

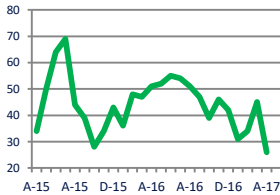


Focus On: Georgetown Housing Market

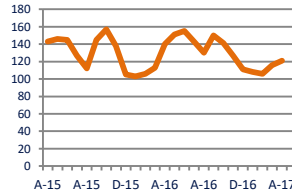
April 2017

Zip Code(s): 20007

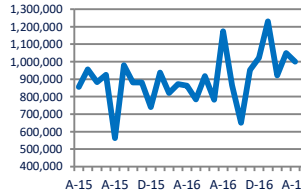
Units Sold
26



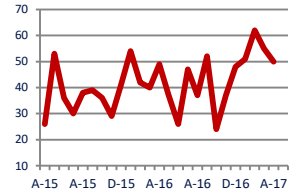
Active Inventory
121



Median Sale Price
\$1,000,500



Days On Market
50



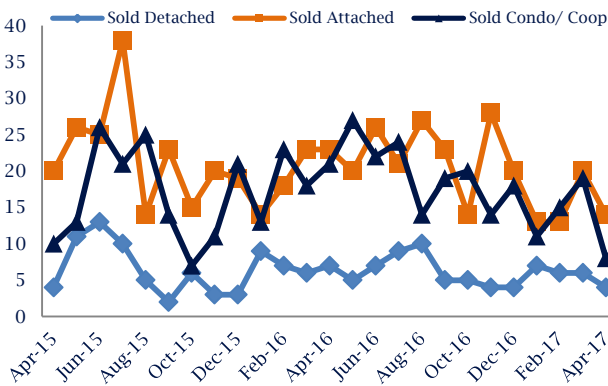
Down
Vs. Year Ago

Down -14%
Vs. Year Ago

Up 16%
Vs. Year Ago

Up 2%
Vs. Year Ago

Units Sold*



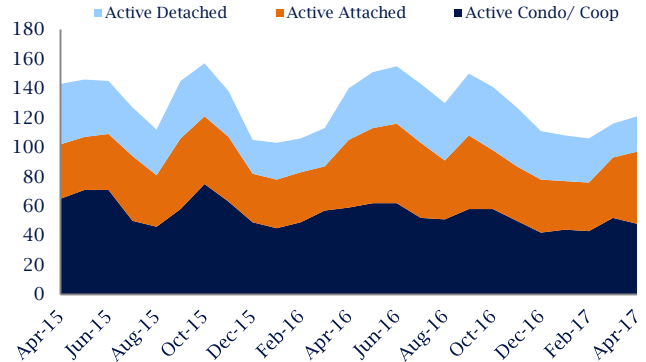
Units Sold

With relatively few transactions, there was a decrease in total units sold in April, with 26 sold this month in Georgetown. This month's total units sold was lower than at this time last year, a decrease from April 2016.

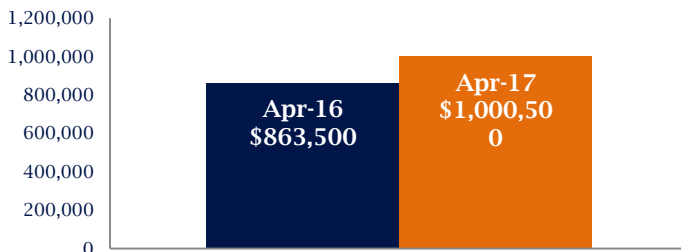
Active Inventory

Versus last year, the total number of homes available this month is lower by 19 units or 14%. The total number of active inventory this April was 121 compared to 140 in April 2016. This month's total of 121 is higher than the previous month's total supply of available inventory of 116, an increase of 4%.

Active Inventory*



Median Sale Price



Median Sale Price

Last April, the median sale price for Georgetown Homes was \$863,500. This April, the median sale price was \$1,000,500, an increase of 16% or \$137,000 compared to last year. The current median sold price is 5% lower than in March.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Georgetown is defined as properties in zip code 20007.

*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

Information included in this report is based on data supplied by MRIS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of MRIS or Long & Foster Real Estate, Inc.





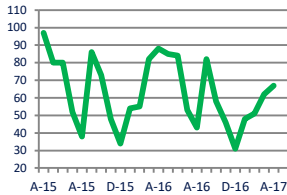
Focus On: Georgetown Housing Market

April 2017

Zip Code(s): 20007

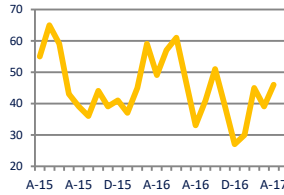
New Listings

67



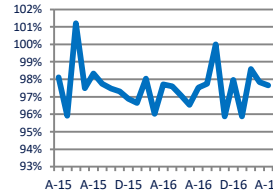
Current Contracts

46



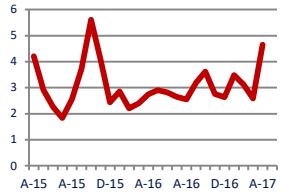
Sold Vs. List Price

97.7%



Months of Supply

4.7



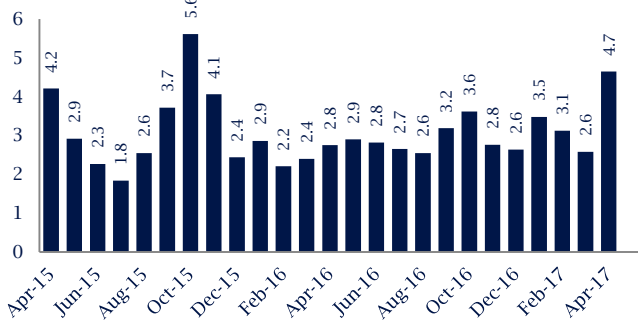
Down -24%
Vs. Year Ago

Down -6%
Vs. Year Ago

No Change
Vs. Year Ago

Up 69%
Vs. Year Ago

Months Of Supply



Months of Supply

In April, there was 4.7 months of supply available in Georgetown, compared to 2.7 in April 2016. That is an increase of 70% versus a year ago.

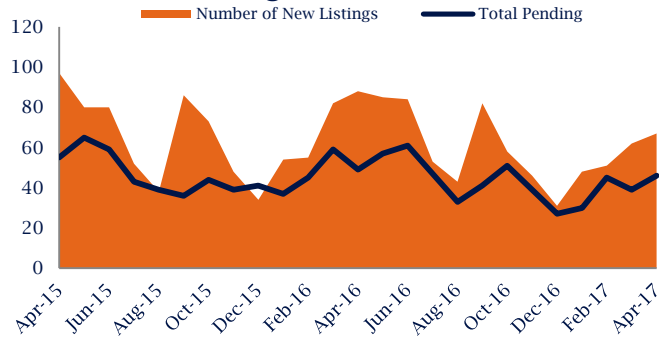
Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

New Listings & Current Contracts

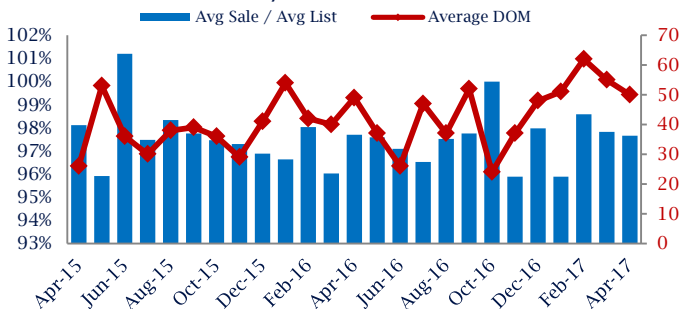
This month there were 67 homes newly listed for sale in Georgetown compared to 88 in April 2016, a decrease of 24%.

There were 46 current contracts pending sale this April compared to 49 a year ago. The number of current contracts is 6% lower than last April.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In April, the average sale price in Georgetown was 97.7% of the average list price, which is similar compared to a year ago.

Days On Market

This month, the average number of days on market was 50, higher than the average last year, which was 49, an increase of 2%.

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