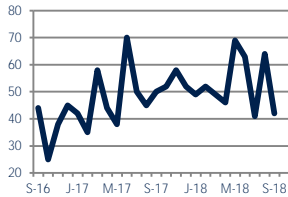


Zip Code(s): 20019

Units Sold

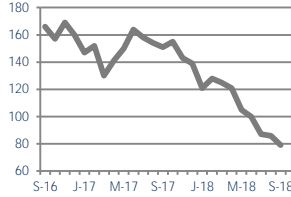
42



Down -16%
Vs. Year Ago

Active Inventory

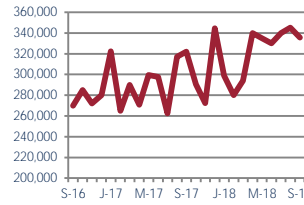
79



Down -48%
Vs. Year Ago

Median Sale Price

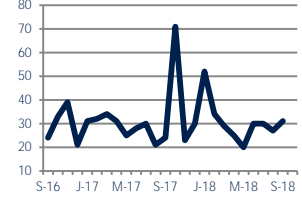
\$335,666



Up 4%
Vs. Year Ago

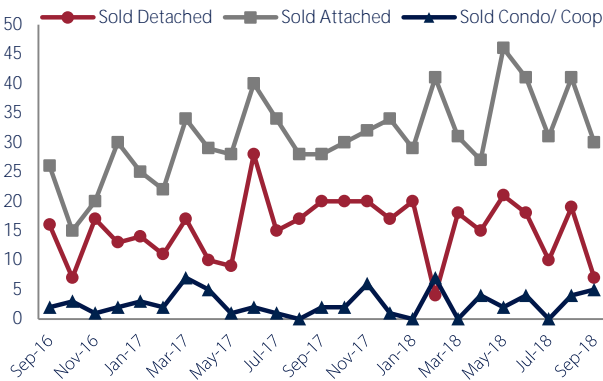
Days On Market

31



Up 29%
Vs. Year Ago

Units Sold*



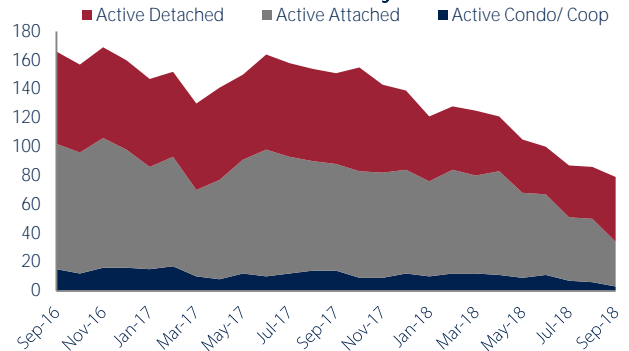
Units Sold

There was a decrease in total units sold in September, with 42 sold this month in Deanwood and Marshall Heights versus 64 last month, a decrease of 34%. This month's total units sold was lower than at this time last year, a decrease of 16% versus September 2017.

Active Inventory

Versus last year, the total number of homes available this month is lower by 72 units or 48%. The total number of active inventory this September was 79 compared to 151 in September 2017. This month's total of 79 is lower than the previous month's total supply of available inventory of 86, a decrease of 8%.

Active Inventory*



Median Sale Price



Median Sale Price

Last September, the median sale price for Deanwood and Marshall Heights Homes was \$322,000. This September, the median sale price was \$335,666, an increase of 4% or \$13,666 compared to last year. The current median sold price is 3% lower than in August.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Deanwood and Marshall Heights are defined as properties listed in zip code/s 20019.

*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

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CHRISTIE'S
INTERNATIONAL REAL ESTATE

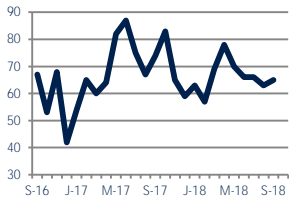




Zip Code(s): 20019

New Listings

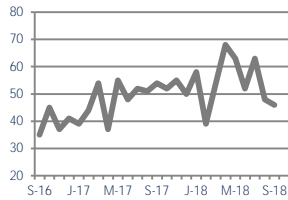
65



Down -12%
Vs. Year Ago

Current Contracts

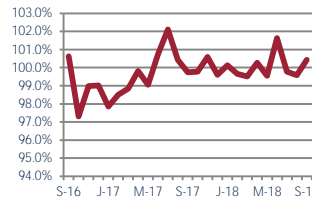
46



Down -15%
Vs. Year Ago

Sold Vs. List Price

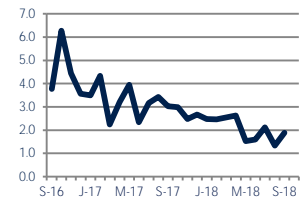
100.4%



Up 0.7%
Vs. Year Ago

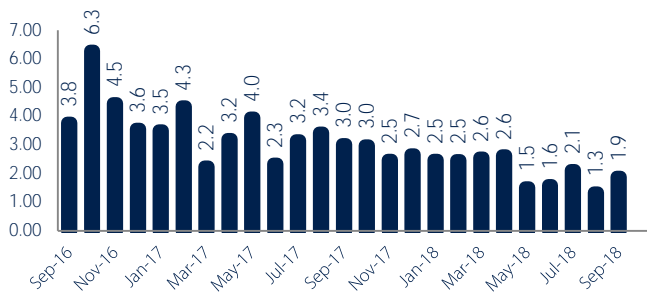
Months of Supply

1.9



Down -38%
Vs. Year Ago

Months Of Supply



Months of Supply

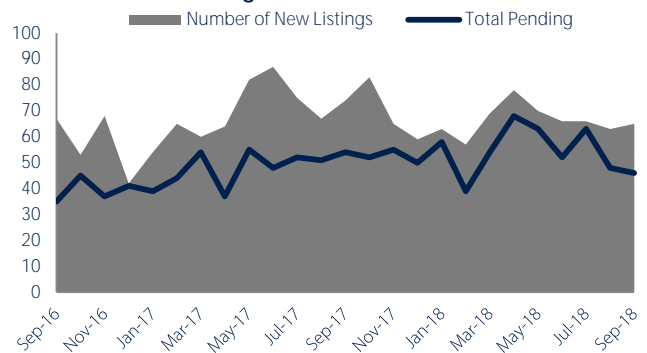
In September, there was 1.9 months of supply available in Deanwood and Marshall Heights, compared to 3.0 in September 2017. That is a decrease of 38% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

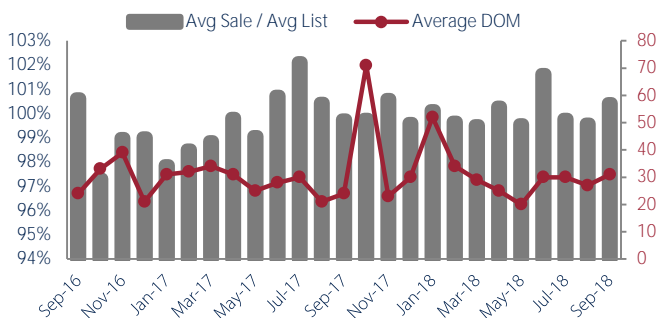
New Listings & Current Contracts

This month there were 65 homes newly listed for sale in Deanwood and Marshall Heights compared to 74 in September 2017, a decrease of 12%. There were 46 current contracts pending sale this September compared to 54 a year ago. The number of current contracts is 15% lower than last September.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In September, the average sale price in Deanwood and Marshall Heights was 100.4% of the average list price, which is 0.7% higher than at this time last year.

Days On Market

This month, the average number of days on market was 31, higher than the average last year, which was 24, an increase of 29%.



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