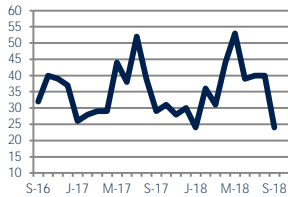


Zip Code(s): 20010

Units Sold

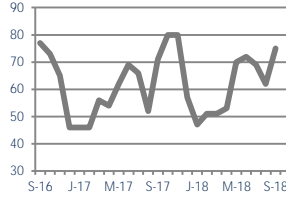
24



Down
Vs. Year Ago

Active Inventory

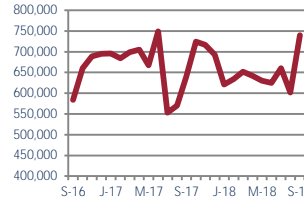
75



Up 6%
Vs. Year Ago

Median Sale Price

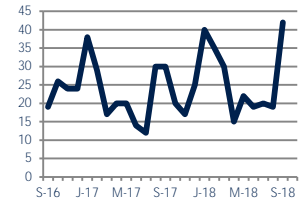
\$740,000



Up 16%
Vs. Year Ago

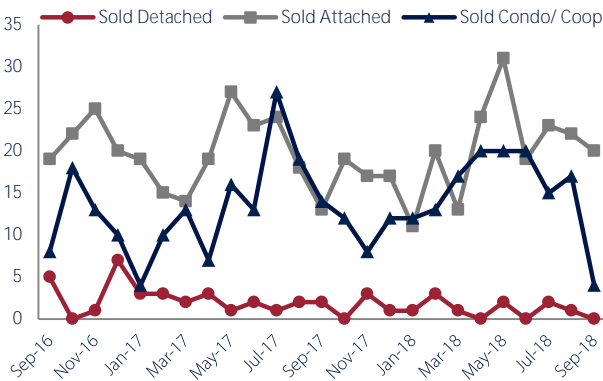
Days On Market

42



Up 40%
Vs. Year Ago

Units Sold*



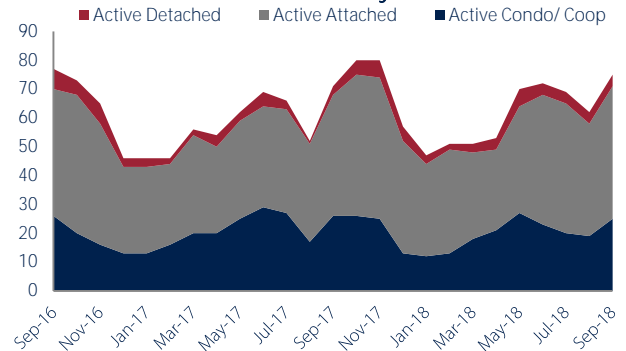
Units Sold

With relatively few transactions, there was a decrease in total units sold in September, with 24 sold this month in Columbia Heights and Mt. Pleasant. This month's total units sold was lower than at this time last year, a decrease from September 2017.

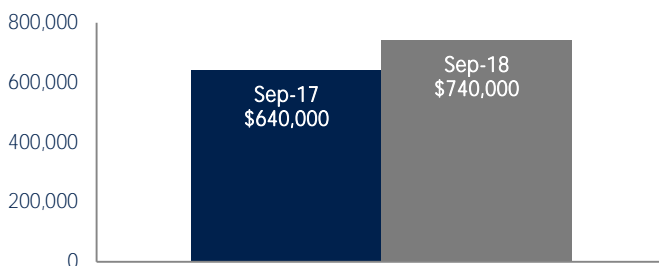
Active Inventory

Versus last year, the total number of homes available this month is higher by 4 units or 6%. The total number of active inventory this September was 75 compared to 71 in September 2017. This month's total of 75 is higher than the previous month's total supply of available inventory of 62, an increase of 21%.

Active Inventory*



Median Sale Price



Median Sale Price

Last September, the median sale price for Columbia Heights and Mt. Pleasant Homes was \$640,000. This September, the median sale price was \$740,000, an increase of 16% or \$100,000 compared to last year. The current median sold price is 23% higher than in August.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Columbia Heights and Mt. Pleasant are defined as properties in zip code 20010.

*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

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CHRISTIE'S
INTERNATIONAL REAL ESTATE

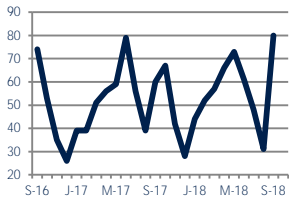




Zip Code(s): 20010

New Listings

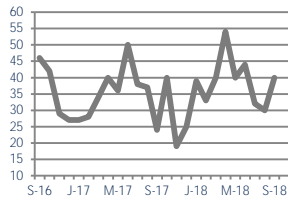
80



Up 33%
Vs. Year Ago

Current Contracts

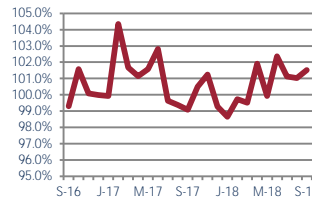
40



Up 67%
Vs. Year Ago

Sold Vs. List Price

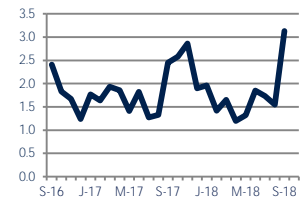
101.5%



Up 2.5%
Vs. Year Ago

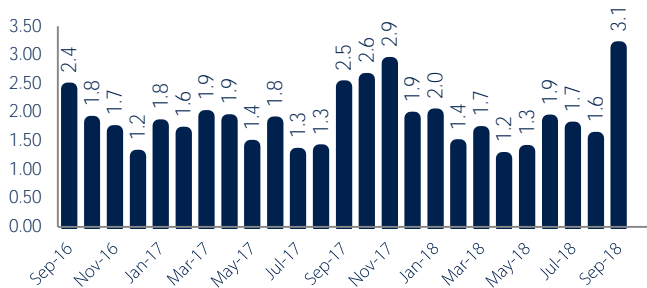
Months of Supply

3.1



Up 28%
Vs. Year Ago

Months Of Supply



Months of Supply

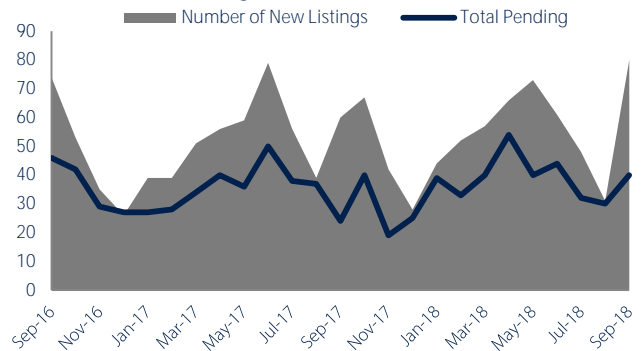
In September, there was 3.1 months of supply available in Columbia Heights and Mt. Pleasant, compared to 2.4 in September 2017. That is an increase of 28% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

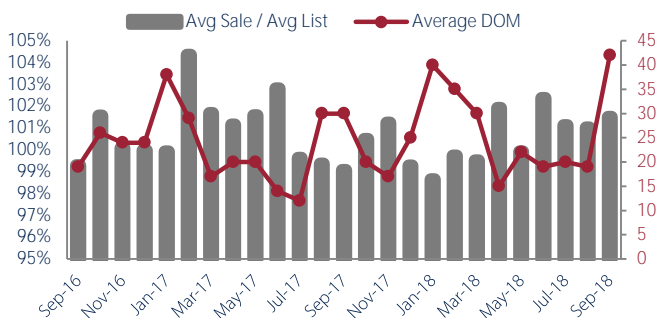
New Listings & Current Contracts

This month there were 80 homes newly listed for sale in Columbia Heights and Mt. Pleasant compared to 60 in September 2017, an increase of 33%. There were 40 current contracts pending sale this September compared to 24 a year ago. The number of current contracts is 67% higher than last September.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In September, the average sale price in Columbia Heights and Mt. Pleasant was 101.5% of the average list price, which is 2.4% higher than at this time last year.

Days On Market

This month, the average number of days on market was 42, higher than the average last year, which was 30, an increase of 40%.



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