

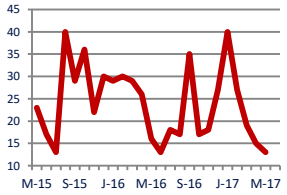
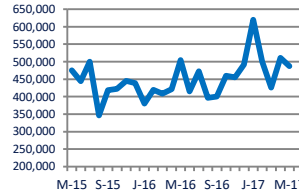
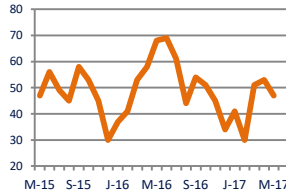
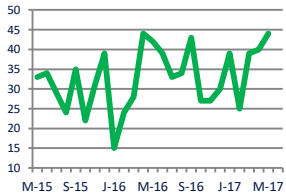


Focus On: Logan Circle and Dupont Housing Market

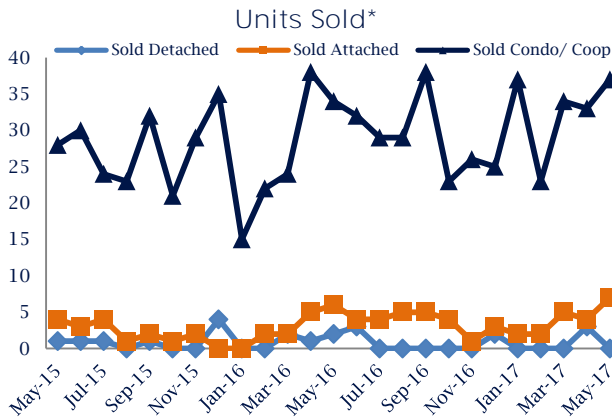
May 2017

Zip Code(s): 20005 and 20036

Units Sold 44	Active Inventory 47	Median Sale Price \$487,500	Days On Market 13
-------------------------	-------------------------------	---------------------------------------	-----------------------------



Up 5% Vs. Year Ago	Down -31% Vs. Year Ago	Down -3% Vs. Year Ago	Down -19% Vs. Year Ago
------------------------------	----------------------------------	---------------------------------	----------------------------------

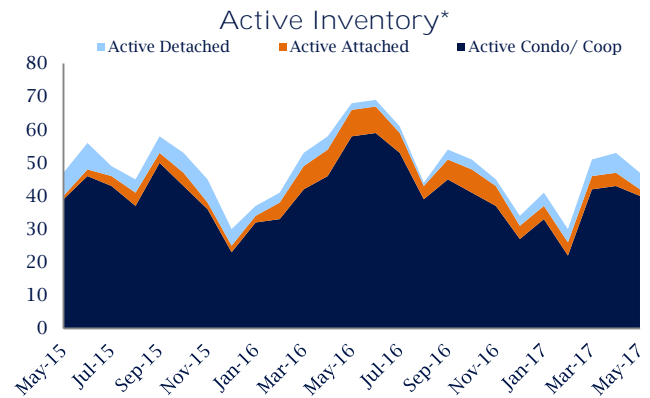


Units Sold

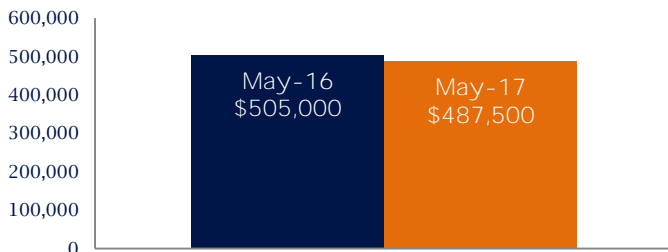
There was an increase in total units sold in May, with 44 sold this month in Logan Circle and Dupont versus 40 last month, an increase of 10%. This month's total units sold was higher than at this time last year, an increase of 5% versus May 2016.

Active Inventory

Versus last year, the total number of homes available this month is lower by 21 units or 31%. The total number of active inventory this May was 47 compared to 68 in May 2016. This month's total of 47 is lower than the previous month's total supply of available inventory of 53, a decrease of 11%.



Median Sale Price



Median Sale Price

Last May, the median sale price for Logan Circle and Dupont Homes was \$505,000. This May, the median sale price was \$487,500, a decrease of 3% or \$17,500 compared to last year. The current median sold price is 5% lower than in April.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Logan Circle and Dupont are defined as properties in zip codes 20005 and 20036.

*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

Information included in this report is based on data supplied by MRIS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of MRIS or Long & Foster Real Estate, Inc.



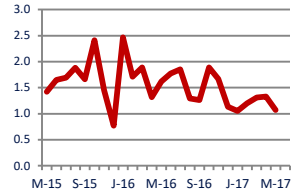
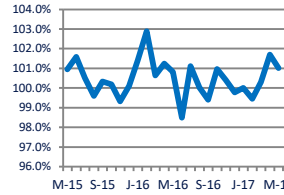
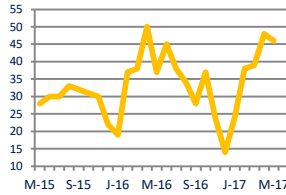
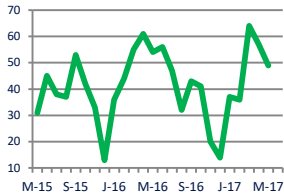


Focus On: Logan Circle and Dupont Housing Market

May 2017

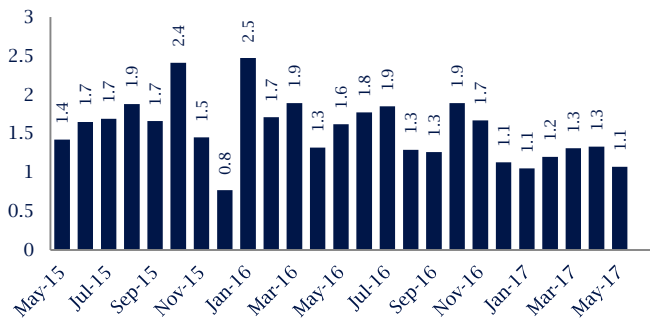
Zip Code(s): 20005 and 20036

New Listings 49	Current Contracts 46	Sold Vs. List Price 101.0%	Months of Supply 1.1
---------------------------	--------------------------------	--------------------------------------	--------------------------------



Down -9% Vs. Year Ago	Up 24% Vs. Year Ago	No Change Vs. Year Ago	Down -34% Vs. Year Ago
---------------------------------	-------------------------------	----------------------------------	----------------------------------

Months Of Supply



Months of Supply

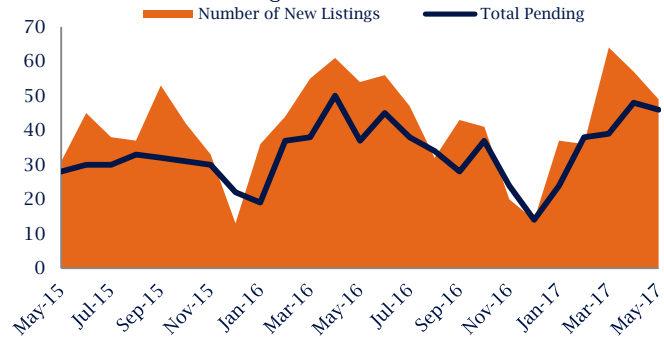
In May, there was 1.1 months of supply available in Logan Circle and Dupont, compared to 1.6 in May 2016. That is a decrease of 34% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

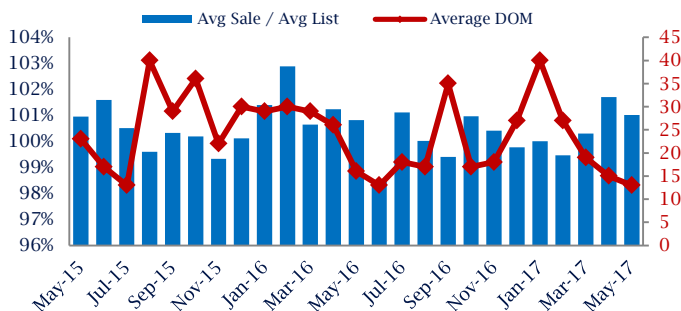
New Listings & Current Contracts

This month there were 49 homes newly listed for sale in Logan Circle and Dupont compared to 54 in May 2016, a decrease of 9%. There were 46 current contracts pending sale this May compared to 37 a year ago. The number of current contracts is 24% higher than last May.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In May, the average sale price in Logan Circle and Dupont was 101.0% of the average list price, which is similar compared to a year ago.

Days On Market

This month, the average number of days on market was 13, lower than the average last year, which was 16, a decrease of 19%.

Logan Circle and Dupont are defined as properties in zip codes 20005 and 20036.

*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

Information included in this report is based on data supplied by MRIS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of MRIS or Long & Foster Real Estate, Inc.

