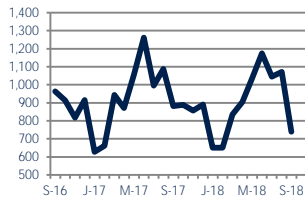


Units Sold

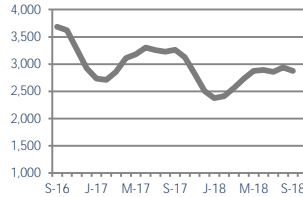
739



Down -16%
Vs. Year Ago

Active Inventory

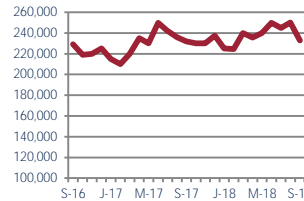
2,877



Down -12%
Vs. Year Ago

Median Sale Price

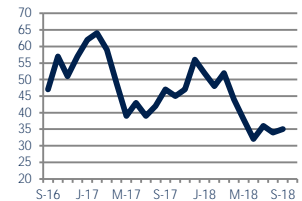
\$232,706



No Change
Vs. Year Ago

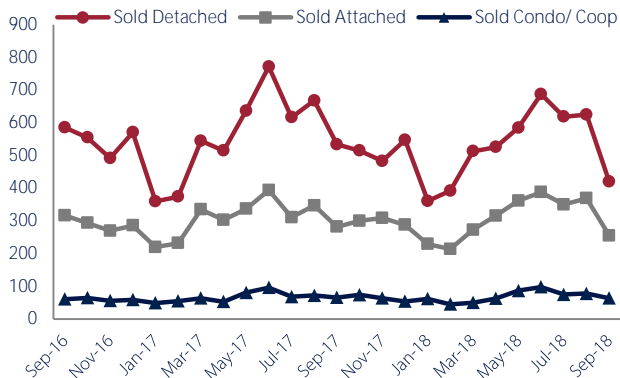
Days On Market

35



Down -26%
Vs. Year Ago

Units Sold*



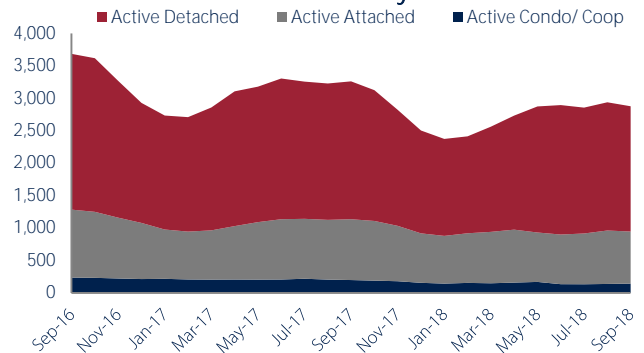
Units Sold

There was a decrease in total units sold in September, with 739 sold this month in Baltimore County versus 1,072 last month, a decrease of 31%. This month's total units sold was lower than at this time last year, a decrease of 16% versus September 2017.

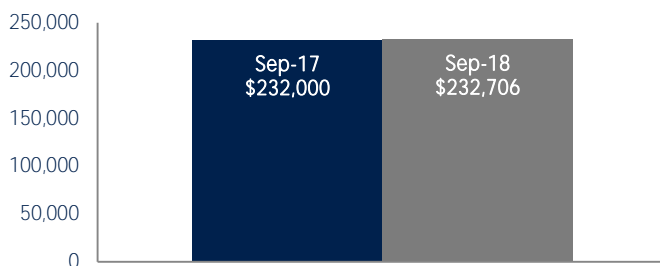
Active Inventory

Versus last year, the total number of homes available this month is lower by 384 units or 12%. The total number of active inventory this September was 2,877 compared to 3,261 in September 2017. This month's total of 2,877 is lower than the previous month's total supply of available inventory of 2,938, a decrease of 2%.

Active Inventory*



Median Sale Price



Median Sale Price

Last September, the median sale price for Baltimore County Homes was \$232,000. This September, the median sale price was \$232,706, which is similar compared to a year ago. The current median sold price is 7% higher than in August.

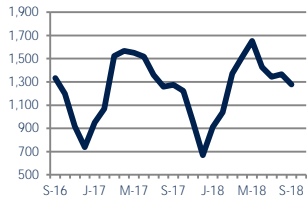
Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by MRIS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of MRIS or Long & Foster Real Estate, Inc.

New Listings

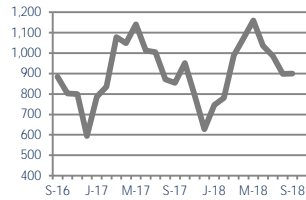
1,279



No Change
Vs. Year Ago

Current Contracts

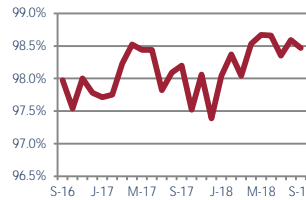
899



Up 5%
Vs. Year Ago

Sold Vs. List Price

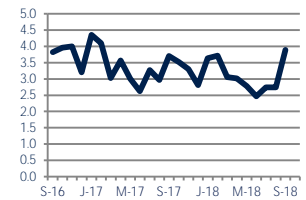
98.5%



No Change
Vs. Year Ago

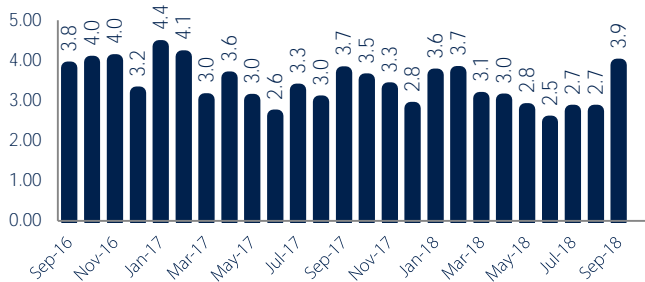
Months of Supply

3.9



Up 5%
Vs. Year Ago

Months Of Supply



Months of Supply

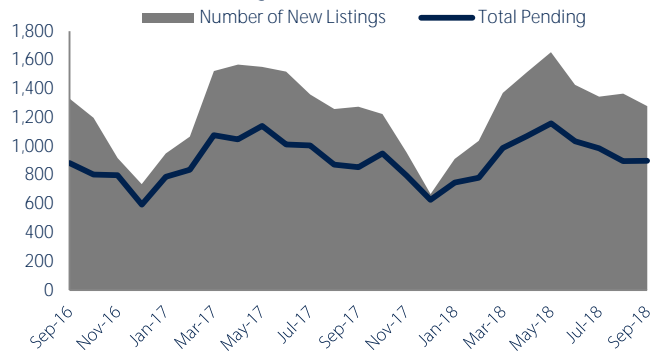
In September, there was 3.9 months of supply available in Baltimore County, compared to 3.7 in September 2017. That is an increase of 5% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

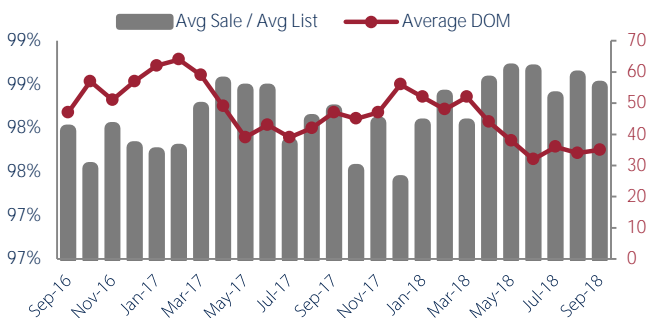
New Listings & Current Contracts

This month there were 1,279 homes newly listed for sale in Baltimore County, which is similar to the amount in September 2017. There were 899 current contracts pending sale this September compared to 854 a year ago. The number of current contracts remained stable as compared to last September.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In September, the average sale price in Baltimore County was 98.5% of the average list price, which is similar compared to a year ago.

Days On Market

This month, the average number of days on market was 35, lower than the average last year, which was 47, a decrease of 26%.



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