



The Long & Foster Market Minute™

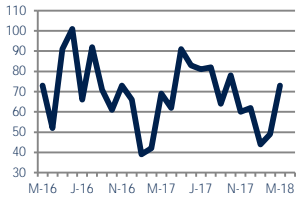
Focus On: Aberdeen, Belcamp, and Havre De Grace Housing Market

March 2018

Zip Code(s): 21001, 21017, 21078, 21028 and 21130

Units Sold

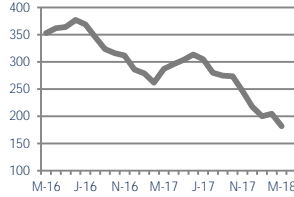
73



Up 6%
Vs. Year Ago

Active Inventory

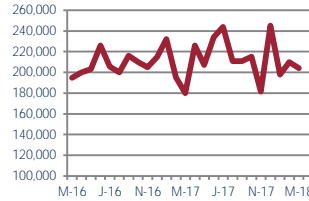
182



Down -37%
Vs. Year Ago

Median Sale Price

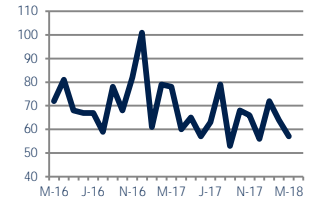
\$204,000



Up 13%
Vs. Year Ago

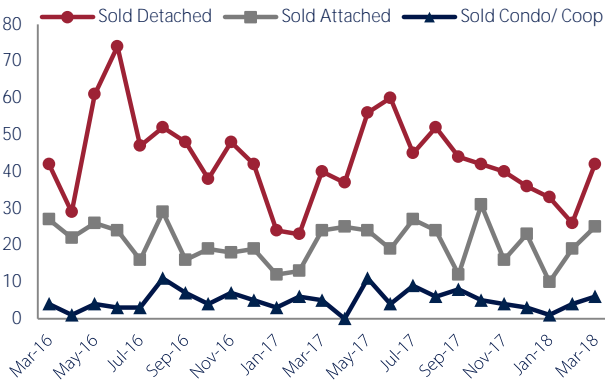
Days On Market

57



Down -27%
Vs. Year Ago

Units Sold*



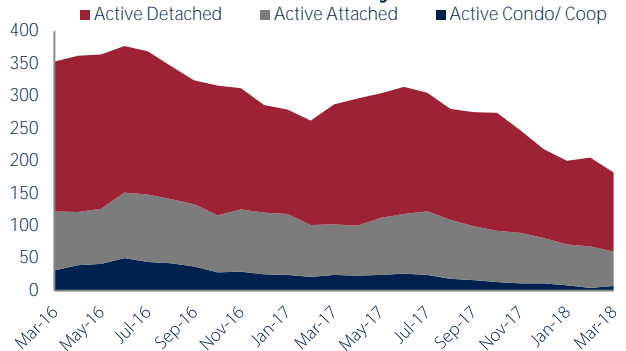
Units Sold

There was an increase in total units sold in March, with 73 sold this month in Aberdeen, Belcamp, and Havre De Grace. This month's total units sold was higher than at this time last year.

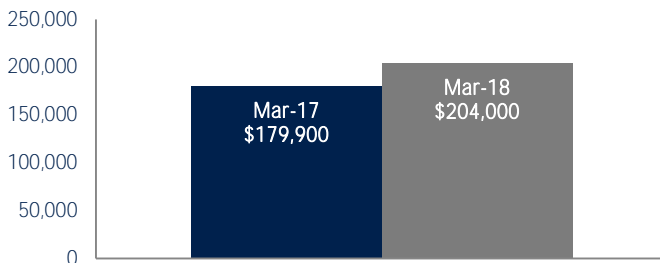
Active Inventory

Versus last year, the total number of homes available this month is lower by 105 units or 37%. The total number of active inventory this March was 182 compared to 287 in March 2017. This month's total of 182 is lower than the previous month's total supply of available inventory of 205, a decrease of 11%.

Active Inventory*



Median Sale Price



Median Sale Price

Last March, the median sale price for Aberdeen, Belcamp, and Havre De Grace Homes was \$179,900. This March, the median sale price was \$204,000, an increase of 13% or \$24,100 compared to last year. The current median sold price is 3% lower than in February.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



Aberdeen, Belcamp, and Havre De Grace are defined as properties listed in zip code/s 21001, 21017, 21078, 21028 and 21130.

*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

Information included in this report is based on data supplied by MRIS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of MRIS or Long & Foster Real Estate, Inc.

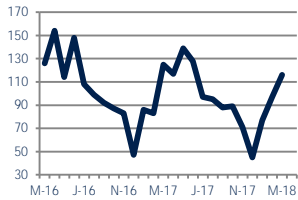
CHRISTIE'S
INTERNATIONAL REAL ESTATE



Zip Code(s): 21001, 21017, 21078, 21028 and 21130

New Listings

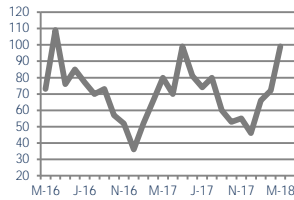
116



Down -7%
Vs. Year Ago

Current Contracts

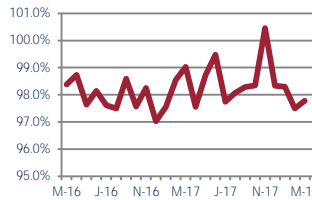
99



Up 24%
Vs. Year Ago

Sold Vs. List Price

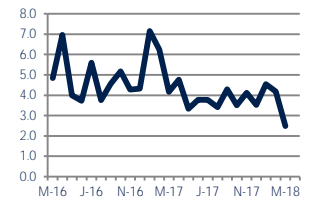
97.8%



Down -1.3%
Vs. Year Ago

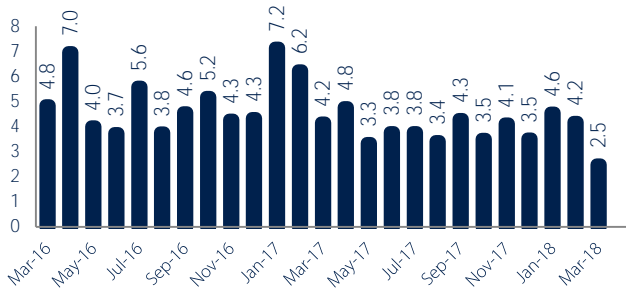
Months of Supply

2.5



Down -40%
Vs. Year Ago

Months Of Supply



Months of Supply

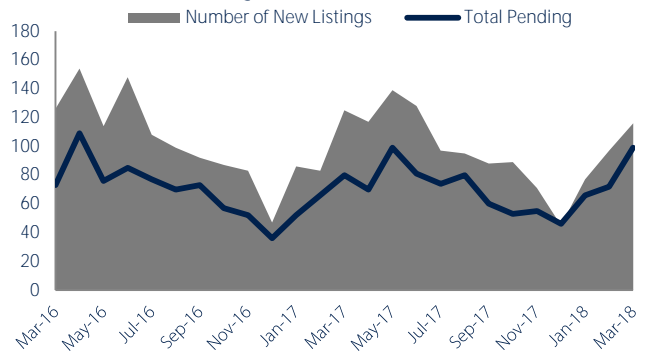
In March, there was 2.5 months of supply available in Aberdeen, Belcamp, and Havre De Grace, compared to 4.2 in March 2017. That is a decrease of 40% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

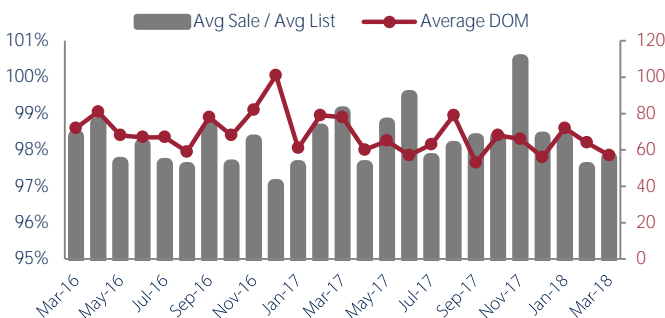
New Listings & Current Contracts

This month there were 116 homes newly listed for sale in Aberdeen, Belcamp, and Havre De Grace compared to 125 in March 2017, a decrease of 7%. There were 99 current contracts pending sale this March compared to 80 a year ago. The number of current contracts is 24% higher than last March.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In March, the average sale price in Aberdeen, Belcamp, and Havre De Grace was 97.8% of the average list price, which is 1.3% lower than at this time last year.

Days On Market

This month, the average number of days on market was 57, lower than the average last year, which was 78, a decrease of 27%.



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