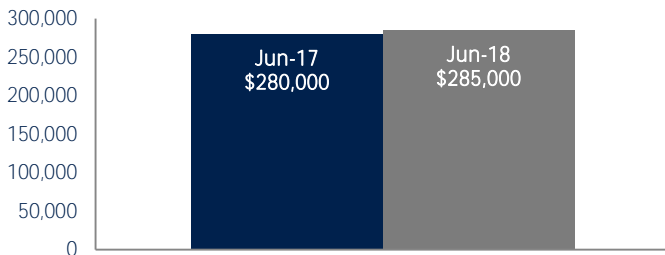
Active Inventory

Versus last year, the total number of homes available this month is lower by 1,976 units or 15%. The total number of active inventory this June was 11,165 compared to 13,141 in June 2017. This month's total of 11,165 is lower than the previous month's total supply of available inventory of 11,492, a decrease of 3%.

Active Inventory*



Median Sale Price



Median Sale Price

Last June, the median sale price for Baltimore Metro Homes was \$280,000. This June, the median sale price was \$285,000, an increase of 2% or \$5,000 compared to last year. The current median sold price is 3% higher than in May.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



*Defined as the counties of Anne Arundel, Baltimore, Carroll, Harford, and Howard and Baltimore City in MD

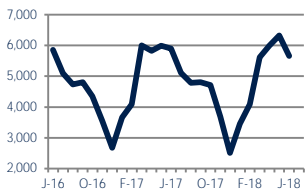
*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

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New Listings

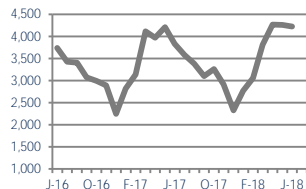
5,662



Down -4%
Vs. Year Ago

Current Contracts

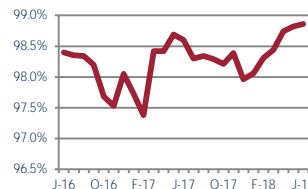
4,228



Up 10%
Vs. Year Ago

Sold Vs. List Price

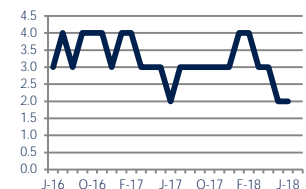
98.9%



No Change
Vs. Year Ago

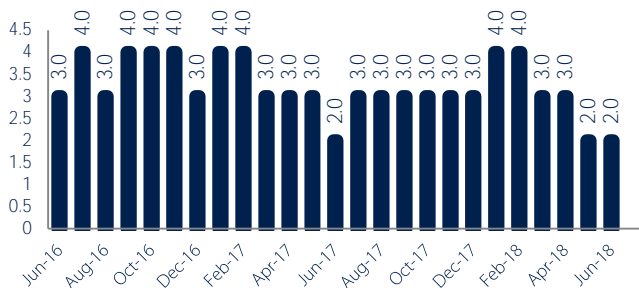
Months of Supply

2.0



No Change
Vs. Year Ago

Months Of Supply



Months of Supply

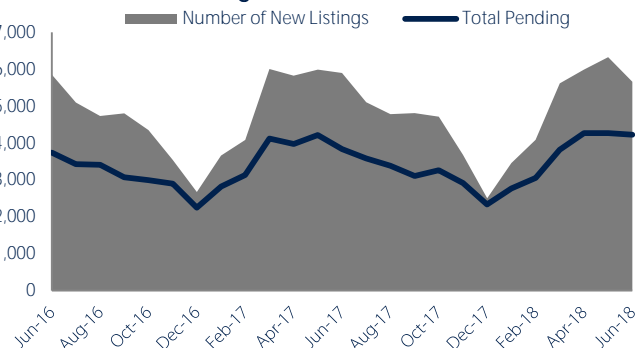
In June, there was 2.6 months of supply available in Baltimore Metro, compared to 2.8 in June 2017. That is a decrease of 7% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

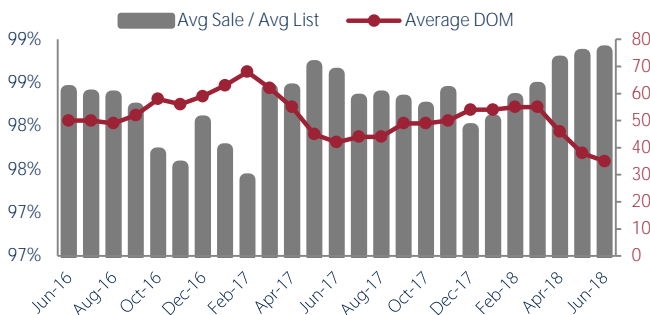
New Listings & Current Contracts

This month there were 5,662 homes newly listed for sale in Baltimore Metro compared to 5,900 in June 2017, a decrease of 4%. There were 4,228 current contracts pending sale this June compared to 3,838 a year ago. The number of current contracts is 10% higher than last June.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In June, the average sale price in Baltimore Metro was 98.9% of the average list price, which is similar compared to a year ago.

Days On Market

This month, the average number of days on market was 35, lower than the average last year, which was 42, a decrease of 17%.



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