



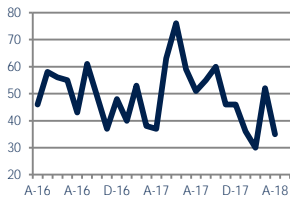
Focus On: Glasgow Housing Market

April 2018

Zip Code(s): 19702

Units Sold

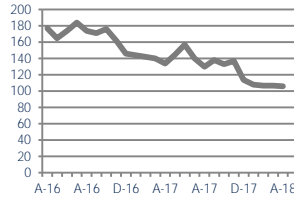
35



Down -5%  
Vs. Year Ago

Active Inventory

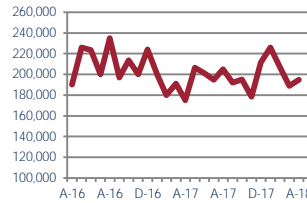
106



Down -21%  
Vs. Year Ago

Median Sale Price

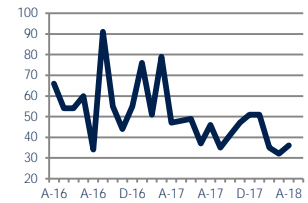
\$194,900



Up 11%  
Vs. Year Ago

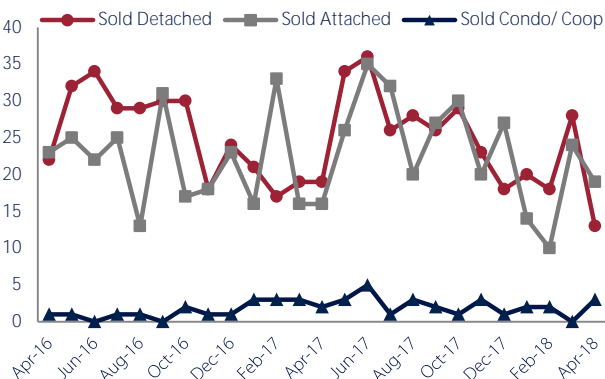
Days On Market

36



Down -23%  
Vs. Year Ago

Units Sold\*



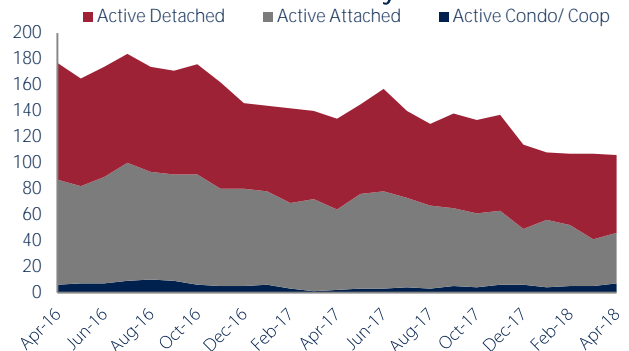
Units Sold

There was a decrease in total units sold in April, with 35 sold this month in Glasgow versus 52 last month, a decrease of 33%. This month's total units sold was lower than at this time last year, a decrease of 5% versus April 2017.

Active Inventory

Versus last year, the total number of homes available this month is lower by 28 units or 21%. The total number of active inventory this April was 106 compared to 134 in April 2017. This month's total of 106 is lower than the previous month's total supply of available inventory of 107, a decrease of 1%.

Active Inventory\*



Median Sale Price



Median Sale Price

Last April, the median sale price for Glasgow Homes was \$174,900. This April, the median sale price was \$194,900, an increase of 11% or \$20,000 compared to last year. The current median sold price is 3% higher than in March.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Glasgow are defined as properties listed in zip code/s 19702.

\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

Information included in this report is based on data supplied by TREND and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of TREND or Long & Foster Real Estate, Inc.



CHRISTIE'S  
INTERNATIONAL REAL ESTATE





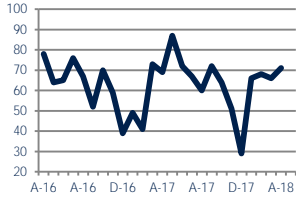
## Focus On: Glasgow Housing Market

April 2018

Zip Code(s): 19702

### New Listings

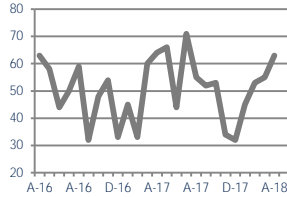
71



Up 3%  
Vs. Year Ago

### Current Contracts

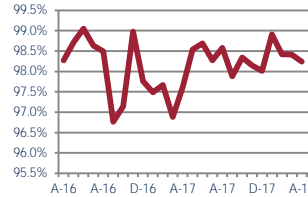
63



Down -2%  
Vs. Year Ago

### Sold Vs. List Price

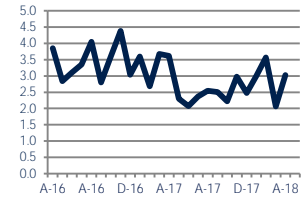
98.2%



Up 0.6%  
Vs. Year Ago

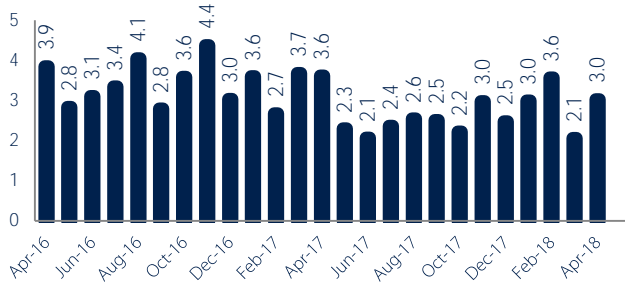
### Months of Supply

3.0



Down -16%  
Vs. Year Ago

### Months Of Supply



### Months of Supply

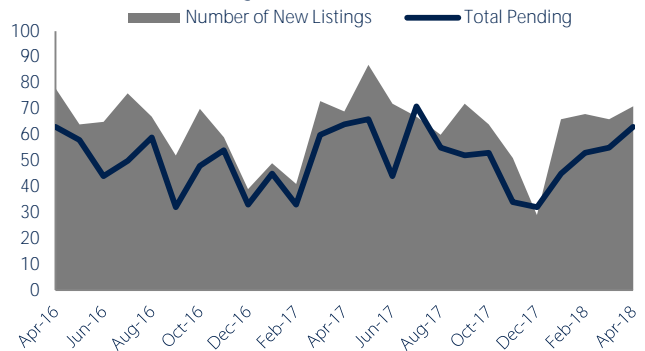
In April, there was 3.0 months of supply available in Glasgow, compared to 3.6 in April 2017. That is a decrease of 16% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

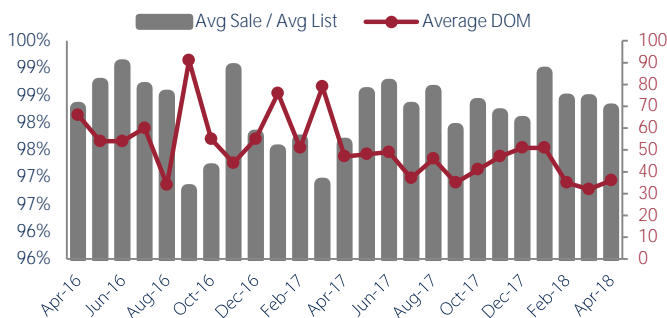
### New Listings & Current Contracts

This month there were 71 homes newly listed for sale in Glasgow compared to 69 in April 2017, an increase of 3%. There were 63 current contracts pending sale this April compared to 64 a year ago. The number of current contracts is 2% lower than last April.

### New Listings & Current Contracts



### Sale Price/ List Price & DOM



### Sale Price to List Price Ratio

In April, the average sale price in Glasgow was 98.2% of the average list price, which is 0.6% higher than at this time last year.

### Days On Market

This month, the average number of days on market was 36, lower than the average last year, which was 47, a decrease of 23%.



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