



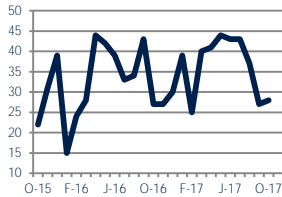
Focus On: Logan Circle and Dupont Housing Market

October 2017

Zip Code(s): 20005 and 20036

Units Sold

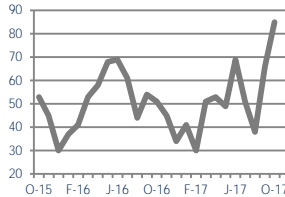
28



Up 4%
Vs. Year Ago

Active Inventory

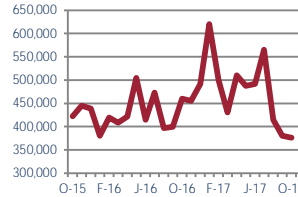
85



Up 67%
Vs. Year Ago

Median Sale Price

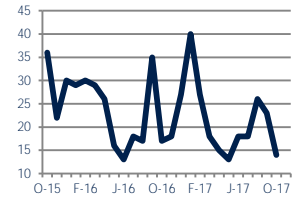
\$376,500



Down -18%
Vs. Year Ago

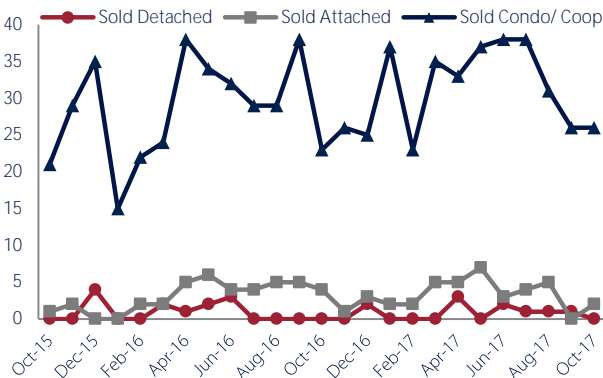
Days On Market

14



Down -18%
Vs. Year Ago

Units Sold*



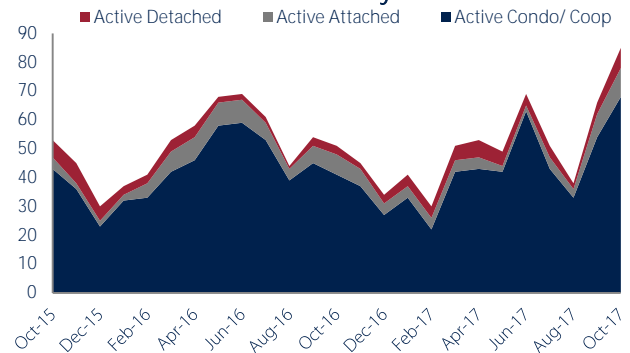
Units Sold

There was an increase in total units sold in October, with 28 sold this month in Logan Circle and Dupont versus 27 last month, an increase of 4%. This month's total units sold was higher than at this time last year, an increase of 4% versus October 2016.

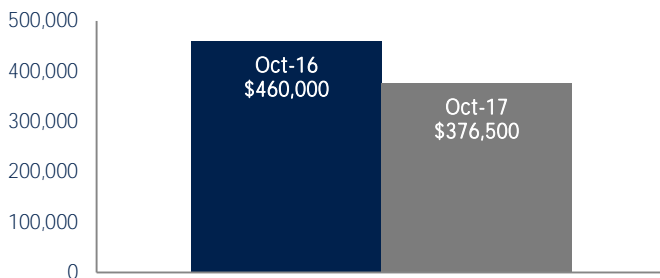
Active Inventory

Versus last year, the total number of homes available this month is higher by 34 units or 67%. The total number of active inventory this October was 85 compared to 51 in October 2016. This month's total of 85 is higher than the previous month's total supply of available inventory of 66, an increase of 29%.

Active Inventory*



Median Sale Price



Median Sale Price

Last October, the median sale price for Logan Circle and Dupont Homes was \$460,000. This October, the median sale price was \$376,500, a decrease of 18% or \$83,500 compared to last year. The current median sold price is 1% lower than in September.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

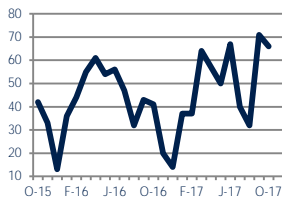
Focus On: Logan Circle and Dupont Housing Market

October 2017

Zip Code(s): 20005 and 20036

New Listings

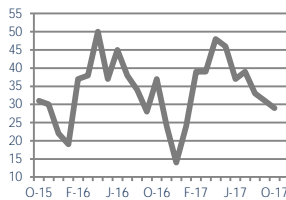
66



Up 61%
Vs. Year Ago

Current Contracts

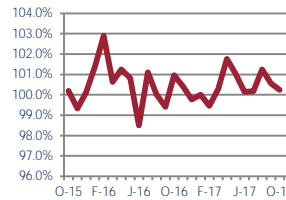
29



Down -22%
Vs. Year Ago

Sold Vs. List Price

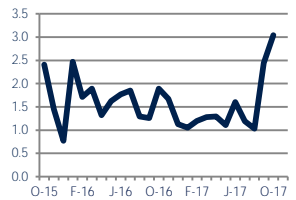
100.2%



Down -0.7%
Vs. Year Ago

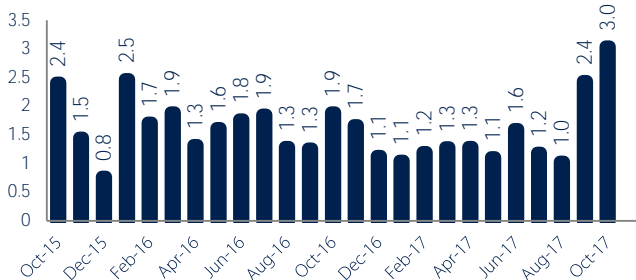
Months of Supply

3.0



Up 61%
Vs. Year Ago

Months Of Supply



Months of Supply

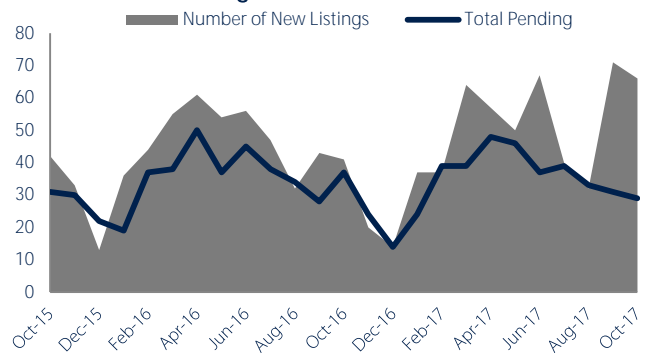
In October, there was 3.0 months of supply available in Logan Circle and Dupont, compared to 1.9 in October 2016. That is an increase of 61% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

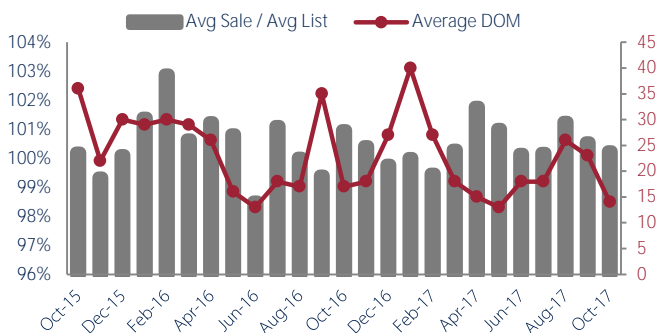
New Listings & Current Contracts

This month there were 66 homes newly listed for sale in Logan Circle and Dupont compared to 41 in October 2016, an increase of 61%. There were 29 current contracts pending sale this October compared to 37 a year ago. The number of current contracts is 22% lower than last October.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In October, the average sale price in Logan Circle and Dupont was 100.2% of the average list price, which is 0.7% lower than at this time last year.

Days On Market

This month, the average number of days on market was 14, lower than the average last year, which was 17, a decrease of 18%.