

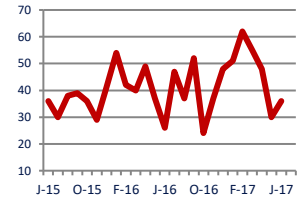
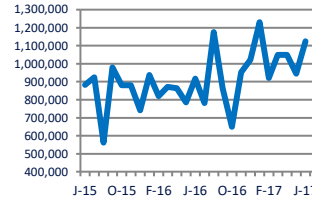
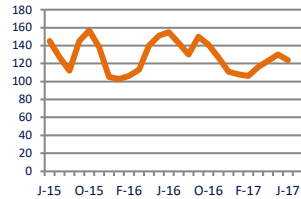
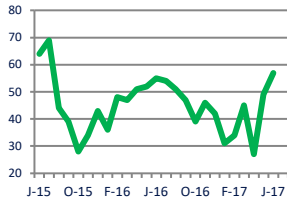


Focus On: Georgetown Housing Market

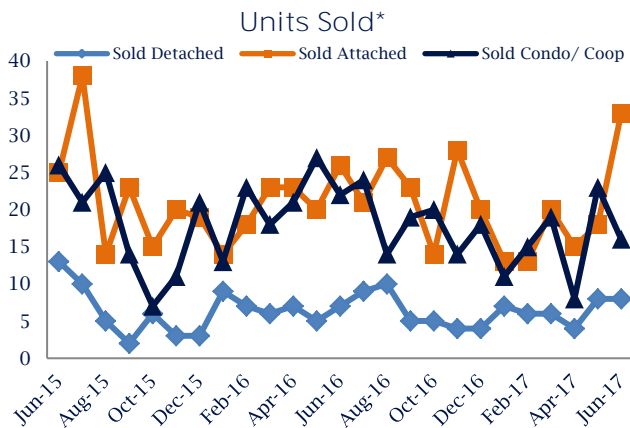
June 2017

Zip Code(s): 20007

Units Sold 57	Active Inventory 124	Median Sale Price \$1,125,000	Days On Market 36
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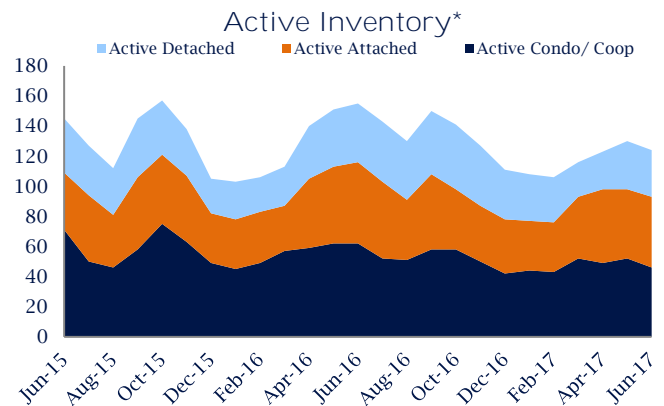


Up 4% Vs. Year Ago	Down -20% Vs. Year Ago	Up 23% Vs. Year Ago	Up 38% Vs. Year Ago
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Units Sold

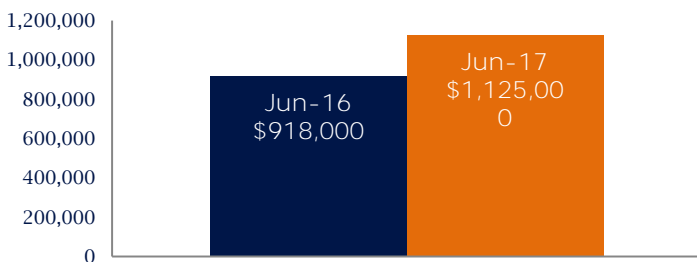
There was an increase in total units sold in June, with 57 sold this month in Georgetown versus 49 last month, an increase of 16%. This month's total units sold was higher than at this time last year, an increase of 4% versus June 2016.



Active Inventory

Versus last year, the total number of homes available this month is lower by 31 units or 20%. The total number of active inventory this June was 124 compared to 155 in June 2016. This month's total of 124 is lower than the previous month's total supply of available inventory of 130, a decrease of 5%.

Median Sale Price



Median Sale Price

Last June, the median sale price for Georgetown Homes was \$918,000. This June, the median sale price was \$1,125,000, an increase of 23% or \$207,000 compared to last year. The current median sold price is 19% higher than in May.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Georgetown is defined as properties in zip code 20007.

*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

Information included in this report is based on data supplied by MRIS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of MRIS or Long & Foster Real Estate, Inc.



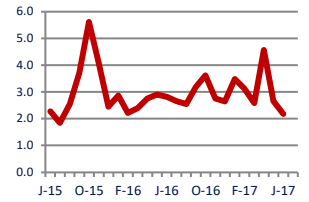
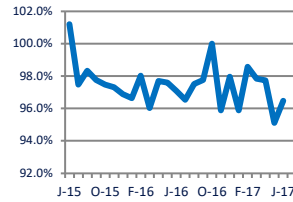
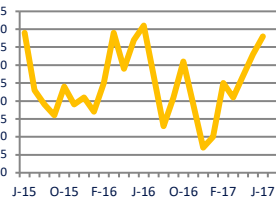
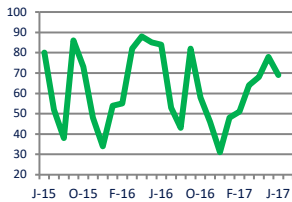


Focus On: Georgetown Housing Market

June 2017

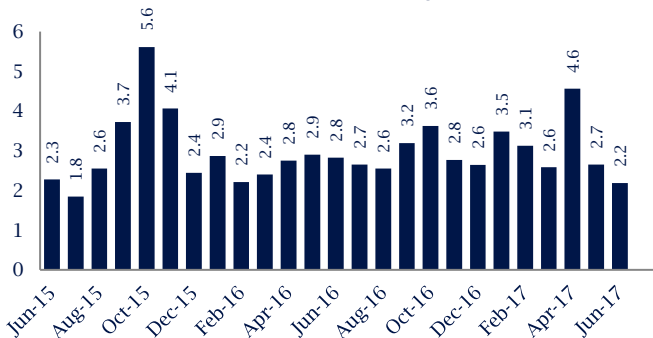
Zip Code(s): 20007

New Listings 69	Current Contracts 58	Sold Vs. List Price 96.5%	Months of Supply 2.2
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Down -18% Vs. Year Ago	Down -5% Vs. Year Ago	Down -0.6% Vs. Year Ago	Down -23% Vs. Year Ago
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Months Of Supply



Months of Supply

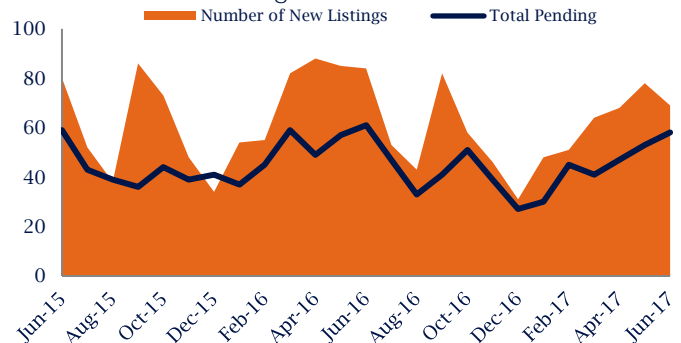
In June, there was 2.2 months of supply available in Georgetown, compared to 2.8 in June 2016. That is a decrease of 23% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

New Listings & Current Contracts

This month there were 69 homes newly listed for sale in Georgetown compared to 84 in June 2016, a decrease of 18%. There were 58 current contracts pending sale this June compared to 61 a year ago. The number of current contracts is 5% lower than last June.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In June, the average sale price in Georgetown was 96.5% of the average list price, which is 0.6% lower than at this time last year.

Days On Market

This month, the average number of days on market was 36, higher than the average last year, which was 26, an increase of 38%.

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