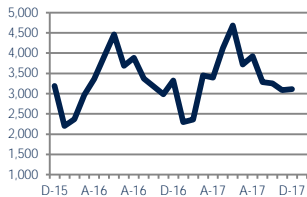


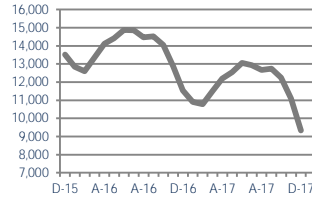


Units Sold 3,114



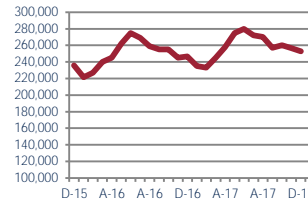
Down -6%
Vs. Year Ago

Active Inventory 9,340



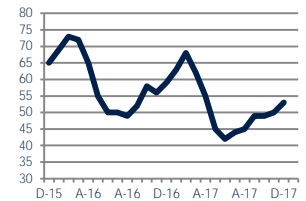
Down -19%
Vs. Year Ago

Median Sale Price \$252,750



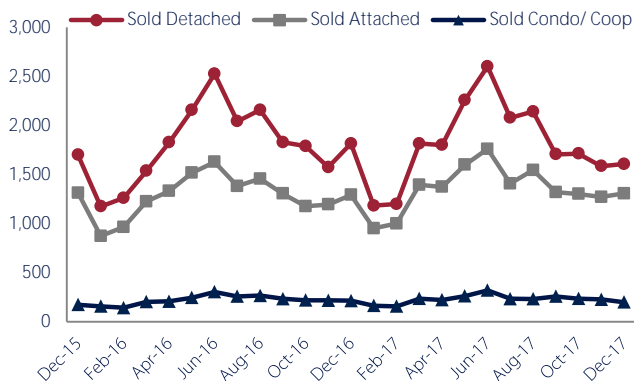
Up 3%
Vs. Year Ago

Days On Market 53



Down -10%
Vs. Year Ago

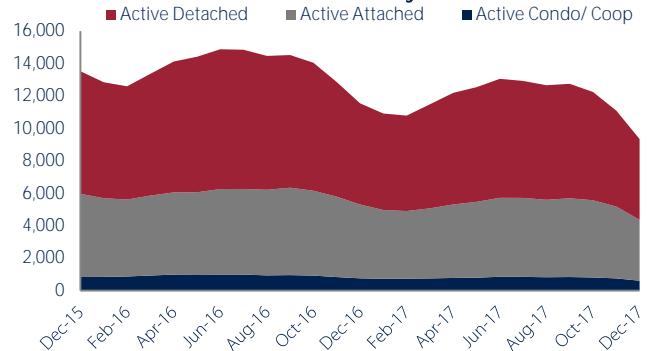
Units Sold*



Units Sold

There was an increase in total units sold in December, with 3,114 sold this month in Baltimore Metro versus 3,085 last month, an increase of 1%. This month's total units sold was lower than at this time last year, a decrease of 6% versus December 2016.

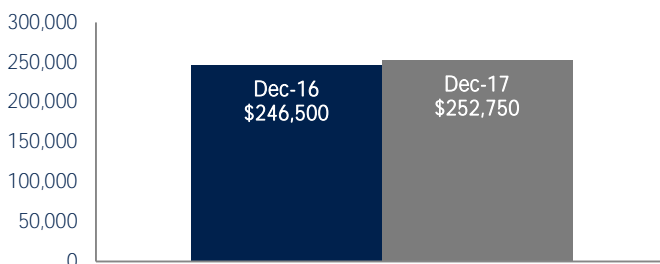
Active Inventory*



Active Inventory

Versus last year, the total number of homes available this month is lower by 2,207 units or 19%. The total number of active inventory this December was 9,340 compared to 11,547 in December 2016. This month's total of 9,340 is lower than the previous month's total supply of available inventory of 11,097, a decrease of 16%.

Median Sale Price



Median Sale Price

Last December, the median sale price for Baltimore Metro Homes was \$246,500. This December, the median sale price was \$252,750, an increase of 3% or \$6,250 compared to last year. The current median sold price is 1% lower than in November.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



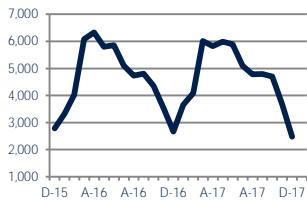
*Defined as the counties of Anne Arundel, Baltimore, Carroll, Harford, and Howard and Baltimore City in MD

*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

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New Listings

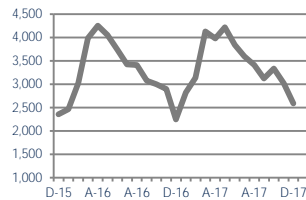
2,476



Down -7%
Vs. Year Ago

Current Contracts

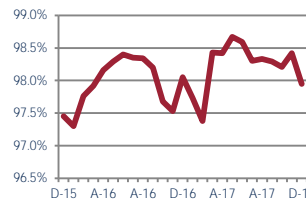
2,588



Up 15%
Vs. Year Ago

Sold Vs. List Price

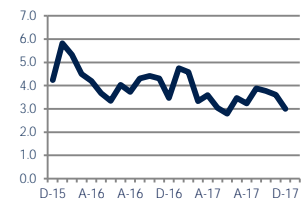
98.0%



No Change
Vs. Year Ago

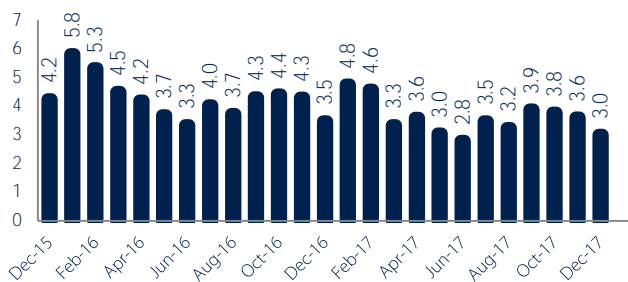
Months of Supply

3.0



Down -14%
Vs. Year Ago

Months Of Supply



Months of Supply

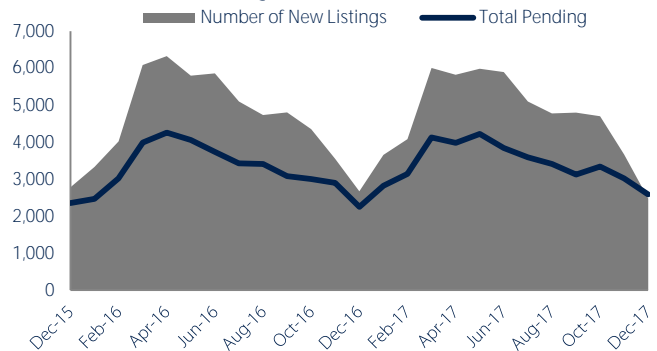
In December, there was 3.0 months of supply available in Baltimore Metro, compared to 3.5 in December 2016. That is a decrease of 14% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

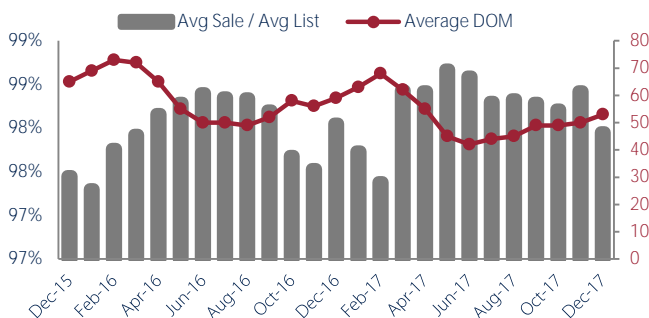
New Listings & Current Contracts

This month there were 2,476 homes newly listed for sale in Baltimore Metro compared to 2,672 in December 2016, a decrease of 7%. There were 2,588 current contracts pending sale this December compared to 2,247 a year ago. The number of current contracts is 15% higher than last December.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In December, the average sale price in Baltimore Metro was 98.0% of the average list price, which is similar compared to a year ago.

Days On Market

This month, the average number of days on market was 53, lower than the average last year, which was 59, a decrease of 10%.



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