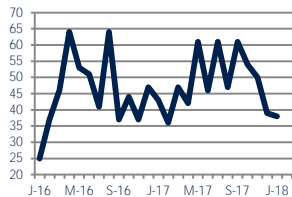


Zip Code(s): 20017 and 20018

Units Sold

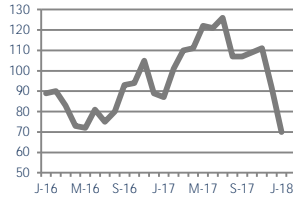
38



Down -12%
Vs. Year Ago

Active Inventory

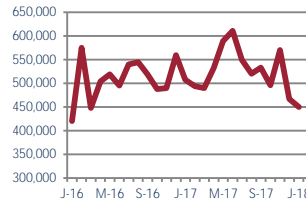
70



Down -20%
Vs. Year Ago

Median Sale Price

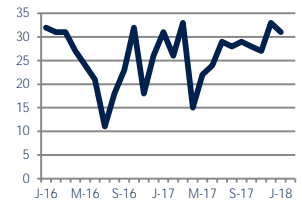
\$449,500



Down -11%
Vs. Year Ago

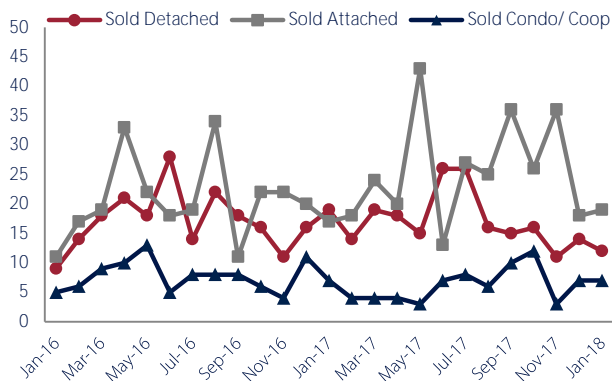
Days On Market

31



No Change
Vs. Year Ago

Units Sold*



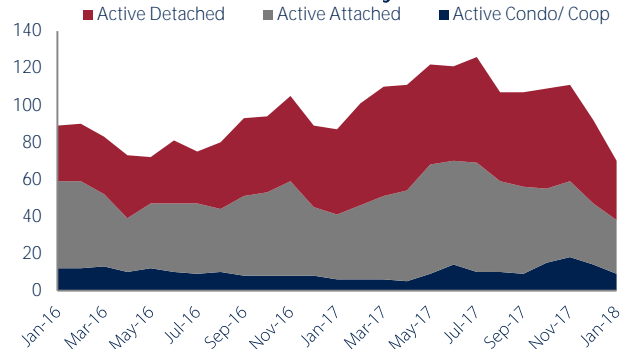
Units Sold

There was a decrease in total units sold in January, with 38 sold this month in Brookland and Woodridge versus 39 last month, a decrease of 3%. This month's total units sold was lower than at this time last year, a decrease of 12% versus January 2017.

Active Inventory

Versus last year, the total number of homes available this month is lower by 17 units or 20%. The total number of active inventory this January was 70 compared to 87 in January 2017. This month's total of 70 is lower than the previous month's total supply of available inventory of 92, a decrease of 24%.

Active Inventory*



Median Sale Price



Median Sale Price

Last January, the median sale price for Brookland and Woodridge Homes was \$507,500. This January, the median sale price was \$449,500, a decrease of 11% or \$58,000 compared to last year. The current median sold price is 4% lower than in December.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Brookland and Woodridge are defined as properties in zip codes 20017/20018.

*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

Information included in this report is based on data supplied by MRIS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of MRIS or Long & Foster Real Estate, Inc.



CHRISTIE'S
INTERNATIONAL REAL ESTATE



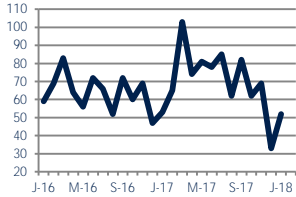
Focus On: Brookland and Woodridge Housing Market

January 2018

Zip Code(s): 20017 and 20018

New Listings

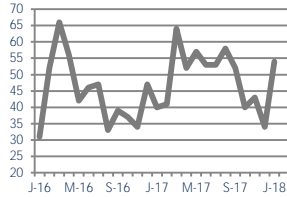
52



Down -2%
Vs. Year Ago

Current Contracts

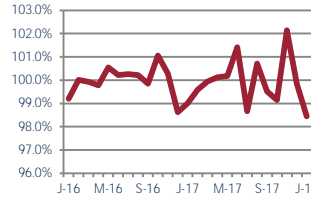
54



Up 35%
Vs. Year Ago

Sold Vs. List Price

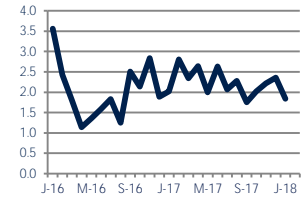
98.5%



Down -0.6%
Vs. Year Ago

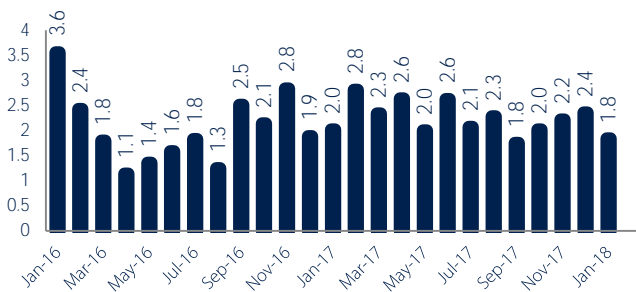
Months of Supply

1.8



Down -9%
Vs. Year Ago

Months Of Supply



Months of Supply

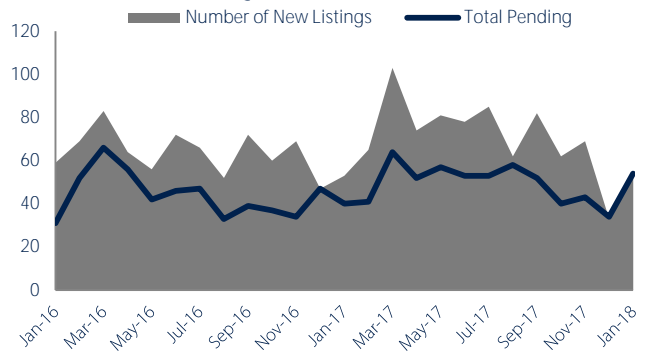
In January, there was 1.8 months of supply available in Brookland and Woodridge, compared to 2.0 in January 2017. That is a decrease of 9% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

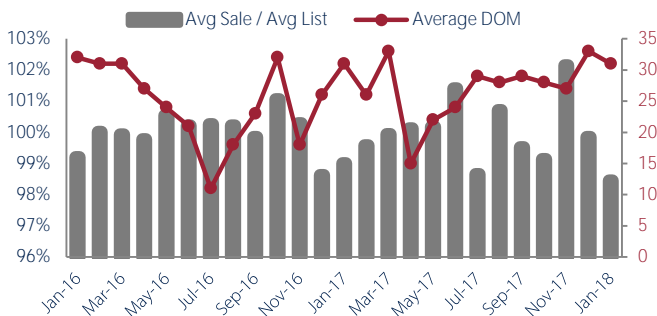
New Listings & Current Contracts

This month there were 52 homes newly listed for sale in Brookland and Woodridge compared to 53 in January 2017, a decrease of 2%. There were 54 current contracts pending sale this January compared to 40 a year ago. The number of current contracts is 35% higher than last January.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In January, the average sale price in Brookland and Woodridge was 98.5% of the average list price, which is 0.6% lower than at this time last year.

Days On Market

This month, the average number of days on market was 31, which is similar compared to a year ago.



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