



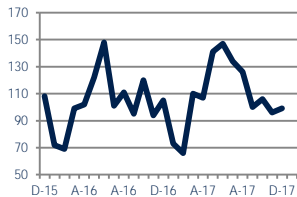
Focus On: Annapolis Housing Market

December 2017

Zip Code(s): 21401, 21403, 21402 and 21405

Units Sold

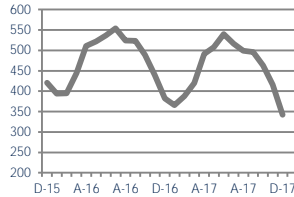
99



Down -6%
Vs. Year Ago

Active Inventory

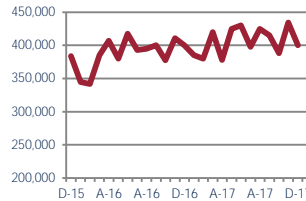
342



Down -10%
Vs. Year Ago

Median Sale Price

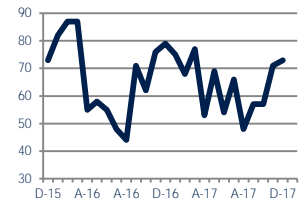
\$400,000



No Change
Vs. Year Ago

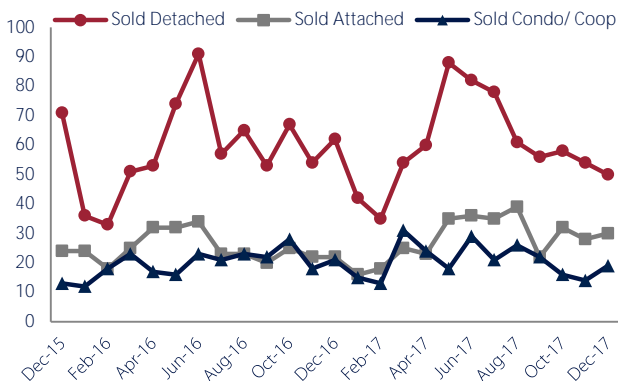
Days On Market

73



Down -8%
Vs. Year Ago

Units Sold*



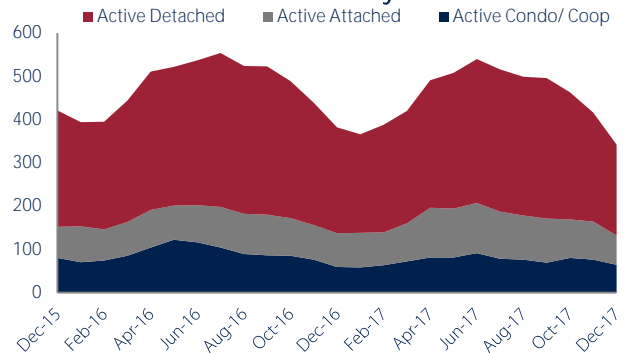
Units Sold

There was an increase in total units sold in December, with 99 sold this month in Annapolis versus 96 last month, an increase of 3%. This month's total units sold was lower than at this time last year, a decrease of 6% versus December 2016.

Active Inventory

Versus last year, the total number of homes available this month is lower by 40 units or 10%. The total number of active inventory this December was 342 compared to 382 in December 2016. This month's total of 342 is lower than the previous month's total supply of available inventory of 416, a decrease of 18%.

Active Inventory*



Median Sale Price



Median Sale Price

Last December, the median sale price for Annapolis Homes was \$400,000. This December, the median sale price was \$400,000, which is similar compared to a year ago. The current median sold price is 8% higher than in November.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



Annapolis are defined as properties listed in zip code/s 21401, 21403, 21402 and 21405.

*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

Information included in this report is based on data supplied by MRIS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of MRIS or Long & Foster Real Estate, Inc.



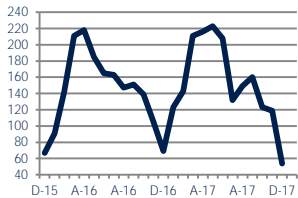
Focus On: Annapolis Housing Market

December 2017

Zip Code(s): 21401, 21403, 21402 and 21405

New Listings

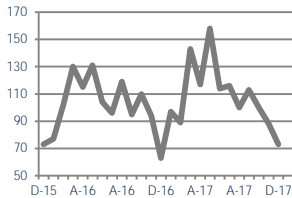
54



Down -22%
Vs. Year Ago

Current Contracts

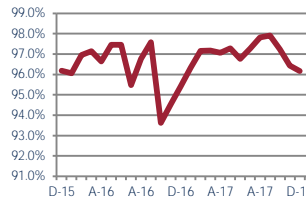
73



Up 16%
Vs. Year Ago

Sold Vs. List Price

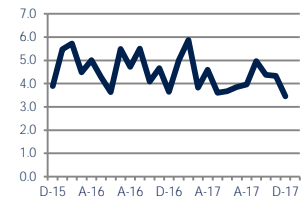
96.2%



Up 0.8%
Vs. Year Ago

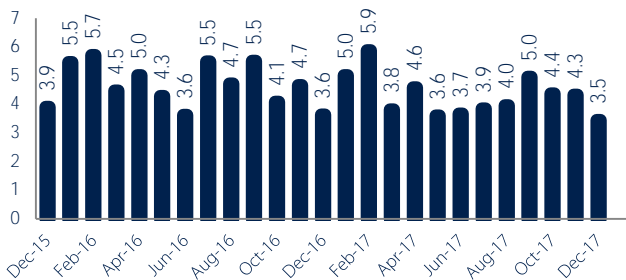
Months of Supply

3.5



Down -5%
Vs. Year Ago

Months Of Supply



Months of Supply

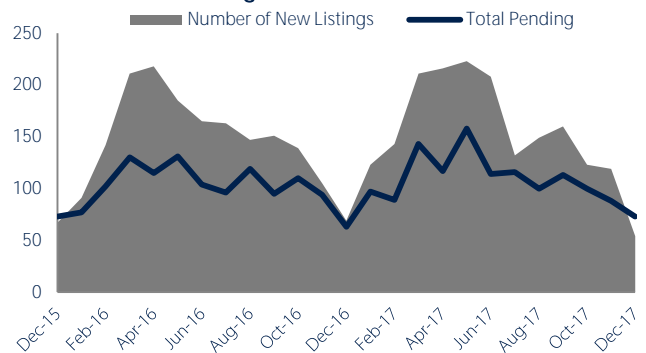
In December, there was 3.5 months of supply available in Annapolis, compared to 3.6 in December 2016. That is a decrease of 5% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

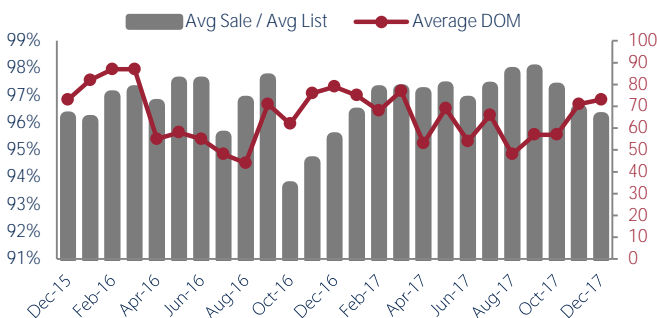
New Listings & Current Contracts

This month there were 54 homes newly listed for sale in Annapolis compared to 69 in December 2016, a decrease of 22%. There were 73 current contracts pending sale this December compared to 63 a year ago. The number of current contracts is 16% higher than last December.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In December, the average sale price in Annapolis was 96.2% of the average list price, which is 0.7% higher than at this time last year.

Days On Market

This month, the average number of days on market was 73, lower than the average last year, which was 79, a decrease of 8%.



Annapolis are defined as properties listed in zip code/s 21401, 21403, 21402 and 21405.

*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

Information included in this report is based on data supplied by MRIS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of MRIS or Long & Foster Real Estate, Inc.

