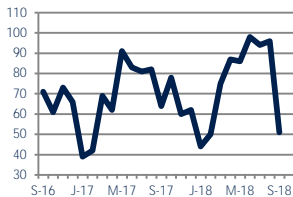


Zip Code(s): 21001, 21017, 21078, 21028 and 21130

Units Sold

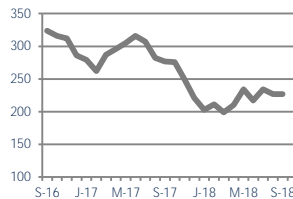
51



Down -20%
Vs. Year Ago

Active Inventory

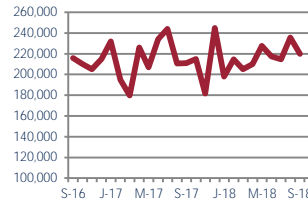
227



Down -18%
Vs. Year Ago

Median Sale Price

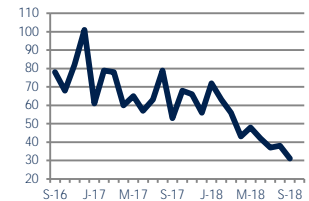
\$220,000



Up 4%
Vs. Year Ago

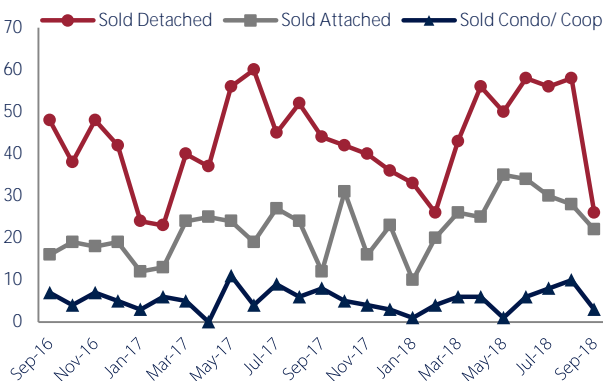
Days On Market

31



Down -42%
Vs. Year Ago

Units Sold*



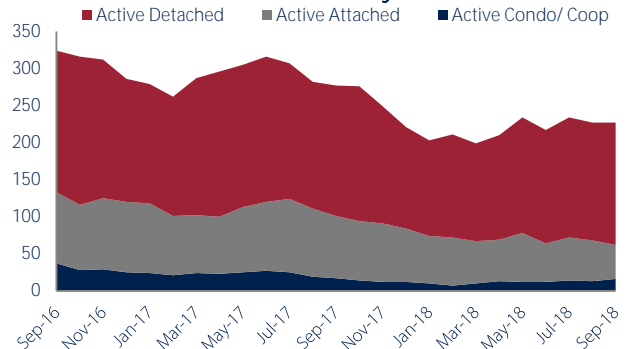
Units Sold

There was a decrease in total units sold in September, with 51 sold this month in Aberdeen, Belcamp, and Havre De Grace. This month's total units sold was lower than at this time last year.

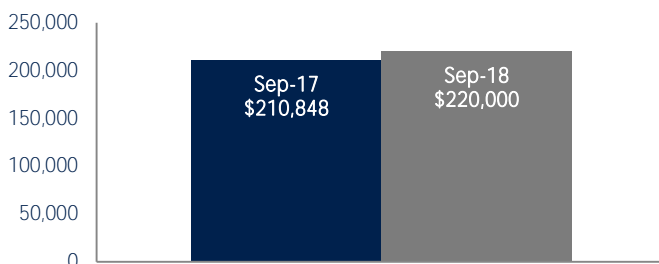
Active Inventory

Versus last year, the total number of homes available this month is lower by 50 units or 18%. The total number of active inventory this September was 227 compared to 277 in September 2017. This month's supply remained stable as compared to last month.

Active Inventory*



Median Sale Price



Median Sale Price

Last September, the median sale price for Aberdeen, Belcamp, and Havre De Grace Homes was \$210,848. This September, the median sale price was \$220,000, an increase of 4% or \$9,152 compared to last year. The current median sold price is 7% lower than in August.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



Aberdeen, Belcamp, and Havre De Grace are defined as properties listed in zip code/s 21001, 21017, 21078, 21028 and 21130.

*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

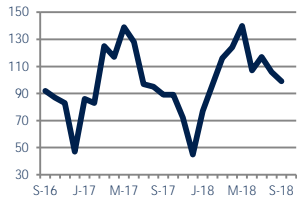
Information included in this report is based on data supplied by MRIS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of MRIS or Long & Foster Real Estate, Inc.



Zip Code(s): 21001, 21017, 21078, 21028 and 21130

New Listings

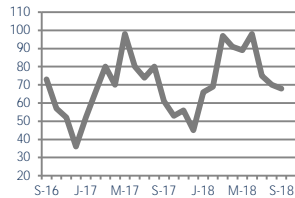
99



Up 11%
Vs. Year Ago

Current Contracts

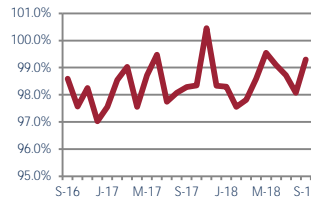
68



Up 11%
Vs. Year Ago

Sold Vs. List Price

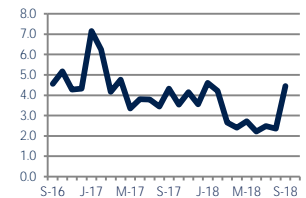
99.3%



Up 1%
Vs. Year Ago

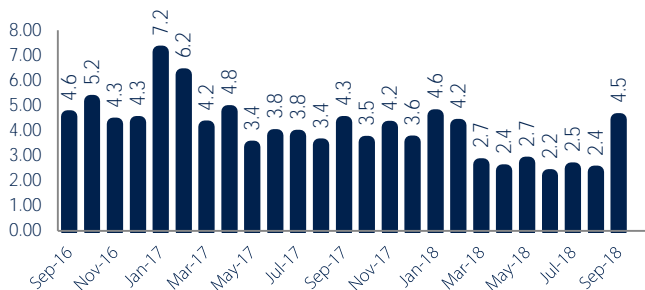
Months of Supply

4.5



Up 3%
Vs. Year Ago

Months Of Supply



Months of Supply

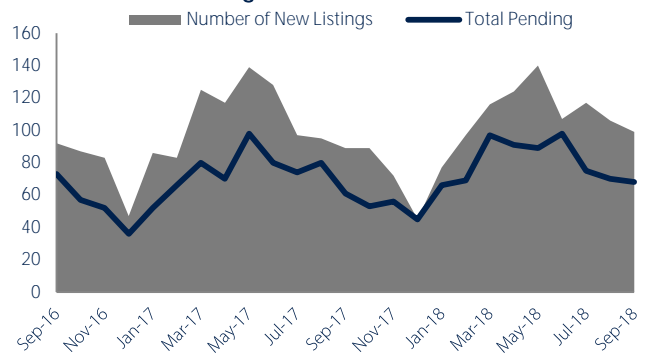
In September, there was 4.5 months of supply available in Aberdeen, Belcamp, and Havre De Grace, compared to 4.3 in September 2017. That is an increase of 3% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

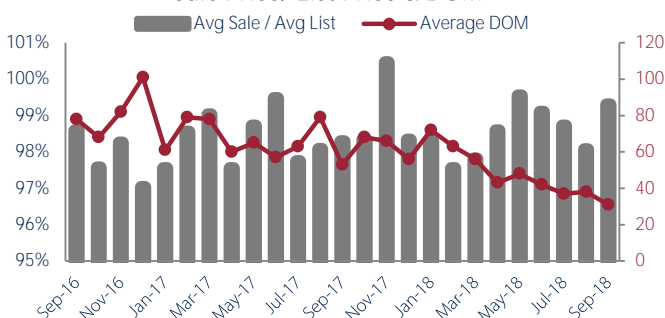
New Listings & Current Contracts

This month there were 99 homes newly listed for sale in Aberdeen, Belcamp, and Havre De Grace compared to 89 in September 2017, an increase of 11%. There were 68 current contracts pending sale this September compared to 61 a year ago. The number of current contracts is 11% higher than last September.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In September, the average sale price in Aberdeen, Belcamp, and Havre De Grace was 99.3% of the average list price, which is 1.0% higher than at this time last year.

Days On Market

This month, the average number of days on market was 31, lower than the average last year, which was 53, a decrease of 42%.



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