

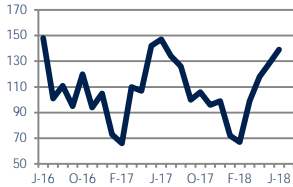


## Focus On: Annapolis Housing Market

June 2018

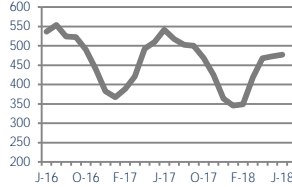
Zip Code(s): 21401, 21403, 21402 and 21405

**Units Sold**  
139



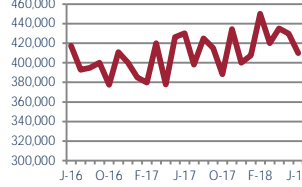
Down -5%  
Vs. Year Ago

**Active Inventory**  
477



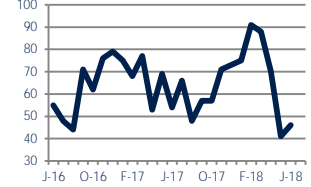
Down -12%  
Vs. Year Ago

**Median Sale Price**  
\$410,000

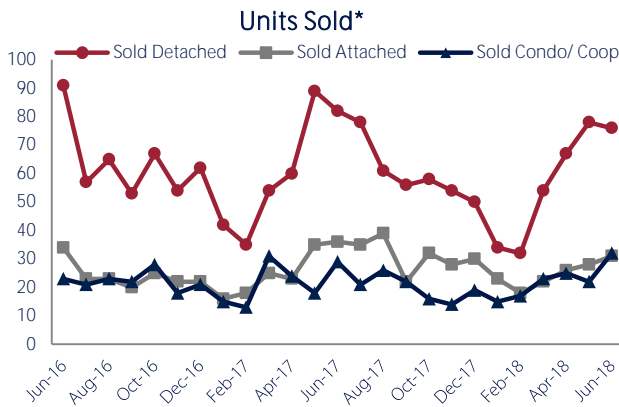


Down -5%  
Vs. Year Ago

**Days On Market**  
46



Down -15%  
Vs. Year Ago

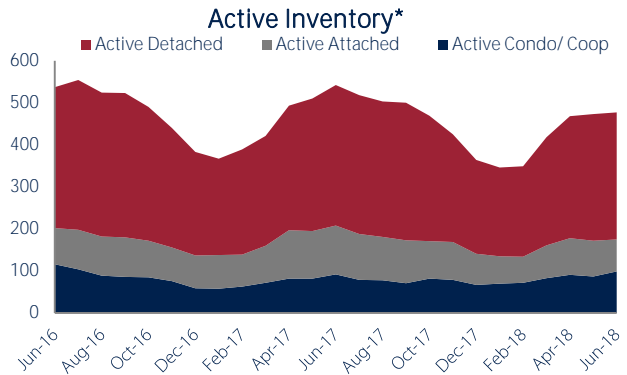


### Units Sold

There was an increase in total units sold in June, with 139 sold this month in Annapolis versus 128 last month, an increase of 9%. This month's total units sold was lower than at this time last year, a decrease of 5% versus June 2017.

### Active Inventory

Versus last year, the total number of homes available this month is lower by 65 units or 12%. The total number of active inventory this June was 477 compared to 542 in June 2017. This month's total of 477 is higher than the previous month's total supply of available inventory of 473, an increase of 1%.



### Median Sale Price

Last June, the median sale price for Annapolis Homes was \$430,000. This June, the median sale price was \$410,000, a decrease of 5% or \$20,000 compared to last year. The current median sold price is 5% lower than in May.



Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



Annapolis are defined as properties listed in zip code/s 21401, 21403, 21402 and 21405.

\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

Information included in this report is based on data supplied by MRIS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of MRIS or Long & Foster Real Estate, Inc.





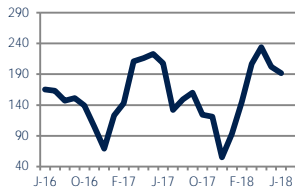
## Focus On: Annapolis Housing Market

June 2018

Zip Code(s): 21401, 21403, 21402 and 21405

### New Listings

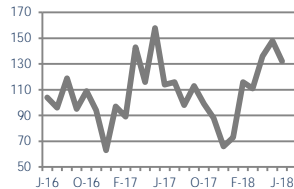
192



Down -8%  
Vs. Year Ago

### Current Contracts

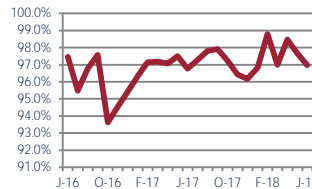
132



Up 16%  
Vs. Year Ago

### Sold Vs. List Price

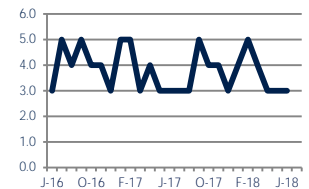
97.0%



No Change  
Vs. Year Ago

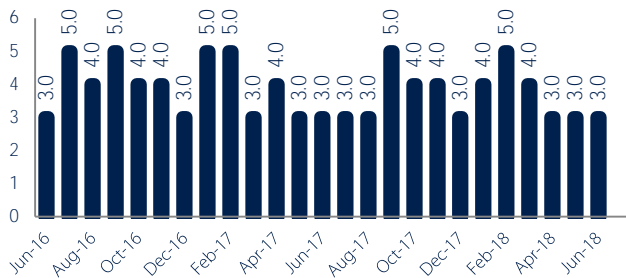
### Months of Supply

3.0



No Change  
Vs. Year Ago

### Months Of Supply



### Months of Supply

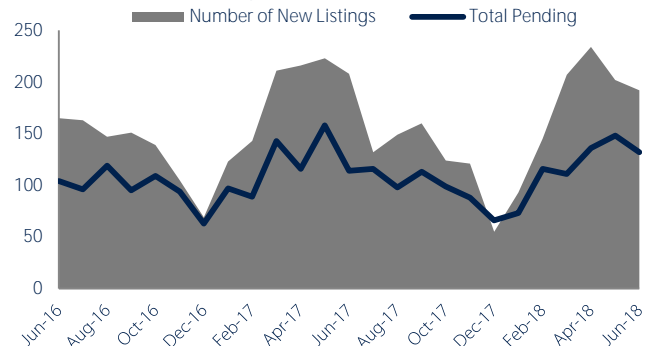
In June, there was 3.4 months of supply available in Annapolis, compared to 3.7 in June 2017. That is a decrease of 7% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

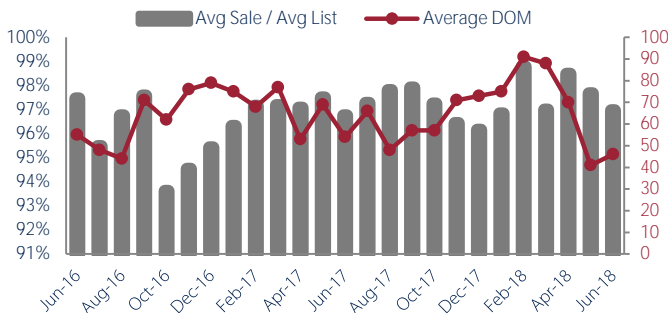
### New Listings & Current Contracts

This month there were 192 homes newly listed for sale in Annapolis compared to 208 in June 2017, a decrease of 8%. There were 132 current contracts pending sale this June compared to 114 a year ago. The number of current contracts is 16% higher than last June.

### New Listings & Current Contracts



### Sale Price/ List Price & DOM



### Sale Price to List Price Ratio

In June, the average sale price in Annapolis was 97.0% of the average list price, which is similar compared to a year ago.

### Days On Market

This month, the average number of days on market was 46, lower than the average last year, which was 54, a decrease of 15%.



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