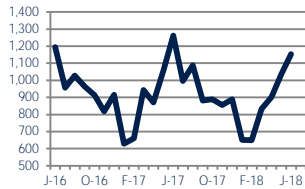


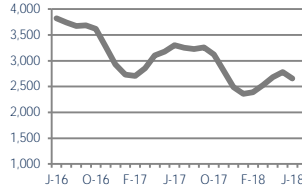


Units Sold
1,153



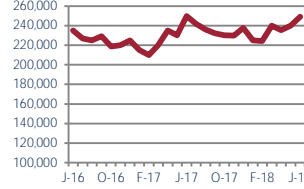
Down -9%
Vs. Year Ago

Active Inventory
2,657



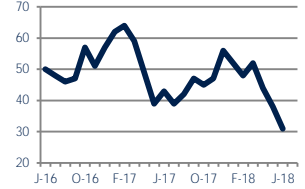
Down -20%
Vs. Year Ago

Median Sale Price
\$249,000



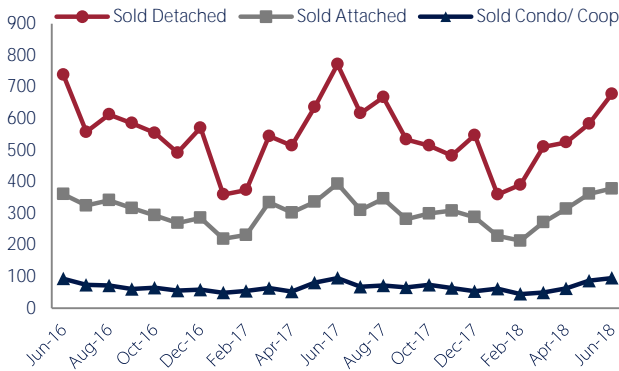
No Change
Vs. Year Ago

Days On Market
31



Down -28%
Vs. Year Ago

Units Sold*



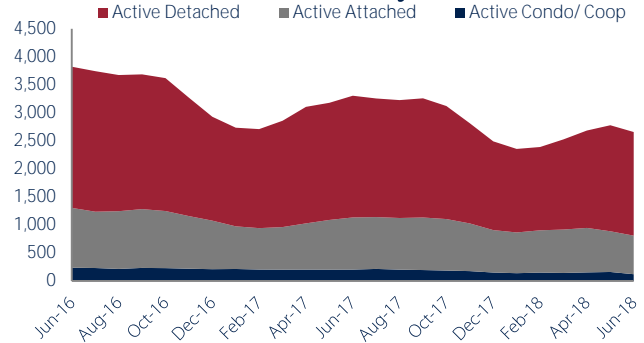
Units Sold

There was an increase in total units sold in June, with 1,153 sold this month in Baltimore County versus 1,033 last month, an increase of 12%. This month's total units sold was lower than at this time last year, a decrease of 9% versus June 2017.

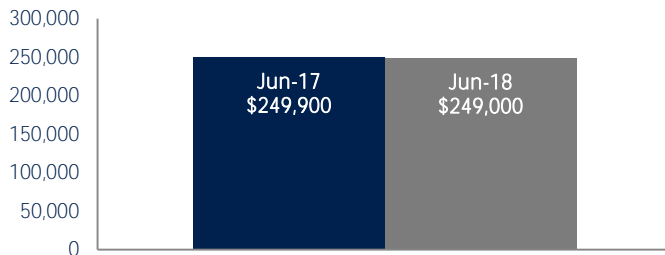
Active Inventory

Versus last year, the total number of homes available this month is lower by 647 units or 20%. The total number of active inventory this June was 2,657 compared to 3,304 in June 2017. This month's total of 2,657 is lower than the previous month's total supply of available inventory of 2,778, a decrease of 4%.

Active Inventory*



Median Sale Price



Median Sale Price

Last June, the median sale price for Baltimore County Homes was \$249,900. This June, the median sale price was \$249,000, which is similar compared to a year ago. The current median sold price is 4% lower than in May.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



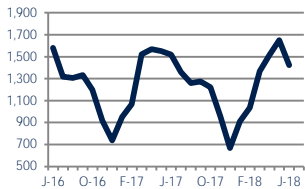
*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by MRIS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of MRIS or Long & Foster Real Estate, Inc.





New Listings

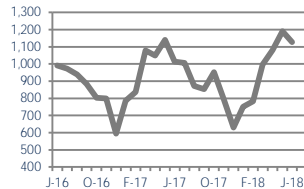
1,423



Down -6%
Vs. Year Ago

Current Contracts

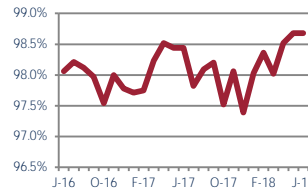
1,127



Up 11%
Vs. Year Ago

Sold Vs. List Price

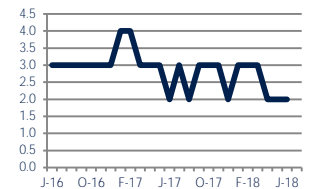
98.7%



No Change
Vs. Year Ago

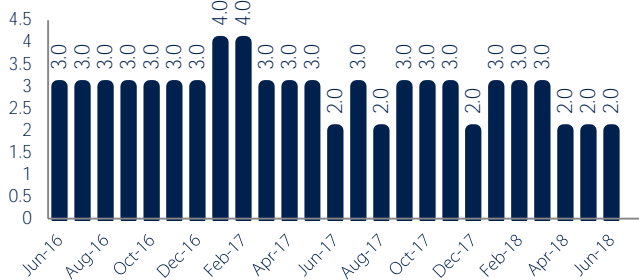
Months of Supply

2.0



No Change
Vs. Year Ago

Months Of Supply



Months of Supply

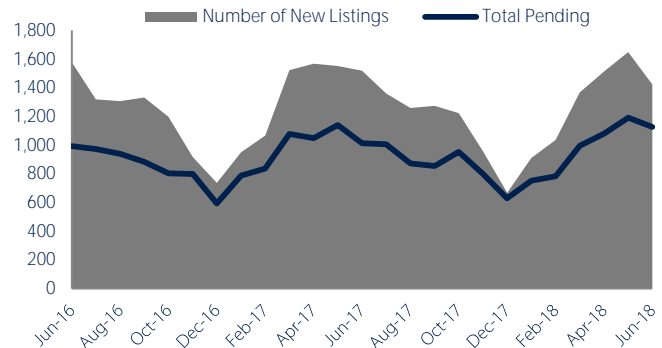
In June, there was 2.3 months of supply available in Baltimore County, compared to 2.6 in June 2017. That is a decrease of 12% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

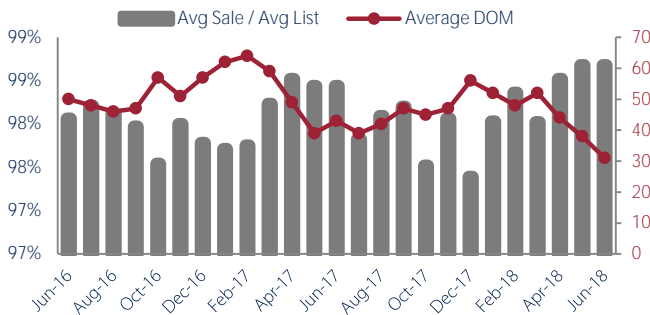
New Listings & Current Contracts

This month there were 1,423 homes newly listed for sale in Baltimore County compared to 1,519 in June 2017, a decrease of 6%. There were 1,127 current contracts pending sale this June compared to 1,013 a year ago. The number of current contracts is 11% higher than last June.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In June, the average sale price in Baltimore County was 98.7% of the average list price, which is similar compared to a year ago.

Days On Market

This month, the average number of days on market was 31, lower than the average last year, which was 43, a decrease of 28%.



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