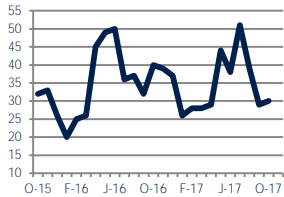


Zip Code(s): 20010

Units Sold

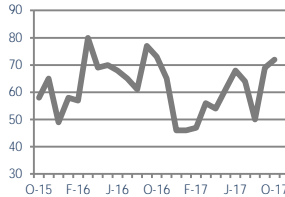
30



Down -25%
Vs. Year Ago

Active Inventory

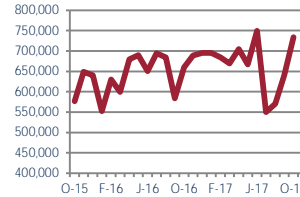
72



Down -1%
Vs. Year Ago

Median Sale Price

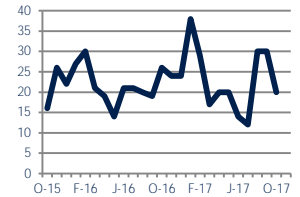
\$734,000



Up 11%
Vs. Year Ago

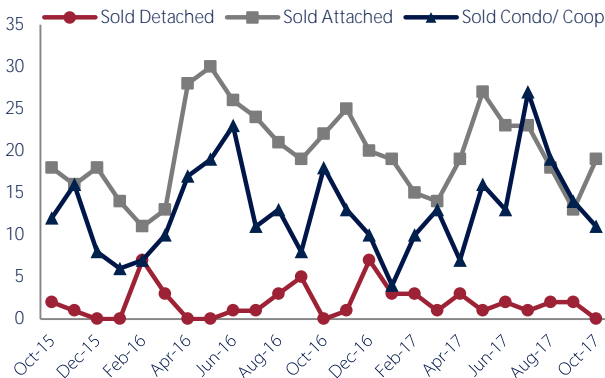
Days On Market

20



Down -23%
Vs. Year Ago

Units Sold*



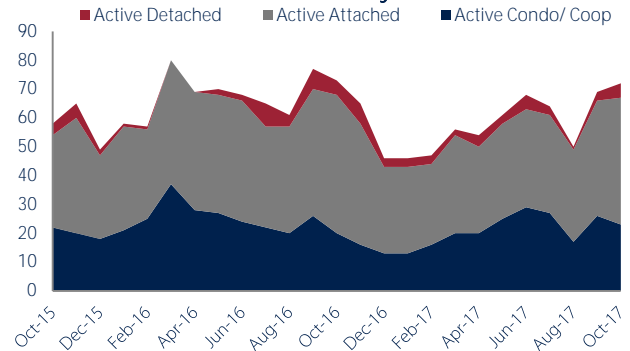
Units Sold

There was an increase in total units sold in October, with 30 sold this month in Columbia Heights and Mt. Pleasant versus 29 last month, an increase of 3%. This month's total units sold was lower than at this time last year, a decrease of 25% versus October 2016.

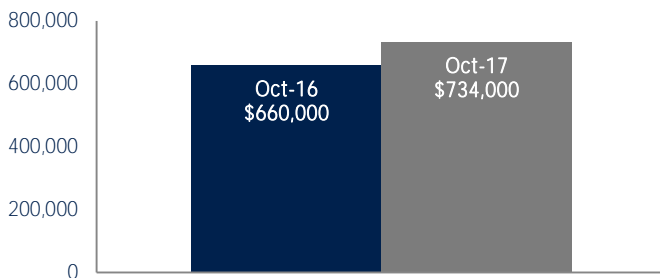
Active Inventory

Versus last year, the total number of homes available this month is lower by 1 units or 1%. The total number of active inventory this October was 72 compared to 73 in October 2016. This month's total of 72 is higher than the previous month's total supply of available inventory of 69, an increase of 4%.

Active Inventory*



Median Sale Price



Median Sale Price

Last October, the median sale price for Columbia Heights and Mt. Pleasant Homes was \$660,000. This October, the median sale price was \$734,000, an increase of 11% or \$74,000 compared to last year. The current median sold price is 15% higher than in September.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

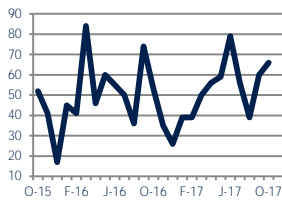
Focus On: Columbia Heights and Mt. Pleasant Housing Market

October 2017

Zip Code(s): 20010

New Listings

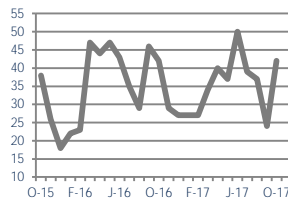
66



Up 25%
Vs. Year Ago

Current Contracts

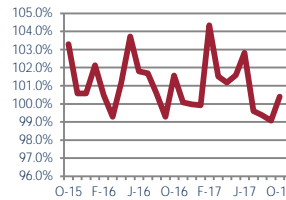
42



No Change
Vs. Year Ago

Sold Vs. List Price

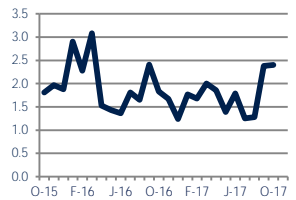
100.4%



Down -1.2%
Vs. Year Ago

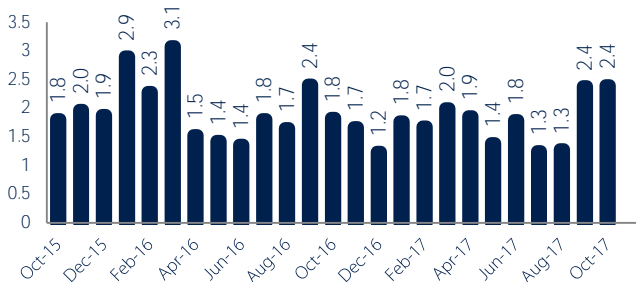
Months of Supply

2.4



Up 31%
Vs. Year Ago

Months Of Supply



Months of Supply

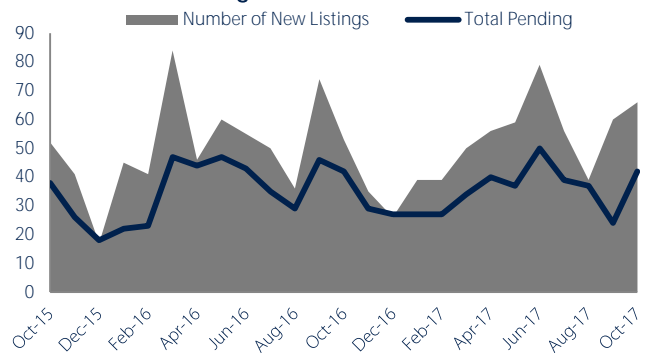
In October, there was 2.4 months of supply available in Columbia Heights and Mt. Pleasant, compared to 1.8 in October 2016. That is an increase of 32% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

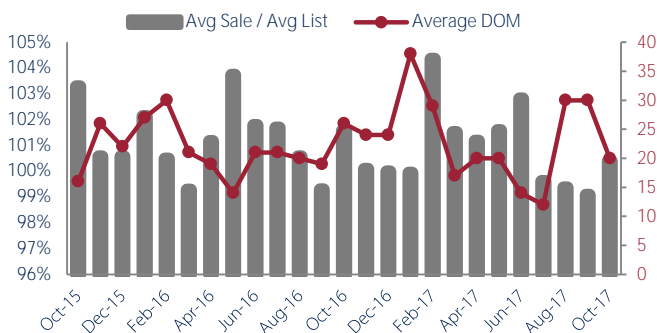
New Listings & Current Contracts

This month there were 66 homes newly listed for sale in Columbia Heights and Mt. Pleasant compared to 53 in October 2016, an increase of 25%. There were 42 current contracts pending sale this October, consistent with the volume a year ago. The number of current contracts is 75% higher than last month.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In October, the average sale price in Columbia Heights and Mt. Pleasant was 100.4% of the average list price, which is 1.2% lower than at this time last year.

Days On Market

This month, the average number of days on market was 20, lower than the average last year, which was 26, a decrease of 23%.