

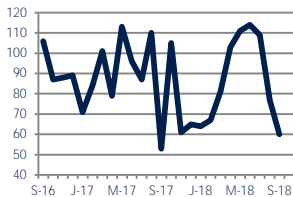
## Focus On: Capitol Hill (NE) Housing Market

September 2018

Zip Code(s): 20002

### Units Sold

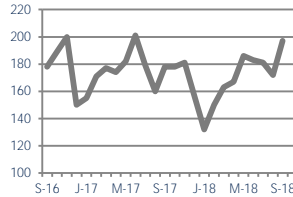
60



Up 13%  
Vs. Year Ago

### Active Inventory

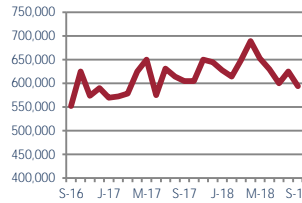
197



Up 11%  
Vs. Year Ago

### Median Sale Price

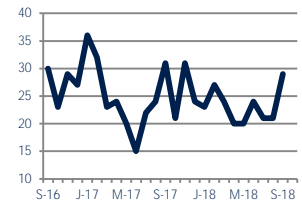
\$594,250



Down -2%  
Vs. Year Ago

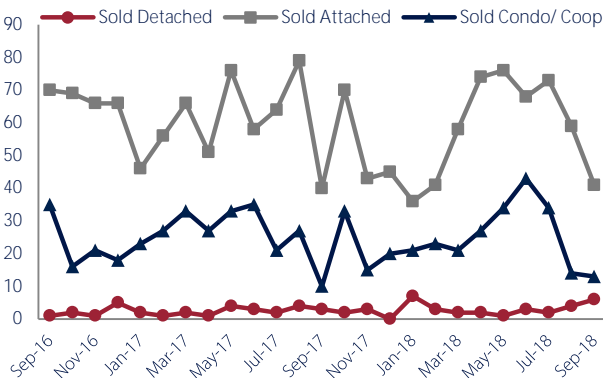
### Days On Market

29



Down -6%  
Vs. Year Ago

### Units Sold\*



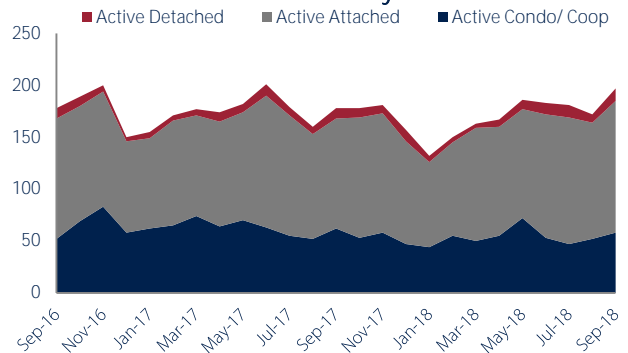
### Units Sold

There was a decrease in total units sold in September, with 60 sold this month in Capitol Hill (NE) versus 77 last month, a decrease of 22%. This month's total units sold was higher than at this time last year, an increase of 13% versus September 2017.

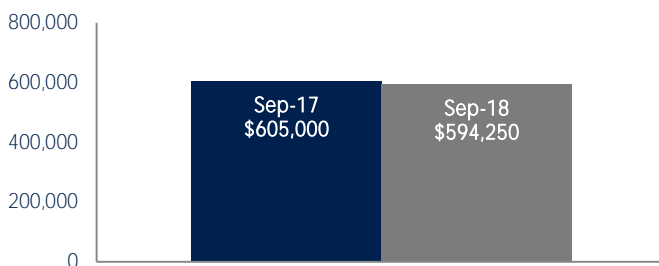
### Active Inventory

Versus last year, the total number of homes available this month is higher by 19 units or 11%. The total number of active inventory this September was 197 compared to 178 in September 2017. This month's total of 197 is higher than the previous month's total supply of available inventory of 172, an increase of 15%.

### Active Inventory\*



### Median Sale Price



### Median Sale Price

Last September, the median sale price for Capitol Hill (NE) Homes was \$605,000. This September, the median sale price was \$594,250, a decrease of 2% or \$10,750 compared to last year. The current median sold price is 5% lower than in August.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Capitol Hill (NE) is defined as properties in zip code 20002.

\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by MRIS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of MRIS or Long & Foster Real Estate, Inc.



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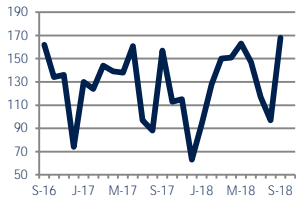
## Focus On: Capitol Hill (NE) Housing Market

September 2018

Zip Code(s): 20002

### New Listings

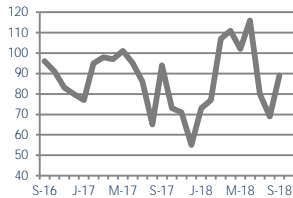
168



Up 7%  
Vs. Year Ago

### Current Contracts

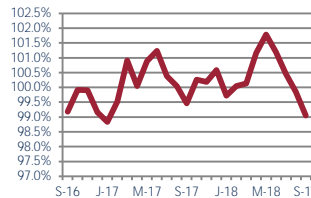
89



Down -5%  
Vs. Year Ago

### Sold Vs. List Price

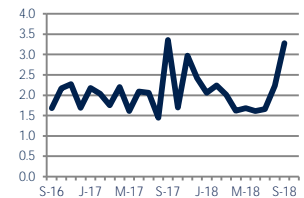
99.1%



No Change  
Vs. Year Ago

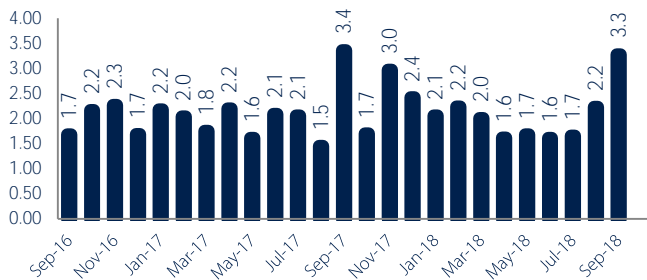
### Months of Supply

3.3



No Change  
Vs. Year Ago

### Months Of Supply



### Months of Supply

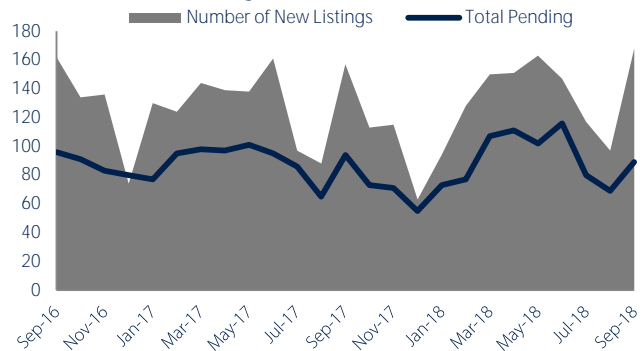
In September, there was 3.3 months of supply available in Capitol Hill (NE). The amount of supply is similar compared to a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

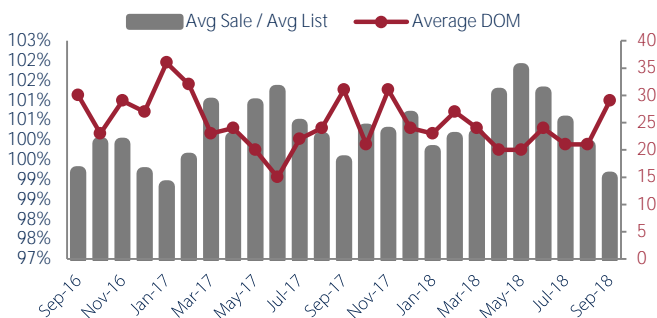
### New Listings & Current Contracts

This month there were 168 homes newly listed for sale in Capitol Hill (NE) compared to 157 in September 2017, an increase of 7%. There were 89 current contracts pending sale this September compared to 94 a year ago. The number of current contracts is 5% lower than last September.

### New Listings & Current Contracts



### Sale Price/ List Price & DOM



### Sale Price to List Price Ratio

In September, the average sale price in Capitol Hill (NE) was 99.1% of the average list price, which is similar compared to a year ago.

### Days On Market

This month, the average number of days on market was 29, lower than the average last year, which was 31, a decrease of 6%.



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