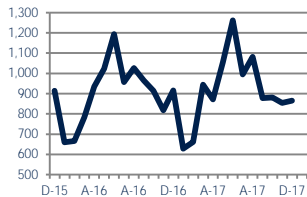




### Units Sold

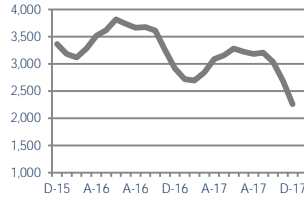
865



Down -6%  
Vs. Year Ago

### Active Inventory

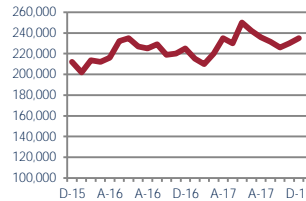
2,260



Down -23%  
Vs. Year Ago

### Median Sale Price

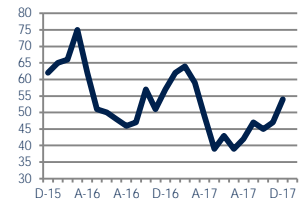
\$235,000



Up 4%  
Vs. Year Ago

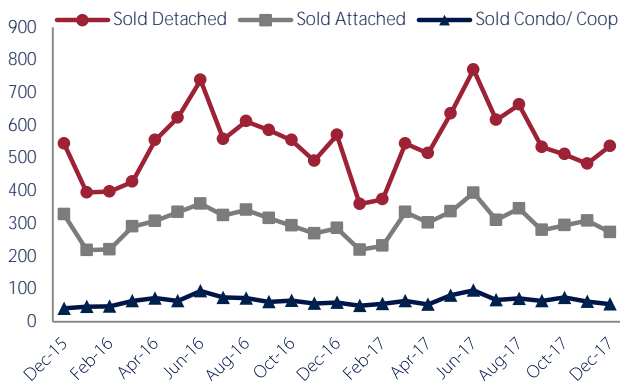
### Days On Market

54



Down -5%  
Vs. Year Ago

### Units Sold\*



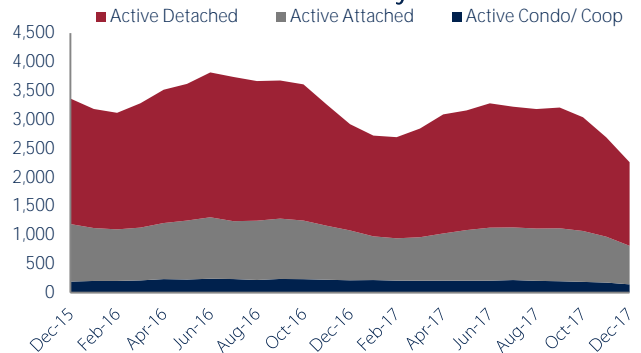
### Units Sold

There was an increase in total units sold in December, with 865 sold this month in Baltimore County versus 854 last month, an increase of 1%. This month's total units sold was lower than at this time last year, a decrease of 6% versus December 2016.

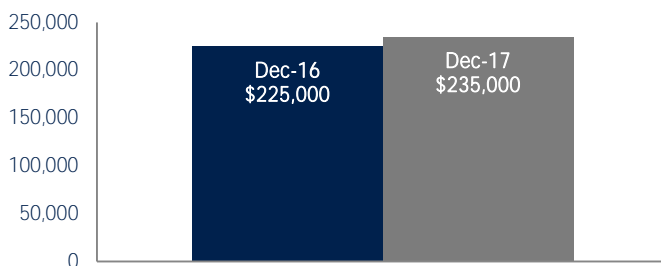
### Active Inventory

Versus last year, the total number of homes available this month is lower by 660 units or 23%. The total number of active inventory this December was 2,260 compared to 2,920 in December 2016. This month's total of 2,260 is lower than the previous month's total supply of available inventory of 2,691, a decrease of 16%.

### Active Inventory\*



### Median Sale Price



### Median Sale Price

Last December, the median sale price for Baltimore County Homes was \$225,000. This December, the median sale price was \$235,000, an increase of 4% or \$10,000 compared to last year. The current median sold price is 2% higher than in November.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



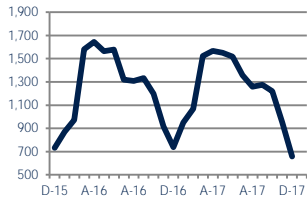
\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by MRIS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of MRIS or Long & Foster Real Estate, Inc.





### New Listings

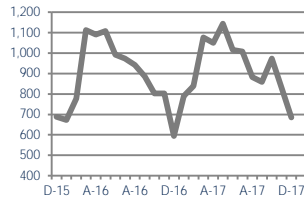
657



**Down -11%**  
Vs. Year Ago

### Current Contracts

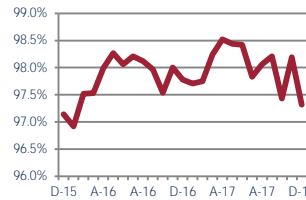
685



**Up 15%**  
Vs. Year Ago

### Sold Vs. List Price

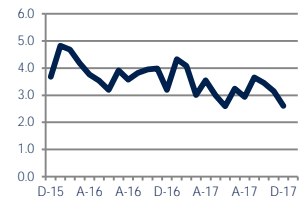
97.3%



**No Change**  
Vs. Year Ago

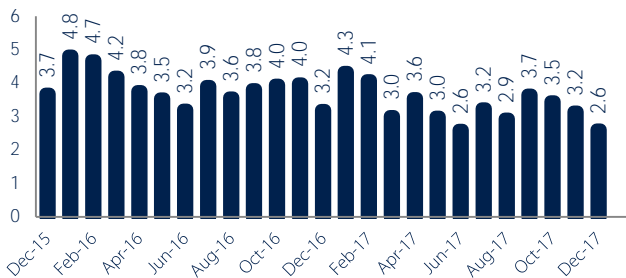
### Months of Supply

2.6



**Down -18%**  
Vs. Year Ago

### Months Of Supply



### Months of Supply

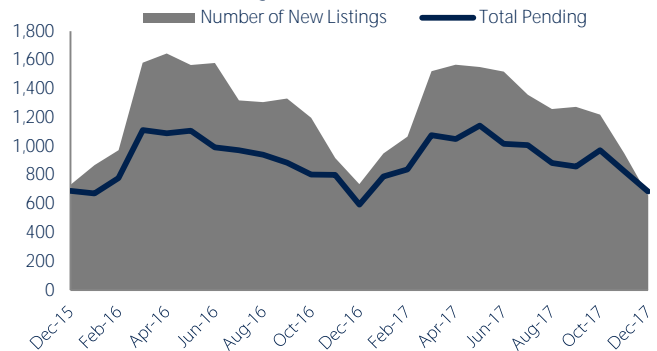
In December, there was 2.6 months of supply available in Baltimore County, compared to 3.2 in December 2016. That is a decrease of 18% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

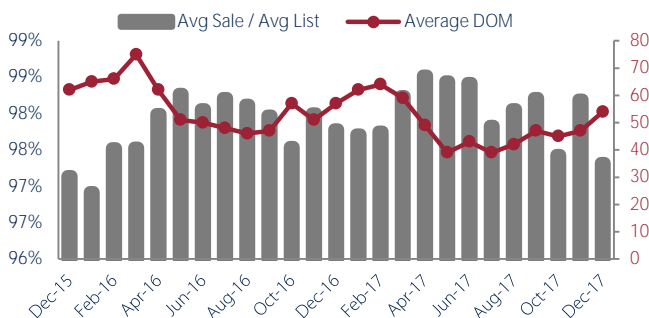
### New Listings & Current Contracts

This month there were 657 homes newly listed for sale in Baltimore County compared to 737 in December 2016, a decrease of 11%. There were 685 current contracts pending sale this December compared to 594 a year ago. The number of current contracts is 15% higher than last December.

### New Listings & Current Contracts



### Sale Price/ List Price & DOM



### Sale Price to List Price Ratio

In December, the average sale price in Baltimore County was 97.3% of the average list price, which is similar compared to a year ago.

### Days On Market

This month, the average number of days on market was 54, lower than the average last year, which was 57, a decrease of 5%.



\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

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