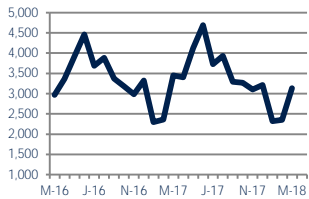


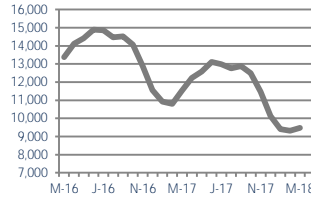


Units Sold
3,136



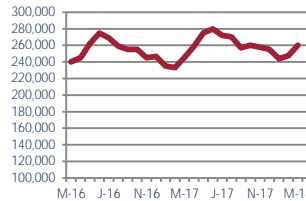
Down -9%
Vs. Year Ago

Active Inventory
9,484



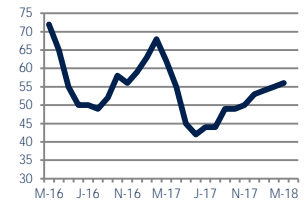
Down -18%
Vs. Year Ago

Median Sale Price
\$260,000



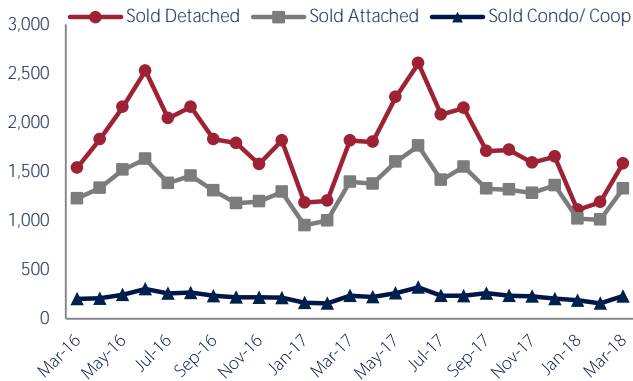
Up 6%
Vs. Year Ago

Days On Market
56



Down -10%
Vs. Year Ago

Units Sold*



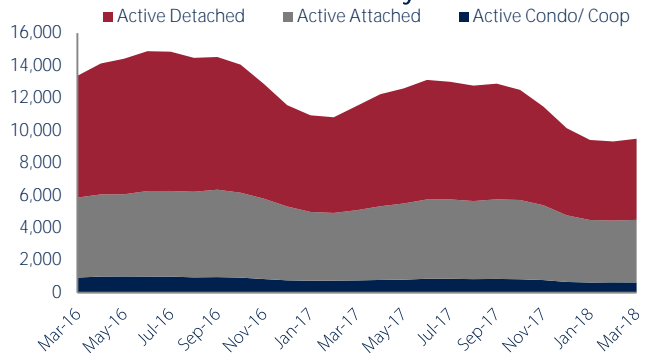
Units Sold

There was an increase in total units sold in March, with 3,136 sold this month in Baltimore Metro versus 2,354 last month, an increase of 33%. This month's total units sold was lower than at this time last year, a decrease of 9% versus March 2017.

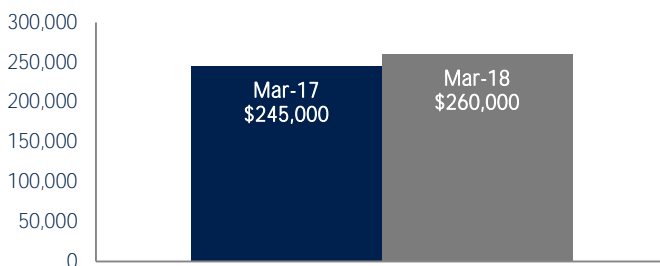
Active Inventory

Versus last year, the total number of homes available this month is lower by 2,033 units or 18%. The total number of active inventory this March was 9,484 compared to 11,517 in March 2017. This month's total of 9,484 is higher than the previous month's total supply of available inventory of 9,317, an increase of 2%.

Active Inventory*



Median Sale Price



Median Sale Price

Last March, the median sale price for Baltimore Metro Homes was \$245,000. This March, the median sale price was \$260,000, an increase of 6% or \$15,000 compared to last year. The current median sold price is 5% higher than in February.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



*Defined as the counties of Anne Arundel, Baltimore, Carroll, Harford, and Howard and Baltimore City in MD

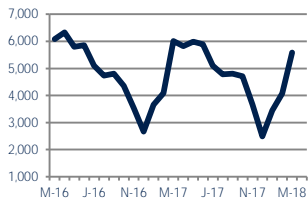
*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

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New Listings

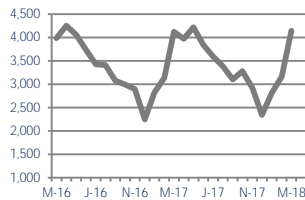
5,592



Down -7%
Vs. Year Ago

Current Contracts

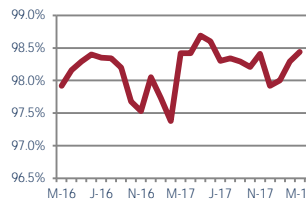
4,145



Up 1%
Vs. Year Ago

Sold Vs. List Price

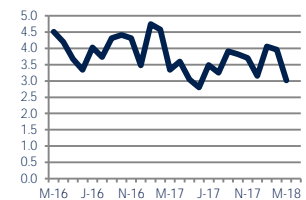
98.4%



No Change
Vs. Year Ago

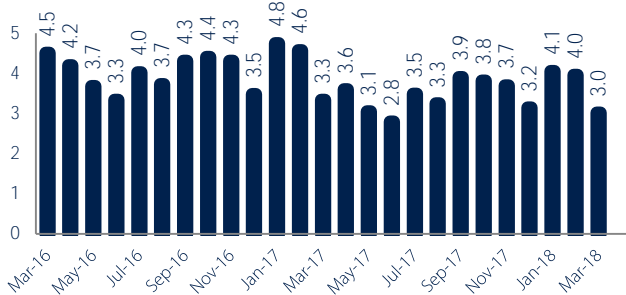
Months of Supply

3.0



Down -10%
Vs. Year Ago

Months Of Supply



Months of Supply

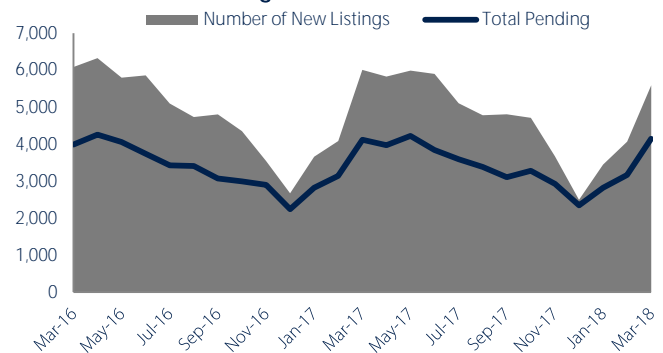
In March, there was 3.0 months of supply available in Baltimore Metro, compared to 3.3 in March 2017. That is a decrease of 9% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

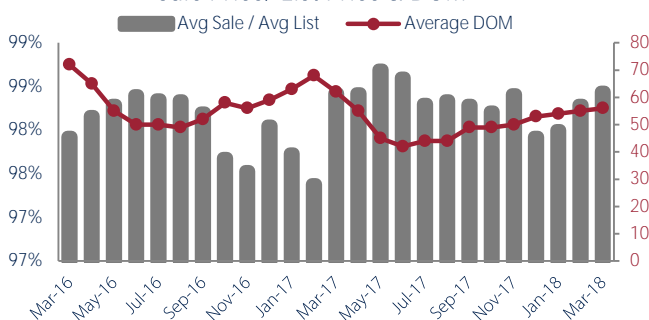
New Listings & Current Contracts

This month there were 5,592 homes newly listed for sale in Baltimore Metro compared to 6,008 in March 2017, a decrease of 7%. There were 4,145 current contracts pending sale this March compared to 4,122 a year ago. The number of current contracts is 1% higher than last March.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In March, the average sale price in Baltimore Metro was 98.4% of the average list price, which is similar compared to a year ago.

Days On Market

This month, the average number of days on market was 56, lower than the average last year, which was 62, a decrease of 10%.



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