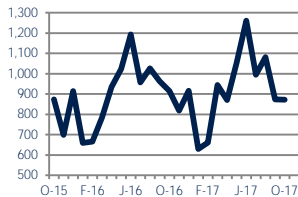




Units Sold

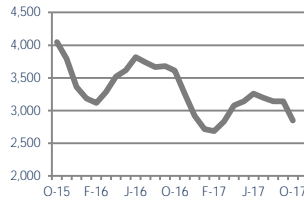
872



Down -5%
Vs. Year Ago

Active Inventory

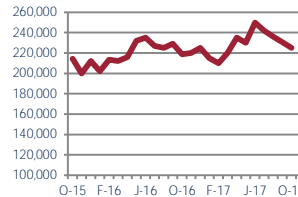
2,850



Down -21%
Vs. Year Ago

Median Sale Price

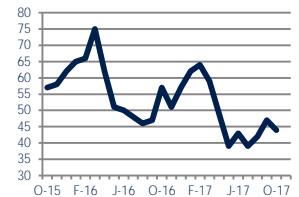
\$225,000



Up 3%
Vs. Year Ago

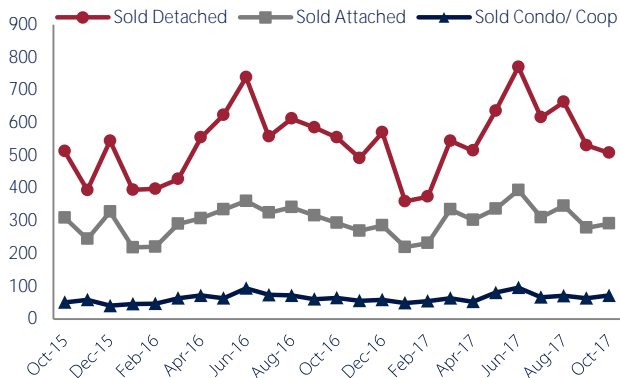
Days On Market

44



Down -23%
Vs. Year Ago

Units Sold*



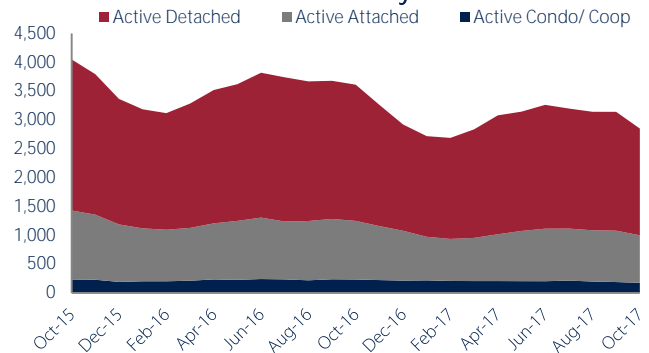
Units Sold

The number of units sold remained stable in October, with 872 sold this month in Baltimore County. This month's total units sold was lower than at this time last year, a decrease of 5% versus October 2016.

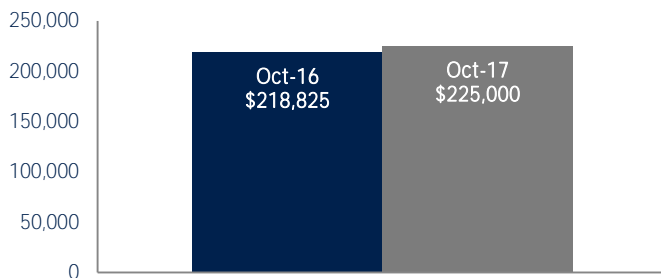
Active Inventory

Versus last year, the total number of homes available this month is lower by 761 units or 21%. The total number of active inventory this October was 2,850 compared to 3,611 in October 2016. This month's total of 2,850 is lower than the previous month's total supply of available inventory of 3,140, a decrease of 9%.

Active Inventory*



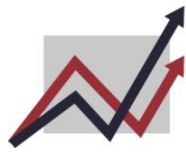
Median Sale Price



Median Sale Price

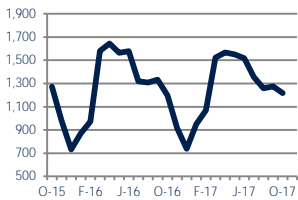
Last October, the median sale price for Baltimore County Homes was \$218,825. This October, the median sale price was \$225,000, an increase of 3% or \$6,175 compared to last year. The current median sold price is 2% lower than in September.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



New Listings

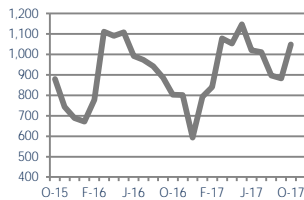
1,217



Up 2%
Vs. Year Ago

Current Contracts

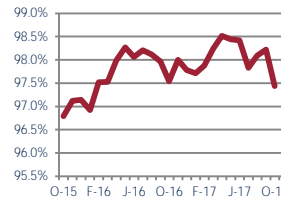
1,049



Up 31%
Vs. Year Ago

Sold Vs. List Price

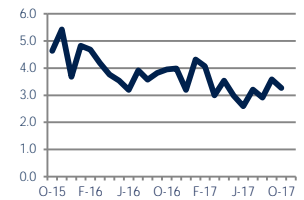
97.4%



No Change
Vs. Year Ago

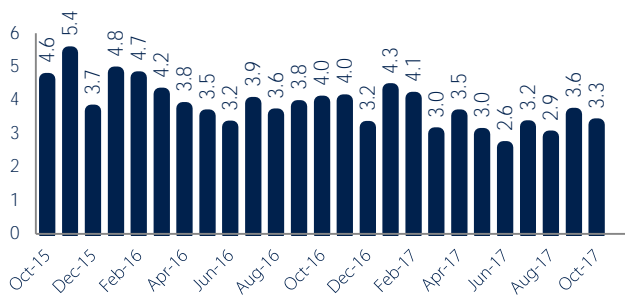
Months of Supply

3.3



Down -17%
Vs. Year Ago

Months Of Supply



Months of Supply

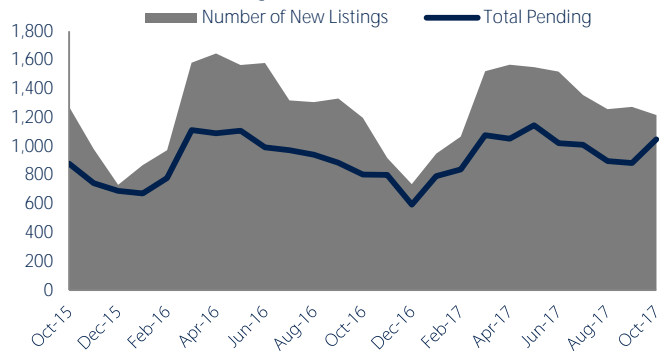
In October, there was 3.3 months of supply available in Baltimore County, compared to 4.0 in October 2016. That is a decrease of 17% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

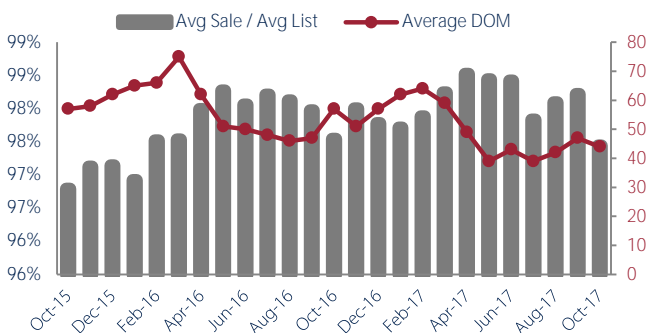
New Listings & Current Contracts

This month there were 1,217 homes newly listed for sale in Baltimore County compared to 1,198 in October 2016, an increase of 2%. There were 1,049 current contracts pending sale this October compared to 803 a year ago. The number of current contracts is 31% higher than last October.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In October, the average sale price in Baltimore County was 97.4% of the average list price, which is similar compared to a year ago.

Days On Market

This month, the average number of days on market was 44, lower than the average last year, which was 57, a decrease of 23%.