



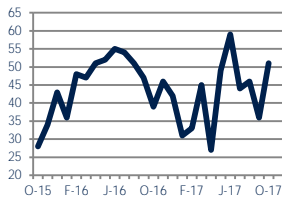
Focus On: Georgetown Housing Market

October 2017

Zip Code(s): 20007

Units Sold

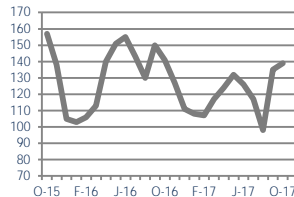
51



Up 31%
Vs. Year Ago

Active Inventory

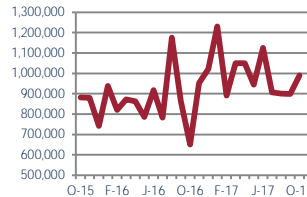
139



Down -1%
Vs. Year Ago

Median Sale Price

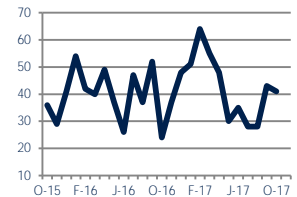
\$989,516



Up
Vs. Year Ago

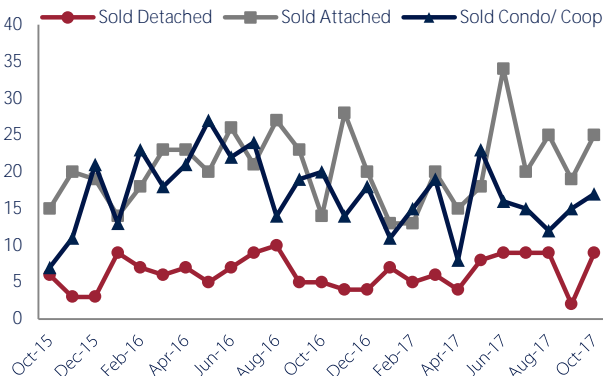
Days On Market

41



Up 71%
Vs. Year Ago

Units Sold*



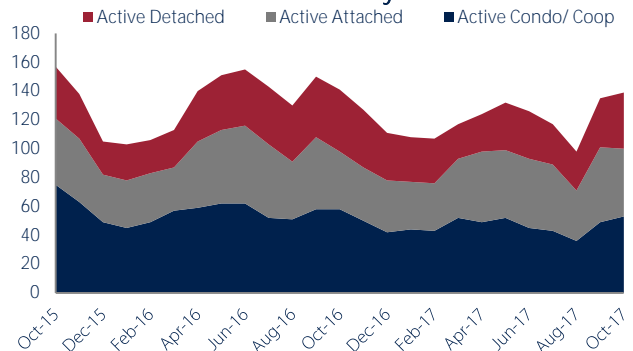
Units Sold

There was an increase in total units sold in October, with 51 sold this month in Georgetown. This month's total units sold was higher than at this time last year.

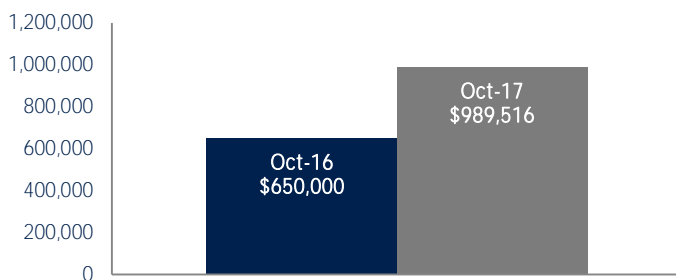
Active Inventory

Versus last year, the total number of homes available this month is lower by 2 units or 1%. The total number of active inventory this October was 139 compared to 141 in October 2016. This month's total of 139 is higher than the previous month's total supply of available inventory of 135, an increase of 3%.

Active Inventory*



Median Sale Price



Median Sale Price

Last October, the median sale price for Georgetown Homes was \$650,000. This October, the median sale price was \$989,516, an increase of \$339,516 compared to last year. The current median sold price is higher than in September.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

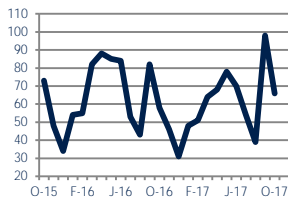
Focus On: Georgetown Housing Market

October 2017

Zip Code(s): 20007

New Listings

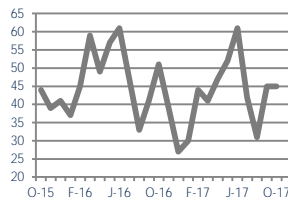
66



Up 14%
Vs. Year Ago

Current Contracts

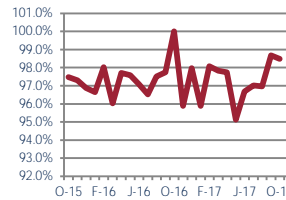
45



Down -12%
Vs. Year Ago

Sold Vs. List Price

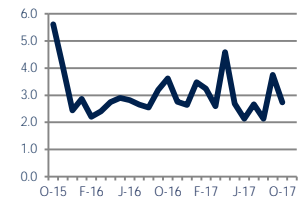
98.5%



Down -1.5%
Vs. Year Ago

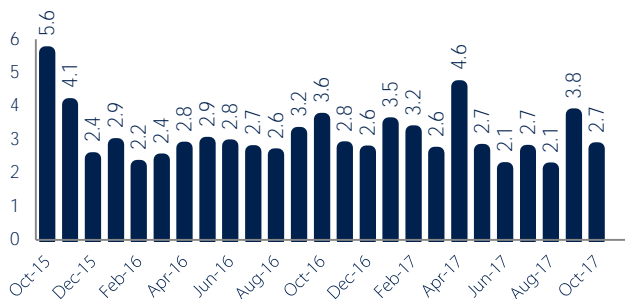
Months of Supply

2.7



Down -25%
Vs. Year Ago

Months Of Supply



Months of Supply

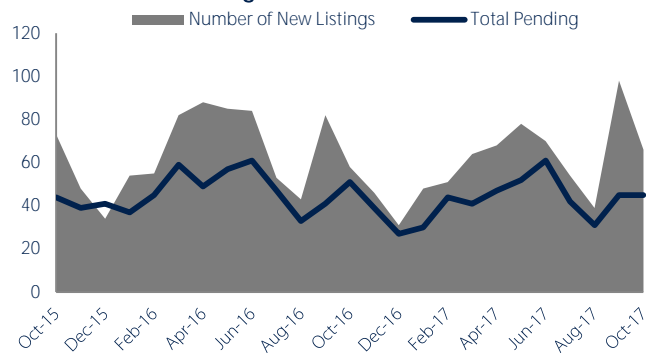
In October, there was 2.7 months of supply available in Georgetown, compared to 3.6 in October 2016. That is a decrease of 25% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

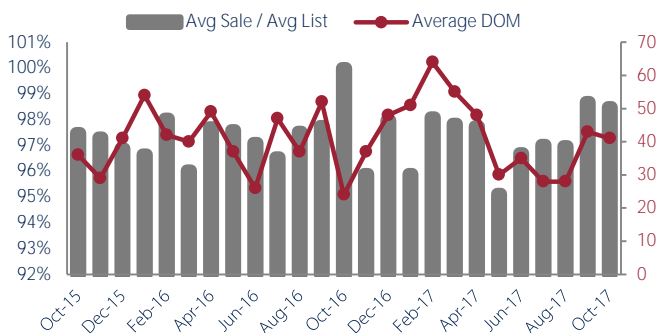
New Listings & Current Contracts

This month there were 66 homes newly listed for sale in Georgetown compared to 58 in October 2016, an increase of 14%. There were 45 current contracts pending sale this October compared to 51 a year ago. The number of current contracts remained stable as compared to last October.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In October, the average sale price in Georgetown was 98.5% of the average list price, which is 1.5% lower than at this time last year.

Days On Market

This month, the average number of days on market was 41, higher than the average last year, which was 24, an increase of 71%.