

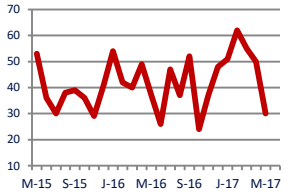
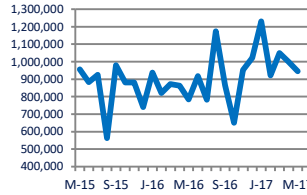
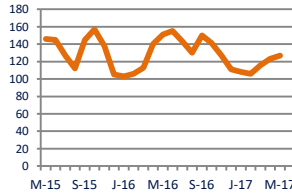
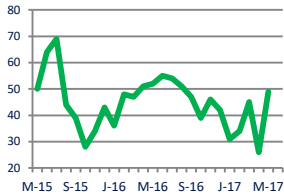


Focus On: Georgetown Housing Market

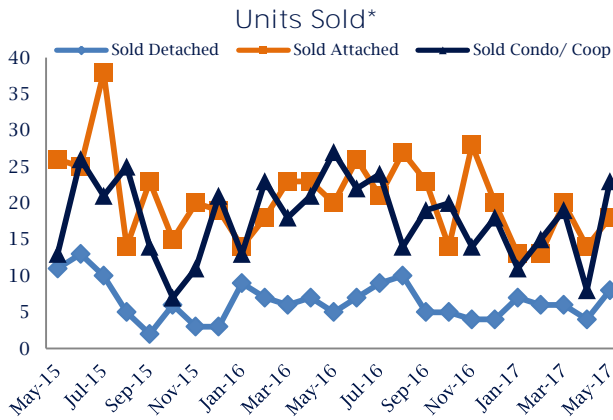
May 2017

Zip Code(s): 20007

Units Sold 49	Active Inventory 127	Median Sale Price \$945,000	Days On Market 30
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Down -6% Vs. Year Ago	Down -16% Vs. Year Ago	Up 20% Vs. Year Ago	Down -19% Vs. Year Ago
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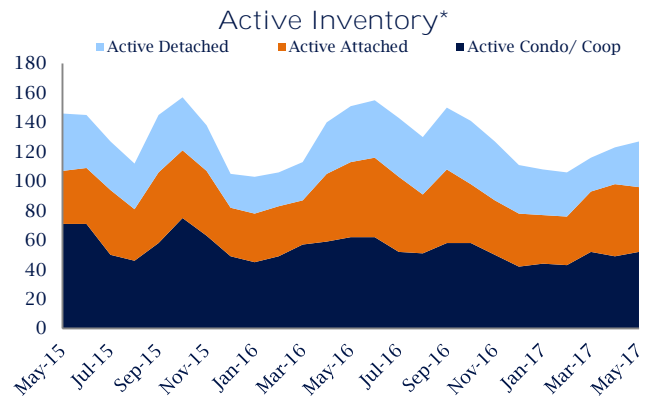


Units Sold

There was an increase in total units sold in May, with 49 sold this month in Georgetown. This month's total units sold was lower than at this time last year.

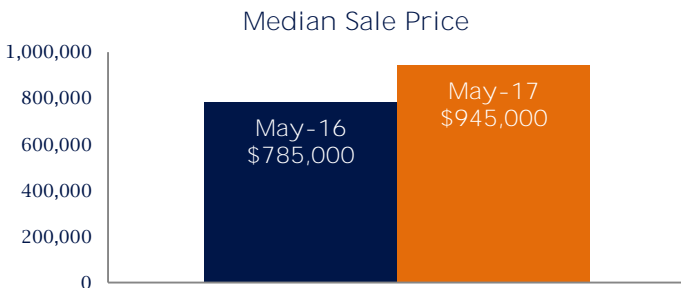
Active Inventory

Versus last year, the total number of homes available this month is lower by 24 units or 16%. The total number of active inventory this May was 127 compared to 151 in May 2016. This month's total of 127 is higher than the previous month's total supply of available inventory of 123, an increase of 3%.



Median Sale Price

Last May, the median sale price for Georgetown Homes was \$785,000. This May, the median sale price was \$945,000, an increase of 20% or \$160,000 compared to last year. The current median sold price is 6% lower than in April.



Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Georgetown is defined as properties in zip code 20007.

*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

Information included in this report is based on data supplied by MRIS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of MRIS or Long & Foster Real Estate, Inc.



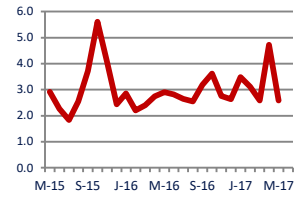
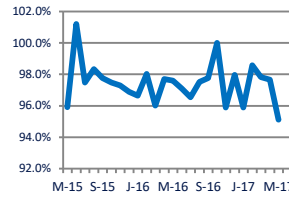
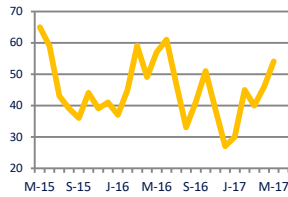
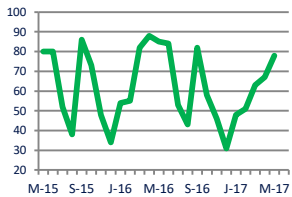


Focus On: Georgetown Housing Market

May 2017

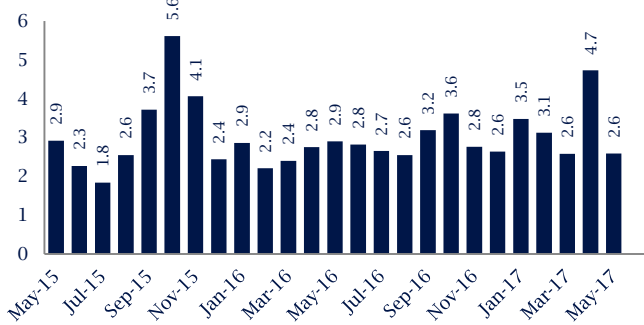
Zip Code(s): 20007

New Listings 78	Current Contracts 54	Sold Vs. List Price 95.1%	Months of Supply 2.6
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Down -8% Vs. Year Ago	Down -5% Vs. Year Ago	Down -2.5% Vs. Year Ago	Down -11% Vs. Year Ago
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Months Of Supply



Months of Supply

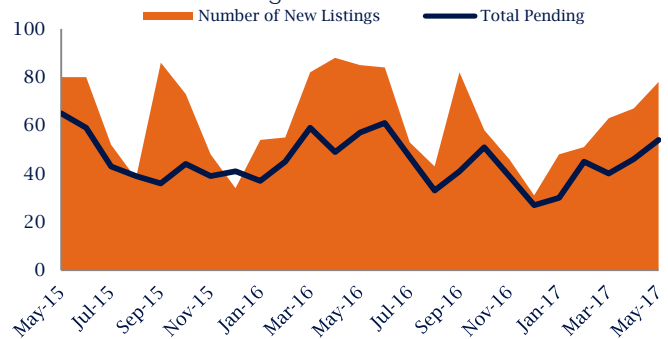
In May, there was 2.6 months of supply available in Georgetown, compared to 2.9 in May 2016. That is a decrease of 11% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

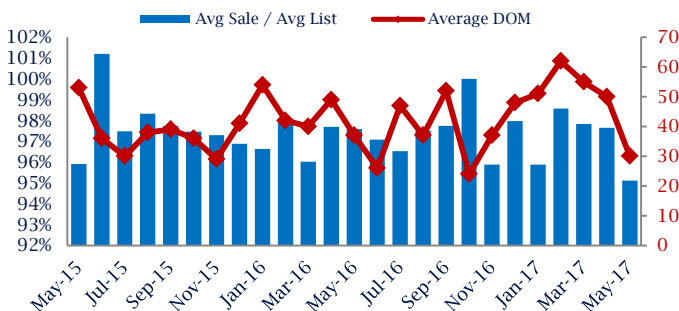
New Listings & Current Contracts

This month there were 78 homes newly listed for sale in Georgetown compared to 85 in May 2016, a decrease of 8%. There were 54 current contracts pending sale this May compared to 57 a year ago. The number of current contracts is 5% lower than last May.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In May, the average sale price in Georgetown was 95.1% of the average list price, which is 2.5% lower than at this time last year.

Days On Market

This month, the average number of days on market was 30, lower than the average last year, which was 37, a decrease of 19%.

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