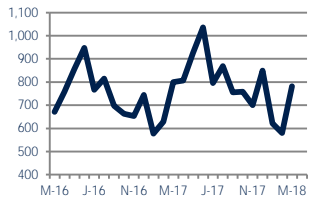




Units Sold

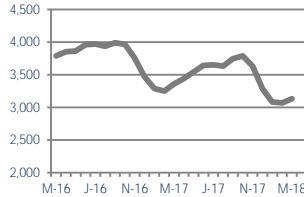
782



Down -2%  
Vs. Year Ago

Active Inventory

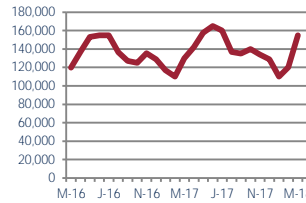
3,134



Down -7%  
Vs. Year Ago

Median Sale Price

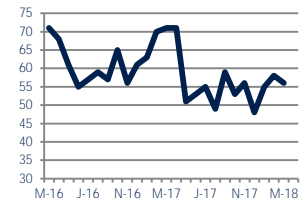
\$154,900



Up 19%  
Vs. Year Ago

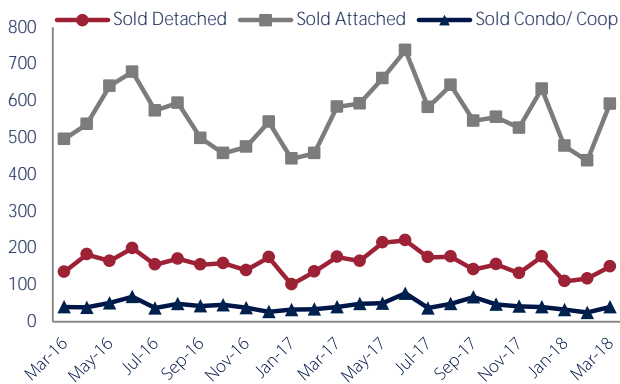
Days On Market

56



Down -21%  
Vs. Year Ago

Units Sold\*



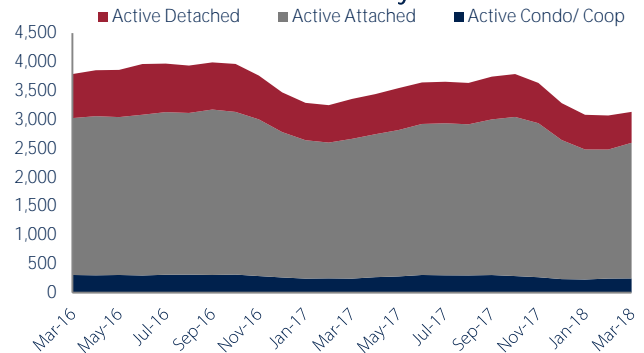
Units Sold

There was an increase in total units sold in March, with 782 sold this month in Baltimore City versus 580 last month, an increase of 35%. This month's total units sold was lower than at this time last year, a decrease of 2% versus March 2017.

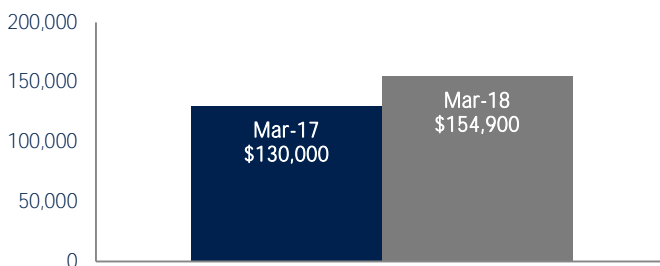
Active Inventory

Versus last year, the total number of homes available this month is lower by 224 units or 7%. The total number of active inventory this March was 3,134 compared to 3,358 in March 2017. This month's total of 3,134 is higher than the previous month's total supply of available inventory of 3,071, an increase of 2%.

Active Inventory\*



Median Sale Price



Median Sale Price

Last March, the median sale price for Baltimore City Homes was \$130,000. This March, the median sale price was \$154,900, an increase of \$24,900 compared to last year. The current median sold price is higher than in February.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



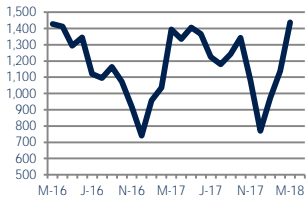
\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by MRIS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of MRIS or Long & Foster Real Estate, Inc.





### New Listings

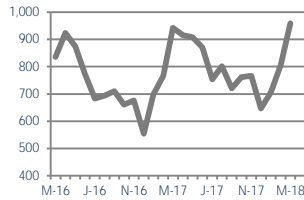
1,438



Up 3%  
Vs. Year Ago

### Current Contracts

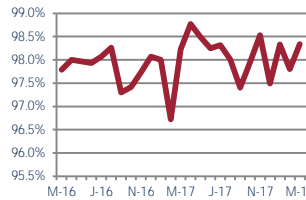
959



Up 2%  
Vs. Year Ago

### Sold Vs. List Price

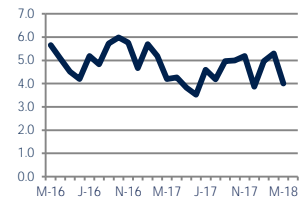
98.3%



No Change  
Vs. Year Ago

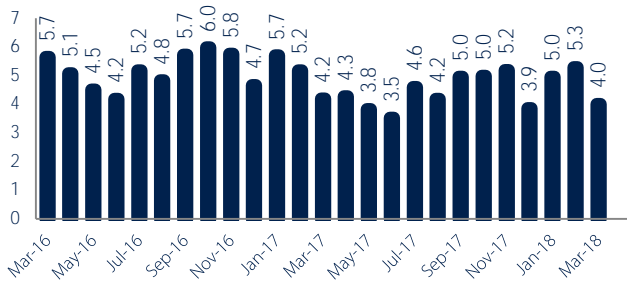
### Months of Supply

4.0



Down -5%  
Vs. Year Ago

### Months Of Supply



### Months of Supply

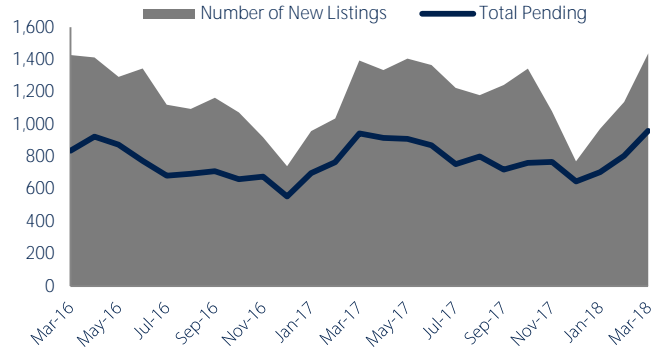
In March, there was 4.0 months of supply available in Baltimore City, compared to 4.2 in March 2017. That is a decrease of 5% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

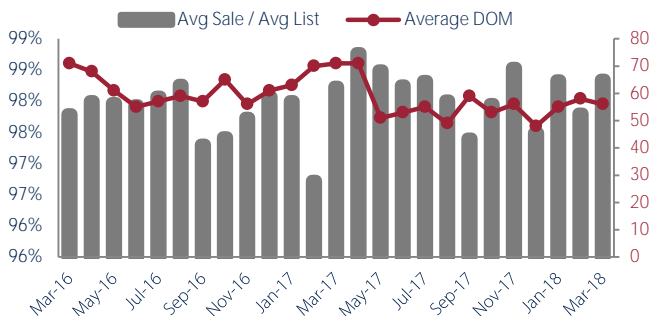
### New Listings & Current Contracts

This month there were 1,438 homes newly listed for sale in Baltimore City compared to 1,394 in March 2017, an increase of 3%. There were 959 current contracts pending sale this March compared to 943 a year ago. The number of current contracts is 2% higher than last March.

### New Listings & Current Contracts



### Sale Price/ List Price & DOM



### Sale Price to List Price Ratio

In March, the average sale price in Baltimore City was 98.3% of the average list price, which is similar compared to a year ago.

### Days On Market

This month, the average number of days on market was 56, lower than the average last year, which was 71, a decrease of 21%.



\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

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