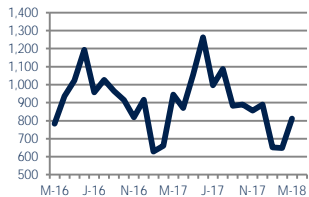




### Units Sold

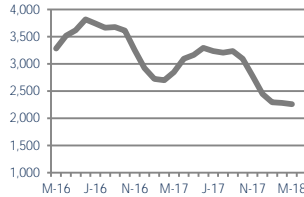
812



Down -14%  
Vs. Year Ago

### Active Inventory

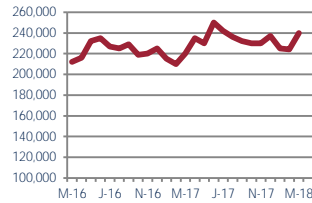
2,260



Down -21%  
Vs. Year Ago

### Median Sale Price

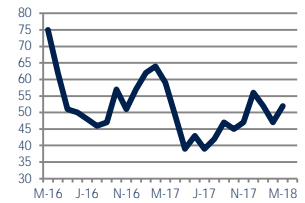
\$239,900



Up 9%  
Vs. Year Ago

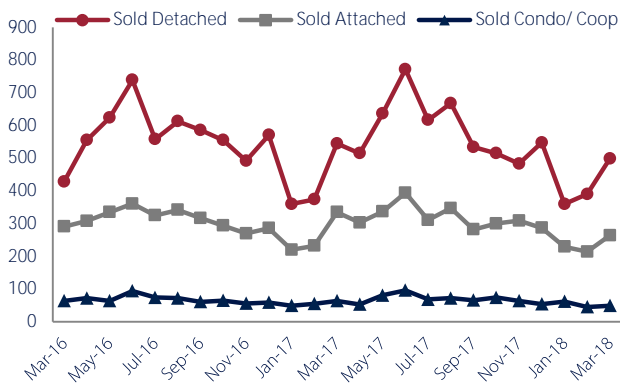
### Days On Market

52



Down -12%  
Vs. Year Ago

### Units Sold\*



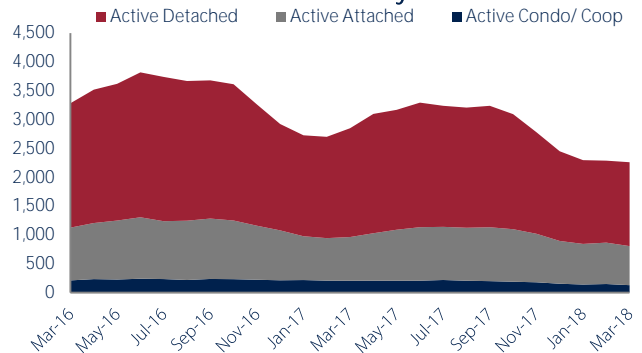
### Units Sold

There was an increase in total units sold in March, with 812 sold this month in Baltimore County versus 649 last month, an increase of 25%. This month's total units sold was lower than at this time last year, a decrease of 14% versus March 2017.

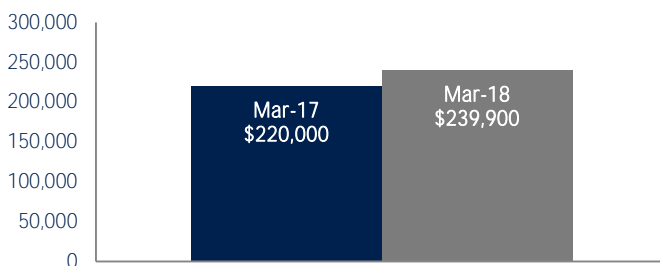
### Active Inventory

Versus last year, the total number of homes available this month is lower by 590 units or 21%. The total number of active inventory this March was 2,260 compared to 2,850 in March 2017. This month's total of 2,260 is lower than the previous month's total supply of available inventory of 2,287, a decrease of 1%.

### Active Inventory\*



### Median Sale Price



### Median Sale Price

Last March, the median sale price for Baltimore County Homes was \$220,000. This March, the median sale price was \$239,900, an increase of 9% or \$19,900 compared to last year. The current median sold price is 7% higher than in February.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

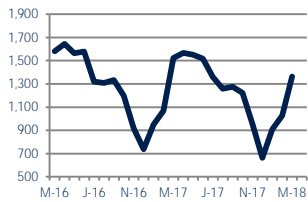


\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by MRIS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of MRIS or Long & Foster Real Estate, Inc.



**New Listings**

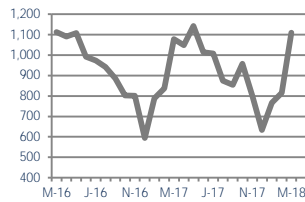
1,362



**Down -11%**  
Vs. Year Ago

**Current Contracts**

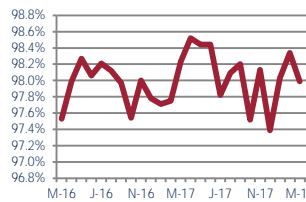
1,109



**Up 3%**  
Vs. Year Ago

**Sold Vs. List Price**

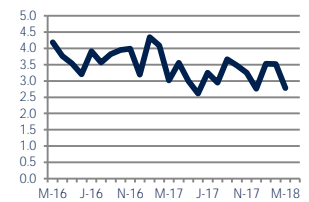
98.0%



**No Change**  
Vs. Year Ago

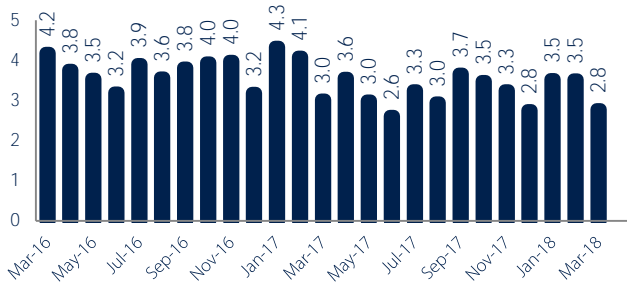
**Months of Supply**

2.8



**Down -8%**  
Vs. Year Ago

**Months Of Supply**



**Months of Supply**

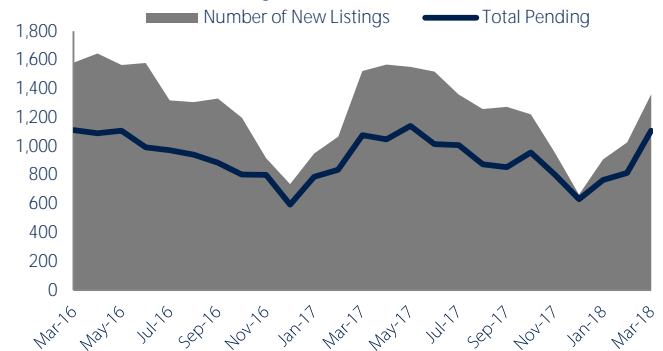
In March, there was 2.8 months of supply available in Baltimore County, compared to 3.0 in March 2017. That is a decrease of 8% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

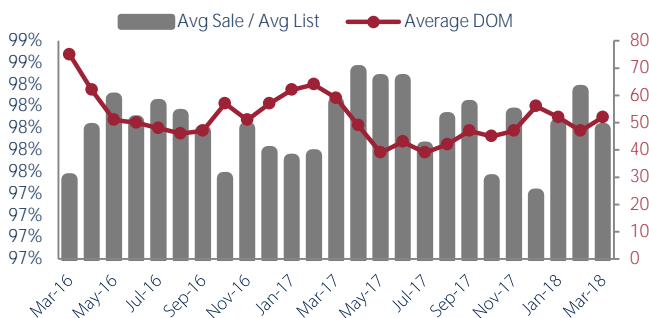
**New Listings & Current Contracts**

This month there were 1,362 homes newly listed for sale in Baltimore County compared to 1,523 in March 2017, a decrease of 11%. There were 1,109 current contracts pending sale this March compared to 1,078 a year ago. The number of current contracts is 3% higher than last March.

**New Listings & Current Contracts**



**Sale Price/ List Price & DOM**



**Sale Price to List Price Ratio**

In March, the average sale price in Baltimore County was 98.0% of the average list price, which is similar compared to a year ago.

**Days On Market**

This month, the average number of days on market was 52, lower than the average last year, which was 59, a decrease of 12%.



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