

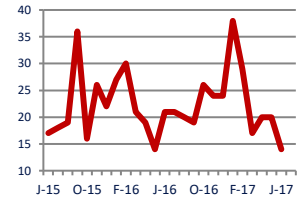
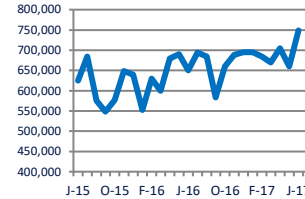
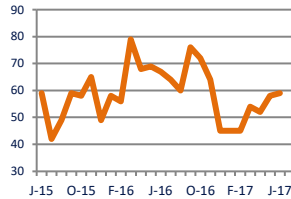
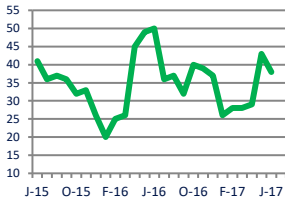


Focus On: Columbia Heights and Mt. Pleasant Housing Market

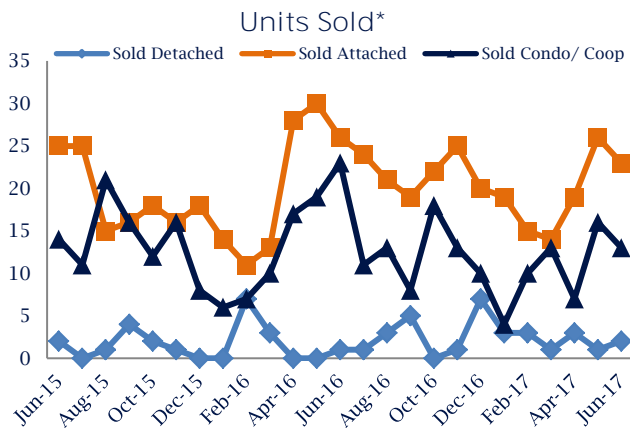
June 2017

Zip Code(s): 20010

Units Sold 38	Active Inventory 59	Median Sale Price \$749,250	Days On Market 14
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Down -24% Vs. Year Ago	Down -12% Vs. Year Ago	Up 15% Vs. Year Ago	Down -33% Vs. Year Ago
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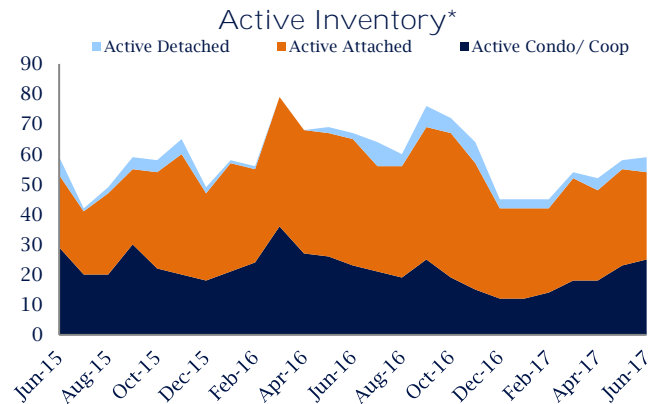


Units Sold

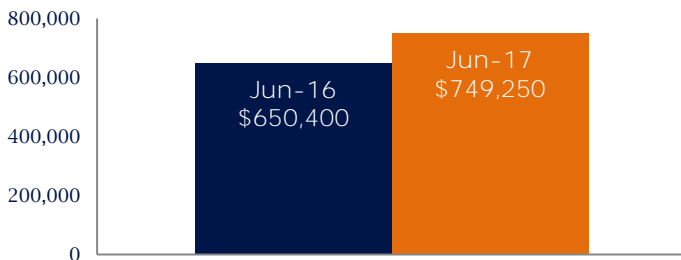
There was a decrease in total units sold in June, with 38 sold this month in Columbia Heights and Mt. Pleasant versus 43 last month, a decrease of 12%. This month's total units sold was lower than at this time last year, a decrease of 24% versus June 2016.

Active Inventory

Versus last year, the total number of homes available this month is lower by 8 units or 12%. The total number of active inventory this June was 59 compared to 67 in June 2016. This month's total of 59 is higher than the previous month's total supply of available inventory of 58, an increase of 2%.



Median Sale Price



Median Sale Price

Last June, the median sale price for Columbia Heights and Mt. Pleasant Homes was \$650,400. This June, the median sale price was \$749,250, an increase of 15% or \$98,850 compared to last year. The current median sold price is 14% higher than in May.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Columbia Heights and Mt. Pleasant are defined as properties in zip code 20010.

*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

Information included in this report is based on data supplied by MRIS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of MRIS or Long & Foster Real Estate, Inc.



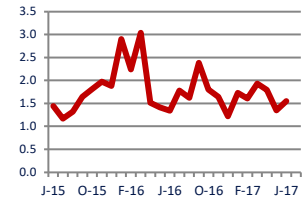
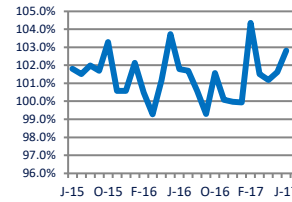
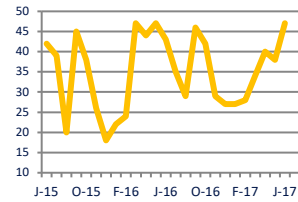
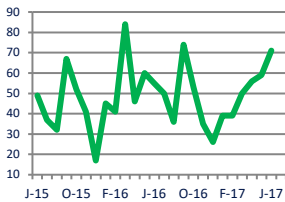


Focus On: Columbia Heights and Mt. Pleasant Housing Market

June 2017

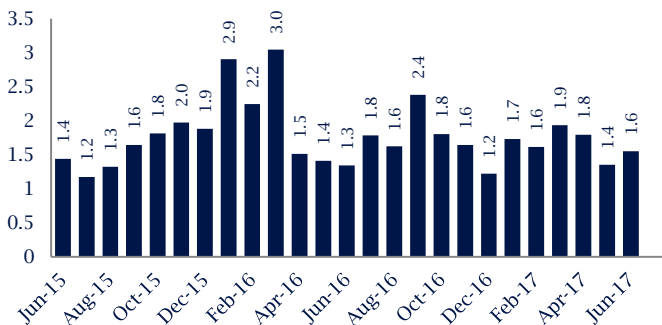
Zip Code(s): 20010

New Listings 71	Current Contracts 47	Sold Vs. List Price 102.8%	Months of Supply 1.6
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Up 29% Vs. Year Ago	Up 9% Vs. Year Ago	Up 1% Vs. Year Ago	Up 16% Vs. Year Ago
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Months Of Supply



Months of Supply

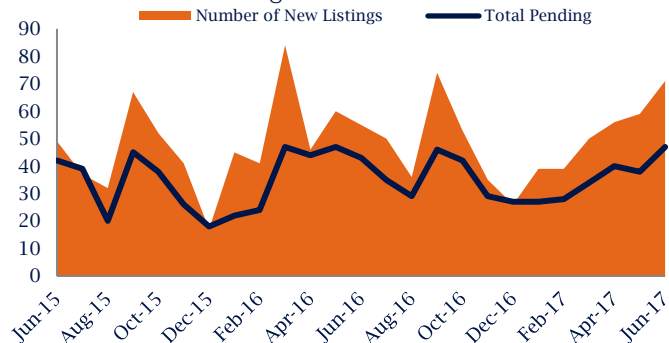
In June, there was 1.6 months of supply available in Columbia Heights and Mt. Pleasant, compared to 1.3 in June 2016. That is an increase of 16% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

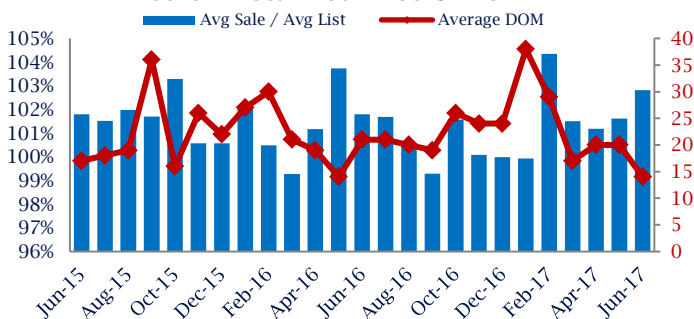
New Listings & Current Contracts

This month there were 71 homes newly listed for sale in Columbia Heights and Mt. Pleasant compared to 55 in June 2016, an increase of 29%. There were 47 current contracts pending sale this June compared to 43 a year ago. The number of current contracts is 9% higher than last June.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In June, the average sale price in Columbia Heights and Mt. Pleasant was 102.8% of the average list price, which is 1.0% higher than at this time last year.

Days On Market

This month, the average number of days on market was 14, lower than the average last year, which was 21, a decrease of 33%.

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